

Bids/Quotes Evaluation		VENDOR	Winner Chevrolet - State Contract		John L Sullivan Chevrolet		No Response from three other vendors contacted				
		LOCATION	Elk Grove, CA		Roseville, CA		Folsom Chevrolet, Maita Chevrolet, Kuni Chevrolet				
State Contract # 1-18-23-23 A-H		DATE CALLED	9/18/2018		9/21/2018		9/10/18				
Department Procurement & Contracts		Date Quoted / Quote Firm # days	/ 4/30/2020		/		/				
		CONTACT	Jerry Powers		Rene Schoonbrood						
Buyer/Phone Rick Blake (530) 621-5873		PHONE / FAX	916-426-57252		916-788-8777						
QTY	U/M	DESCRIPTION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION			
13	ea	2019 Chevrolet Suburban, 4x4, 4-Door	\$41,664.00	\$541,632.00	\$47,744.25	\$620,675.25	\$0.00	\$0.00			
			DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO				
65	ea	Tire Fee	\$1.75	\$113.75	\$1.75	\$113.75	\$0.00	\$0.00			
			DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO				
13	ea	Destination Charge	\$0.00	\$0.00	\$1,295.00	\$16,835.00		\$0.00			
			DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO				
13	ea	Delivery Charge	\$150.00	\$1,950.00		\$0.00		\$0.00			
			DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO				
NOTES			SUBTOTAL	\$543,695.75	SUBTOTAL	\$637,624.00	SUBTOTAL	\$0.00			
<div style="border: 1px solid black; padding: 5px;">           No responses received from the other vendors.            Edmonds On-line price for a standard Chevy Tahoe is \$47K to \$65K         </div>			DISC. %	\$0.00	DISC. %	\$0.00	DISC. %	\$0.00			
			L.V.P. 5%		L.V.P. 5%		L.V.P. 5%				
			FREIGHT	\$0.00	FREIGHT		FREIGHT				
			TAX %	7.25%	\$39,417.94	TAX %	7.25%	\$46,227.74	TAX %	7.25%	\$0.00
			TOTAL		\$583,113.69	TOTAL		\$683,851.74	TOTAL		\$0.00

344

# Elk Grove Auto / Winner Chevrolet

8575 Laguna Grove Drive  
Elk Grove, CA 95757  
916-426-5752

To:  
Kent Taylor  
2441 Headington Road  
Placerville, CA 95667

(530) 642-4900

DATE September 18, 2018  
Quotation # 20722

Prepared by: Jerry Powers

Comments or special instructions: Vehicle build and options are in additional pages.  
State Contract # 1-18-23-23D

Description	AMOUNT
Line 3 Tahoe	\$ 37,751.00
Options (Refer to Window Sticker):	\$ 1,913.00
PPV Credit	\$ (1,800.00)
KERR Level 3 Ballistic Panels	\$ 3,800.00
<b>**Vehicle qualifies for \$500 Net 20 Discount.**</b>	
<p>**** Please review, sign, and return a copy of the quote and ****  **** specs with the PO or the vehicle will not be ordered. ****  ****Shipping charge added for deliveries beyond Sacramento. No charge for will call.****</p>	
<b>Subtotal:</b>	\$ 41,664.00
	\$ -
CA Tire Fee: \$1.75 / Per Tire	<b>Tire Fee:</b> \$8.75
	<b>Delivery Charge:</b> \$ 150.00
	<b>Pre Tax Total</b> \$ 41,822.75

Add CA Sales Tax (Tire Fee and Delivery are NOT to be taxed)

If you have any questions concerning this quotation, contact Jerry Powers at 916-426-5752 or email at JPowers@LasherAuto.com

**THANK YOU FOR YOUR BUSINESS!**

Line #3 SWV  
1-18-23-23D



**Winner Chevrolet / Elk Grove Auto Group**  
Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com



**Winner Chevrolet / Elk Grove Auto Group**  
Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

## Table of Contents

- Dealership Information
- Window Sticker
- Weight Rating
- Selected Model and Options
- Standard Equipment
- Technical Specifications

[Fleet] 2019 Chevrolet Tahoe (CK15706) 4WD 4dr (55)

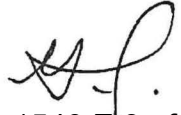


**In an effort to offer your agency the best possible price,  
this quote is based on the Ca. State Contract at no  
additional cost to you and reflects your specifications.**

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.  
Data Version: 6572. Data Updated: Sep 16, 2018 9:22:00 PM PDT.

Sep 17, 2018

Page 2

  
18-1540 E 3 of 10



### Winner Chevrolet / Elk Grove Auto Group

Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

#### Dealership Information

\*\*\*PLEASE REVIEW THE "WINDOW STICKER," QUOTE, AND ALL INCLUDED INFORMATION AND SPECIFICATIONS FOR ACCURACY. IF A PURCHASE ORDER IS ISSUED, PLEASE INCLUDE A SIGNED COPY OF THIS QUOTE WITH THE "WINDOW STICKER." BY THIS QUOTE BEING SIGNED AND RETURNED BY THE PURCHASING AGENCY, THE PURCHASING AGENCY ACKNOWLEDGES THAT THE VEHICLE CONFIGURATION AND PRICE ARE ACCURATE.\*\*\*\*\*TAX IS NOT INCLUDED IN THE QUOTE PRICE. PURCHASING AGENCY IS RESPONSIBLE FOR CALCULATING TAX. THE TAX RATE IS BASED ON THE REGISTRATION ADDRESS AND CANNOT BE A PO BOX. \*\*\*\*\*IF THE VEHICLE IS GOING TO BE DELIVERED BEYOND F.O.B. SACRAMENTO, ADDITIONAL COST WILL BE REQUIRED. \*\*\*

#### Prepared By:

Jerry Powers  
Winner Chevrolet / Elk Grove Auto Group  
916-426-5752  
JPowers@LasherAuto.com

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.  
Data Version: 8572. Data Updated: Sep 16, 2018 9:22:00 PM PDT.



### Winner Chevrolet / Elk Grove Auto Group

Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

[Fleet] 2019 Chevrolet Tahoe (CK15706) 4WD 4dr (55)

#### Window Sticker

##### SUMMARY

[Fleet] 2019 Chevrolet Tahoe (CK15706) 4WD 4dr (55) MSRP:\$49,700.00

Interior:Jet Black, Cloth seat trim

Exterior 1:Summit White

Exterior 2:No color has been selected.

Engine, 5.3L EcoTec3 V8 with Active Fuel Management, Direct Injection and Variable Valve Timing

Transmission, 6-speed automatic, electronically controlled

##### OPTIONS

CODE	MODEL	MSRP
CK15706	[Fleet] 2019 Chevrolet Tahoe (CK15706) 4WD 4dr (55)	\$49,700.00
<b>OPTIONS</b>		
1FL	Commercial Preferred Equipment Group	\$0.00
5T5	Seats, 2nd and 3rd row vinyl with front cloth seats	\$0.00
6C7	Lighting, red and white front auxiliary dome	\$170.00
6E8	Key common, complete vehicle fleet	\$25.00
6J3	Wiring, grille lamps and siren speakers	\$92.00
6J7	Flasher system, headlamp and taillamp, DRL compatible	\$495.00
6N5	Switches, rear window inoperative	\$57.00
6N6	Door locks and handles, inside rear doors inoperative	\$59.00
7X7	Spotlamps, left- and right-hand	\$850.00
9C1	Identifier for PPV	
9G8	Headlamps, Daytime Running Lamps and automatic headlamp control delete	\$50.00
9U3	Seats, driver and passenger front Individual seats in cloth trim	\$0.00
ATD	Seat delete, third row passenger	Inc.
AZ3	Seating, front 40/20/40 split-bench	\$0.00
C5Y	GVWR, 7100 lbs. (3221 kg)	Inc.
GAZ	Summit White	\$0.00
GU4	Rear axle, 3.08 ratio	\$0.00
H0U	Jet Black, Cloth seat trim	\$0.00

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.  
Data Version: 8572. Data Updated: Sep 16, 2018 9:22:00 PM PDT.



John L. Sullivan

Fleet 2019 Chevrolet Tahoe (CK15706) 4WD 4dr (2) COUNTY OF ELDORADO RENE Q - 9-20-18

## Price Summary

### PRICE SUMMARY

	MSRP
Base Price	\$49,700.00
Total Options	(\$1,955.75)
Vehicle Subtotal	\$47,744.25
Destination Charge	\$1,295.00
<b>Grand Total</b>	<b>\$49,039.25</b>

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.  
Data Version: 6593. Data Updated: Sep 19, 2018 9:37:00 PM PDT.



Fleet 2019 Chevrolet Tahoe (CK15706) 4WD 4dr (2) COUNTY OF ELDORADO RENE Q - 9-20-18

**ADDITIONAL EQUIPMENT - MECHANICAL**

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
—	Capless fuel fill (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle only.)	0.00 lbs	0.00 lbs	Inc.
—	Power supply, 100-amp, auxiliary battery, rear electrical center (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle only.)	0.00 lbs	0.00 lbs	Inc.
—	Power supply, 120-amp, (4) 30-amp circuit, Primary battery relay controlled, passenger compartment harness wiring (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle only.)	0.00 lbs	0.00 lbs	Inc.
—	Power supply, 50-amp, power supply, auxiliary battery passenger compartment wiring harness (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle only.)	0.00 lbs	0.00 lbs	Inc.
K4B	Battery, Auxiliary, 730 CCA (Requires (RD6) 17" painted steel wheels or (PZX) 18" aluminum wheels with high-polished finish.)	0.00 lbs	0.00 lbs	Inc.
KW7	Alternator, 170 amps, high output (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle only.)	0.00 lbs	0.00 lbs	Inc.
NQH	Transfer case, active, 2-speed electronic Autotrac with rotary controls, includes neutral position for dinghy towing (Requires 4WD models. Included with (9C1) Police Vehicle, (5W4) Special Service Vehicle and (NHT) Maximum Trailering Package.)	0.00 lbs	0.00 lbs	Inc.
NZZ	Skid Plate Package with (9C1) Police Vehicle or (5W4) Special Service Vehicle, includes frame-mounted shields, includes front underbody shield starting behind front bumper and running to first cross-member, protecting front underbody, oil pan, differential case and transfer case (Requires 4WD models and a Fleet or Government sales order type. Included with (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	0.00 lbs	0.00 lbs	Inc.

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 6593. Data Updated: Sep 19, 2018 9:37:00 PM PDT.



Fleet 2019 Chevrolet Tahoe (CK15706) 4WD 4dr (2) COUNTY OF ELDORADO RENE Q - 9-20-18

**ADDITIONAL EQUIPMENT - INTERIOR**

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
5T5	Seats, 2nd and 3rd row vinyl with front cloth seats Provides vinyl second and third row seats and cloth front seats (Requires interior trim (HOU) Jet Black and RPO (AZ3) front 40/20/40 split-bench seat.)	0.00 lbs	0.00 lbs	\$0.00
6C7	Lighting, red and white front auxiliary dome (Requires (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	0.00 lbs	0.00 lbs	\$170.00
6E8	Key common, complete vehicle fleet provides a single key with a specific code that is common to the door locks and ignition of all the vehicles in the vehicle fleet. Key code is an alternate to SEO (6E2) complete vehicle fleet common key. NOTE: NOT COMPATIBLE with previous model years (Requires (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	0.00 lbs	0.00 lbs	\$25.00
6N5	Switches, rear window inoperative (rear windows can only operate from driver's position) (Requires (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	0.00 lbs	0.00 lbs	\$57.00
6N6	Door locks and handles, inside rear doors inoperative (doors can only be opened from outside) (Requires (9C1) Police Vehicle or (5W4) Special Service Vehicle.)	0.00 lbs	0.00 lbs	\$59.00
9U3	Seats, driver and passenger front individual seats in cloth trim Power driver and passenger bucket seats in base cloth trim. Derived from RPO (AZ3) 40-20-40 split bench seat with the 20% section removed which also removes the auxiliary power outlet, USB port and input jack for audio system. Does not include a floor console. All exposed floor area will remain untrimmed. (Requires (AZ3) 40/20/40 split bench seat, trim code (HOU) Jet Black cloth.)	0.00 lbs	0.00 lbs	\$0.00
—	Instrumentation, analog with certified 150 mph speedometer (PPV), 140 mph speedometer (Special Service), odometer with trip odometer, engine hour meter, fuel level, voltmeter, engine temperature, oil pressure and tachometer (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle only.)	0.00 lbs	0.00 lbs	Inc.
—	Key, 2-sided (Included and only available with (9C1) Police Vehicle or (5W4) Special Service Vehicle only.)	0.00 lbs	0.00 lbs	Inc.

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.  
 Data Version: 6593. Data Updated: Sep 19, 2018 9:37:00 PM PDT.



Fleet 2019 Chevrolet Tahoe (CK15706) 4WD 4dr (2) COUNTY OF ELDORADO RENE Q - 9-20-18

#### ADDITIONAL EQUIPMENT - OTHER

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
R9Y	Fleet Free Maintenance Credit This option code provides a credit in lieu of the free oil changes, tire rotations and inspections for one maintenance service during 1st year of ownership. The invoice will detail the applicable credit. The customer will be responsible for all oil change, tire rotations and inspections costs for this vehicle. (Requires one of the following Fleet or Government order types: FBC, FBN, FCA, FCN, FLS, FNR, FRC or FGO. Not available with FDR order types.)	0.00 lbs	0.00 lbs	(\$33.75)
VQ3	Fleet processing option	0.00 lbs	0.00 lbs	\$0.00

#### PREFERRED EQUIPMENT GROUP

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
1FL	Commercial Preferred Equipment Group Includes Standard Equipment	0.00 lbs	0.00 lbs	\$0.00

#### SEAT TYPE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
AZ3	Seating, front 40/20/40 split-bench with Vinyl (1FL) or Premium Cloth (1FL and 1LS), 3-passenger, includes 6-way power driver and 2 way front passenger seat adjuster, driver and front passenger power lumbar control and power reclining, center fold-down armrest with storage (includes auxiliary power outlet, USB port and input jack for audio system), storage compartments in seat cushion, adjustable outboard head restraints and storage pockets (STD)	0.00 lbs	0.00 lbs	\$0.00

#### GVWR

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
C5Y	GVWR, 7100 lbs. (3221 kg) (4WD model only. Included and only available with (9C1) Police Vehicle.)	0.00 lbs	0.00 lbs	Inc.

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 6593. Data Updated: Sep 19, 2018 9:37:00 PM PDT.





Fleet 2019 Chevrolet Tahoe (CK15706) 4WD 4dr (2) COUNTY OF ELDORADO RENE Q - 9-20-18

#### TIRES

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
QAR	Tires, P265/60R17 all-season, police, V-rated (Included and only available with (9C1) Police Vehicle.)	0.00 lbs	0.00 lbs	Inc.

#### WHEEL TYPE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
RAP	Wheels, 17" x 8" (43.2 cm x 20.3 cm) steel, police, Black (Included and only available with (9C1) Police Vehicle.)	0.00 lbs	0.00 lbs	Inc.

#### SHIP THRU CODES

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
VPV	Ship Thru, Produced in Arlington Assembly and shipped to Kerr Industries and onto Arlington Assembly	0.00 lbs	0.00 lbs	Inc.

#### EMISSIONS

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
YF5	Emissions, California state requirements	0.00 lbs	0.00 lbs	\$0.00

#### SUSPENSION PKG

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
Z56	Suspension Package, heavy-duty, police-rated front, independent torsion bar, and stabilizer bar and rear, multi-link with coil springs (Included and only available with (9C1) Police Vehicle only.)	0.00 lbs	0.00 lbs	Inc.

#### SPARE TIRE

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT	MSRP
ZAK	Tire, spare, P265/60R17 all-season, police, V-rated (Included and only available with (9C1) Police Vehicle.)	0.00 lbs	0.00 lbs	Inc.

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 6593. Data Updated: Sep 19, 2018 9:37:00 PM PDT.

# 2019 Chevrolet Tahoe SUV

MSRP range

## \$47,900 - \$65,600



©EVIX IMAGES

### Photos & Videos



### More Ways to Save Money

Check out current offers on the Chevrolet Tahoe

Visit [Chevrolet.com](http://Chevrolet.com) for more details

SEARCH INVENTORY 

[Chevrolet.com](http://Chevrolet.com)

Ad

### 2019 Chevrolet Tahoe

Save up to \$100

[SEE ALL FOR SALE](#)

### What's new