

**Aviation Fuel Service Proposal
Evaluation Summary Form**

Criteria		EPIC				World			
		<i>LB</i>	<i>MM</i>	<i>JD</i>	Total	<i>LB</i>	<i>MM</i>	<i>JD</i>	Total
1.	Fuel pricing	20	20	0	40	15	15	0	30
2.	Purchase quantities / delivery capability	20	20	10	50	10	10	15	35
3.	Background, experience and reputation	30	30	30	90	30	40	20	90
4.	Financial stability/capacity to perform	30	30	30	90	30	30	30	90
5.	Payment terms (discounts)	45	45	45	135	45	45	60	150
6.	Branding, services and product integrity	15	15	15	45	15	15	20	50
7.	Credit card program	45	45	15	105	45	45	45	135
8.	Quality control and training	30	30	40	100	30	30	30	90
9.	Fuel island, truck, and equipment service and support	15	15	20	50	20	15	15	50
10.	Other considerations and incentives	80	80	80	240	60	80	60	200
SCORE		330	330	285	945	300	325	295	920