

Bid # 21-425-025 Office Furniture- Category I - Maxon Evaluation*

	Estimated Usage	No Bid		Low Bidder					
		(A) Burkett's Office Supplies Sacramento, CA		(B) Seats and Stations Roseville, CA		(C) Walker's Office Supplies, Inc. Rocklin, CA		(A) Sierra Office Systems & Products, Inc. Sacramento, CA	
Systems Furniture Product Discount	\$100,000.00								
Percentage off MSRP Discount Amount		No Bid		74%		70.00%		65%	
Product Sub-total		\$ -		\$ 74,000.00		\$ 70,000.00		\$ 65,000.00	
		\$ -		\$ 26,000.00		\$ 30,000.00		\$ 35,000.00	
Design and Other Services									
Hourly Design Services over 10 hours (based on 200 total hours)	200	\$0.00	\$0.00	\$100.00	\$20,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Hourly Call Back for Technical Assistance (based on 20 total hours)	20	\$0.00	\$0.00	\$90.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00
Hourly Rate for Installation / Assembly	100	\$0.00	\$0.00	\$90.00	\$9,000.00	\$60.00	\$6,000.00	\$55.00	\$5,500.00
Hourly Rate for Reconfiguration (based on 50 total hours)	50	\$0.00	\$0.00	\$90.00	\$4,500.00	\$60.00	\$3,000.00	\$55.00	\$2,750.00
Storage of Product Over 30 days (based on 50 sq ft of area)	30	\$0.00	\$0.00	\$72.00	\$2,160.00	\$1.00	\$30.00	\$0.00	\$0.00
Subtotal		\$ -		\$ 63,460.00		\$ 39,030.00		\$ 43,250.00	
Less: LVP 5%		0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -
Less Terms Discount		0%	\$ -	0%	\$ -	0%	\$ -	4%	\$ (1,730.00)
Category I Bid Totals		\$ -		\$ 63,460.00		\$ 39,030.00		\$ 41,520.00	
*Evaluation is exclusive of sales tax		No Bid This Category		4-6 Weeks ARO Net 45 Days		3-7 Weeks ARO Net 45 Days		60 Days ARO 4%-21 Days	

Bid # 21-425-025 Office Furniture- Category II - Office Master Chairs

* Evaluation

				Low Bidder			
				(A) Burkett's Office Supplies Sacramento, CA	(B) Seats & Stations Roseville, CA	(C) Walker's Office Supplies, Inc. Rocklin, CA	(A) Sierra Office Systems & Products, Inc. Placerville, CA
Bid Item	UOM	Description	Model #	Bid Price	Bid Price	Bid Price	Bid Price
Chairs							
1	Each	Paramount Series multi-function task chair w/ standard seat pan and back rest, no arms, w/ PC Mechanism	7780-PC Mech	\$311.46	\$412.49	\$353.33	\$375.00
2	Each	Paramount Series multi-function task chair w/ expanded seat pan and back rest, no arms, w/ PC Mechanism	7878-PC Mech	\$353.00	\$471.89	\$401.33	\$429.00
3	Each	Yes Series Mid Back, Multi-Function Exec chair, no arms, w/ PC Mechanism	YS84-PC Mech	\$270.38	\$353.75	\$305.86	\$309.60
4	Each	Discovery Back db Series Multi-Function Task chair, no arms, w/PC mechanism	DB74-PC Mech	\$320.69	\$425.69	\$364.00	\$387.00
5	Each	Classic Lab Stool, tilting back rest, back height adjustment, seat slider, Grande Spider package, no arms	CLS61	\$248.69	\$322.73	\$280.80	\$293.40
Sub-total Chairs				\$1,504.22	\$1,986.55	\$1,705.32	\$1,794.00
Arm Kits							
6	Each	Office Master Height & Width Adjustable T-Arms	KR-200	\$50.30	\$71.93	\$67.07	\$65.40
7	Each	Ultra Mobility Arm Kit w/ Memsoft arm pads	KR-251M	\$90.00	\$128.69	\$120.00	\$117.00
8	Each	Height and Width Adjutsable T-Arms w/ Smooth fore-aft, side to side	KR-445	\$80.76	\$115.49	\$107.69	\$105.00
Sub-total Arm Kits				\$221.06	\$316.11	\$294.76	\$287.40
Additional Purchases				Percentage OFF MSRP			
Additional Purchases: Percentage Off MSRP				\$1,000.00	\$460.00	\$445.00	\$500.00
Sub-total Additional Purchase				\$460.00	\$445.00	\$500.00	\$600.00
SubTotal - Office Master				\$2,185.28	\$2,747.66	\$2,500.08	\$2,681.40
Discount Terms				0%	\$0.00	0%	\$0.00
Local Vendor Preference (5%)				0%	\$0.00	0%	\$0.00
Category II - Bid Totals				\$2,185.28	\$2,747.66	\$2,500.08	\$2,574.14
				20 Days ARO Net 45 Days	4-6 Weeks ARO Net 45 Days	21 Days ARO Net 45 Days	21 Days ARO 4% - 21 Days

**Bid # 21-425-025 Office Furniture- Category III - HON
Evaluation***

	Low Bidder		No Bid			
	(A) Burkett's Office Supplies Sacramento, CA		(B) Seats & Stations Roseville, CA		(C) Walker's Office Supplies, Inc. Rocklin, CA	(A) Sierra Office Systems & Products, Inc. Placerville, CA
Unit Amount	-					
Sample Accumulative Order at List Price	\$	12,000.00	\$	-	\$	12,000.00
Percentage off MSRP	60.00%	\$ (7,200.00)	0.00%	\$ -	45.00%	\$ (5,400.00)
Subtotal	\$	4,800.00	\$	-	\$	6,600.00
Less: LVP 5%	0%	\$0.00	0%	\$0.00	0%	\$0.00
Less Terms Discount	0%	\$0.00	0%	\$0.00	0%	\$0.00
					4%	-\$264.00
Category III - Bid Totals	\$	4,800.00	\$	-	\$	6,600.00
*Evaluation is exclusive of sales tax	In Stock 9 Days ARO Special Order 4-6 Weeks ARO Net 45 Days		No Bid This Category		In Stock 2-5 Days ARO Special Order 4-6 Weeks ARO Net 45 Days	10-15 Working Days ARO 4% - 21 Days

**Bid # 21-425-025 Office Furniture- Category IV - Performance Line (CLS)
Evaluation***

		Low Bidder							
		(A) Burkett's Office Supplies Sacramento, CA		(B) Seats & Stations Roseville, CA		(C) Walker's Office Supplies, Inc. Rocklin, CA		(A) Sierra Office Systems & Products, Inc. Placerville, CA	
Discount Amount		\$ 32,000.00		\$ 32,000.00		\$ 32,000.00		\$ 32,000.00	
Percentage off MSRP		56.50% (\$18,080.00)		64.00% (\$20,480.00)		60.00% (\$19,200.00)		55.00% (\$17,600.00)	
Subtotal - Product		\$13,920.00		\$11,520.00		\$12,800.00		\$14,400.00	
Delivery / Assembly / Install charges	Trips								
Round trip Charges from Vendors place of business to all West Slope Locations (Placerville, Shingle Springs, Diamond Springs, Zip Codes: 95667, 95682, 95619)	10	\$ 495.44	\$ 4,954.40	\$ 246.00	\$ 2,460.00	\$0.0	\$0.0	\$ 110.00	\$ 1,100.00
Round trip Charges from Vendors place of business to all East Slope Locations (South Lake Tahoe, Zip Code: 96150)	5	\$ 827.17	\$ 4,135.85	\$ 408.00	\$ 2,040.00	\$0.0	\$0.0	\$ 175.00	\$ 875.00
	HRS								
Hourly Rate for Assembly / Install (one man, one hour)	10	\$ 55.00	\$ 550.00	\$ 90.00	\$ 900.00	\$ 60.00	\$ 600.00	\$ 55.00	\$ 550.00
Subtotal - Delivery/Assemble/Install		\$ 9,640.25		\$ 5,400.00		\$ 600.00		\$ 2,525.00	
Total- Product/Delivery/Assembly/Install		\$ 23,560.25		\$ 16,920.00		\$13,400.00		\$ 16,925.00	
Less: LVP 5%		0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -
Less Terms Discount		0%	\$ -	0%	\$ -	0%	\$ -	4%	\$ (677.00)
Category IV - Bid Totals		\$ 23,560.25		\$ 16,920.00		\$13,400.00		\$ 16,248.00	
*Evaluation is exclusive of sales tax		5 Days ARO Net 45 Days		2-3 Weeks ARO Net 45 Days		5-10 Days ARO Net 45 Days		10-15 Working Days ARO 4% - 21 Days	

Bid # 21-425-025 Office Furniture- Category V - Ergonic Solutions (Ergotron & Workrite)

* Evaluation

Category V - Ergotron: WorkFit				Low Bidder							
				(A) Burkett's Office Supplies Sacramento, CA		(B) Seats and Stations Roseville, CA		(C) Walker's Office Supplies, Inc. Rocklin, CA		(A) Sierra Office Systems & Products, Inc. Placerville, CA	
Bid Item	UOM	Description	Model #	Bid Price	EXT. Price	Bid Price	EXT. Price	Bid Price	EXT. Price	Bid Price	EXT. Price
count Amo	1	Ergotron Work Fit-A Sit Stand Workstation with Suspended Keyboard, Dual Monitor	24-392-026	\$605.41	\$605.41	\$476.67	\$476.67	\$596.47	\$596.47	\$0.00	\$0.00
	2	17 Workstation with Worksurface, Dual Monitor, Large Keyboard Tray	33-349-200	\$662.62	\$11,264.54	\$517.62	\$8,799.54	\$701.77	\$11,930.09	\$0.00	\$0.00
	3	11 Ergotron WorkFit-T Standing Desk Workstation, Black with Gray Surface	33-397-085	\$484.38	\$5,328.18	\$318.28	\$3,501.08	\$483.85	\$5,322.35	\$0.00	\$0.00
	4	3 Ergotron WorkFit-TL Standing Desk Workstation, Black with Gray Surface	33-406-085	\$537.80	\$1,613.40	\$335.03	\$1,005.09	\$548.50	\$1,645.50	\$0.00	\$0.00
	5	5 Ergotron WorkFit-TX Standing Desk Converter	33-467-921	\$632.11	\$3,160.55	\$468.98	\$2,344.90	\$632.33	\$3,161.65	\$0.00	\$0.00
	6	1 Ergotron WorkFit-Z, Mini Sit-Stand Desktop	33-458-917	\$280.76	\$280.76	\$230.24	\$230.24	\$315.60	\$315.60	\$0.00	\$0.00
	7	1 Ergotron Desk Mount LCD Arm, Polished Aluminum	45-241-026	\$203.84	\$203.84	\$127.73	\$127.73	\$202.67	\$202.67	\$0.00	\$0.00
Sub-total Ergotron products				\$22,456.68		\$16,485.25		\$23,174.33		\$0.00	
Ergotron: Additional Purchase Discount											
"ISE": Percentage off MSRP , Based on \$1,000.00 in additional purchases				42%	53.75%	40%	0%				
Sub-total Ergotron Additional Purchases				\$580.00	\$462.50	\$600.00	\$0.00				
Category V - Bid Totals -Ergotron				\$23,036.68	\$16,947.75	\$23,774.33	\$0.00				
Local Vendor Preference				0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00
Prompt Payment Discount Terms				0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00
Category V - Bid Totals -Ergotron After Discounts				\$23,036.68	\$16,947.75	\$23,774.33	\$0.00				
				5 Days ARO Net 45 Days	4-6 Weeks ARO Net 45 Days	5-10 Days ARO Net 45 Days	No Bid This Category				

Category V - Workrite				(A) Burkett's Office Supplies Sacramento, CA		(B) Seats and Stations Roseville, CA		No Bid Workrite (C) Walker's Office Supplies, Inc. Rocklin, CA		Low Bidder (A) Sierra Office Systems Products, Inc. Placerville, CA	
Bid Item	UOM	Description	Model #	Bid Price	EXT. Price	Bid Price	EXT. Price	Bid Price	EXT. Price	Bid Price	EXT. Price
6	1	Workrite Banana Board System: Mouse-Forward platform, left or right mousing, Platform Dimensions: 19w x 13d; Sliding Mouse Tray: 8w x 4/8.5d w/ Pinnacle 2 Adjustable Arm (#3170-22TG)	2128-22	\$290.19	\$290.19	\$215.77	\$215.77	\$0.00	\$0.00	\$292.80	\$292.80
7	1	Workrite Universal Ultra-Thin Platform, right or left handed mousing, removable LeatheRite palm support: Dimensions: 27.75w x 11.5d Platform Color: Black Palm Support Color: Midnight	UB188-25	\$110.76	\$110.76	\$63.48	\$63.48	\$0.00	\$0.00	\$109.80	\$109.80
8	1	Workrite Pinnacle 2 Adjustable Keyboard Arm, Tilt Indicator, Lift-N-Lock Height adjustment, Thin Glide Ball Bearing Track, 360° swivel, Height Range: Flush to 6" below worksurface; Til Range: -15" to +10"	3170-22TG	\$149.42	\$149.42	\$111.10	\$111.10	\$0.00	\$0.00	\$150.60	\$150.60
Sub-total Workrite product				\$550.37		\$390.35		\$0.00		\$553.20	
Workrite: Delivery / Install Charges											
Bid Item	UOM	Description	QTY	Bid Price	EXT. Price	Bid Price	EXT. Price	Bid Price	EXT. Price	Bid Price	EXT. Price
	Trip	Round trip Charges from Vendors place of business to all West Slope Locations (Placerville, Shingle Springs, Diamond Springs, Zip Codes: 95667, 95682, 95619)	5	\$295.00	\$1,475.00	\$246.00	\$1,230.00	\$0.00	\$0.00	\$170.00	\$850.00
	Trip	Round trip Charges from Vendors place of business to all East Slope Locations (South Lake Tahoe, Zip Code: 96150)	2	\$600.00	\$1,200.00	\$408.00	\$816.00	\$0.00	\$0.00	\$350.00	\$700.00
	Hour	Hourly Rate for Assembly / Install (one man, one hour)	10	\$55.00	\$550.00	\$90.00	\$900.00	\$0.00	\$0.00	\$87.50	\$875.00
Sub-total Workrite Delivery / Install				\$3,225.00		\$2,946.00		\$0.00		\$2,425.00	
Workrite: Additional Purchase Discount											
"Workrite": Percentage off MSRP, Based on \$200.00 in additional purchases			\$200.00	42.0%		56.5%		0%		40%	
Sub-total Workrite Additional Purchases				\$116.00		\$87.00		\$0.00		\$80.00	
Category V - Bid Totals -Workrite				\$3,891.37		\$3,423.35		\$0.00		\$3,058.20	
Payment Discount Terms											
Local Vendor Preference				0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00
Prompt Payment Discount Terms				0%	\$0.00	0%	\$0.00	0%	\$0.00	4%	(\$122.33)
Category V - Bid Totals -Workrite After Discounts				\$3,891.37		\$3,423.35		No Bid		\$2,935.87	
				5 Days ARO Net 45 Days		4-6 Weeks ARO Net 45 Days		No Bid Workrite		Net 30 ARO 5-10 Days	