

**COUNTY OF EL DORADO**  
CHIEF ADMINISTRATIVE OFFICE  
INTERDEPARTMENT MEMORANDUM

TO: Board of Supervisors

FROM: Laura S. Gill, Chief Administrative Officer

DATE: January 14, 2008

SUBJECT: Revised Recommendation for item #21 on the January 15, 2008 Agenda  
(Cont'd 1/8/08, Item 3b)

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**Recommendation:** Chief Administrative Office, Procurement and Contracts Division, recommending award of Bid #08-070-053 for the purchase of new fleet vehicles to South Shore Motors of South Lake Tahoe, CA in the amount of \$605,426.18, Thompson's Auto and Truck of Placerville, CA in the amount of \$47,692.27, Hansel Ford of Santa Rosa, CA in the amount of \$16,058.06, Family Chevrolet of Shingle Springs, CA in the amount of \$133,632.38, Broadway Motors of Oakland, CA in the amount of \$20,277.50, and Maita Chevrolet of Elk Grove, CA in the amount of \$122,287.64 including sales tax and tire tax; and authorize the Purchasing Agent to issue additional purchase orders on an "as needed" basis during the awarded period if funding is available within the requesting Department's budget.

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BOARD OF SUPERVISORS  
EL DORADO COUNTY

Recommended Fleet Vehicle Purchase FY 2007-08  
Revised 1-11-08

Dept	Scheduled Replacement Year	Replace/ New	Current Make, Model & Miles	Target Miles for Replacement	Vehicle Description	Make / Model of Lowest Bid	Bid Price	Fleet Fund	Dept Contribution	Recommended Purchase	Usage / Justification
Sheriff	07/08	Fleet Replacement	03 Ford Police Interceptor 79k	90k	FULL SIZE UTILITY - Extended	Ford Special Service Vehicle Extended	31,019	25,392	5,627	31,019	East Slope and West Slope Transportation - currently at 79k
Sheriff	07/08	Fleet Replacement	94 Ford Police Interceptor 83k	90k	FULL SIZE UTILITY - Extended	Ford Special Service Vehicle Extended	31,019	25,392	5,627	31,019	East Slope and West Slope Transportation - currently at 83k
Sheriff - Detective	07/08	Fleet Replacement	01 Jeep Cher. 111k	100k	Mid Size 4x4 Utility 4DR	Chevy Trailblazer	22,955	22,955		22,955	Sheriff - Detective
Sheriff - Detective	07/08	Fleet Replacement	98 Chevy Monte Car. 113k	100k	Midsized Sedan 4DR	Chevy Impala	17,394	17,394		17,394	Sheriff - Detective
Sheriff - Detective	07/08	Fleet Replacement	99 Pontiac Grand Prix N/A miles	100k Mech. Problems	Midsized Sedan 4DR	Chevy Impala	17,394	17,394		17,394	Detective - N/A Mech. Problems
Sheriff - Stars	07/08	Fleet Replacement	02 Buick Century 111k	100k	Midsized Sedan 4DR	Chevy Impala	17,394	17,394		17,394	Sheriff - Stars
Sheriff Work Pgrm	05/06	Fleet Replacement	98 Ford Windstar 110k	100k	Mini Van - 7 Passenger	Chevy Uplander	20,906	20,906		20,906	Sheriff Work Pgrm

Totals \$1,153,868 \$865,920 \$79,454 \$945,374

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EL DORADO COUNTY

Recommended Fleet Vehicle Purchase FY 2007-08  
Revised 1-11-08

Dept	Scheduled Replacement Year	Replace/ New	Current Make, Model & Miles	Target Miles for Replacement	Vehicle Description	Make / Model of Lowest Bid	Bid Price	Fleet Fund	Dept Contribution	Recommended Purchase	Usage / Justification
Sheriff	07/08	Fleet Replacement	05 Ford Police Interceptor 97k	90K	SHERIFF PATROL SEDAN	Ford Police Interceptor	25,392	25,392		25,392	Patrol
Sheriff	07/08	Fleet Replacement	05 Ford Police Interceptor 97k	90K	SHERIFF PATROL SEDAN	Ford Police Interceptor	25,392	25,392		25,392	Patrol
Sheriff	07/08	Fleet Replacement	05 Ford Police Interceptor 103k	90K	SHERIFF PATROL SEDAN	Ford Police Interceptor	25,392	25,392		25,392	Patrol
Sheriff	07/08	Fleet Replacement	05 Ford Police Interceptor 100k	90K	SHERIFF PATROL SEDAN	Ford Police Interceptor	25,392	25,392		25,392	Patrol
Sheriff	07/08	Fleet Replacement	05 Ford Police Interceptor 101k	90K	SHERIFF PATROL SEDAN	Ford Police Interceptor	25,392	25,392		25,392	Patrol
Sheriff	07/08	Fleet Replacement	05 Ford Police Interceptor 97k	90K	SHERIFF PATROL SEDAN	Ford Police Interceptor	25,392	25,392		25,392	Patrol
Sheriff	07/08	Fleet Replacement	05 Ford Police Interceptor - out of service	90K	SHERIFF PATROL SEDAN	Ford Police Interceptor	25,392	25,392		25,392	Patrol
Sheriff	07/08	Fleet Replacement	06 Ford Special Service Vehicle 90k	90K	FULL SIZE UTILITY	Ford Special Service Vehicle	26,207	26,207		26,207	Patrol
Sheriff	07/08	Fleet Replacement		90K	FULL SIZE UTILITY	Ford Special Service Vehicle	26,207	26,207		26,207	Patrol

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Public Health - Animal Control	07/08	Fleet Replacement	01 Ford F350 133k	115k	Pickup 4wd Gas one ton Super Cab	Ford F350	24,256	21,677	\$ 2,579	24,256	Box Truck Animal transport - rental unlikely
Public Health - Animal Control	07/08	Fleet Replacement	01 Ford F350 112k	115k	Pickup 4wd Gas one ton Super Cab	Ford F350	24,256	21,677	\$ 2,579	24,256	Box Truck Animal transport - rental unlikely
Sheriff	07/08	New Additional		NEW	SHERIFF PATROL SEDAN	Ford Police Interceptor	25,392		25,392	25,392	Patrol
Sheriff	07/08	Fleet Replacement	02 Dodge 1500 106k	90K	FULL SIZE UTILITY	Ford Expedition	28,612	22,031	6,581	28,612	Patrol
Sheriff	07/08	New Additional		90K	FULL SIZE UTILITY	Ford Special Service Vehicle	26,207		26,207	26,207	New - Additional Deputy Sheriff Position
Sheriff	07/08	Fleet Replacement	04 Ford Special Service Vehicle 107k	90K	FULL SIZE UTILITY	Ford Special Service Vehicle	26,207	26,207		26,207	Patrol
Sheriff	07/08	Fleet Replacement	04 Ford Special Service Vehicle 119k	90K	FULL SIZE UTILITY	Ford Special Service Vehicle	26,207	26,207		26,207	Patrol
Sheriff	07/08	Fleet Replacement	04 Ford Special Service Vehicle 123k	90K	FULL SIZE UTILITY	Ford Special Service Vehicle	26,207	26,207		26,207	Patrol
Sheriff	07/08	Fleet Replacement	05 Ford Police Interceptor 100k	90K	SHERIFF PATROL SEDAN	Ford Police Interceptor	25,392	25,392		25,392	Patrol

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Mental Health	07/08	Fleet Replacement	01 Ford Taurus 107k	100k	Midsize Sedan 4DR	Chevy Impala	17,394	17,394		17,394	Phoenix Center - Client Transport and Client Travel (primary)
Mental Health	07/08	New Additional		NEW	Midsize Sedan 4DR	Chevy Impala	17,394				
Mental Health	07/08	New Additional		NEW	Midsize Sedan 4DR	Chevy Impala	17,394				
Mental Health	07/08	New Additional		NEW	Pickup 4wd 1/2 ton x-cab	Ford F150	21,468				
Mental Health	07/08	New Additional		NEW	Midsize Sedan 4DR	Chevy Impala	17,394				
Public Health-Nursing Services	05/06	Fleet Replacement	93 Ford Taurus N/A Miles	N/A Mech. Problems	Mini Van - 7 Passenger	Chevy Uplander	20,906	20,906		20,906	Used to transport equipment and people for outreach programs-unit to be replaced has been scrapped
Probation	07/08	Fleet Replacement	98 Chevy Malibu 110k	100k	Full Size Sedan	Chevy Impala	17,659	17,394	265	17,659	Transportation
Probation	07/08	Fleet Replacement	96 Ford Taurus 83k	80k	Full Size Sedan	Chevy Impala	17,659	17,394	265	17,659	Transportation

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Environmental Management	07/08	Fleet Replacement	94 Ford Ranger 85k	80k	Pickup Compact 2wd	Ford Ranger	13,009				Hazmat Truck
General Services- Fleet	06/07	Fleet Replacement	97 Chevy Astro 105k	80k	Mini Van / Van 4X4 7 Passenger	GMC Savana	25,023	25,023		25,023	Pool Unit
General Services- Stores	05/06	Fleet Replacement	93 Chevy Astro N/A miles	N/A Mech. Problems	Mini Van / Van Cargo	Ford E150	16,058	16,058		16,058	Mail/Courier Van
Human Services	07/08	Fleet Replacement	98 Chevy Malibu 108k	100k	Midsized Sedan 4DR	Chevy Impala	17,394	17,394		17,394	Home Visits CPS APS Public Guardian
Human Services- Social Services	07/08	New Additional		NEW	Midsized Sedan 4DR Hatchback	Chevy Aveo	13,399				
Human Services- Social Services	07/08	Fleet Replacement	94 Ford Ranger 81k	80k	Pickup Compact 2wd	Ford Ranger	13,009				Senior Nutrition - Meal Delivery
Information Technologies	05/06	Fleet Replacement	93 Ford Aerostar 81k	80k	Van Mini Cargo or Cargo 4WD	Chevy Savana	22,670	22,670		22,670	Service unit-One of only two for entire department-must be used for SLT travel
Information Technologies- Comm.	05/06	Fleet Replacement	90 Chevy Astro 80k	80k	Van Mini Cargo or Cargo	Ford E150 Cargo	15,581	15,581		15,581	Service unit used by Communications staff-mobile workshop
Mental Health	06/07	Fleet Replacement	02 Ford Windstar 128k	100k	Mini Van - 7 Passenger	Chevy Uplander	20,906				Phoenix Center - Client Transport (primary) and Client Travel

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Agriculture	07/08	Fleet Replacement	01 Ford Ranger 106k	100k	Midsize 2wd Utility 4D	Ford Explorer	20,277	16,889	3,389	20,277	Emergency Pesticide Personnel Transport
Child Support Services	07/08	Fleet Replacement	98 Jeep Cher. 119k	100k	Mid Size 4x4 Utility 4DR	Chevy Trailblazer	22,955	22,955		22,955	East & West Slope investigations
Child Support Services	07/08	Fleet Replacement	98 Jeep Cher. 102k	100k	Mid Size 4x4 Utility 4DR	Chevy Trailblazer	22,955	22,955		22,955	East & West Slope investigations
District Attorney	07/08	Fleet Replacement	96 Jeep Cher. 87k	80k	Mid Size 4x4 Utility 4DR	Chevy Trailblazer	22,955	22,955		22,955	SLT investigations
DOT	07/08	Fleet Replacement	98 Jeep Cher. 99k	100k	Mid Size 4x4 Utility 4DR	Chevy Trailblazer	22,955				Assigned to SLT Highway Superintendent to access job sites
DOT	07/08	Fleet Replacement	97 Ford 150 116k	100k	Pickup 2WD 3/4 Ton Long Bed	Ford F250	17,894	16,951	943	17,894	Construction Vehicle -rental unlikely
DOT	07/08	Fleet Replacement	96 Ford 250 158k	100k	Pickup 4WD DIESEL 3/4	Ford F250	26,485	26,485		26,485	Construction Vehicle -rental unlikely
DOT	07/08	Fleet Replacement	03 Ford Expedition 105k	115k	Mid Size 4x4 Utility 4DR	Chevy Trailblazer	28,612				Assigned to inspection staff/stormwater coordinator
Environmental Management	07/08	Fleet Replacement	96 Jeep Cher. 81k	80k	Mid Size 4x4 Utility 4DR	Chevy Trailblazer	22,955				East & West Slope Geologist
Environmental Management	07/08	Fleet Replacement	96 Ford F250 100k	100k	Pickup 4wd gas 3/4 ton	Ford F250	20,534	20,534		20,534	Landfill Unit - rental unlikely

Recommended Fleet Vehicle Purchase FY 2007-08 Bid Summary Revised 1-11-08

Description	Price Per Vehicle*	Tax Per Vehicle	Tire Fee Per Vehicle	Total Cost per Unit	Number of Units to be ordered	Total Cost	
<b>BID VEHICLE A</b> South Shore Motors	Ford Crown Victoria Interceptor	23,667.60	1,715.90	8.75	25,392.25	9	228,530.26
<b>BID VEHICLE B</b> South Shore Motors	Full Size SUV 4 WD	24,426.91	1,770.95	8.75	26,206.61	6	157,239.67
<b>BID VEHICLE C</b> Thompsons	Mini Van/Cargo Van 4WD	21,129.00	1,531.85	8.75	22,669.60	1	22,669.60
<b>BID VEHICLE D</b> Thompsons	7 Passenger Van 4 WD	23,323.00	1,690.92	8.75	25,022.67	1	25,022.67
<b>BID VEHICLE E</b> Hansel	Mini Van/Cargo Van 2 WD w/ Side Windows	14,964.39	1,084.92	8.75	16,058.06	1	16,058.06
<b>BID VEHICLE F</b> South Shore Motors	Mini Van/Cargo Van 2 WD Panel Sides	14,519.19	1,052.64	8.75	15,580.58	1	15,580.58
<b>BID VEHICLE G</b> Family	Mini Van 7 Passenger 2WD	19,485.00	1,412.66	8.75	20,906.41	2	41,812.83
<b>BID VEHICLE H</b> Maita	Sedan, Midsize, 4 DR	16,210.00	1,175.23	8.75	17,393.98	5	86,969.88
<b>BID VEHICLE I</b> Family	Midsize SUV - 4wD - 4 DR	21,395.00	1,551.14	8.75	22,954.89	4	91,819.55
<b>BID VEHICLE J</b> South Shore Motors	Fullsize SUV - 4wD - 4 DR	26,669.91	1,933.57	8.75	28,612.23	1	28,612.23
<b>BID VEHICLE K</b> Broadway	Midsize SUV - 2wD - 4 DR	18,898.60	1,370.15	8.75	20,277.50	1	20,277.50
<b>BID VEHICLE L</b> Maita	Sedan, Fullsize - 4DR	16,457.00	1,193.13	8.75	17,658.88	2	35,317.77
<b>BID VEHICLE M</b> South Shore Motors	Pickup Truck - Compact or Midsize	12,121.20	878.79	8.75	13,008.74	0	0.00
<b>BID VEHICLE N</b> South Shore Motors	Pick-up Truck, 2 Wheel Drive, 3/4 Ton, Heavy Duty, Long Bed 8' Box,	16,676.57	1,209.05	8.75	17,894.37	1	17,894.37
<b>BID VEHICLE O</b> South Shore Motors	Pick-up Truck, One Ton, 4 Wheel Drive, 8' Long Bed, Single Rear	20,203.57	1,464.76	8.75	21,677.08	0	0.00
<b>BID VEHICLE P</b> South Shore Motors	Pick-up Truck, 4 Wheel Drive, 1/2 Ton, Short Bed, Extra Cab	20,008.40	1,450.61	8.75	21,467.76	0	0.00
<b>BID VEHICLE Q</b> South Shore Motors	Pick-up Truck, 3/4 Ton, 4 Wheel Drive, Heavy Duty, 8' Long Bed,	19,137.57	1,387.47	8.75	20,533.79	1	20,533.79
<b>BID VEHICLE R</b> South Shore Motors	Pick-up Truck, 3/4 Ton, 4 Wheel Drive, 8' Long Bed Regular Cab	24,686.07	1,789.74	8.75	26,484.56	1	26,484.56
<b>BID VEHICLE S</b> Family	Sedan, Midsize or Compact, 4 Door, Hatchback	12,485.00	905.16	8.75	13,398.91	0	

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 EL DORADO COUNTY  
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Recommended Fleet Vehicle Purchase FY 2007-08 Bid Summary Revised 1-11-08

<b>BID VEHICLE T</b> South Shore Motors	Full Size Sport Utility Vehicle, 4WD, 4 Door, EL (extended length)- SSV	28,913.91	2,096.26	8.75	31,018.92	2	62,037.84
<b>BID VEHICLE U</b> Broadway	Pick-up Truck, 4 Wheel Drive, 1/2 Ton, Short Bed, Extra Cab	20,533.60	1,488.69	8.75	22,031.04	0	0.00
<b>BID VEHICLE V</b> Thompsons	Sedan, Hybrid, 4 Door, 2 Wheel Drive	22,985.00	1,666.41	8.75	24,660.16	0	0.00
<b>BID VEHICLE W</b> Hansel	Sport Utility Vehicle, Small or Midsize, Hybrid, 4 Door, 2 Wheel Drive	22,599.00	1,638.43	8.75	24,246.18	0	0.00
<b>BID VEHICLE X</b> Hansel	Sport Utility Vehicle, Small or Midsize, Hybrid, 4 Door, 4 Wheel Drive	24,099.00	1,747.18	8.75	25,854.93	0	0.00
<b>BID VEHICLE Y</b> South Shore Motors	Pick-up Truck, One Ton, 4 Wheel Drive, 8' Long Bed, Single Rear	22,608.57	1,639.12	8.75	24,256.44	2	48,512.88

<b>41</b>	<b>\$ 945,374.02</b>
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\* Price Per Vehicle is the actual bid price and does not include Local Vendor Preference credits or Discount Terms savings

<b>Purchase Totals</b>	Amount
South Shore Motors	605,426.18
Thompson's Auto & Truck	47,692.27
Hansel Ford	16,058.06
Family Chevrolet	133,632.38
Broadway Motors	20,277.50
Maita Chevrolet	122,287.64
	<b>\$ 945,374.02</b>