

# Elk Grove Auto / Winner Chevrolet

8575 Laguna Grove Drive  
 Elk Grove, CA 95757  
 916-426-5752

To:  
 Kent Taylor  
 2441 Headington Road  
 Placerville, CA 95667

(530) 642-4900

DATE October 22, 2019  
 Quotation # 21213

Prepared by: Jerry Powers

**Comments or special instructions:** Vehicle build and options are in additional pages.  
**State Contract # 1-18-23-20D**

Description	AMOUNT
Line 3 Colorado	\$ 25,418.00
Options (Refer to Window Sticker):	\$ 1,163.44
1 Extra Fob	\$ 175.00
Skid Plate Install	\$ 95.00
<b>**Vehicle qualifies for \$500 Net 20 Discount.**</b>	
DOC Fee	\$ 85.00
<p><b>**** Please review, sign, and return a copy of the quote and ****</b>  <b>**** specs with the PO or the vehicle will not be ordered. ****</b>  <b>****Shipping charge added for deliveries beyond Sacramento. No charge for will call.****</b></p>	
<b>Subtotal:</b>	\$ 26,936.44
	\$ -
<b>CA Tire Fee: \$1.75 / Per Tire</b>	<b>Tire Fee:</b> \$8.75
	<b>Delivery Charge:</b> \$ 150.00
	<b>Pre Tax Total</b> \$ 27,095.19

**Add CA Sales Tax (Tire Fee and Delivery are NOT to be taxed)**

If you have any questions concerning this quotation, contact Jerry Powers at 916-426-5752 or email at JPowers@LasherAuto.com

**THANK YOU FOR YOUR BUSINESS!**

**Bid Vehicle: State Contract 1-18-23-20D CLIN 3**

**DOT**

<b>Quantity:</b> TBD		<b>Description:</b> New 2020 Chevrolet Colorado Extended Cab Quad-Door 4X4 Pickup Standard Bed		<b>Class:</b> 11XB	
<b>Year/Make/Model:</b> 2020 Colorado 12M53			<b>Unit Price:</b>		
<b>Standard Warranty:</b> 3yr 36k 62B 5yr 100k Powertrain			<b>Delivery:</b> 120 ARO # Days after receipt of order		
COMPONENT		SPECIFICATIONS	Y/N	Exceptions	
1	Engine	Gas 4-cyl 2.5L	✓		
2	Wheelbase	128.3"	✓		
3	GVWR	5600 lbs.	✓		
4	Steering	Power Assist w/Tilt Wheel	✓		
5	Transmission	Automatic 6 Speed Electronic Control	✓		
6	Differential	4x4 selectable drive shift-on-the-fly 2-speed Transfer Case Electronic	✓		
7	Brakes	Power 4 wheel disc w/anti-lock and Traction Control, StabiliTrak	✓		
8	Battery	Standard	✓		
9	Alternator	Standard	✓		
10	Cooling System	Standard	✓		
11	Suspension	Standard Fleet 4X4	✓		
12	Air Conditioning	Standard Manual	✓		
13	Air Bags	Standard	✓		
14	Miles Per Gallon	24 MPG Highway Min.	✓		
15	Wheels	Painted Steel	✓		
16	Tires	All Season M+S Rated Radial	✓		
17	Hub Caps	Standard	✓		
18	Spare Tire	Standard	✓		
19	Windows	Power, Front w/express up/dwn	✓		
20	Wipers	Intermittent Adjustable	✓		
21	Rear Window Defroster	Electronic Defogger	N	not available on fleet trim.	
22	Mirrors	Power Remote Adjust, Manual Fold	✓		
23	Radio	AM/FM minimum	✓		
24	Seat(s)	Cloth Seating, Front 40/20/40 Bench, Rear Seat Delete	✓		
25	Flooring	Vinyl Floor Covering (Carpet Delete)	✓		
26	Exterior Color	White	✓		
27	Interior Trim Color	Black	✓		
28	Keys	3 Complete Sets	✓		
29	Keyless Entry	NA	✓	included w/mirrors	
30	Door Locks	Power	✓		
ADDITIONAL FEATURES:					
Skid Plate Protection		Front Engine and Transfer Case Protection Plates	✓		
Rear Camera		Backup Camera	✓		

**ITEMS 1- 30 --- if not a required spec item, enter "N/A"**

**Additional Features: if not required, delete table row**