



Kent Taylor
County of El Dorado
Department of Transportation
2441 Headington Way
Placerville, California 95667

7/26/2011

Kent:

Thanks for the interest in more units from Riverview. We appreciate the opportunity. Riverview International Trucks LLC has worked with the International factory and the body company and will honor pricing and specifications as stated in Bid # 10-760-075 and Purchase order P0201019393 dated 6/24/2010 until September 19th 2011 for the purchase of 2 new units. These units will be 2012 model year chassis.

If the purchasing of these units goes beyond 9/19/11 the projected price increase will be approximately 5% on the chassis and 7.8% on the body. This will increase the cost of each unit by \$ 7,579.00 or \$ 160,748.00 per unit.

7600 series truck production is late August at this point and will probably move to September at the end of July.

International will be building 2012 year model trucks until 1/15/2012 then they will go to 2013 year models and possibly another price increase at the first of the year.

Thanks


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