

CHIEF ADMINISTRATIVE OFFICE
Procurement and Contracts Division

Date Received

NON-COMPETITIVE PURCHASE REQUEST JUSTIFICATION

Required for all (non-emergency) sole source acquisitions in excess of \$5,000.00 and sole source service requests in excess of \$100,000.00.

This justification document consists of three (3) pages. All information must be provided and all questions must be answered. **Department Head approval is required.**

Requesting Department Information

Department: 53-Behavioral Health	Org Code: 5310	
Contact Name: Alisha Bryden	Subobject: 	User Code:
Telephone: 530-642-7317	Fax: 	



Required Supplier / Vendor Information

Vendor / Supplier Name: Foothill Indian Education Alliance	Vendor / Supplier Address: 100 Forni Road, Placerville, CA 95667
Contact Name: James Marquez	
Estimated Purchase Price/Contract Amount: \$460,000	Vendor / Supplier Email Address: foothill@innercite.com
Telephone: (530)663-3314	Fax:

Provide a brief description of the request, including all goods and/or services the vendor/supplier will provide and supporting exemption reference from Board Policy C-17 - Procurement Policy:

The Wennem Wadati Project applies a combination of mental health services and traditional cultural teachings unique to the local Native American community. The project was designed to provide culturally specific Native American services through use of Cultural Specialists, who are Native American community members, working in a professional capacity that access unique cultural contexts and characteristics through the use of traditional Native American healing approaches. The project uses various prevention strategies to address all age groups in the target population with the intent to maintain mental health well-being, improve wellness, and decrease health disparities experienced by the Native American community.

Exemption is Policy C-173.4.2(f) "the procurement is for goods where the continuity of providers will provide efficiency or critical knowledge, and other providers of the goods cannot provide similar efficiencies or critical knowledge." These services are specifically for Native Americans and therefore Foothill Indian Education Alliance is best suited to serve these individuals due to their expertise in Native American culture. No other vendor can provide similar efficiencies and critical knowledge.

Department Head:	 <small>Olivia Byron-Cooper (May 23, 2023 16:10 PDT)</small> Signature
Purchasing Agent:	 Signature

Board of Supervisors:	
Date:	
Item:	

P&C Assignment:	
Assigned To:	
Date:	

A. The good/service requested is restricted to one supplier for the reason stated below:

1. Why is the acquisition restricted to this goods/services supplier? (Explain why the acquisition cannot be competitively sourced. Explain how the supplier is the only source for the acquisition.)

Native American children, adults, older adults, and families will be eligible for services under this program. Services provided by Foothill Indian Education Alliance will be provided in El Dorado County West Slope schools, and other community-based sites accessible to the Native American population. Foothill Indian Education Alliance employs Native American individuals and Native American Cultural Specialists to provide these services. No other vendor provides this specialized experience and critical knowledge working with the target population.

2. Provide the background of events leading to this acquisition.

On 6/9/2020, the County's Health and Human Services Mental Health Services Three-Year Program and Expenditure Plan, covering Fiscal Year (FY) 2020-21 - FY 2022-23 was adopted by the Board of Supervisors (File ID 22-0832). One of the areas of focus for the PEI projects was a addressing specific goals for priority populations, with a specific project called "Wennem Wadati: A Native Path to Healing." This agreement will provide a combination of mental health services and traditional cultural teachings unique to the local American Indian community as a prevention and early intervention strategy.

3. Describe the uniqueness of the acquisition. (Why was the goods/services supplier chosen?)

Foothill Indian Alliance will provide Cultural Specialists and a Student Leadership/Prevention Activities Specialist from the Native American community to conduct the Wennem Wadati: A Native Path to Healing program. Foothill Indian Alliance will also facilitate monthly traditional gatherings, cultural activities, and youth activities designed to spread cultural knowledge and support family preservation. Foothill Indian Alliance will provide a dedicated crisis line to provide students access to a Native American mental health Cultural Specialist who will be available via answering service to respond, by telephone or in person, to situations where Native American students are experiencing a mental health crisis. No other provider can offer these services and qualified staffing.

4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?

This Agreement with Foothill Indian Alliance for Primary Project services will implement prevention and early intervention strategies and culturally enriches services to El Dorado County's Native American population. Without the approval of this sole source agreement, these services will not be offered, and HHSA will be out of compliance with its board-adopted MHSA Three-Year Program and Expenditure Plan (Plan), which includes these PEI services.

5. What market research was conducted to substantiate no competition, including the evaluation of other items or service providers? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The name and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

No market research was done.

B. Price Analysis:

1. How was the price offered determined to be fair and reasonable? (Explain what basis was used for comparison and include cost analysis as applicable.)

These rates were determined based on what it would cost the vendor to hire to provide these services.

2. Describe any cost savings or avoidance realized (one-time or ongoing) by acquiring the goods/services from this supplier.

Under the Mental Health Services Act (MHSA), a one (1) percent tax on personal income in excess of \$1,000,000, is garnered and the funds from the tax are distributed to California counties to transform the Mental Health System into one that is consumer and family driven, is recovery oriented, accessible and culturally competent, and offers services appropriate for the population that is served. PEI services are a budgeted MHSA service under HHS's adopted Fiscal Year 2020/23 MHSA Plan.