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EL DORADO COUNTY COMMUNITY HEALTH CENTER



Submitted by Chuck
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at Board Hearing of 8/21/07
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EL DORADO COUNTY COMMUNITY HEALTH CENTER



An Investment Continuing to Pay Dividends



We want to talk about:

- Your vision & investment is now paying big dividends
- El Dorado County Community Health Center needs to make another leap forward to meet the need
- We need one more investment of \$2.5 million



El Dorado County Investment to Date

- \$2 million Investment in Community Health Center Start-up
- \$1 Million Investment in Expansion

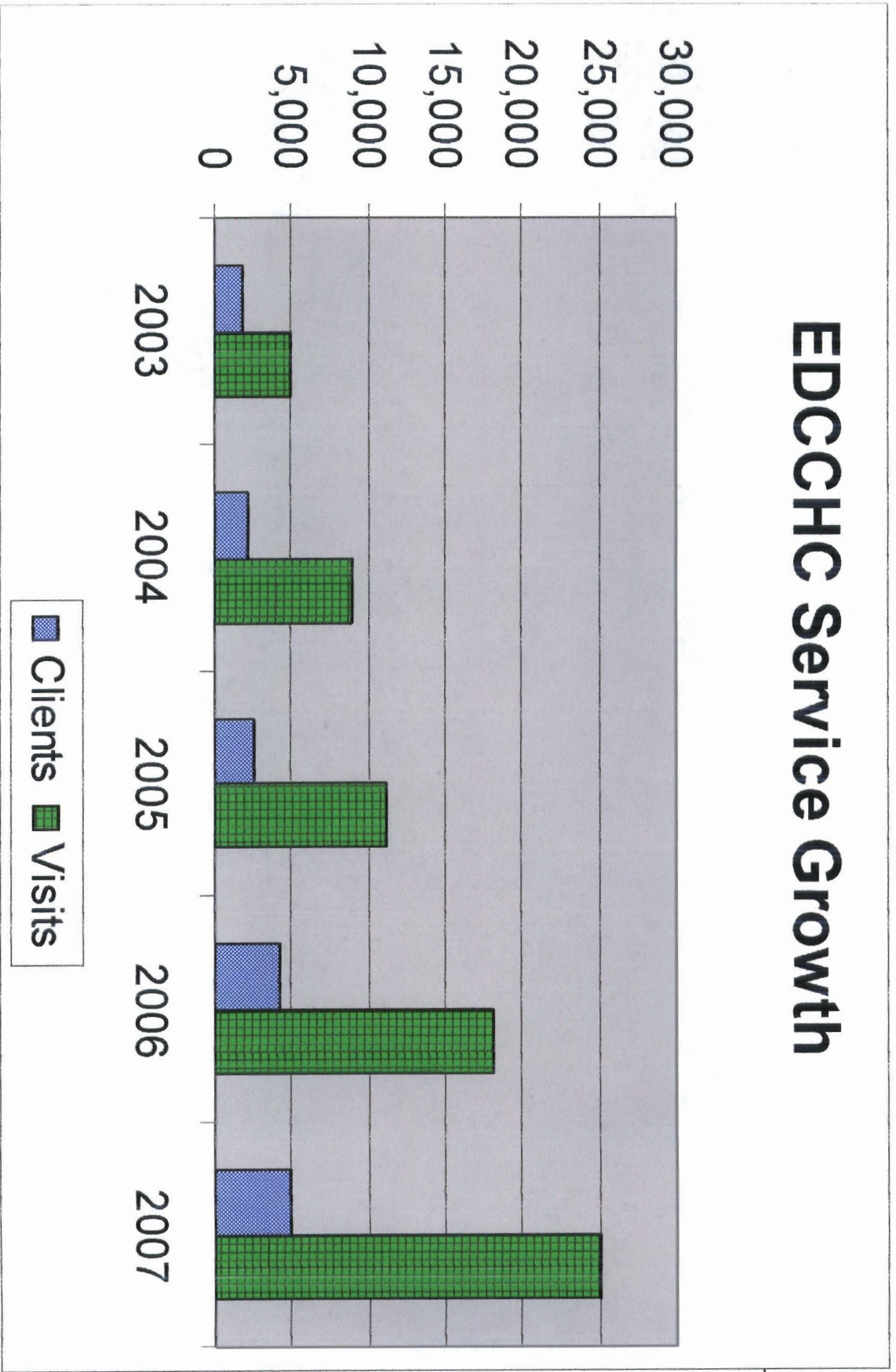


El Dorado County Vision

- Access to:
 - Medical care
 - Dental care
 - Mental health care
- For the low-income & other vulnerable populations
- With long term sustainability
- Funding of Infrastructure



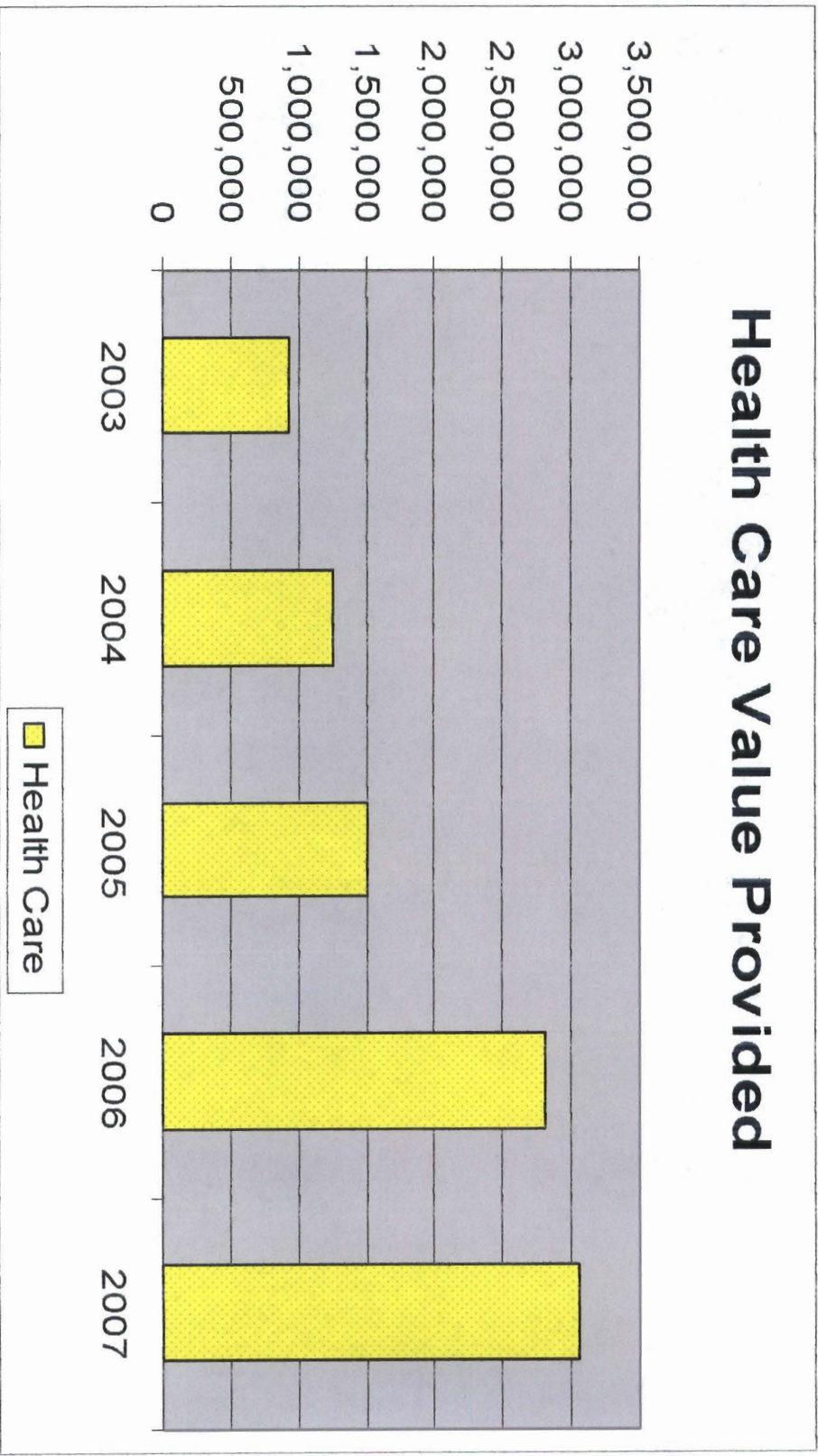
EDCCHC Service Growth





EDCCHC Annual Health Provided

Health Care Value Provided





EDCCHC Today

- 7,362 clients have a medical home
- 56,907 visits provided over 4 years
- This year we will see over 5,000 clients in 25,000 visits.



EDCCCHC Today

- 40% of clients are under age 19
- 20% are age 2 or younger
- 12% are elderly

At Marshall Hospital:

- EDCCCHC physicians see all “no doc” babies
- EDCCCHC physicians see all “no doc” patients in the ER during the day



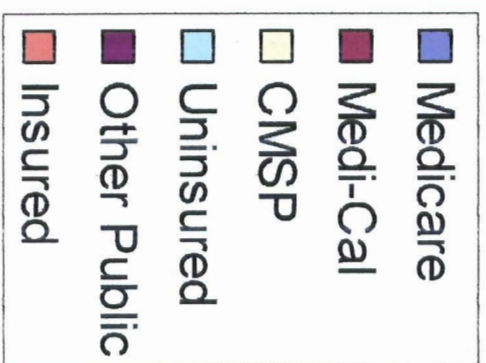
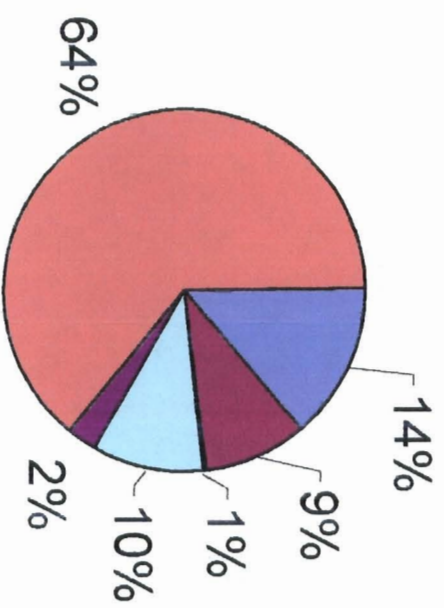
EDCCHC as Economic Engine

- EDCCHC created 42 new jobs
- \$2,000,000 Payroll per year
- \$1,000,000 goes to suppliers and vendors
- Each year the Center now generates over \$3 million dollars of health care for county residents



El Dorado County Payor Coverage

Health Care Payors





Demand exists:

EDCCHC is largest provider to the targeted 22%,
yet

We are currently serving about 5% of the residents of
the County.

98% of Center clients live within 15 miles of center



The Center Potential:

- Added sites (30 miles or 30 minutes)
 - Pollock Pines, Georgetown, other sites
- Key Specialties on site
- Add Dental
- Add Mental Health



Projected Expansion Needs:

- Primary Care 6 – 8 Medical Providers
- Mental Health 4 – 6 Providers
- Dental Health 4 – 6 Dentists & Dental Hygienists
- Specialty Physician – varied demand among many specialties



Potential Projects to expand:

- Primary Care Expansion
 - Placerville 25,000 Sq Ft
 - Pollock Pines 3,000 Sq Ft
 - Georgetown (other grant funded) 3,500 Sq Ft
 - Other
- Dental Care Expansion
 - Placerville
 - Pollock Pines
- Debt Forgiveness
- Working Capital (Interest Free)



FQHC Advantage/Disadvantage:

- ❑ Advantage: Cost based and reimburses all costs needed to provide services
- ❑ Advantage: Long Term Sustainability
- ❑ Advantage: on-going annual Grant of \$650,000
- ❑ Disadvantage: Does not pay for buildings, equipment or working capital



Therefore:

We ask that you invest one more time.

- county residents will benefit,
- the local economy benefits,
- employers benefit,
- you complete the investment you started 4 years ago.

We request \$2.2 million dollars in tobacco settlement funds over the next 3 years and debt forgiveness of \$300,000.