



7255 N. First Street, Suite 106
 Fresno, CA 93720
 Phone: 877.636.7927
 Fax: 559.436.4217

Proposal **FAI-EDCGOV-20141211 - 1600**

Proposal Date: December 11, 2014

Provided For: County of El Dorado
 Attn: Lenny Voet
 Supervising IT Analyst
 300 Fair Lane
 Placerville, CA 95667

Representative: Mike Knebel, Vice President of Sales
 877.636.7927 ext. 1283
mike.knebel@forwardadvantage.com

1,600 Add'l. Users				
1600	SSO/AM (VPA-DISC)	License Fees		
		OneSign SSO/AM (Discount)	\$ 52.00	\$ 83,200.00
	SSPW (VPA-DISC)	OneSign SSPW Management @@	\$ (25.00)	\$ (40,000.00)
		(Discount)	\$ 10.00	\$ 16,000.00
1600	FBID (VPA-DISC)	OneSign FBID	\$ (3.00)	\$ (4,800.00)
		(Discount)	\$ 10.00	\$ 16,000.00
			\$ -	\$ -
			TOTAL License Fees	\$ 70,400.00
1	SUPG30	Maintenance		
		OneSign Annual Premium Maintenance *	\$ 21,120.00	\$ 21,120.00
			TOTAL Maintenance Fees	\$ 21,120.00
			SUBTOTAL QUOTE	\$ 91,520.00
Comments (1) This proposal is based on certain assumptions regarding the number of users, devices and hardware configuration. Final pricing will vary based on the actual deployment.			Sales Tax	N/A
			Shipping	N/A
			TOTAL QUOTE	\$ 91,520.00
Prices are in U.S. Dollars and are valid for 60 days from quote date. F.O.B: Origin Payment Terms: Net 30 Days			Customer Accepted and Agreed	
			Name:	
			Title:	
			Phone:	
			Date:	

* Maintenance must be purchased at time of sale
 @@ Self Service Password Reset license level must match the current licensed user level.

Special Terms



SALES QUOTATION

QUOTE NO.	ACCOUNT NO.	DATE
FSQB784	11470286	11/24/2014

BILL TO:
 WILSON MELLO
 3057 BRIW RD STE B

SHIP TO:
 EL DORADO COUNTY CHILD SUPPORT
 Attention To: WILSON MELLO
 3057 BRIW RD STE B

Accounts Payable
 PLACERVILLE, CA 95667-5335

PLACERVILLE, CA 95667-5335
 Contact: WILSON
 MELLO 530.642.7346

Customer Phone #530.642.7346

Customer P.O. # IMPRIVATA QUOTE

ACCOUNT MANAGER		SHIPPING METHOD	TERMS	EXEMPTION CERTIFICATE
JON CACIOPPO 877.603.6330		ELECTRONIC DISTRIBUTION	MasterCard/Visa Govt	
QTY	ITEM NO.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1600	3028701	IMPRIVATA LICENSE SSO/AM Mfg#: SSO/AM Contract: MARKET Electronic distribution - NO MEDIA	44.95	71,920.00
1600	3028700	IMPRIVATA ONE SIGN SSPW MGT Mfg#: SSPW Contract: MARKET Electronic distribution - NO MEDIA	8.65	13,840.00
1600	3240505	IMPRIVATA ONESIGN FBID LIC Mfg#: FBID Contract: MARKET Electronic distribution - NO MEDIA	8.65	13,840.00
12	1190340	IMPRIVATE ONESIGN PREM MNT Mfg#: SUPG30 Contract: MARKET Electronic distribution - NO MEDIA	2,795.00	33,540.00
SUBTOTAL				133,140.00
FREIGHT				0.00
TAX				0.00

US Currency
TOTAL ↗ 133,140.00

CDW Government
 230 North Milwaukee Ave.
 Vernon Hills, IL 60061

Fax: 847.371.8831

Please remit payment to:
 CDW Government
 75 Remittance Drive
 Suite 1515
 Chicago, IL 60675-1515



10 Maguire Road, Building 1
 Lexington, MA 02421
orders@imprivata.com
 781 644 6600

Quote

Quote#: Q-00049766
 Date: 12/11/2014
 Expiration: 1/10/2015
 Sales Rep: Carla Pagliuca
 Prepared By: Carla Pagliuca

Bill To: El Dorado County Child Support
Address: 3057 Briw Road STE B
 Attn: Wilson Mello
 Placerville, CA 95667
 US
Contact: Wilson "Boyd" Mello
Email: wilson.mello@edcgov.us
Phone: (530) 642-7346

Ship To: El Dorado County Child Support
Address: 300 Fair Ln ATTN: IT Dept
 Placerville, CA 95667
 US
Contact: Wilson "Boyd" Mello
Email: wilson.mello@edcgov.us
Phone: (530) 642-7346

Order Type: Add-On
Currency: USD
Appliance Change Type:
Appliance Type:
 Direct/Indirect: Direct
 VAR or Distributor:
 Deal Registration: No
Account Name: El Dorado County Child Support
GP ID: ELDORADOCOUNTY
Paid Pilot:

Qty	SKU/Item #	Product Description	List Price	Volume Discount %	Tier Price	Tier Net Price	Net Price
1,600	SSPW	License: OneSign SSPW Management	11.00	9.09	10.00	10.00	16,000.00
1,600	SSO/AM	License: SSO/AM	75.00	30.67	52.00	52.00	83,200.00
1,600	FBID	License: OneSign FBID License	11.00	9.09	10.00	10.00	16,000.00
12	SUPG30	Maintenance: OneSign Premium-A Maintenance	0.00	0.00	2,880.00	2,880.00	34,560.00
License Sub-Total							115,200.00
Maintenance Sub-Total							34,560.00
Imprivata Hardware Sub-Total							0.00
3rd Party Hardware Sub-Total							0.00
Services Sub-Total							0.00
Grand Total							149,760.00

Comments: Terms & Conditions: Prices are valid for 30 days from quote date unless otherwise noted. All prices exclude shipping charges which are added upon invoicing. Applicable duty and taxes are assigned to the buyer. Incoterms 2000: FCA, Seller's Factory; Payment Terms: Net 30 Days. Third party authentication devices are Non-Cancelable/Non-Returnable. Appliance type selection is final upon order submission. Change request will incur charges. OSA requires Forefront UAG CALS which can be purchased directly from Microsoft individually or as part of an Enterprise License Agreement.	Order Acceptance: By signing below customer accepts the terms of this proposal as an irrevocable purchase order.
	Signature: _____ Name: _____ Date: _____