

Agreement # N/A

Legistar # 24-1105

AGREEMENT CONTRACT ROUTING SHEET

Date Prepared: 06/20/2024

Need Date: 07/04/2024

PROCESSING DEPARTMENT:

Department: Health and Human Services Agency
Dept. Contact: Brian Michaelson
Phone: X 6922
Department Head Signature: Kristen Gurrola
Digitally signed by Kristen Gurrola
Date: 2024.06.20 11:22:38 -0700'
Kristen Gurrola
Program Manager

CONTRACTOR:

Name: Avan Mobility
Address: 191 N Cavalier St
Pembina ND 58271
Phone: _____
Org Code: 5310
Project # _____
(if applicable): _____
Funding Source: _____

CONTRACTING DEPARTMENT: HHSA BH

Service Requested: Piggyback approval

Description: Piggyback off of Siskiyou County competitive bidding process for BH Mobile Crisis Vans

Contract Term: N/A Contract Value: _____

COUNTY COUNSEL: (Must approve all contracts and MOU's)

Approved: Disapproved: Date: 06/27/2024 By: Nicole Wright
Digitally signed by Nicole Wright
Date: 2024.06.27 11:39:36 -0700'
Approved: Disapproved: Date: _____ By: _____

approved as to form with edit noted in email.

HR APPROVAL: WILL BE REVIEWED THROUGH WORKFLOW

RISK MANAGEMENT: WILL BE REVIEWED THROUGH WORKFLOW

PLEASE EMAIL SIGNED DOCUMENT TO:

Thank you!



County Of Siskiyou

Request for Proposals (RFP) RFP # BHS 24-02 – HHSA, Behavioral Health Division for Mobile Crisis Response Vehicle

Proposals may be emailed to:

Sarah Collard, Ph.D.
HHSA Director

County of Siskiyou, HHSA
1312 Fairlane, Suite A
Yreka, CA 96097

rfp_rfb_submissions@co.siskiyou.ca.us

**Proposals Due by:
October 11th, 2023
5:00 PM PST**

**County of Siskiyou
Request for Proposals
for Mobile Crisis Response Vehicle**

The following schedule of events will be followed to the extent achievable; however, the County reserves the right to adjust or make changes to the schedule as needed.

Estimated Timeline of Events

Date	Activity
9/26/2023	Release of Request for Proposals (RFP)
10/6/2023	Deadline to Submit Questions
10/11/2023	Submission of Proposals (electronic submittals preferred) due by 5:00 PM PST
10/12/2023	Review of Proposals
10/12/2023	Notification of Final Selection
10/17/2023	Purchase Order for Vehicle Approved
10/18/2023	Purchase Order for Vehicle Placed

1.0 Preface

In alignment with Siskiyou County Health and Human Services Agency- Behavioral Health Division's (SCBH) mission, vision, and values, the need for mobile mental health crisis services has been identified. In order to meet the community's needs, SCBH will offer crisis services via mobile clinic. The mobile clinic will facilitate community-wide access to urgent mental health care. SCPHD aims to reduce the overall burden of the medical system by utilizing a mobile clinic to administer behavioral health approaches and interventions.

2.0 Scope of Work

The successful Proposer shall be expected to provide a quote for a mobile crisis response vehicle for services equipped with the following items to include, but are not limited to:

1. Provide Title to one (1) class C Recreational Vehicle not to exceed 33' in length
2. Minimum of one wash station
3. Refrigerator
4. Graphic design and wrap
5. Storage shelving
6. Delivery to Siskiyou County Yard at 279 Sharps Road, Yreka, CA 96097
7. Ability to deliver the completed unit within 5 months of contract execution
8. Optional: enhanced connectivity solution

Proposers should feel free to include any other services or mobile clinic features not specified they deem necessary to achieve the goals of this Request for Proposal (RFP), and provide a transparent fee schedule outlining all costs associated with the required services, broken down by category of products and services, and all on-going costs for recommended or required services.

3.0 Submission Requirements

Proposal Format: Proposals must contain the following:

1. Cover Letter

- a. Please provide the Proposer's name, address, and telephone number. The letter must be signed by a representative authorized to enter into contracts on behalf of the Proposer.

2. Qualifications

- a. Provide specific information concerning the Proposer's experience with the services specified in this RFP. Examples of completed projects, as current as possible, should be submitted as appropriate.

3. Company Profile

- a. Provide a brief description of your company, including business structure, address, the total number of employees, overall industry experience, certifications, affiliations, and relevant experience. Support your capacity to perform the services detailed in this RFP.

4. Approach:

- a. Provide an analysis of the methodology developed to perform all required services and your response to the scope of work as referenced above.

5. References:

- a. Please include at least three (3) references, including name, address, telephone number, and Email, for whom similar services have been provided.

6. Price Proposal:

- a. Provide a transparent fee schedule that outlines all of the costs associated with the required services, broken down by category of products and services, and all on-going costs for recommended or required services.

The proposal must include all requirements as listed and correlate to the Scope of Work outlined under this RFP.

Conflict of Interest: Proposer(s) shall disclose to the County any interest, direct or indirect, which could conflict in any manner or degree with the performance of service required. At the County's discretion, a potential conflict of interest, to the extent it is waivable, may be waived or factored into the final award decisions and/or a modified Scope of Work.

4.0 Selection Process

The proposals received in response to this RFP will be screened by a selection committee. The selection committee will consider only the proposals which have been considered responsive to the RFP. Any proposal that fails to meet the RFP's requirements will be regarded as non-responsive and may be rejected. A proposal, which is in any way incomplete, irregular or conditional, at the County's discretion, may be rejected. The following criteria will be used in the evaluation of the potential consultants:

1. Qualifications
2. Approach
3. Experience and references
4. Proposed costs

The County may meet or interview any or all of the proposers during the evaluation process. A contract will be negotiated with one or more qualified entities selected during the evaluation process. Proposals not selected in the evaluation process may be awarded a contract should

negotiations with the selected Proposer(s) prove unsuccessful. The County reserves the right to reject any and all proposals and reserves the right to waive any non-substantive defects in the proposals.

5.0 General Information

Proposals must be submitted by way of mail, hand delivery and/or electronic means (preferred method), as described below:

- **Hand Delivery:** Hard copy proposals submitted by hand delivery must be received at Siskiyou County Administration Building, 1312 Fairlane Road, Suite A, Yreka, CA 96097 on or before 5:00 PM of **10/11/2023** (ATTN: Sarah Collard, Ph.D., Director) Please note "RFP # BHS 24-02" on front of envelope.
- **Mailing:** Hard copy proposals by way of mail must be mailed to Siskiyou County Administration Building, 1312 Fairlane Road, Suite A, Yreka, CA 96097 and postmarked by **10/11/2023**. Please note "RFP #BHS 24-02" on front of envelope.
- **Electronic Copy Submittal:** Submit an electronic copy of the proposal via email. Electronic copies shall be emailed to Sarah Collard, Ph.D., Director at rfp_rfb_submissions@co.siskiyou.ca.us and must be received by 5:00 PM of **10/11/2023**. Please include "RFP # BHS 24-02" in subject line.

Proposers are asked to direct all inquiries related to the project to Tara Ames by email tames@co.siskiyou.ca.us or by phone at 530-841-4160.

The County will provide the following to assist the selected entity:

- a. Designate a person to act as the County's point of contact with respect to the work performed under the contract.
- b. Information, as legally allowed and reasonably attainable, in possession of the County that relates to the requirements of the project or which is relevant for the project.
- c. Facilitate coordination with other entities, local agencies, organizations, and individuals if necessary.
- d. Advice on the project scope of work.
- e. Review and validation of project deliverables.

A contract award resulting from this RFP will be made without discrimination on any basis prohibited under state or federal law.

6.0 Attachments

Exhibit "A" Blank Purchase Order

Exhibit "A"



Siskiyou County
Purchase Order

PO Number: TBD

Attention:

BILL TO: Siskiyou Co. HHSa-Behavioral Health
2060 Campus Drive
Yreka, CA 96097

SHIP TO: Siskiyou Co. HHSa-Behavioral Health
2060 Campus Drive
Yreka, CA 96097

Dept. Phone:

Dept. Fax:

PO Date:

Terms: Net 30

Required Date:

Shipping:

Vendor Contact:

Vendor:

Vendor Phone:

Vendor
Address:

Vendor Email:

Comments: Purchase 33' Mobile Crisis Response vehicle as equipped in response to RFP BHS - 02

Product Description	Part Number	Quantity	Unit Price	Extended Price
Mobile Crisis Response vehicle				
Vendor Quote Attached:				
<input type="checkbox"/> Yes <input type="checkbox"/> No			Subtotal	
			Tax	
			Total	

Department Authorization	Date	Budget Account Codes
		For Auditor Use Only
* Information Technology Approval (Needed for Computer-Related Purchases Only)		
Auditor Approval		
CAO/Purchasing Agent Approval		



Sarah Collard
County of Siskiyou, HHSA
1312 Fairlane, Suite A
Yreka, CA 96097

SUBJECT: RFP # BHS 24-02 – HHSA, Behavioral Health Division for Mobile Crisis Response Vehicle

To Whom It May Concern,

Thank you for the opportunity to provide a submission for the above-mentioned bid. Please find enclosed the following documents for your review:

- RFP # BHS 24-02
- Submission Requirements
- Proposal Package P111504

The proposed vehicle can be delivered by December 31st, 2023.

AVAN Mobility would welcome a discussion about County of Siskiyou's requirements should the proposed vehicle be of interest. Please reach out with any questions that may arise throughout the evaluation process.

Sincerely,

A handwritten signature in black ink, appearing to read 'Richard Jones', is positioned above the typed name.

Richard Jones
AVAN Mobility
simon.jones@avanmobility.com
612-284-3177



3.0 Submission Requirements

Qualifications:

One of our favorite projects from 2023 has been helping the Community Clinic of Southwest Missouri realize its dream of bringing a Mobile Medical Clinic to the streets of Joplin MO.

We caught up with AVAN Mobility Account Executive, Simon Jones, who shared the following thoughts and insights about this very special project with us.

Interviewer: Thank you so much for your time. Being an Account Executive for an organization that is very committed to helping people and organizations take healthcare to places, where some of those essential services aren't always available, must be gratifying work. When looking back at the Joplin Community Clinic, what were some of the things the Mobile Medical Clinic unit can do in the community that you're proud of?

Answer: There's no doubt that there is an element of meaningfulness to the job that's hard to explain if you haven't done it before. The work that these mobile clinics do and the services they bring to their communities instill a sense of pride and purpose in my work; I'm so happy I'm able to contribute. It really makes me feel like the work I do saves lives. In Joplin, the van they put on the streets is a versatile facility that can not only be used for primary care, but can be rolled out at community events as a vaccine clinic. It will allow them to immunize patients right there and the convenience it brings results in volumes that they could have never imagined before. It's also ideal for treating behavioral health and it can make outreach to the homeless community a lot more effective.

Interviewer: When you talk about the effectiveness of a mobile clinic, why do you think that it's so effective when it comes to homeless outreach, or even just treating behavioral health in general?



Answer: Since a mobile clinic pushes service into the community, it doesn't rely on a bricks and mortar facility that draws people into it. The products we manufacture go straight to the community as our clients can meet people where they are. I think that's a powerful difference, and I think it really helps healthcare professionals reach and support more members of the community.

Interviewer: The idea of meeting people where they are is such a great way to look at mobile healthcare, but a mobile clinic can't be the only way to create awareness. What are some of the other things you've seen clients do?

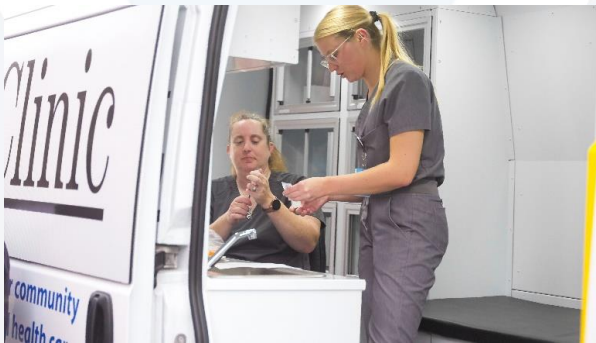
Answer: I think it's less about what they do, and more about how they do it. We all know about the power of social media today and the visibility that it can bring to community efforts. There's always room to advertise locally and, of course, word of mouth won't ever go away. An important thing that I've noticed is the authenticity and passion that my clients bring to the conversations they have about their work, no matter what channel they choose to spread that message. They really care, and that makes all the difference.

Interviewer: All things considered, what are some of the lessons that someone else looking at a mobile health clinic could learn from your work with the Joplin Community Clinic of Southwest Missouri?

Answer: So, the most important thing when answering a question like this is not to be biased. I obviously have a bias, but I think the best way for anybody trying to answer this question is to really ask themselves what they want at the end of the process. The products we make aren't ideal for every type of client, so I really like to help people see where they want to go and decide for themselves if AVAN is the best fit. I think anybody considering a mobile health clinic needs to consider who'll not only be using it, but who'll be driving it. Is it easy to drive and it is easy to get where it needs to be. I'd say that it's important to consider service too. Ideally, these clinics will be used a lot, so having a vendor with a proven track record of service excellence means a lot as well. It's an important thing not to overlook. Finally, in my mind, I think it's absolutely critical to use a vendor who understands the mobile healthcare market, and actually builds mobile clinics for a living. You want to partner with people who have healthcare in their company's DNA. Make sure you're working with somebody who builds clinics, not somebody who retrofits RV's.



Joplin Community Clinic's Mobile Medical Clinic Unit



191 NORTH CAVALIER STREET, PEMBINA, ND 58271

WWW.AVANMOBILITY.COM



Company Profile:

AVAN Mobility is a subsidiary of MoveMobility which is headquartered in Canada. Our USA addresses are 355 S. Grand Avenue Suite 2450 in Los Angeles CA and 191 North Cavalier Street in Pembina ND. MoveMobility and its divisions have a total of 52 full-time team members located at 5 locations throughout North America. MoveMobility has been incorporated since 2006 and we specialize in commercial wheelchair accessible and patient transfer vehicles. Through constant innovation, we quickly became the Canadian industry leader in accessible vehicles.

Our Mission is to design, develop, and deliver innovative vehicles that remove barriers to healthcare and transportation. We meet or exceed FMVSS and CMVSS standards, are a Mercedes Master Upfitter, and have obtained Ford's Quality Vehicle Modifier "QVM" status. We have also achieved certification from the Ontario Motor Vehicles Industry Council (OMVIC), Certified Automotive Law Ethics (CALE), and a Q-Pro Quality Certification from Stellantis (Ram Vehicles).

In 2020, we began the development of a Mobile Health Vehicle in response to the demand from communities and companies. They needed a way to expand their health and wellness services into rural and less accessible locations. The Mobile Health Van is configurable in multiple layouts. It includes equipment such as a fridge, office chair, patient exam bed, electrical outlets, floor-to-ceiling cabinetry, and more. Through consultation with our clients and those in the field who provide outreach services, we learned that there was a demand for a mobile health vehicle that was smaller, more agile to easily navigate busy centres, and could easily travel to remote or outlying areas.

To date, we have built hundreds of mobile health vehicles with custom specifications based on multiple layout options and with equipment to best suit our clients' needs.



Approach:

After careful review of the specifications required for this RFP, we have concluded that we would be able to meet all requirements with a Mobile Outreach Unit. It is built using a 2023 2500 159 wheelbase Ram Promaster. The total length of the Promaster is 19.68'. The build that we are proposing, as outlined in this submission, includes one wash station (sink), a refrigerator, two reversible seats behind driver, a custom designed vehicle wrap, and storage shelving that is to the specifications requested by Tara Ames. The complete unit would be delivered to Siskiyou County Yard at 279 Sharps Rd. Yreka CA 96097, and we have included an enhanced connectivity solution in our proposal.

We have stock of the vehicle chassis, parts, and materials required to complete the upfit. We also have slots in our production schedule that would allow us to fulfil this order by December 31, 2023, provided that we are notified of the decision on October 12, 2023, as outlined in the schedule of events that you have included with your RFP.

References:

1. Name: Community Clinic of Southwest Missouri – Stephanie Brady
Address: 701 South Joplin Ave, Joplin MO 64801
Telephone: 417-624-5500
Email: stephanie@joplinclinic.org
2. Name: Blood Tribe Department of Health – Kash Shade
Address: PO Box 229, Standoff Alberta T0L 1Y0
Telephone: 403-737-8124 ext. 8400
Email: kash.s@btdh.ca
3. Name: Peter Ballantyne Cree Nation Health Services – Robert Ferland
Address: Pelican Narrows, SK S0P 0E0
Telephone: 306-953-4425
Email: rferland@pbcnhs.ca

Price Proposal: See enclosed Proposal # P111504



Proposal Package



This information is confidential and intended for the named recipient only. Images are for illustration purposes only.

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MO Model

MOBILE OUTREACH VAN

Patent Pending



- ✓ Large enough for fully-equipped primary care, yet small enough to easily navigate urban streets
- ✓ AutoFloor floor track system gives you flexible seat options for staff or client transport
- ✓ Clean, bright medical environment

A mobile outreach clinic space and transportation solution, in one.

RAM PROMASTER CHASSIS

Ram Promaster 159" Wheelbase Model
Front Wheel Drive
3.6L gasoline engine

© AVAN Mobility 2023.



MOBILE OUTREACH VAN CABINERY

The Mobile Outreach van is built with floor-to-ceiling cabinetry. All cabinets are painted aluminum, providing a bright, clean finish for a hygienic medical environment.

Secure, slide-to-open cabinet fronts give you easy access to medical supplies, medication, and equipment. All interior surfaces are wipe-clean and quick to disinfect.

Cabinetry layouts are configured to provide a multipurpose space for uses such as on-site urgent care, counselling, or even food distribution.

COMMON STORAGE APPLICATIONS

- Opioid supplies and Naloxone kits
- Harm reduction supplies
- Syringe/needle exchange equipment
- Wound care supplies
- Personal care items



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MOBILE CONSULTATION SPACE

The mobile office space facilitates outreach activities such as wound care management, screening, vaccinations, and primary care services.

The mobile office space includes:

- Office chair, secured during travel
- 12V, USB and conventional power outlets
- Overhead cabinetry
- Interior lighting
- Rear Heat and Air Conditioning
- Optional sink, fridge, and cab divider



FLEXIBLE SEAT LAYOUTS

The AutoFloor floor track system gives you flexibility to add and remove seats on the go.

As a comfortable transport option for staff and clients, seats can be positioned to be rear-facing while the vehicle is stationary to create a private consultation space.

The non-slip altro flooring and heavy duty seats are industrial grade and stand up to wear and tear of daily use.

Seat details:

- Lightweight
- On wheels for easy moving
- 17" wide
- Integrated 3-point seat belts

ADDITIONAL EQUIPMENT

Maximise the potential of your program's services by setting your team up with the equipment they need. Additional equipment can be included in your vehicle's layout, including:

- Fridge for medications, vaccines, food, and other supplies
- Flush-top sink for washing up and maintaining hygiene
- Cab divider for staff and client privacy



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THE IMPACTS OF MOBILE OUTREACH

As mobile outreach programs become more widely used, it's important to understand why they are successful in breaking down barriers to healthcare in underserved communities. Studies show that participants who experience stigma in traditional healthcare settings come to trust and appreciate mobile health services when they provide convenient, compassionate care that starts them on a journey to recovery.

WHAT BARRIERS DO VULNERABLE POPULATIONS FACE?

The most common barriers to healthcare and recovery services include:

- Lack of transportation
- Unemployment
- Discrimination
- Trauma
- Stigma
- Incarceration/involvement in criminal justice system with poor re-integration supports
- Mental health challenges
- Substance abuse
- Homelessness
- Limited access to education

HOW DO MOBILE OUTREACH PROGRAMS BREAK DOWN BARRIERS?

Outreach programs often focus on the most effective approaches to improve access to services, including:

- Build trust using an outreach approach to meet persons where they are
- Serve as an entry point for people disconnected from the healthcare system
- Provide a combination of primary care and harm reduction services
- Use a targeted, data-driven and evidence-based approach to serve those most in need
- Offer non-judgemental, anonymous support
- Provide on-demand services such as transport, training, testing, wound care, and vaccination

Through the effective use of mobile outreach vehicles, we can improve the health and quality of life for vulnerable individuals by enabling organizations to offer **low threshold, low barrier access to treatment, clinical care, and harm reduction.**



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153 West Stutsman Street, Pembina ND 58271

www.avanmobility.com
651-204-4035



PROPOSAL TERMS

Frequently Asked Questions

What is the Delivery Fee/Destination Charge? Can it be removed if we pick up our van?

The Delivery Fee is a standard, subsidized fee that covers your van's transport needs throughout the entire manufacturing and conversion process: from the factory, to our facility, and to you. Throughout this process, your van may be transported via transport truck, MoveMobility's team of drivers, and via truck and trailer. Picking up your van does not waive the Delivery Fee/Destination Charge, as this fee covers additional transportation requirements aside from transportation to you.

What is the Administration Fee?

The Administration Fee is applicable to new and used vehicles to cover costs associated with preparing necessary documentation to facilitate your vehicle purchase. Requirements vary from province to province and include items such as purchase contracts, bills of sale, tax forms, NVIS documents, rebate forms as required, transfer of ownership, insurance documents, lien checks, vehicle history searches, warranty forms, third party funding, and financing documents.

Why am I being charged for windows?*

Vehicles that are factory-built as cargo vans typically do not have windows. This requires MoveMobility to install certified windows during the van conversion process.

*Applicable to certain vehicles only.

Is it possible to add more options/equipment after the van is built?

Some accessories can be added after a van is built, but many require the van to be taken apart. This incurs extra charges due to the time and labour required when the accessories could have been installed during the standard production process. We encourage you to ensure your van proposal includes all equipment that you need to prevent additional charges.

Does pricing include staff/operator training?

If your van is delivered by a MoveMobility employee, you will receive a basic orientation of your van. Some deliveries require a third party delivery provider, whom are not MoveMobility employees. MoveMobility's training and orientation videos will be provided to you at or after delivery. Should you require onsite/in depth orientation training, contact our Customer Care Team.

What is the D409 Kit?

The D409 Equipment is an essential kit made up of safety equipment required in vehicles being used for the transportation of persons with disabilities.

What insurance do I need for my van?

Due to insurance requirements varying from state to state, we recommend that you contact your insurance provider for guidance on what insurance you need for your new van.

What license is required to drive this van?

Due to licensing requirements varying from state to state, we recommend that you contact your state's licensing provider for guidance on what license you need to drive your new van.

Where can I see a floorplan layout of the van on this proposal?

Request a floorplan from your Account Executive to see a visual illustration of possible layouts for your van.

Pricing is subject to change at any time. Proposals are valid for a limited time. If client funding delays occur before an order confirmation is received, a new proposal may be required. This information is confidential and intended for the named recipient only. Images are for illustration purposes only. Copyright AVAN Mobility. All Rights Reserved.



PROPOSAL P111504

191 N Cavalier St. Pembina ND 58271 USA
 P: 651-204-4035 | info@avanmobility.com

Proposal Prepared For:
 Siskiyou County Public Health
 2060 Campus Dr
 Yreka, California
 96067

Rep	Date	Valid Until
Simon Jones	10/3/2023	10/19/2023
Attention	Tara Ames	
Payment Terms	\$40,000 Conversion Prepayment	
FOB	Yreka	

QTY	Description	Unit Price	Ext. Price
1.00	2023 Promaster 2500 159" WB REG GVWR 8,900 LBS VIN # TBA, Color: White 3.6L Penstar V6 GAS Engine; 280HP/260 LB-FT of Torque 9 Speed Automatic Transmission Cruise Control, Back Up Camera	73,174.50	73,174.50
1.00	Ram Promaster 159 WB Passenger Side Sliding door Window	1,779.01	1,779.01
1.00	Modification to Upfit Ram Promaster 159WB Euro Style Cargo Van with the following for a Mobile Outreach Van: Closed cell insulation in walls and ceiling Flooring Anti Slip - Altra Walkway - Colour - Dolphin VM2010 Wall and ceiling lining kit. Colour:- White wipable, no fabric. LED interior lighting. Floor to ceiling Cabinets, White Painted including:- Drivers Side: Rear Quarter: 3 Tier aluminum storage cabinets - floor to ceiling with front sliders for storage access. Front Quarter: Window - space for 2 seats. Passenger side: Rear Quarter - Desk area with sink and fridge with office chair - secured. Simple sink/tap/canisters set up (Left side of desk, flush glass top so still counter space when not used. Canisters just below the sink) 12v water pump (12v pump can be unclipped and brought inside when van is stored/not in use) Norcold 2.7 Fridge Front Quarter - Open. - Sliding door access. Window in sliding door Sliding door Cab divider Power Supply: Power supply for desk area. 110v shore power , 2000 watt inverter Component dimensions are as follows: desk is 72" long x 18" wide x 30" high storage to be determined - dependent on vehicle type. Roof Ventilation System	70,734.54	70,734.54
1.00	RAM Promaster 159"WB. Auto-Floor track system to allow for completely flexible seating and wheelchair configurations Complies with D409-16 6.6 & 7	9,479.39	9,479.39

TAXES EXTRA.

Standards terms and conditions apply. Special orders are non-returnable/non-refundable and will not be accepted for credit.



PROPOSAL P111504

191 N Cavalier St. Pembina ND 58271 USA
 P: 651-204-4035 | info@avanmobility.com

Proposal Prepared For:
 Siskiyou County Public Health
 2060 Campus Dr
 Yreka, California
 96067

Rep	Date	Valid Until
Simon Jones	10/3/2023	10/19/2023
Attention	Tara Ames	
Payment Terms	\$40,000 Conversion Prepayment	
FOB	Yreka	

1.00	Full Size Medical Van High Capacity Rear Compartment Heat and Air conditioning. Important note: Requires vehicle engine running to be operational. Complies with D409-16 6.11.3	6,461.87	6,461.87
2.00	Para-Transit Grey wipe clean durable artificial leather 17" attendant seat - Left Front/Rear facing Smart seat. On lockable base for easy orientation change. 3PT Integral Seat Belt. Complies with D409-16 6.7	1,764.69	3,529.39
1.00	Ram Promaster Van Running Boards - Qty 1 - 98" Passenger Side Mount, Qty 1 - 54" Rear Door Mount & Qty 1 - 36" Driver Side Mount. Hardware kit and brackets. For Medical Equiped vehicles	2,451.33	2,451.33
1.00	D409 Equipment including:- 10 LBS Fire Extinguisher with Vehicle Bracket, Back up Alarm, Triangle kit with holder, First Aid Kit, Ambulatory Entrance Lighting. Complies with D409-16 6.12.1, 6.13, 6.15	1,253.32	1,253.32
1.00	Full Vehicle Wrap as per Customer Requirement	8,550.00	8,550.00
1.00	Administration Fee Documentation and Vehicle Preparation Fee	1,187.58	1,187.58
1.00	Destination Charge.	6,685.56	6,685.56
1.00	- Starlink Onboard Wifi Mobility Package w/ all mounting hardware & router installed	5,693.00	5,693.00

Total USD \$190,979.49

TAXES EXTRA.

Standards terms and conditions apply. Special orders are non-returnable/non-refundable and will not be accepted for credit.



Contact Simon



Phone: 651-204-4035

Email: simon.jones@avanmobility.com

www.avanmobility.com

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SISKIYOU COUNTY
Health and Human Services
Agency

SARAH COLLARD, PH.D.
Director of Health and Human Services Agency
TRACIE LIMA, LCSW
Clinical Director of Behavioral Health Division
AIMEE VON TUNGELN, LMFT
Deputy Director of Behavioral Health Division

10/18/2023

VIA ELECTRONIC MAIL

Richard "Simon" Jones
AVAN Mobility
191 N Cavalier St.
Pembina, ND, 58274
Simon.jones@avanmobility.com

RE: Siskiyou County Request for Proposals (RFP) # RFP # 24-02-HHSA, Behavioral Health Division for Mobile Crisis Response Vehicle

Dear Simon,

The proposal that your firm submitted in response to the above-referenced solicitation has been evaluated by staff along with the other submitted proposals. As a result of that evaluation, we are pleased to inform you that your proposal has been chosen. It is the intent of staff to recommend to the Board of Supervisors that a contract for a Mobile Crisis Response Vehicle be awarded to AVAN Mobility based on the cost and services offered in the proposal.

This Notice of Award does not serve as a binding contract. Staff will reach out with more information and a draft contract as soon as may be possible.

We look forward to working with you and accomplishing the objective of the County.

Sincerely,

Tara Ames,
Project Coordinator
tames@co.siskiyou.ca.us

BEHAVIORAL HEALTH DIVISION

North County (Main) Office
2060 Campus Drive
Yreka, CA 96097
(530) 841-4100 / Fax (530) 841-4712

South County Office
1107 Ream Avenue
Mt. Shasta, CA 96067
(530) 918-7200 / Fax (530) 918-7216



Siskiyou County Purchase Order

PO Number: Mobile Crisis Van	Attention: Develyn Sippel
BILL TO: Siskiyou County - Auditor 311 4th Street, Room 101 Yreka, CA 96097	SHIP TO: Siskiyou Co. HHSA-Behavioral Health 2060 Campus Drive Yreka, CA 96097
Dept. Phone: (530) 842-8814	Dept. Fax: (530) 841-4133
PO Date: 2/2/2024	Terms: Purchase Order
Required Date: ASAP	Shipping: N/A
Vendor Contact: Simon Jones	Vendor: <i>AVAN</i> Mobility, LLC @00017415
Vendor Phone: (612) 204-4035	Vendor Address: 191 N. Cavalier Street, Pembina ND 58271
Vendor Email: simon.jones@movemobility.ca	

Comments: Mobile Crisis Response Vehicle Purchase

Product Description	Part Number	Quantity	Unit Price	Extended Price
Mobile Crisis Response Vehicle		1	\$73,174.50	\$73,174.50
Mobile Crisis vehicle modifications		1	\$113,441.85	\$113,441.85
Document Processing Charge		1	\$1,187.58	\$1,187.58
Destination Charge		1	\$6,685.56	\$6,685.56
Vendor Quote Attached:			Subtotal	\$194,489.49
<input checked="" type="checkbox"/> Yes			Tax 7.75	\$15,072.93
<input type="checkbox"/> No			Total	\$209,562.42

<u>Rose Bullock</u> Department Authorization	<u>2-27-24</u> Date	<u>2122-401030-762000-2219</u> Budget Account Codes
<u>N/A</u> * Information Technology Approval (Needed for Computer-Related Purchases Only)	<u>2/27/24</u> Date	P2400256 DO
<u>Angela Davis</u> Auditor Approval	<u>2/27/2024</u> Date	
<u>Angela Davis</u> CAO/Purchasing Agent Approval	<u>2/27/2024</u> Date	For Auditor Use Only



PO Box 75, RR2, GRP 200
 465 Lucas Avenue, Winnipeg, MB R3C 2E6
 P: 877-781-8267 | F: 204-775-6142

INVOICE/BILL OF SALE

Rep	Date	Invoice #	PO #	WO #
RAJ	11/29/2023	16		739

Terms	Purchase Order
VIN	Mileage

Bill To:

Beaver Motors Inc
 19689 Route 522
 Beaver Springs, PA 17812

Ship To:

County of Siskiyou Health and Human Services Agency,
 Behavioral Health Division
 2060 Campus Dr
 Yreka, California 96067

Description	Qty	Rate	Amount
2023 RAM 3500 PROMASTER CARGO 159" WB HR Color: White VIN: 3C6MRVHG7PE561584	1	73,174.50	73,174.50
Modification to Upfit Ram Promaster 159WB Euro Style Cargo Van with the following for a Mobile Outreach Van: Closed cell insulation in walls and ceiling Flooring Anti Slip - Altra Walkway - Colour - Dolphin VM2010 Wall and ceiling lining kit. Colour:- White wipable, no fabric. LED interior lighting. Floor to ceiling Cabinets, White Painted including:- Drivers Side: Rear Quarter: 3 Tier aluminum storage cabinets - floor to ceiling with front sliders for storage access. Passenger side: Rear Quarter - Desk area with sink and fridge with office chair - secured. Simple sink/tap/canisters set up (Left side of desk, flush glass top so still counter space when not used. Canisters just below the sink) 12v water pump (12v pump can be unclipped and brought inside when van is stored/not in use) Norcold 2.7 Fridge Front Quarter - Open. - Sliding door access. Sliding door Cab divider Power Supply: Power supply for desk area. 110v shore power , 2000 watt inverter Component dimensions are as follows: desk is 72' long x 18' wide x 30' high storage to be determined - dependent on vehicle type. Full Size Medical Van High Capacity Rear Compartment Heat and Air conditioning. Important note: Requires vehicle engine running to be operational.	1	70,734.54	70,734.54
RAM Promaster 159"WB. Auto-Floor track system to allow for completely flexible seating and wheelchair configurations Complies with D409-16 6.6 & 7	1	9,479.39	9,479.39

Payment Terms: Interest on overdue accounts will be charged at 26% per annum. Interest charges due upon receipt. Repairs and orders not picked up after 45 days will be sold to recover repair/estimate costs. All goods remain the property of MoveMobility, a division of MoveMobility Inc. until paid in full. Any claims on this shipment must be reported within 10 days. Special orders are not returnable and will not be accepted for credit. No returns accepted without a return authorization number. All returns will be subject to at least 25% restocking charge and must be shipped prepaid. MoveMobility trading as MoveMobility Inc. shall not be held liable for loss, damage, or injury through the use of the equipment as described in this document, howsoever caused.

CHECK THIS BOX WHEN VEHICLE MEETS AND EXCEEDS D409 REQUIREMENTS CHECK THIS BOX WHEN VEHICLE IS DELIVERED AND PAID FOR ON RESERVE

Subtotal:
Sales Tax:
Total:

Date: _____ Customer Signature: _____ Rep Signature: _____



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Description	Qty	Rate	Amount
Para-Transit Grey wipe clean durable artificial leather 17' attendant seat - Left Front/Rear facing Smart seat. On lockable base for easy orientation change. 3PT Integral Seat Belt. Complies with D409-16 6.7	2	1,764.695	3,529.39
Ram Promaster 159 WB Passenger Side Sliding door Window	1	1,779.01	1,779.01
Full Vehicle Wrap as per Customer Requirement	1	8,550.00	8,550.00
Full Size Passenger side mounted Awning	1	3,510.00	3,510.00
Starlink Onboard Wifi Mobility Package w/ all mounting hardware & router installed	1	5,693.00	5,693.00
Full Size Medical Van High Capacity Rear Compartment Heat and Air conditioning. Important note: Requires vehicle engine running to be operational. Complies with D409-16 6.11.3	1	6,461.87	6,461.87
Ram Promaster Van Running Boards - Qty 1 - 98' Passenger Side Mount, Qty 1 - 54' Rear Door Mount & Qty 1 - 36' Driver Side Mount. Hardware kit and brackets. For Medical Equipped vehicles	1	2,451.33	2,451.33
D409 Equipment including:- 10 LBS Fire Extinguisher with Vehicle Bracket, Backup Alarm, Triangle kit with holder, First Aid Kit, Ambulatory Entrance Lighting. Complies with D409-16 6.12.1, 6.13, 6.15	1	1,253.32	1,253.32
Administration Fee	1	1,187.58	1,187.58
Destination Charge	1	6,685.56	6,685.56

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Subtotal:	USD 194,489.49
Sales Tax:	USD 0.00
Total:	USD 194,489.49

Date: _____ Customer Signature: _____ Rep Signature: _____