

CATEGORY I - WEST SLOPE					(A) Hunt & Sons Placerville, CA		(B) Ramos Oil Company West Sacramento, CA		(C) Flyers Energy LLC South Lake Tahoe, CA	
Item	SAE/TYPE	Brand	Unit of Measure	Estimated Annual Usage	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended
Lubricants										
1	15W40 "Eco-Oil" (recycled)	Chevron or equal	Bulk gallon	55	\$5.99	\$329.45	\$8.36	\$459.80	\$7.52	\$413.60
2	15W40 Motor Oil API LE	Chevron Delo 400 or equal	Bulk gallon	800	\$8.50	\$6,800.00	\$6.21	\$4,968.00	\$8.717	\$6,973.60
3	15W40 Delo 400 Motor Oil API LE	Chevron or equal	Gallon	25	\$10.09	\$252.25	\$8.40	\$210.00	\$13.365	\$334.13
4	15W40 Delo LE (low emissions)	Chevron or equal	55 gallon drum	10	\$494.45	\$4,944.50	\$352.55	\$3,525.50	\$510.95	\$5,109.50
5	30W Motor Oil API SL	Chevron Delo 400 or equal	5 gallon pail	3	\$65.00	\$195.00	\$34.65	\$103.95	\$67.95	\$203.85
6	10W30 Motor Oil SM	Chevron or equal	Bulk Gallon	500	\$4.85	\$2,425.00	\$11.68	\$5,840.00	\$5.928	\$2,964.00
7	Heat Transfer 46	Chevron or equal	55 gallon drum	5	\$456.50	\$2,282.50	\$402.50	\$2,012.50	\$764.50	\$3,822.50
8	ATF Multi-Vehicle	Chevron or equal	Bulk Gallon	500	\$9.09	\$4,545.00	\$5.65	\$2,825.00	\$9.89	\$4,945.00
9	ATF Multi-Vehicle	Chevron or equal	55 gallon drum	3	\$522.50	\$1,567.50	\$341.00	\$1,023.00	\$676.27	\$2,028.81
10	80W90 Gear Lube	Chevron Delo ESI or equal	400 lb. drum	3	\$680.00	\$2,040.00	\$736.00	\$2,208.00	\$816.80	\$2,450.40
11	80W90 Gear Lube	Chevron Delo ESI or equal	35 lb pail	2	\$61.25	\$122.50	\$66.85	\$133.70	\$83.22	\$166.44
12	ISO-32 Hydraulic	Chevron or equal	55 gallon drum	1	\$302.50	\$302.50	\$434.50	\$434.50	\$350.12	\$350.12
13	ISO-32 Hydraulic	Chevron or equal	5 gallon pail	5	\$34.95	\$174.75	\$41.55	\$207.75	\$33.90	\$169.50
14	ISO-46 Hydraulic	Chevron or equal	55 gallon drum	2	\$302.50	\$605.00	\$230.45	\$460.90	\$365.89	\$731.78
15	ISO-68 Hydraulic	Chevron or equal	55 gallon drum	1	\$302.50	\$302.50	\$262.35	\$262.35	\$365.89	\$365.89
16	ISO-100 Hydraulic	Chevron or equal	5 gallon pail	5	\$64.75	\$323.75	\$35.90	\$179.50	\$62.65	\$313.25
17	Tractor Fluid Hydraulic	Chevron 1000 THF or equal	Bulk gallon	250	\$6.10	\$1,525.00	\$5.34	\$1,335.00	\$6.652	\$1,663.00
18	30W Drive Train Fluid	Chevron or equal	5 gallon pail	2	\$42.50	\$85.00	\$26.75	\$53.50	\$75.13	\$150.26
19	SAE 50 Synthetic Heavy Duty Trans Fluid	Chevron or equal	400 lb drum	2	\$1,276.00	\$2,552.00	\$13,672.00	\$27,344.00	\$1,577.59	\$3,155.18
20	SAE 50 Synthetic Heavy Duty Trans Fluid	Chevron or equal	35 lb pail	5	\$119.00	\$595.00	\$1,217.30	\$6,086.50	\$151.90	\$759.50
21	75/90 RPM Synthetic Gear Lube	Chevron or equal	400 lb drum	4	\$1,276.00	\$5,104.00	\$1,560.00	\$6,240.00	\$1,352.62	\$5,410.48
22	75/90 RPM Synthetic Gear Lube	Chevron or equal	35 lb pail	20	\$119.00	\$2,380.00	\$139.65	\$2,793.00	\$131.31	\$2,626.20
23	80/140 RPM Synthetic Gear Lube	Chevron or equal	35 lb pail	20	\$75.60	\$1,512.00	\$146.65	\$2,933.00	\$136.36	\$2,727.20
24	Tegra Synthetic Gear Lube 220	Chevron or equal	400 lb drum	1	\$1,832.00	\$1,832.00	\$2,260.00	\$2,260.00	\$2,504.16	\$2,504.16
25	Tegra Synthetic Gear Lube 220	Chevron or equal	35 lb pail	5	\$167.65	\$838.25	\$213.15	\$1,065.75	\$223.78	\$1,118.90
26	Chevron EP NLGI 2 Ultra Duty Grease	Chevron or equal	400 lb drum	1	\$896.00	\$896.00	\$1,084.00	\$1,084.00	\$1,034.52	\$1,034.52
27	Chevron EP NLGI 2 Ultra Duty Grease	Chevron or equal	Cartridge tube	300	\$2.178	\$653.40	\$2.063	\$618.90	\$3.200	\$960.00
28	Dura-Lith-00 Grease	Chevron or equal	35 lb pail	5	\$77.00	\$385.00	\$97.30	\$486.50	\$211.34	\$1,056.70
29	Multifak EP00 Grease	Chevron or equal	35 lb pail	5	\$77.00	\$385.00	\$97.30	\$486.50	\$211.34	\$1,056.70
30	Rando HDZ ISO 32	Chevron or equal	5 gallon pail	2	\$65.50	\$131.00	\$41.05	\$82.10	\$84.65	\$169.30
Sub Total - Lubricants						\$46,085.85		\$77,723.20		\$55,734.47
Fees										
31	Drum Environment Clean Fee		55 gallon drum	20	\$20.00	\$620.00	\$25.00	\$500.00	\$0.00	\$0.00
32	Reconditioned Drum Fee		55 gallon drum	10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
33	Drum Core Charge Fee		55 gallon drum	10	\$25.00	\$825.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub total - Fees						\$1,445.00		\$500.00		\$0.00
Sub-Total - Category I (West Slope)					\$47,530.85		\$78,223.20		\$55,734.47	
(-) 5% Local Vendor Preference					5%		0%		5%	
(-) Prompt Payment Terms Discount					(\$2,376.54)		\$0.00		(\$2,786.72)	
					2%		0%		0%	
					(\$950.62)		\$0.00		\$0.00	
TOTAL BID - CATEGORY I (WEST Slope)					\$44,203.69		\$78,223.20		\$52,947.74	

CATEGORY II - EAST SLOPE					(A) Hunt & Sons Placerville, CA		(B) Ramos Oil Company West Sacramento, CA		(C) Flyers Energy LLC South Lake Tahoe, CA	
Item	SAE/Type	Brand	Unit of Measure	Estimated Annual Usage	Unit Price	Ext.	Unit Price	Ext.	Unit Price	Ext.
	Lubricants									
34	5W30 Motor Oil	Chevron Supreme or equal	55 gallon drum	1	\$275.00	\$275.00	\$402.60	\$402.60	\$350.12	\$350.12
35	Multi-Vehicle ATF	Chevron or equal	Bulk gallon	500	\$9.09	\$4,545.00	\$5.90	\$2,950.00	\$9.89	\$4,945.00
36	Multi-Vehicle ATF	Chevron or equal	55 gallon drum	2	\$522.50	\$1,045.00	\$341.00	\$682.00	\$676.27	\$1,352.54
37	80W90 Gear Lube	Chevron RPM or equal	bulk lbs	400	\$1.70	\$680.00	\$1.76	\$704.00	\$2.118	\$847.20
38	80W90 Gear Lube	Chevron RPM or equal	400 lb. drum	2	\$680.00	\$1,360.00	\$704.000	\$1,408.00	\$816.80	\$1,633.60
39	85/140W Gear Lube	Chevron RPM or equal	35 lb. pail	5	\$61.25	\$306.25	\$63.70	\$318.50	\$83.25	\$416.25
40	75/90 RPM Synthetic Gear Lube	Chevron or equal	35 lb. pail	10	\$119.00	\$1,190.00	\$150.15	\$1,501.50	\$131.31	\$1,313.10
41	Tractor Fluid Hydraulic	Chevron or equal	Bulk gallon	100	\$6.10	\$610.00	\$5.59	\$559.00	\$6.652	\$665.20
42	Tractor Fluid Hydraulic	Chevron or equal	55 gallon drum	1	\$357.50	\$357.50	\$348.70	\$348.70	\$413.21	\$413.21
43	ISO-32 AW Hydraulic	Chevron or equal	5 gallon pail	10	\$34.95	\$349.50	\$42.80	\$428.00	\$33.90	\$339.00
44	ISO-32 AW Hydraulic	Chevron or equal	55 gallon drum	2	\$302.50	\$605.00	\$457.05	\$914.10	\$365.89	\$731.78
45	Ultra Duty Grease	Chevron EP NLG12 or equal	400 lb. drum	1	\$896.00	\$896.00	\$1,184.00	\$1,184.00	\$1,060.65	\$1,060.65
46	Ultra Duty grease	Chevron or equal	Quarter Drum (120 lbs)	2	\$276.00	\$552.00	\$306.00	\$612.00	\$330.86	\$661.72
47	Ultra Duty Grease	Chevron or equal	14 oz. Cartridge tubes	300	\$2.178	\$653.40	\$2.16	\$648.00	\$3.200	\$960.00
48	Dura-Lith-00 Grease	Chevron or equal	35 lb. pail	5	\$77.00	\$385.00	\$100.80	\$504.00	\$211.34	\$1,056.70
49	15W40 Delo LE (low emissions)	Chevron or equal	55 gallon drum	2	\$494.45	\$988.90	\$374.00	\$748.00	\$510.95	\$1,021.90
50	15W40 Delo LE (low emissions)	Chevron or equal	Bulk gallon	900	\$8.50	\$7,650.00	\$6.61	\$5,949.00	\$8.717	\$7,845.30
51	Heat Transfer 46	Chevron or equal	55 gallon drum	2	\$456.50	\$913.00	\$415.80	\$831.60	\$764.50	\$1,529.00
52	Drive Train SAE 10W	Chevron or equal	Bulk gallon	600	\$7.60	\$4,560.00	\$7.20	\$4,320.00	\$12.81	\$7,686.00
53	Drive Train SAE 10W	Chevron or equal	55 gallon drum	3	\$440.00	\$1,320.00	\$404.25	\$1,212.75	\$747.25	\$2,241.75
54	ISO 46 Hydraulic	Chevron or equal	5 gallon pail	2	\$34.95	\$69.90	\$37.95	\$75.90	\$33.90	\$67.80
55	ISO 46 Hydraulic	Chevron or equal	55 gallon drum	6	\$302.50	\$1,815.00	\$403.70	\$2,422.20	\$365.89	\$2,195.34
56	SAE 50 Synthetic Heavy Duty Trans Fluid	Chevron or equal	35 lb pail	5	\$119.00	\$595.00	\$1,226.05	\$6,130.25	\$151.90	\$759.50
Sub total - Lubricants					\$31,721.45		\$34,854.10		\$40,092.66	
Fees										
57	Drum Environment Clean Fee		55 gallon drum	10	\$20.00	\$1,140.00	\$25.00	\$250.00	\$0.00	\$0.00
58	Reconditioned Drum Fee		55 gallon drum	3	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
59	Drum Core Charge Fee		55 gallon drum	2	\$25.00	\$1,475.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub total - Fees					\$2,615.00		\$250.00		\$0.00	
SUBTOTAL - CATEGORY II (East Slope)					\$34,336.45		\$35,104.10		\$40,092.66	
(-) 5% local bid preference					5%		0%		5%	
					(\$1,716.82)		\$0.00		(\$2,004.63)	
(-) Prompt payment discount terms					2%		0%		0%	
					(\$686.73)		\$0.00		\$0.00	
TOTAL BID - CATEGORY II (East Slope)					\$31,932.90		\$35,104.10		\$38,088.03	
*Evaluation is exclusive of sales tax										

Cell: H12

Comment: Eric Van Leeuwen:

Bid Item # 4 - Bidder quoted 6.41 per gallon and should have quoted per 55 gallon drum. Drum price is \$352.55 ($6.41 \times 55 \text{ gallons} = \352.55 per drum)

Cell: H13

Comment: Eric Van Leeuwen:

Bid Item # 5 - Bidder quoted \$6.93 per gallon pound and should have quoted per 5 gallon pail. Pail price is \$34.65 ($6.93 \times 5 \text{ gallons} = \34.65 per pail)

Cell: H15

Comment: Eric Van Leeuwen:

Bid Item # 7 - Bidder quoted \$7.31 per gallon and should have quoted per 55 gallon drum. Drum price is \$402.05 ($7.31 \times 55 \text{ gallon} = \402.50 per drum)

Cell: H17

Comment: Eric Van Leeuwen:

Bid Item # 9 - Bidder quoted \$6.20 per gallon and should have quoted per 55 gallon drum. Drum price is \$341.00 ($6.20 \times 55 \text{ per gallon} = \341.00 per drum)

Cell: H18

Comment: Eric Van Leeuwen:

Bid Item # 10 - Bidder quoted \$1.84 per pound and should have quoted per 400 lb drum. Drum price is \$736.00 ($1.84 \times 400 \text{ lbs} = \736.00 per drum)

Cell: H19

Comment: Eric Van Leeuwen:

Bid Item # 11 - Bidder quoted \$1.91 per pound and should have quoted per 35 lb pail. Pail price is \$66.85 ($1.91 \times 35 \text{ lbs} = \66.85 per pail)

Cell: H20

Comment: Eric Van Leeuwen:

Bid Item # 12 - Bidder quoted \$7.90 per gallon and should have quoted per 55 gallon drum. Drum price is \$434.50 ($7.90 \times 55 \text{ gallons} = \434.50 per drum)

Cell: H21

Comment: Eric Van Leeuwen:

Bid Item # 13 - Bidder quoted \$8.31 per gallon and should have quoted per 5 gallon pail. Pail price is \$41.55 ($8.31 \times 5 \text{ gallon} = \41.55 per (pail))

Cell: H22

Comment: Eric Van Leeuwen:

Bid Item # 14 - Bidder quoted \$4.19 per gallon and should have quoted per 55 gallon drum. Drum price is \$230.45 ($4.19 \times 55 \text{ per gallon} = \352.55 per drum)

Cell: H23

Comment: Eric Van Leeuwen:

Bid Item # 15 - Bidder quoted \$4.77 per gallon and should have quoted per 55 gallon drum. Drum price is \$262.35 ($4.77 \times 55 \text{ per gallon} = \262.35 per drum)

Cell: H24

Comment: Eric Van Leeuwen:

Bid Item # 16 - Bidder quoted \$7.18 per gallon and should have quoted per 5 gallon pail. Pail price is \$35.90 ($7.18 \times 5 \text{ gallon} = \35.90 per pail)

Cell: H26

Comment: Eric Van Leeuwen:

Bid Item # 18 - Bidder quoted \$5.35 per gallon and should have quoted per 5 gallon pail. Pail price is \$26.75 ($5.35 \times 5 \text{ gallon} = \26.75 per pail)

Cell: H27

Comment: Eric Van Leeuwen:

Bid Item # 19 - Bidder quoted \$34.18 per pound and should have quoted per 400 pound drum. Drum price is \$13,672.00 ($34.18 \times 400 \text{ lbs} = \$13,672.00 \text{ per drum}$)

Cell: H28

Comment: Eric Van Leeuwen:

Bid Item # 20 - Bidder quoted \$34.78 per pound and should have quoted per 35 lb pail. Pail price is \$1,217.30 ($34.78 \times 400 \text{ lbs} = \$1,217.30 \text{ per pail}$)

Cell: H29

Comment: Eric Van Leeuwen:

Bid Item # 21 - Bidder quoted \$3.90 per pound and should have quoted per 400 lb drum. Drum price is \$1,560.00 ($3.90 \times 400 \text{ lbs} = \$1,560.00 \text{ per drum}$)

Cell: H30

Comment: Eric Van Leeuwen:

Bid Item # 22 - Bidder quoted \$3.99 per pound and should have quoted per 35 lb pail. Pail price is \$139.65 ($\3.99×35 per gallon = \$139.65 per pail)

Cell: H31

Comment: Eric Van Leeuwen:

Bid Item # 23 - Bidder quoted \$4.19 per pound and should have quoted per 35 lb pail. Pail price is \$146.65 ($\4.19×35 lbs = \$146.65 per pail)

Cell: H32

Comment: Eric Van Leeuwen:

Bid Item # 24 - Bidder quoted \$5.65 per pound and should have quoted per 400 lb drum. Drum price is \$2,260.00 ($\5.65×400 lbs = \$2,260.00 per drum)

Cell: H33

Comment: Eric Van Leeuwen:

Bid Item # 25 - Bidder quoted \$6.09 per pound and should have quoted per 35 lb pail. Pail price is \$213.15 ($\6.09×35 lbs = \$213.15 per pail)

Cell: H34

Comment: Eric Van Leeuwen:

Bid Item # 26 - Bidder quoted \$2.71 per pound and should have quoted per 400 lb drum. Drum price is \$1,084.00 ($\2.71×400 lb = \$1,084.00 per drum)

Cell: H36

Comment: Eric Van Leeuwen:

Bid Item # 28 - Bidder quoted \$2.78 per pound and should have quoted per 35 lb pail. Pail price is \$97.30 ($\2.78×35 lbs = \$97.30 per pail)

Cell: H37

Comment: Eric Van Leeuwen:

Bid Item # 29 - Bidder quoted \$2.78 per pound and should have quoted per 35 lb pail. Pail price is \$97.30 ($\2.78×35 lbs = \$97.30 per pail)

Cell: H38

Comment: Eric Van Leeuwen:

Bid Item # 30 - Bidder quoted \$8.21 per gallon and should have quoted per 5 gallon pail. Pail price is \$41.05 ($\8.21×5 gallon = \$41.05 per pail)

Cell: H60

Comment: Eric Van Leeuwen:

Bid Item # 34 - Bidder quoted 7.32 per gallon and should have quoted per 55 gallon drum. Drum price is \$402.60 ($\7.32×55 gallon = \$402.60 per drum)

Cell: H62

Comment: Eric Van Leeuwen:

Bid Item # 36 - Bidder quoted \$6.20 per gallon and should have quoted per 55 gallon drum. Drum price is \$341.00 ($\6.20×55 per gallon = \$341.00 per drum)

Cell: H64

Comment: Eric Van Leeuwen:

Bid Item # 38 - Bidder quoted \$1.76 per pound and should have quoted per 400 lb drum. Drum price is \$704.00 ($\1.76×400 lbs = \$704.00 per drum)

Cell: H65

Comment: Eric Van Leeuwen:

Bid Item # 39 - Bidder quoted \$1.82 per pound and should have quoted per 35 lb pail. Pail price is \$63.70 ($\1.82×35 lbs = \$63.70 per pail)

Cell: H66

Comment: Eric Van Leeuwen:

Bid Item # 40 - Bidder quoted \$4.29 per pound and should have quoted per 35 lb pail. Pail price is \$150.15 ($\4.29×35 lbs = \$150.15 per pail)

Cell: H68

Comment: Eric Van Leeuwen:

Bid Item # 42 - Bidder quoted \$6.34 per gallon and should have quoted per 55 gallon drum. Drum price is \$348.70 ($\6.34×55 per gallon = \$348.70 per drum)

Cell: H69

Comment: Eric Van Leeuwen:

Bid Item # 43 - Bidder quoted \$8.56 per gallon and should have quoted per 5 gallon pail. Pail price is \$42.80 ($\8.56×5 per gallon = \$42.80 per pail)

Cell: H70

Comment: Eric Van Leeuwen:

Bid Item # 44 - Bidder quoted \$8.31 per gallon and should have quoted per 55 gallon drum. Drum price is \$457.05 ($\8.31×55 per gallon = \$457.05 per drum)

Cell: H71

Comment: Eric Van Leeuwen:

Bid Item # 45 - Bidder quoted \$2.96 per pound and should have quoted per 400 lb drum. Drum price is \$1,184.00 ($\2.96×400 lbs = \$1,184.00 per drum)

Cell: H72

Comment: Eric Van Leeuwen:

Bid Item # 46 - Bidder quoted \$2.55 per pound and should have quoted per quarter drum (120 lbs). Drum price is \$306.00 ($\2.55×120 lbs = \$306.00 per quarter drum / 120 lbs)

Cell: H74

Comment: Eric Van Leeuwen:

Bid Item # 48 - Bidder quoted \$2.88 per pound and should have quoted per 35 lb pail. Pail price is \$100.80 ($\2.88×35 lbs = \$100.80 per pail)

Cell: H75

Comment: Eric Van Leeuwen:

Bid Item # 49 - Bidder quoted \$6.80 per gallon and should have quoted per 55 gallon drum. Drum price is \$374.00 ($\6.80×55 per gallon = \$374.00 per drum)

Cell: H77

Comment: Eric Van Leeuwen:

Bid Item # 51 - Bidder quoted \$7.56 per gallon and should have quoted per 55 gallon drum. Drum price is \$415.80 ($\7.56×55 per gallon = \$352.55 per drum)

Cell: H79

Comment: Eric Van Leeuwen:

Bid Item # 53 - Bidder quoted \$7.35 per gallon and should have quoted per 55 gallon drum. Drum price is \$404.25 ($\7.35×55 per gallon = \$404.25 per drum)

Cell: H80

Comment: Eric Van Leeuwen:

Bid Item # 54 - Bidder quoted \$7.59 per gallon and should have quoted per 5 gallon pail. Pail price is \$37.95 ($\7.59×5 per gallon = \$37.95 per drum)

Cell: H81

Comment: Eric Van Leeuwen:

Bid Item # 55 - Bidder quoted \$7.34 per gallon and should have quoted per 55 gallon drum. Drum price is \$403.70 ($\7.34×55 per gallon = \$403.70 per drum)

Cell: H82

Comment: Eric Van Leeuwen:

Bid Item # 56 - Bidder quoted \$ 35.03 per pound and should have quoted per 35 lb pail. Pail price is \$1,226.05 ($\35.03×55 per gallon = \$1,226.05 per pail)