

EVALUATION OF BID #18-070-023
FLEET VEHICLES
Summary

| Bid Vehicle #: Awarded Vendor: Location: | Description / Vehicle Bid | Bid Price | Prompt & LVP Payment Discount | Total Cost per Unit |
|---|--|-----------|-------------------------------------|------------------------|
| BID VEHICLE "A" Towne Ford Sales Redwood City, CA | <i>2018 Ford Expedition, 4x4, SSV Package</i> | 36,945.00 | 0.00 | 36,945.00 |
| BID VEHICLE "B" Winner Chevrolet Elk Grove, CA | <i>2018 Chevrolet Suburban, 4x4</i> | 42,995.00 | 0.00 | 42,995.00 |
| BID VEHICLE "C" Winner Chevrolet Elk Grove, CA | <i>2018 Chevrolet Tahoe, PPV Package</i> | 41,500.00 | 0.00 | 41,500.00 |
| BID VEHICLE "D" Towne Ford Sales Redwood City, CA | <i>2018 Ford Expedition, 4x4, SSV Package</i> | 39,192.00 | 0.00 | 39,192.00 |
| BID VEHICLE "E" Shingle Springs Honda Shingle Springs, CA | <i>2018 Ddoge Grand Caravan, SE, 7-Passenger Van ***Bid 2018 Honda Odyssey EXL (Rejected-No stow & Go 2nd Row Seating***</i> | 0.00 | 0.00 | 0.00 |
| BID VEHICLE "F" Winner Chevrolet Elk Grove, CA | <i>2018 Small SUV. 4-Door, AWD . ***Bid 2018 Chevy Equinox</i> | 22,950.00 | 0.00 | 22,950.00 |
| BID VEHICLE "G" No Bids | <i>2018 Full Size SUV, 4-Door, 7- Passenger, 4x4/AWD</i> | 0.00 | 0.00 | 0.00 |
| BID VEHICLE "H" No Bids | <i>2018 Mid-Size SUV, 4-Door, 7- Passenger, 4x4/AWD</i> | 0.00 | 0.00 | 0.00 |
| BID VEHICLE "I" Towne Ford Sales Redwood City, CA | <i>2018 Ford Explorer SUV, 4-Door, 5-Passenger, 4x4/AWD</i> | 25,002.00 | 0.00 | 25,002.00 |
| BID VEHICLE "J" Future Ford Roseville, CA | <i>2018 Ford Explorer SUV, 4-Door, 7-Passenger, 4x4/AWD</i> | 27,240.47 | -500.00 | 26,740.47 |

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Summary

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|--|---|-----------|-------------------------------------|------------------------|
| BID VEHICLE "K" Folsom Lake Ford Folsom, CA | <i>2018 1/2-Ton Pick Up Truck, Regular Cab, Short Bed, 4x4, Alloy Frame</i> . ***Bid 2018Ford F-150 | 25,794.00 | -500.00 | 25,294.00 |
| BID VEHICLE "L" Winner Chevrolet Elk Grove, CA | <i>2018 1/2-Ton Pick Up Truck, Regular Cab, 4x4, Steel Frame</i> . Bid 2018 Chevy Silverado | 25,595.00 | 0.00 | 25,595.00 |
| BID VEHICLE "M" Winner Chevrolet Elk Grove, CA | <i>2018 1/2-Ton Pick Up Truck, Extended Cab, Short Bed, 4x4, Steel Frame</i> . Bid 2018 Chevy Silverado | 27,150.00 | 0.00 | 27,150.00 |
| BID VEHICLE "N" Towne Ford Sales Redwood City, CA | <i>2018 1/2-Ton Pick Up Truck, Extended Cab, Short Bed, 4x4, Alloy Frame</i> . Bid 2018 Ford F-150 | 26,472.00 | 0.00 | 26,472.00 |
| BID VEHICLE "O" Future Ford Roseville, CA | <i>2018 1/2-Ton Pick Up Truck, Crew Cab, 6.5' Bed, 4x4, Alloy Frame</i> . Bid 2018 Ford F-150 | 31,683.93 | -500.00 | 31,183.93 |
| BID VEHICLE "P" No Bid | <i>2018 Dodge RAM 1500 Pick Up Truck, Crew Cab, 4-Door, Long Bed, 4x4, Gas</i> | 0.00 | 0.00 | 0.00 |
| BID VEHICLE "Q" Winner Chevrolet Elk Grove, CA | <i>2018 1/2-Ton Pick Up Truck, Crew Cab, 6.5' Bed, 4x4, Steel Frame</i> . Bid 2018 Chevy Silverado | 29,434.00 | 0.00 | 29,434.00 |
| BID VEHICLE "R" No Bid | <i>2018 Dodge RAM 1500 Pick Up Truck, Crew Cab, 4-Door, Long Bed, 4x4, Diesel</i> | 0.00 | 0.00 | 0.00 |

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|---|--|-----------|-------------------------------------|------------------------|
| BID VEHICLE "S" Towne Ford Sales Redwood City, CA | <i>2018 Ford F-250, Super Crew Cab, 6.5' Bed, 4-Door, 4x4, Alloy Frame</i> Bid 2018 Ford F-250 | 30,052.00 | 0.00 | 30,052.00 |
| BID VEHICLE "T" Winner Chevrolet Elk Grove, CA | <i>2018 3/4-Ton Pick Up Truck, Crew Cab, 6.5' Bed, 4x4, Steel Frame</i> Bid 2018 Chevy Silverado | 31,715.00 | 0.00 | 31,715.00 |
| BID VEHICLE "U" Winner Chevrolet Elk Grove, CA | <i>2018 1-Ton Pick Up Truck, Turbo Diesel, Super Cab, Quad-Door, Long Bed, 4x4, SRW, Steel Frame</i> Bid 2018 Chevy Silverado | 40,540.00 | 0.00 | 40,540.00 |
| BID VEHICLE "V" Towne Ford Sales Redwood City, CA | <i>2018 Mid-Size Sedan, 4-Door, Front Wheel Drive</i> Bid 2018 Ford Fusion | 19,073.00 | 0.00 | 19,073.00 |
| BID VEHICLE "W" Winner Chevrolet Elk Grove, CA | <i>2018 Full Size Sedan, 4-Door</i> Bid 2018 Chevy Impala | 22,400.00 | 0.00 | 22,400.00 |
| BID VEHICLE "X" Towne Ford Sales Redwood City, CA | <i>2018 Ford Taurus, SE, 4-Door</i> | 21,072.00 | 0.00 | 21,072.00 |
| BID VEHICLE "Y" Winner Chevrolet Elk Grove, CA | <i>2018 Chevrolet Volt, Plug-In Hybrid, 4-Door</i> | 30,800.00 | 0.00 | 30,800.00 |
| BID VEHICLE "Z" No Bid | <i>2018 Ford C-Max, Plug-In Hybrid, 4-Door</i> | 0.00 | 0.00 | 0.00 |
| BID VEHICLE "A1" Folsom Lake Ford Folsom, CA | <i>2018 Ford Escape AWD - (All bids rejected due to no heated mirrors, A must need for South Lake Tahoe use)</i> | 0.00 | 0.00 | 0.00 |

EVALUATION OF BID #18-070-023 FLEET VEHICLES

Bid Vehicle #: A: 2018 Ford Expedition, 4x4, SSV Package
Quantity: TBD

| | | | |
|---|---|--|---|
| Shingle Springs Honda Shingle Springs, CA 3 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Winner Chevrolet Elk Grove, CA 120 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Maita Chevrolet Elk Grove, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Future Ford Roseville, CA 56 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 37,828.93 (500.00) 0.00 37,328.93 | Exceptions: No skid plates for fuel tanks. |
| Folsom Lake Ford Folsom, CA 60 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 37,876.00 (500.00) 0.00 37,376.00 | Exceptions: No skid plates for fuel tanks. No factory center console |
| Towne Ford Sales Redwood City, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 36,945.00 0.00 0.00 36,945.00 | Exceptions: (26) Interior trim is ebony, not gray. |

EVALUATION OF BID #18-070-023 FLEET VEHICLES

Bid Vehicle #: **B: 2018 Chevrolet Suburban, 4x4**
Quantity: TBD

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|---|---|------------------------------|---------------|
| Shingle Springs Honda Shingle Springs, CA 3 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
|---|---|------------------------------|---------------|

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|--|---|--|---|
| Winner Chevrolet Elk Grove, CA 120 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 42,995.00 0.00 0.00 42,995.00 | Exceptions: (3) 7,500 GVWR, (9) 150 amp, (11) 1/2 ton, (23) No Console delete, No skid plates on fuel tanks. Price with factory tires is \$41,995.00 |
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| Maita Chevrolet Elk Grove, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
|---|---|------------------------------|---------------|

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|--|---|------------------------------|---------------|
| Future Ford Roseville, CA 56 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
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| Folsom Lake Ford Folsom, CA 60 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
|--|---|------------------------------|---------------|

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|---|---|------------------------------|---------------|
| Towne Ford Sales Redwood City, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
|---|---|------------------------------|---------------|

**EVALUATION OF BID #18-070-023
FLEET VEHICLES**

Bid Vehicle #: C: 2018 Chevrolet Tahoe, PPV Package
Quantity: TBD

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|---|---|------------------------------|---------------|
| Shingle Springs Honda Shingle Springs, CA 3 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
|---|---|------------------------------|---------------|

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|--|---|--|---|
| Winner Chevrolet Elk Grove, CA 120 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 41,500.00 0.00 0.00 41,500.00 | Exceptions: (24) No 10-way power or 6-way not availabl in vinyl. (27) Interior trim - Jet black only. No skid plates for fuel tanks, Special police pre-wire not available w/9C1 package. |
|--|---|--|---|

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|---|---|------------------------------|---------------|
| Maita Chevrolet Elk Grove, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
|---|---|------------------------------|---------------|

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|--|---|------------------------------|---------------|
| Future Ford Roseville, CA 56 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
|--|---|------------------------------|---------------|

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| Folsom Lake Ford Folsom, CA 60 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
|--|---|------------------------------|---------------|

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|---|---|------------------------------|---------------|
| Towne Ford Sales Redwood City, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
|---|---|------------------------------|---------------|

EVALUATION OF BID #18-070-023 FLEET VEHICLES

Bid Vehicle #: D: 2018 Ford Expedition, 4x4, SSV Package
Quantity: TBD

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| Shingle Springs Honda Shingle Springs, CA 3 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Winner Chevrolet Elk Grove, CA 120 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Maita Chevrolet Elk Grove, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Future Ford Roseville, CA 56 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 40,075.93 (500.00) 0.00 39,575.93 | Exceptions: No skid plates on fuel tanks, no delete center console. |
| Folsom Lake Ford Folsom, CA 60 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 41,159.00 (500.00) 0.00 40,659.00 | Exceptions: No skid plates on fuel tanks. |
| Towne Ford Sales Redwood City, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 39,192.00 0.00 0.00 39,192.00 | Exceptions: (27) Interior trim color - Ebony |

EVALUATION OF BID #18-070-023 FLEET VEHICLES

Bid Vehicle #: E: 2018 Ddodge Grand Caravan, SE, 7-Passenger Van
Quantity: TBD

| | | | |
|------------------------------|--------------|------|---------------|
| Shingle Springs Honda | Bid Price: | 0.00 | NO BID |
| Shingle Springs, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 3 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |
| | | | |
| Winner Chevrolet | Bid Price: | 0.00 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 120 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |
| | | | |
| Maita Chevrolet | Bid Price: | 0.00 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |
| | | | |
| Future Ford | Bid Price: | 0.00 | NO BID |
| Roseville, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 56 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |
| | | | |
| Folsom Lake Ford | Bid Price: | 0.00 | NO BID |
| Folsom, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 60 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |
| | | | |
| Towne Ford Sales | Bid Price: | 0.00 | NO BID |
| Redwood City, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

**EVALUATION OF BID #18-070-023
FLEET VEHICLES**

Bid Vehicle #: F: 2018 Small SUV. 4-Door, AWD
Quantity: TBD

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|------------------------------|--------------|------------|--------|
| Shingle Springs Honda | Bid Price: | 25,522.28 | NO BID |
| Shingle Springs, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | (1,276.11) | |
| 3 Days ARO | Evaluate | 24,246.17 | |
| Terms: Net 30 Days | | | |

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| Winner Chevrolet | Bid Price: | 22,950.00 | 2018 Chevrolet Equinox: |
| Elk Grove, CA | Terms Disc. | 0.00 | Exceptions: (27) Interior trim - Ash Gray, No reverse sensing |
| | 5% LVP Disc. | 0.00 | alarm, No window tinting. |
| 120 Days ARO | Evaluate | 22,950.00 | |
| Terms: Net 30 Days | | | |

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|------------------------|--------------|------|--------|
| Maita Chevrolet | Bid Price: | 0.00 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

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|----------------------------|--------------|------|--------|
| Future Ford | Bid Price: | 0.00 | NO BID |
| Roseville, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 56 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |

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|----------------------------|--------------|------|--------|
| Folsom Lake Ford | Bid Price: | 0.00 | NO BID |
| Folsom, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 60 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |

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|-------------------------|--------------|------|--------|
| Towne Ford Sales | Bid Price: | 0.00 | NO BID |
| Redwood City, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

**EVALUATION OF BID #18-070-023
FLEET VEHICLES**

Bid Vehicle #: **G: 2018 Full Size SUV, 4-Door, 7-Passenger, 4x4/AWD**
Quantity: TBD

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|---|---|------------------------------|---------------|
| Shingle Springs Honda Shingle Springs, CA 3 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
|---|---|------------------------------|---------------|

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| Winner Chevrolet Elk Grove, CA 120 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
|--|---|------------------------------|---------------|

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|---|---|------------------------------|---------------|
| Maita Chevrolet Elk Grove, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
|---|---|------------------------------|---------------|

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|--|---|------------------------------|---------------|
| Future Ford Roseville, CA 56 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
|--|---|------------------------------|---------------|

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| Folsom Lake Ford Folsom, CA 60 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
|--|---|------------------------------|---------------|

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|---|---|------------------------------|---------------|
| Towne Ford Sales Redwood City, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
|---|---|------------------------------|---------------|

**EVALUATION OF BID #18-070-023
FLEET VEHICLES**

Bid Vehicle #: H: 2018 Mid-Size SUV, 4-Door, 7-Passenger, 4x4/AWD
Quantity: TBD

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|---|--------------|------|---------------|
| Shingle Springs Honda Shingle Springs, CA | Bid Price: | 0.00 | NO BID |
| | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 3 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

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|--|--------------|------|---------------|
| Winner Chevrolet Elk Grove, CA | Bid Price: | 0.00 | NO BID |
| | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 120 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

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|---|--------------|------|---------------|
| Maita Chevrolet Elk Grove, CA | Bid Price: | 0.00 | NO BID |
| | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

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|-------------------------------------|--------------|------|---------------|
| Future Ford Roseville, CA | Bid Price: | 0.00 | NO BID |
| | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 56 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |

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|---------------------------------------|--------------|------|---------------|
| Folsom Lake Ford Folsom, CA | Bid Price: | 0.00 | NO BID |
| | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 60 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |

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|---|--------------|------|---------------|
| Towne Ford Sales Redwood City, CA | Bid Price: | 0.00 | NO BID |
| | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

**EVALUATION OF BID #18-070-023
FLEET VEHICLES**

Bid Vehicle #: I: 2018 Ford Explorer SUV, 4-Door, 5-Passenger, 4x4/AWD
Quantity: TBD

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|---|---|--|------------------|
| Shingle Springs Honda Shingle Springs, CA 3 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Winner Chevrolet Elk Grove, CA 120 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Maita Chevrolet Elk Grove, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Future Ford Roseville, CA 56 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 26,615.47 (500.00) 0.00 26,115.47 | Exceptions: None |
| Folsom Lake Ford Folsom, CA 60 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Towne Ford Sales Redwood City, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 25,002.00 0.00 0.00 25,002.00 | Exceptions: None |

EVALUATION OF BID #18-070-023 FLEET VEHICLES

Bid Vehicle #: J: 2018 Ford Explorer SUV, 4-Door, 7-Passenger, 4x4/AWD
Quantity: TBD

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|------------------------------|--------------|------|---------------|
| Shingle Springs Honda | Bid Price: | 0.00 | NO BID |
| Shingle Springs, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 3 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

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|-------------------------|--------------|------|---------------|
| Winner Chevrolet | Bid Price: | 0.00 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 120 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

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| Maita Chevrolet | Bid Price: | 0.00 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

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| Future Ford | Bid Price: | 27,240.47 | Exceptions: None |
| Roseville, CA | Terms Disc. | (500.00) | |
| | 5% LVP Disc. | 0.00 | |
| 56 Days ARO | Evaluate | 26,740.47 | |
| Terms: Less \$500-/20 days | | | |

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|----------------------------|--------------|-----------|------------------|
| Folsom Lake Ford | Bid Price: | 32,898.00 | Exceptions: None |
| Folsom, CA | Terms Disc. | (500.00) | |
| | 5% LVP Disc. | 0.00 | |
| 60 Days ARO | Evaluate | 32,398.00 | |
| Terms: Less \$500-/20 days | | | |

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|-------------------------|--------------|-----------|------------------|
| Towne Ford Sales | Bid Price: | 26,945.00 | Exceptions: None |
| Redwood City, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 26,945.00 | |
| Terms: Net 30 Days | | | |

EVALUATION OF BID #18-070-023 FLEET VEHICLES

Bid Vehicle #: K: 2018 1/2-Ton Pick Up Truck, Regular Cab, Short Bed, 4x4, Alloy Frame
Quantity: TBD

| | | | |
|---|---|--|--|
| Shingle Springs Honda Shingle Springs, CA 3 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Winner Chevrolet Elk Grove, CA 120 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Maita Chevrolet Elk Grove, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Future Ford Roseville, CA 56 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 26,401.93 (500.00) 0.00 25,901.93 | Bid - Ford F-150 Exceptions: (1) 290 HP engine |
| Folsom Lake Ford Folsom, CA 60 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 25,794.00 (500.00) 0.00 25,294.00 | Bid - Ford F-150 Exceptions: None |
| Towne Ford Sales Redwood City, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 25,969.00 0.00 0.00 25,969.00 | Bid - Ford F-150 Exceptions: None |

EVALUATION OF BID #18-070-023 FLEET VEHICLES

Bid Vehicle #: L: 2018 1/2-Ton Pick Up Truck, Regular Cab, 4x4, Steel Frame
Quantity: TBD

| | | | |
|---|--------------|------|---------------|
| Shingle Springs Honda Shingle Springs, CA | Bid Price: | 0.00 | NO BID |
| | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 3 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

| | | | |
|--|--------------|-----------|---|
| Winner Chevrolet Elk Grove, CA | Bid Price: | 25,595.00 | 2018 Chevrolet Silverado: |
| | Terms Disc. | 0.00 | Exceptions: (12) no rear a/c on regular cab, (22) Only driver |
| | 5% LVP Disc. | 0.00 | side sptooer morror, no skid plates on fuel tanks, No rear |
| 120 Days ARO | Evaluate | 25,595.00 | sensing alarm, |
| Terms: Net 30 Days | | | |

| | | | |
|---|--------------|-----------|---------------|
| Maita Chevrolet Elk Grove, CA | Bid Price: | 27,110.37 | NO BID |
| | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 27,110.37 | |
| Terms: Net 30 Days | | | |

| | | | |
|-------------------------------------|--------------|-----------|---------------|
| Future Ford Roseville, CA | Bid Price: | 37,828.93 | NO BID |
| | Terms Disc. | (500.00) | |
| | 5% LVP Disc. | 0.00 | |
| 56 Days ARO | Evaluate | 37,328.93 | |
| Terms: Less \$500-/20 days | | | |

| | | | |
|---------------------------------------|--------------|-----------|---------------|
| Folsom Lake Ford Folsom, CA | Bid Price: | 37,876.00 | NO BID |
| | Terms Disc. | (500.00) | |
| | 5% LVP Disc. | 0.00 | |
| 60 Days ARO | Evaluate | 37,376.00 | |
| Terms: Less \$500-/20 days | | | |

| | | | |
|---|--------------|-----------|---------------|
| Towne Ford Sales Redwood City, CA | Bid Price: | 36,945.00 | NO BID |
| | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 36,945.00 | |
| Terms: Net 30 Days | | | |

**EVALUATION OF BID #18-070-023
FLEET VEHICLES**

Bid Vehicle #: **M: 2018 1/2-Ton Pick Up Truck, Extended Cab, Short Bed, 4x4, Steel Frame**
Quantity: TBD

| | | | |
|------------------------------|--------------|------|---------------|
| Shingle Springs Honda | Bid Price: | 0.00 | NO BID |
| Shingle Springs, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 3 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

| | | | |
|-------------------------|--------------|-----------|--|
| Winner Chevrolet | Bid Price: | 27,150.00 | 2018 Chevrolet Silverado 1500, 4x4, Double Cab: |
| Elk Grove, CA | Terms Disc. | 0.00 | Exceptions: (22) Driver side only spotter mirror, No |
| | 5% LVP Disc. | 0.00 | skid plates on fuel tanks, No rear sensing alarm, |
| 120 Days ARO | Evaluate | 27,150.00 | |
| Terms: Net 30 Days | | | |

| | | | |
|------------------------|--------------|-----------|---------------|
| Maita Chevrolet | Bid Price: | 30,926.03 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 30,926.03 | |
| Terms: Net 30 Days | | | |

| | | | |
|----------------------------|--------------|------|---------------|
| Future Ford | Bid Price: | 0.00 | NO BID |
| Roseville, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 56 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |

| | | | |
|----------------------------|--------------|------|---------------|
| Folsom Lake Ford | Bid Price: | 0.00 | NO BID |
| Folsom, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 60 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |

| | | | |
|-------------------------|--------------|------|---------------|
| Towne Ford Sales | Bid Price: | 0.00 | NO BID |
| Redwood City, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

EVALUATION OF BID #18-070-023 FLEET VEHICLES

Bid Vehicle #: N: 2018 1/2-Ton Pick Up Truck, Extended Cab, Short Bed, 4x4, Alloy Frame
Quantity: TBD

| | | | |
|------------------------------|--------------|-----------|-------------------------------|
| Shingle Springs Honda | Bid Price: | 0.00 | NO BID |
| Shingle Springs, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 3 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |
| Winner Chevrolet | Bid Price: | 0.00 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 120 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |
| Maita Chevrolet | Bid Price: | 0.00 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |
| Future Ford | Bid Price: | 28,403.93 | 2018 Ford F-150 (X1E): |
| Roseville, CA | Terms Disc. | (500.00) | Exceptions: (1) 290 HP engine |
| | 5% LVP Disc. | 0.00 | |
| 56 Days ARO | Evaluate | 27,903.93 | |
| Terms: Less \$500-/20 days | | | |
| Folsom Lake Ford | Bid Price: | 0.00 | NO BID |
| Folsom, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 60 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |
| Towne Ford Sales | Bid Price: | 26,472.00 | 2018 Ford F-150: |
| Redwood City, CA | Terms Disc. | 0.00 | Exceptions: None |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 26,472.00 | |
| Terms: Net 30 Days | | | |

**EVALUATION OF BID #18-070-023
FLEET VEHICLES**

Bid Vehicle #: O: 2018 1/2-Ton Pick Up Truck, Crew Cab, 6.5' Bed, 4x4, Alloy Frame
Quantity: TBD

| | | | |
|---|---|--|---|
| Shingle Springs Honda Shingle Springs, CA 3 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Winner Chevrolet Elk Grove, CA 120 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Maita Chevrolet Elk Grove, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Future Ford Roseville, CA 56 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 31,683.93 (500.00) 0.00 31,183.93 | 2018 Ford F-150 (W1E) Exceptions: None |
| Folsom Lake Ford Folsom, CA 60 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 33,681.00 (500.00) 0.00 33,181.00 | 2018 Ford F-150, 4-Door, Crew Cab, 4x4 No Exceptions |
| Towne Ford Sales Redwood City, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 31,566.00 0.00 0.00 31,566.00 | 2018 Ford F-150 Exceptions: (3) 9100 Lbs towing capacity max. |

**EVALUATION OF BID #18-070-023
FLEET VEHICLES**

Bid Vehicle #: P: 2018 Dodge RAM 1500 Pick Up Truck, Crew Cab, 4-Door, Long Bed, 4x4, Gas
Quantity: TBD

| | | | |
|------------------------------|--------------|------|---------------|
| Shingle Springs Honda | Bid Price: | 0.00 | NO BID |
| Shingle Springs, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 3 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |
| | | | |
| Winner Chevrolet | Bid Price: | 0.00 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 120 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |
| | | | |
| Maita Chevrolet | Bid Price: | 0.00 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |
| | | | |
| Future Ford | Bid Price: | 0.00 | NO BID |
| Roseville, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 56 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |
| | | | |
| Folsom Lake Ford | Bid Price: | 0.00 | NO BID |
| Folsom, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 60 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |
| | | | |
| Towne Ford Sales | Bid Price: | 0.00 | NO BID |
| Redwood City, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

**EVALUATION OF BID #18-070-023
FLEET VEHICLES**

Bid Vehicle #: Q: 2018 1/2-Ton Pick Up Truck, Crew Cab, 6.5' Bed, 4x4, Steel Frame
Quantity: TBD

| | | | |
|------------------------------|--------------|------|---------------|
| Shingle Springs Honda | Bid Price: | 0.00 | NO BID |
| Shingle Springs, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 3 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

| | | | |
|-------------------------|--------------|-----------|--|
| Winner Chevrolet | Bid Price: | 29,434.00 | 2018 Chevrolet Silverado |
| Elk Grove, CA | Terms Disc. | 0.00 | Exceptions: (2) 153" wheel base, (22) Spotter mirror |
| | 5% LVP Disc. | 0.00 | Drivers Side Only, No skid plates for fuel tanks, No |
| 120 Days ARO | Evaluate | 29,434.00 | rear sensing alarm. |
| Terms: Net 30 Days | | | |

| | | | |
|------------------------|--------------|-----------|---------------|
| Maita Chevrolet | Bid Price: | 30,407.69 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 30,407.69 | |
| Terms: Net 30 Days | | | |

| | | | |
|----------------------------|--------------|------|---------------|
| Future Ford | Bid Price: | 0.00 | NO BID |
| Roseville, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 56 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |

| | | | |
|----------------------------|--------------|------|---------------|
| Folsom Lake Ford | Bid Price: | 0.00 | NO BID |
| Folsom, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 60 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |

| | | | |
|-------------------------|--------------|------|---------------|
| Towne Ford Sales | Bid Price: | 0.00 | NO BID |
| Redwood City, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

EVALUATION OF BID #18-070-023 FLEET VEHICLES

Bid Vehicle #: R: 2018 Dodge RAM 1500 Pick Up Truck, Crew Cab, 4-Door, Long Bed, 4x4, Diesel
Quantity: TBD

| | | | |
|------------------------------|--------------|------|---------------|
| Shingle Springs Honda | Bid Price: | 0.00 | NO BID |
| Shingle Springs, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 3 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |
| | | | |
| Winner Chevrolet | Bid Price: | 0.00 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 120 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |
| | | | |
| Maita Chevrolet | Bid Price: | 0.00 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |
| | | | |
| Future Ford | Bid Price: | 0.00 | NO BID |
| Roseville, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 56 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |
| | | | |
| Folsom Lake Ford | Bid Price: | 0.00 | NO BID |
| Folsom, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 60 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |
| | | | |
| Towne Ford Sales | Bid Price: | 0.00 | NO BID |
| Redwood City, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

**EVALUATION OF BID #18-070-023
FLEET VEHICLES**

Bid Vehicle #: S: 2018 Ford F-250, Super Crew Cab, 6.5' Bed, 4-Door, 4x4, Alloy Frame
Quantity: TBD

| | | | |
|---|---|--|---|
| Shingle Springs Honda Shingle Springs, CA 3 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Winner Chevrolet Elk Grove, CA 120 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Maita Chevrolet Elk Grove, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Future Ford Roseville, CA 56 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Folsom Lake Ford Folsom, CA 60 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 30,897.00 (500.00) 0.00 30,397.00 | 2018 Ford F-250, 4-Door, Crew Cab, 4x4 Exceptions: None |
| Towne Ford Sales Redwood City, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 30,052.00 0.00 0.00 30,052.00 | 2018 Ford F-250 Exceptions: None |

**EVALUATION OF BID #18-070-023
FLEET VEHICLES**

Bid Vehicle #: T: 2018 3/4-Ton Pick Up Truck, Crew Cab, 6.5' Bed, 4x4, Steel Frame
Quantity: TBD

| | | | |
|------------------------------|--------------|------|---------------|
| Shingle Springs Honda | Bid Price: | 0.00 | NO BID |
| Shingle Springs, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 3 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

| | | | |
|-------------------------|--------------|-----------|--|
| Winner Chevrolet | Bid Price: | 31,715.00 | 2018 Chevrolet Silverado |
| Elk Grove, CA | Terms Disc. | 0.00 | Exceptions: (2) 153.7" wheel base, (18) Spare is |
| | 5% LVP Disc. | 0.00 | LT 245/75R17, No skid plates for fuel tanks, No |
| 120 Days ARO | Evaluate | 31,715.00 | rear sensing alarm. |
| Terms: Net 30 Days | | | |

| | | | |
|------------------------|--------------|-----------|---------------|
| Maita Chevrolet | Bid Price: | 33,285.24 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 33,285.24 | |
| Terms: Net 30 Days | | | |

| | | | |
|----------------------------|--------------|------|---------------|
| Future Ford | Bid Price: | 0.00 | NO BID |
| Roseville, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 56 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |

| | | | |
|----------------------------|--------------|------|---------------|
| Folsom Lake Ford | Bid Price: | 0.00 | NO BID |
| Folsom, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 60 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |

| | | | |
|-------------------------|--------------|------|---------------|
| Towne Ford Sales | Bid Price: | 0.00 | NO BID |
| Redwood City, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

**EVALUATION OF BID #18-070-023
FLEET VEHICLES**

**U: 2018 1-Ton Pick Up Truck, Turbo Diesel, Super Cab, Quad-Door, Long Bed,
4x4, SRW, Steel Frame**

Bid Vehicle #:

Quantity: TBD

| | | | |
|------------------------------|--------------|------|---------------|
| Shingle Springs Honda | Bid Price: | 0.00 | NO BID |
| Shingle Springs, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 3 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

| | | | |
|-------------------------|--------------|-----------|--|
| Winner Chevrolet | Bid Price: | 40,540.00 | 2018 Chevrolet Silverado |
| Elk Grove, CA | Terms Disc. | 0.00 | Exceptions: No skid plates on fuel tanks |
| | 5% LVP Disc. | 0.00 | |
| 120 Days ARO | Evaluate | 40,540.00 | |
| Terms: Net 30 Days | | | |

| | | | |
|------------------------|--------------|------|---------------|
| Maita Chevrolet | Bid Price: | 0.00 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

| | | | |
|----------------------------|--------------|------|---------------|
| Future Ford | Bid Price: | 0.00 | NO BID |
| Roseville, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 56 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |

| | | | |
|----------------------------|--------------|------|---------------|
| Folsom Lake Ford | Bid Price: | 0.00 | NO BID |
| Folsom, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 60 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |

| | | | |
|-------------------------|--------------|------|---------------|
| Towne Ford Sales | Bid Price: | 0.00 | NO BID |
| Redwood City, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

EVALUATION OF BID #18-070-023 FLEET VEHICLES

Bid Vehicle #: V: 2018 Mid-Size Sedan, 4-Door, Front Wheel Drive
Quantity: TBD

| | | |
|---|---|--|
| Shingle Springs Honda Shingle Springs, CA 3 Days ARO Terms: Net 30 Days | Bid Price: 29,235.03 Terms Disc. 0.00 5% LVP Disc. (1,461.75) Evaluate 27,773.28 | NO BID |
| Winner Chevrolet Elk Grove, CA 120 Days ARO Terms: Net 30 Days | Bid Price: 0.00 Terms Disc. 0.00 5% LVP Disc. 0.00 Evaluate 0.00 | NO BID |
| Maita Chevrolet Elk Grove, CA ? Days ARO Terms: Net 30 Days | Bid Price: 24,944.76 Terms Disc. 0.00 5% LVP Disc. 0.00 Evaluate 24,944.76 | NO BID |
| Future Ford Roseville, CA 56 Days ARO Terms: Less \$500-/20 days | Bid Price: 22,546.47 Terms Disc. (500.00) 5% LVP Disc. 0.00 Evaluate 22,046.47 | 2018 Ford Fusion SE Exceptions: (1) 231 HP engine, |
| Folsom Lake Ford Folsom, CA 60 Days ARO Terms: Less \$500-/20 days | Bid Price: 22,578.00 Terms Disc. (500.00) 5% LVP Disc. 0.00 Evaluate 22,078.00 | 2018 Ford Fusion SE Exceptions: None |
| Towne Ford Sales Redwood City, CA ? Days ARO Terms: Net 30 Days | Bid Price: 19,073.00 Terms Disc. 0.00 5% LVP Disc. 0.00 Evaluate 19,073.00 | 2018 Ford Fusion Exceptions: None |

**EVALUATION OF BID #18-070-023
FLEET VEHICLES**

Bid Vehicle #: **W: 2018 Full Size Sedan, 4-Door**
Quantity: TBD

| | | | |
|------------------------------|--------------|------------|---------------|
| Shingle Springs Honda | Bid Price: | 27,345.93 | NO BID |
| Shingle Springs, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | (1,367.30) | |
| 3 Days ARO | Evaluate | 25,978.63 | |
| Terms: Net 30 Days | | | |

| | | | |
|-------------------------|--------------|-----------|---|
| Winner Chevrolet | Bid Price: | 22,400.00 | 2018 Chevrolet Impala |
| Elk Grove, CA | Terms Disc. | 0.00 | Exceptions: (2) Wheel base 111.7", (5) 6-Speed transmission, (9) 150 amp alternator, (12) Single zone A/C, (15) 18" Wheel covers, (18) Compact spare tire, (22) No heated mirrors |
| 120 Days ARO | 5% LVP Disc. | 0.00 | |
| Terms: Net 30 Days | Evaluate | 22,400.00 | |

| | | | |
|------------------------|--------------|------|---------------|
| Maita Chevrolet | Bid Price: | 0.00 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

| | | | |
|----------------------------|--------------|------|---------------|
| Future Ford | Bid Price: | 0.00 | NO BID |
| Roseville, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 56 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |

| | | | |
|----------------------------|--------------|------|---------------|
| Folsom Lake Ford | Bid Price: | 0.00 | NO BID |
| Folsom, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 60 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |

| | | | |
|-------------------------|--------------|------|---------------|
| Towne Ford Sales | Bid Price: | 0.00 | NO BID |
| Redwood City, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

EVALUATION OF BID #18-070-023 FLEET VEHICLES

Bid Vehicle #: X: 2018 Ford Taurus, SE, 4-Door
Quantity: TBD

| | | | |
|---|---|--|---|
| Shingle Springs Honda Shingle Springs, CA 3 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Winner Chevrolet Elk Grove, CA 120 Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Maita Chevrolet Elk Grove, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 0.00 0.00 0.00 0.00 | NO BID |
| Future Ford Roseville, CA 56 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 21,805.47 (500.00) 0.00 21,305.47 | 2018 Ford Taurus SE Exceptions: None |
| Folsom Lake Ford Folsom, CA 60 Days ARO Terms: Less \$500-/20 days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 23,996.00 (500.00) 0.00 23,496.00 | 2018 Ford Taurus SE Exceptions: No full size spare |
| Towne Ford Sales Redwood City, CA ? Days ARO Terms: Net 30 Days | Bid Price: Terms Disc. 5% LVP Disc. Evaluate | 21,072.00 0.00 0.00 21,072.00 | 2018 Ford Taurus SE Exceptions: No rear warning sensors |

**EVALUATION OF BID #18-070-023
FLEET VEHICLES**

Bid Vehicle #: Y: 2018 Chevrolet Volt, Plug-In Hybrid, 4-Door
Quantity: TBD

| | | | |
|------------------------------|--------------|------|---------------|
| Shingle Springs Honda | Bid Price: | 0.00 | NO BID |
| Shingle Springs, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 3 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

| | | | |
|-------------------------|--------------|-----------|----------------------------|
| Winner Chevrolet | Bid Price: | 30,800.00 | 2018 Chevrolet Volt |
| Elk Grove, CA | Terms Disc. | 0.00 | Exceptions: None |
| | 5% LVP Disc. | 0.00 | |
| 120 Days ARO | Evaluate | 30,800.00 | |
| Terms: Net 30 Days | | | |

| | | | |
|------------------------|--------------|-----------|---------------|
| Maita Chevrolet | Bid Price: | 31,734.60 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 31,734.60 | |
| Terms: Net 30 Days | | | |

| | | | |
|----------------------------|--------------|-----------|---------------|
| Future Ford | Bid Price: | 37,828.93 | NO BID |
| Roseville, CA | Terms Disc. | (500.00) | |
| | 5% LVP Disc. | 0.00 | |
| 56 Days ARO | Evaluate | 37,328.93 | |
| Terms: Less \$500-/20 days | | | |

| | | | |
|----------------------------|--------------|-----------|---------------|
| Folsom Lake Ford | Bid Price: | 37,876.00 | NO BID |
| Folsom, CA | Terms Disc. | (500.00) | |
| | 5% LVP Disc. | 0.00 | |
| 60 Days ARO | Evaluate | 37,376.00 | |
| Terms: Less \$500-/20 days | | | |

| | | | |
|-------------------------|--------------|-----------|---------------|
| Towne Ford Sales | Bid Price: | 36,945.00 | NO BID |
| Redwood City, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 36,945.00 | |
| Terms: Net 30 Days | | | |

EVALUATION OF BID #18-070-023 FLEET VEHICLES

Bid Vehicle #: Z: 2018 Ford C-Max, Plug-In Hybrid, 4-Door
Quantity: TBD

| | | | |
|------------------------------|--------------|------|---------------|
| Shingle Springs Honda | Bid Price: | 0.00 | NO BID |
| Shingle Springs, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 3 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |
| | | | |
| Winner Chevrolet | Bid Price: | 0.00 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 120 Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |
| | | | |
| Maita Chevrolet | Bid Price: | 0.00 | NO BID |
| Elk Grove, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |
| | | | |
| Future Ford | Bid Price: | 0.00 | NO BID |
| Roseville, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 56 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |
| | | | |
| Folsom Lake Ford | Bid Price: | 0.00 | NO BID |
| Folsom, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| 60 Days ARO | Evaluate | 0.00 | |
| Terms: Less \$500-/20 days | | | |
| | | | |
| Towne Ford Sales | Bid Price: | 0.00 | NO BID |
| Redwood City, CA | Terms Disc. | 0.00 | |
| | 5% LVP Disc. | 0.00 | |
| ? Days ARO | Evaluate | 0.00 | |
| Terms: Net 30 Days | | | |

EVALUATION OF BID #18-070-23 FLEET VEHICLES

Bid Vehicle #: A1: 2018 Ford Escape AWD
Quantity: TBD

| | | |
|--|---|--|
| <p>Shingle Springs Honda Shingle Springs, CA 3 Days ARO Terms: Net 30 Days</p> | <p>Bid Price: 0.00 Terms Disc. 0.00 5% LVP Disc. 0.00 Evaluate 0.00</p> | <p>Rejected: 2018 Honda CRV EX Exceptions: (2) 104.7 Wheel base, (11) 7.8 Clearance, (16) All season tires, (17) Alloy wheels (No heated mirrors)</p> |
| <p>Winner Chevrolet Elk Grove, CA 120 Days ARO Terms: Net 30 Days</p> | <p>Bid Price: 0.00 Terms Disc. 0.00 5% LVP Disc. 0.00 Evaluate 0.00</p> | <p>NO BID</p> |
| <p>Maita Chevrolet Elk Grove, CA ? Days ARO Terms: Net 30 Days</p> | <p>Bid Price: 0.00 Terms Disc. 0.00 5% LVP Disc. 0.00 Evaluate 0.00</p> | <p>NO BID</p> |
| <p>Future Ford Roseville, CA 56 Days ARO Terms: Less \$500-/20 days</p> | <p>Bid Price: 0.00 Terms Disc. 0.00 5% LVP Disc. 0.00 Evaluate 0.00</p> | <p>NO BID</p> |
| <p>Folsom Lake Ford Folsom, CA 60 Days ARO Terms: Less \$500-/20 days</p> | <p>Bid Price: 0.00 Terms Disc. 0.00 5% LVP Disc. 0.00 Evaluate 0.00</p> | <p>Rejected: 2018 Ford Escape (4xy) Exceptions: (22) No heated mirrors, No cold weather package (No heated mirrors)</p> |
| <p>Towne Ford Sales Redwood City, CA ? Days ARO Terms: Net 30 Days</p> | <p>Bid Price: 0.00 Terms Disc. 0.00 5% LVP Disc. 0.00 Evaluate 0.00</p> | <p>NO BID</p> |