

Date Received

CHIEF ADMINISTRATIVE OFFICE
Procurement and Contracts Division

NON-COMPETITIVE BID PURCHASE JUSTIFICATION
Required for all sole source acquisitions in excess of \$5,000.00.

This justification document consists of three (3) pages. All information must be provided and all questions must be answered.
Department Head approval is required.

Requesting Department Information


Department: SHERIFF	Index Code: 2420200 2420GEN-2402600-C60FA-NA
Contact Name: Monica Ferguson	Subobject: User Code: 6045
Telephone: X7613	Fax:

Required Supplier / Vendor Information

Vendor / Supplier Name: TRIVAN TRUCK BODY LLC	Vendor / Supplier Address: 1385 WEST SMITH ROAD
Contact Name: RYAN VANDRIEL	FERNDAL, WA 98248
Estimated Purchase Price: \$ 225,000.00	Vendor / Supplier Email Address:
Telephone: (360) 380-0773	Fax: (360) 312-1398

Provide a brief description of the acquisition, including all goods and/or services the vendor/supplier will provide:

Custom built SWAT storage body and custom build of department provided chassis.

Department Head:  _____
Signature

Purchasing Agent: Michele Weimer 09/12/2022
Michele Weimer (Sep 12, 2022 15:59 PDT)
Signature Michele Weimer, Purchasing and Contracts
Manager / Purchasing Agent

Board of Supervisors:	Buyer Assignment:
Date: _____	Assigned To: _____
Item: _____	Date: _____

A. The good/service requested is restricted to one supplier for the reason stated below:

1. Why is the acquisition restricted to this goods/services supplier? (Explain why the acquisition cannot be competitively bid. Explain if this is an emergency purchase or how the supplier is the only source for the acquisition.)

TriVan Truck Body will design, engineer, manufacture, install, and deliver a custom van body and a custom built chassis that fits the operability needs of EDSO SWAT; one which is best suited to the terrain found in El Dorado County. TriVan Truck Body has been identified as a vendor that has extensive experience engineering, testing & building custom Emergency Operations/Response trailers, bodies and tow vehicles for law enforcement agencies across the U.S. Given the amount of equipment needed during a SWAT callout, TriVan is able to build a body for the provided chassis that will house 14 individual gear lockers, 4 equipment lockers, and 2 drawers for munitions storage. TriVan Truck Body's custom design, engineering, and manufacturing capabilities meet these needs. In addition to the custom design offering, TriVan Truck Body's construction system is proprietary. They use an extruded aluminum interlocking "Snap Lock" wall panel system to construct the exterior walls of its trailers.

2. Provide the background of events leading to this acquisition.

The current SWAT vehicle is over 10 years and can no longer meet the needs for SWAT as the vehicle is in often needs of repairs and far too small for the amount of equipment that needs to be transported.

3. Describe the uniqueness of the acquisition. (Why was the goods/services supplier chosen?)

The ever changing environment related to SWAT callouts requires a vehicle that transport any and all necessary equipment. Each callout may require similar tactics, but often different resources are utilized meaning these tools need to be easily accessible so that any threats to the community can be resolved efficiently and quickly. TriVan Truck Body's custom design, engineering, and manufacturing capabilities meet these needs. El Dorado County is unique in its geography and the different locations that a SWAT vehicle will have to respond to throughout the County. Selecting an appropriate vendor ensures that any and all needs will be met allowing for the vehicle to be used to its full potential for years to come. Additionally, TriVan is able to customize a County provided Ford F550 chassis to fit with the storage body and ensure the two pieces are cohesive.

4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?

No other vehicles fit our needs as TriVan's, so not purchasing will result in not having the equipment we need to conduct operations.

5. What market research was conducted to substantiate no competition, including evaluation of other items consider? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The name and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

N/A per 3.12.160(B) - the unique nature of the property or services required precludes competitive bidding.

Market analysis shall be included in the written findings offact for purchases made pursuant to 3.12.160(D), and (E), per 3.12.160 Exemptions from Competitive Process.

B. Price Analysis:

1. How was the price offered determined to be fair and reasonable? (Explain what basis was used for comparison and include cost analysis as applicable.)

N/A per 3.12.160(B) - the unique nature of the property or services required precludes competitive bidding.

Market analysis shall be included in the written findings offact for purchases made pursuant to 3.12.160(D), and (E), per 3.12.160 Exemptions from Competitive Process.

2. Describe any cost savings or avoidance realized (1 time or on-going) by acquiring the goods/services from this supplier.

TriVan has created multiple custom vehicles with EDSO so we are familiar with their level of professionalism and quality for custom equipment. Having another product from the same company would provide for a single point of maintenance.