



# County of El Dorado

## Chief Administrative Office

*Procurement & Contracts Division*

*Phone (530)621-5830 Fax (530)295-2537*

December 15, 2016

TO: All Proposers

Re: RFP #17-918-023 – Security Services Migration

The following proposals were received and reviewed:

NetXperts, Inc.  
Sacramento Technology Group, LLC

The successful proposer for the RFP is Sacramento Technology Group, LLC, a spreadsheet is attached for your review.

This item is scheduled to be heard by the Board of Supervisors on Tuesday, January 24, 2017. Following the Board's approval, a purchase order will be issued for the equipment, software and support; and an agreement for services will be negotiated by the County of El Dorado, Procurement & Contracts and Sheriff's Office.

Both responses are available for review by appointment at the Procurement & Contracts Office, between 9:00 a.m. – 12:00 p.m. and 1:00 p.m. – 5:00 p.m., Monday through Friday.

If you have questions, please contact Linda Silacci-Smith, Sr. Department Analyst at (530) 621-5417.

Thank you for your participation in the Request for Proposal process.

Terri Knowlton  
Purchasing Agent

**RFP #17-918-023 - Security Services Migration**

Item #	Qty.	Manufacturer Part #	Description	NetExperts		Sactech	
				Unit Price	Ext. Price	Unit Price	Ext. Price
1	2	PAN-PA-5020-SSD2-D	Palo Alto networks PA-5020 with redundant CA power supplies and dual 240GB SSD Drive	40,360.00	80,720.00	33,000.00	66,000.00
2	2	PAN-PA-5020-TP-HA2	Threat prevention subscription for device in an HA pair year 1, PA-5050	5,264.00	10,528.00	5,040.00	10,080.00
3	2	PAN-PA-5020-URL4-HA2	PANDB URL filtering subscription for device in an HA pair year 1, PA-5020	5,264.00	10,528.00	5,040.00	10,080.00
4	2	PAN-PA-5020-WF-HA2	WildFire subscription for device in an HA pair year 1, PA-5020	5,264.00	10,528.00	5,040.00	10,080.00
5	2	PAN-SVC-PREM-5020	Premium support year 1, PA-5020	6,208.00	12,416.00	6,080.00	12,160.00
6	1	PAN-PRA-25	Panorama central management software, 25 devices	9,400.00	9,400.00	8,000.00	8,000.00
7	1	PAN-SVC-PREM-PRA-25	Premium support year 1, Panorama, 25 devices	1,552.00	1,552.00	1,520.00	1,520.00
8	1	N/A	Implementation Services per Section II – Scope of Work	71,100.00	71,100.00	18,985.00	18,985.00
					206,772.00		136,905.00