



# *The County of El Dorado*

*Department of General Services*

*George W. Sanders, Deputy Director*

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*Location: 345 Fair Lane, Placerville, CA  
Mailing: 360 Fair Lane, Placerville, CA 95667  
Phone (530) 621-5846 Fax (530) 295-2538*

March 26, 2007

Board of Supervisors  
330 Fair Lane  
Placerville, CA 95667

RE: SLT Jail Emergency Agenda Item

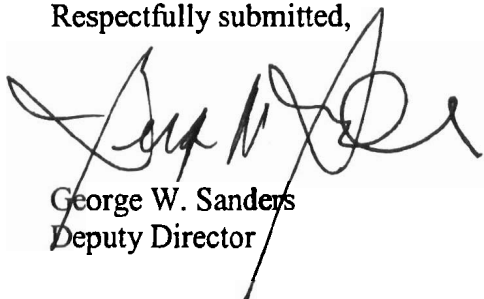
Dear Board Members:

Over a period of several months, the Department of General Services attempted to negotiate a contract with an outside vendor to replace certain components of the security system at the South Lake Tahoe Jail. During this process General Services was notified by the vendor of their inability to provide the necessary bonding.

This resulted in a coordinated effort between General Services and the Sheriff's Office to secure a list of qualified vendors. A project walk through was scheduled at the facility to allow further review and discussion of the project needs. Three companies participated in that review which resulted in our receipt of two proposals. Those companies that submitted proposal were American Alarm at a contract price of \$253,630.00 and Norment Security at a contract price of \$240,452.00.

It is the recommendation of General Services that we proceed with contract negotiations with Norment Security at a contract price of \$240,452.00. Norment Security has provided staff with a listing of references and has the ability to provide the required bonding.

Respectfully submitted,



George W. Sanders  
Deputy Director

GWS:mhb

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EL DORADO COUNTY

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