

(B)



COUNTY OF EL DORADO
Procurement & Contracts

ATTN: Purchasing Agent
330 Fair Lane
Placerville, CA 95667

INVITATION TO BID #20-340-045

DUE: 3:00 PM – March 10, 2020

Sealed Bids must be clearly marked on the outside of the package with:

“BID #20-340-045, - DO NOT OPEN”

ALL BIDS SUBJECT TO GENERAL CONDITIONS

FIRE PROTECTION FIELD COATS, PANTS, and SHELTERS

Addendum I

February 25, 2020

The following changes have been made to the subject bid. A revised Quotation Schedule defining quantities and sizes for the fire protection field coats and pants has been issued.

Except as herein amended, all other parts and sections of BID # 20-340-045 shall remain unchanged and in full force and effect.

This Addendum must be acknowledged below by the original signature of a company representative authorized to bind the company in execution of an agreement with the County and returned with your Bid response to the Procurement & Contracts Office.

Failure to acknowledge and return this Addendum will result in disqualification.

Company Name: L.N. Curtis & Sons

By: [Signature] Dated: 2/28/2020
(Signature)

Print Name: Jeffrey R. Curtis Title: Vice President

Revised Quotation Schedule Bid #20-340-045

Category 1: PGI Smokechaser (Deluxe) Field Coat, Yellow:

All fabric must be classified to meet or exceed NFPA 1977 standards for Wildland Firefighting (Current Edition) and Cal-OSHA Title 8 GISO Sections 3406 (c) (1) and/or 3410 (d) (1).

Bid #	Est. Qty.	Description	Unit Cost / Each
1	10	PGI Smokechaser (Deluxe) Field Coat, Yellow: Item #5500272, Nomex IIIA (6 oz.), Size: Small	\$ 219.00 Each
2	29	PGI Smokechaser (Deluxe) Field Coat, Yellow: Item #5500272, Nomex IIIA (6 oz.), Size: Medium	\$ 219.00 Each
3	39	PGI Smokechaser (Deluxe) Field Coat, Yellow: Item #5500272, Nomex IIIA (6 oz.), Size: Large	\$ 219.00 Each
4	49	PGI Smokechaser (Deluxe) Field Coat, Yellow: Item #5500272, Nomex IIIA (6 oz.), Size: X-Large	\$ 219.00 Each
5	49	PGI Smokechaser (Deluxe) Field Coat, Yellow: Item #5500272, Nomex IIIA (6 oz.), Size: 2X-Large	\$ 239.00 Each
6	20	PGI Smokechaser (Deluxe) Field Coat, Yellow: Item #5500272, Nomex IIIA (6 oz.), Size: 3X-Large	\$ 249.00 Each

Category 1: PGI Smokechaser (Deluxe) Pant, Yellow:

All fabric must be classified to meet or exceed NFPA 1977 standards for Wildland Firefighting (Current Edition) and Cal-OSHA Title 8 GISO Sections 3406 (c) (1) and/or 3410 (d) (1).

7	10	PGI Smokechaser (Deluxe) Pant, Yellow: Item #7500272, Nomex IIIA (6 oz.), Size: Small	\$ 219.00 Each
8	29	PGI Smokechaser (Deluxe) Pant, Yellow: Item #7500272, Nomex IIIA (6 oz.), Size: Medium	\$ 219.00 Each
9	39	PGI Smokechaser (Deluxe) Pant, Yellow: Item #7500272, Nomex IIIA (6 oz.), Size: Large	\$ 219.00 Each
10	49	PGI Smokechaser (Deluxe) Pant, Yellow: Item #7500272, Nomex IIIA (6 oz.), Size: X-Large	\$ 219.00 Each
11	49	PGI Smokechaser (Deluxe) Pant, Yellow: Item #7500272, Nomex IIIA (6 oz.), Size: 2X-Large	\$ 239.00 Each
12	20	PGI Smokechaser (Deluxe) Pant, Yellow: Item #7500272, Nomex IIIA (6 oz.), Size: 3X-Large	\$ 249.00 Each

Erasures, overwrites and use of correction fluid or tape are NOT acceptable.
Refer to Item #3 of the General Terms and Conditions for specific instructions.

(The remainder of this page intentionally left blank.)

QUOTATION SCHEDULE (Continued)

Category 2: Anchor Industries New Generation Fire Shelter & Practice Shelter:

Bid #	Est. Qty.	Description	Unit Cost / Each
13	168	M-2002 Fire Shelter (Regular) Complete (NFES #2678) <ul style="list-style-type: none"> • Size – Regular • Deployed Size – 86”L x 15-1/2”H x 31”W • Set Includes – Fire Shelter, Nylon Duck Carrying Case & Carrying Case Plastic Liner • Forest Service Spec 5100-606C. (NFES #0925) • Instructional DVD Upon Request 	\$ 305.95 Each
14	168	M-2002LR Fire Shelter (Large) Complete (NFES #2799) <ul style="list-style-type: none"> • Size – Large • Deployed Size – 96”L x 19-1/2”H x 33”W • Set Includes – Fire Shelter, Nylon Duck Carrying Case & Carrying Case Plastic Liner • Forest Service Spec 5100-606B. (NFES #0975) • Instructional DVD Upon Request 	\$ 364.95 Each
15	10	Reusable Practice Fire Shelter System (Large) for training in use of M-2002 Fire Shelter: <ul style="list-style-type: none"> • Size – Large • Set Includes – Practice Shelter, Carrying Case, Case Liner & Polyvinyl Bag • Forest Service Spec 5100-611A • Instructional DVD Upon Request • Reusable 	\$ 151.95 Each

Erasures, overwrites and use of correction fluid or tape are NOT acceptable. Refer to Item #3 of the General Terms and Conditions for specific instructions.

(The remainder of this page intentionally left blank.)

Additional Purchases

ADDITIONAL PURCHASES – WRITTEN QUOTE REQUIRED

Upon request, bidders must provide a written quote for ITEMS not listed in the Quotation Schedule above.

Written quotes must include the date of request, a quote reference number, and documentation of the retail cost less any offered discounts, and be valid for a minimum of thirty (30) days.

Invoices that include items not on the Quotation Schedule must have a copy of the original quote attached. Payment of invoices which require, but do not include, such documentation will be delayed until receipt of the required document(s).

Erasures, overwrites and use of correction fluid or tape are NOT acceptable. Refer to Item #3 of the General Terms and Conditions for specific instructions.

Prompt Payment Discounts

PROMPT PAYMENT DISCOUNT TERMS

Indicate percentage discount for prompt payment.

(Note: Discount of less than 2% or with payment terms of less than twenty (20) days will not be accepted and will not be considered for evaluation purposes.)

0 % Discount if paid within days from date invoice is stamped dated in by Department.

- Net -

Indicate "Net" if no Prompt Payment Discount Terms are offered

Erasures, overwrites and use of correction fluid or tape are NOT acceptable. Refer to Item #3 of the General Terms and Conditions for specific instructions.

Delivery

DELIVERY

Indicate the number of days after receipt of order (ARO) for delivery: 60-70 Days
Refer to Page six (6), "Delivery," for specific delivery requirements.

Erasures, overwrites and use of correction fluid or tape are NOT acceptable. Refer to Item #3 of the General Terms and Conditions for specific instructions.

(B)



COUNTY OF EL DORADO
Procurement & Contracts
ATTN: Purchasing Agent
330 Fair Lane
Placerville, CA 95667

INVITATION TO BID & BID #20-340-045
DUE: 3:00 PM – March 10, 2020
Sealed Bids must be clearly marked on the outside
of the package with:
"BID #20-340-045 – DO NOT OPEN"

ALL BIDS SUBJECT TO GENERAL TERMS AND CONDITIONS

FIRE PROTECTION FIELD COATS, PANTS, and SHELTERS

The El Dorado County Procurement & Contracts Division is requesting bids for the purchase of fire protection field clothing and shelters. Purchases will be made as a "one-time" basis for this bid. Quantities indicated on the Quotation Schedule are an estimated quantity; the County makes no guarantee as to the total number to be purchased on this bid.


Specifications: Detailed product specifications are listed on the Quotation Schedule on Pages eleven (11) through twelve (12). The fire protection field coats, pants, and shelters are **brand specific**; only brands specified on the Quotation Schedule will be accepted. Bidders quoting alternative brands will not be considered for the evaluation process.

Information: For additional information, contact Rick Blake, Sr. Buyer, at (530) 621-5873, email rick.blake@edcgov.us. Bidders shall direct all inquiries to the County Procurement & Contracts Division Purchasing Agent and shall not contact the requesting department directly regarding any matter related to this Invitation to Bid.

ALL BIDS SHALL BE QUOTED FREIGHT PREPAID FOB DESTINATION

Prior to preparing your bid submittal, please note the General Terms and Conditions, Instructions to Bidders, Item #3 which states: Erasures, overwrites and the use of correction fluid or tape are NOT acceptable.

L.N. Curtis & Sons
Firm Name
185 Lennon Lane, Suite 110
Mailing Address
Walnut Creek CA 94598
City State Zip
510-839-5111
Phone
jcurtis@lncurtis.com
E-Mail Address


Signature of Authorized Agent
Jeffrey R. Curtis, Vice Pres.
Print Name & Title of Authorized Agent
2/28/2020
Date
510-839-5325
Fax

Copies of bids available at <http://www.edcgov.us>

Bid Preparation / Submittal Checklist

- All required bidder information on Page one (1) of the Invitation to Bid is completed and has the original signature of an authorized agent.
- Note that erasures, overwrites, and the use of correction tape or fluid are NOT acceptable. Refer to Item #3 of the General Terms and Conditions for specific instructions.
- Any categories bid on the Quotation Schedule, Pages eleven (11) through twelve (12), are bid 100% complete.
- Note any prompt payment discounts available on the Quotation Schedule, Page thirteen (13).
- Indicate delivery lead times on the Quotation Schedule, Page thirteen (13).
- A valid California Seller's Permit number is entered on Page six (6).
- All requirements of Invitation to Bid have been met.
- Local Vendor Preference Affidavit of Eligibility form submitted with bid; link to form information available on Page seven (7).

(The remainder of this page intentionally left blank.)

General Terms and Conditions

Instructions to Bidders:

- (1) Bidders are responsible to see that the bid is received in the Procurement & Contracts Division prior to the bid opening deadline. Late bids will be returned unopened.
- (2) All bids must be submitted in ink on the bid form. Cover letters, additional sheets, etc. may be included. The total bid excluding sales tax must appear on the bid form as indicated.
- (3) Erasures, overwrites, and use of correction fluid or tape are NOT acceptable. All changes (price, model numbers, part numbers, etc.) must be lined out and corrections inserted adjacent to and initialed by the bidder's authorized representative.
- (4) Vendor is required to quote "NEW" equipment, material or product. Recycled, remanufactured, or previously owned product will not be accepted unless otherwise stated in the Invitation to Bid.
- (5) All bids must include the company name and address and must be signed by an authorized representative of the company; signature must be an original signature, or an original signature stamp, on the County Bid Form.
- (6) Alternate or incomplete bids will NOT be accepted.
- (7) The County, at its sole option, may correct arithmetic or extension errors, and obtain clarification, if necessary.
- (8) If no terms discount is to be offered, the terms portion of the bid form shall state "NET".
- (9) If delivery specified is impossible, bidder must state best delivery available on the bid form. Number of days shall mean calendar days After Receipt of Order (ARO). Bids quoting delivery beyond the requirement may be rejected.
- (10) Bid modifications, corrections, or additions received beyond the bid deadline will NOT be considered.
- (11) Telephone, facsimile, or emailed bids will NOT be accepted.
- (12) Bid prices shall be firm for a minimum of sixty (60) calendar days from the bid opening unless otherwise indicated on the bid form.
- (13) By submitting a response to this Invitation to Bid, Bidder acknowledges and accepts the County's standard terms and conditions incorporated as Exhibit "A".
- (14) Any alteration to the Invitation to Bid must be added in addenda form, and must be issued by the County Purchasing Agent.

- (15) Protest Procedure: Award of bid will be published on the County's website:

<http://edcapps.edcgov.us/contracts/bidresults.asp>

Bidders have ten (10) business days from the date of the posting to submit a letter of protest to the Purchasing Agent. Letter must be signed by an authorized representative stating specific reason(s) for the protest including all relevant facts (law, rule, regulation, criteria).

Brands:

- (1) The use of brand and/or manufacturer names in the bid specification is for descriptive purposes only. Unless otherwise specified, products of comparable quality and performance will be considered.
- (2) Bidders offering other than the referenced brands are to note their brand name and catalog model number on the bid form.

Guarantees:

- (1) All items purchased shall be guaranteed against defects when used for the purposes for which they were designed for.

Taxes:

- (1) Bidders shall NOT include Federal Excise Taxes. An exemption certificate will be furnished to the successful bidder upon request.
- (2) Applicable taxes and fees will be added when the purchase order is issued.

Samples:

- (1) Samples of items, when required, must be furnished to the County at the bidder's expense. If possible, samples will be returned upon request and at the bidder's expense. Samples of selected items may be retained for comparison.

Bonds:

- (1) The County reserves the right to require the successful bidder to provide a performance bond in an amount determined by the County. Unless specifically required on the bid form, a performance bond will NOT be required.
- (2) Certification of the performance bond shall be required following bid award and prior to the release of a purchase order.
- (3) Unless specifically required on the form, bidder's bonds will NOT be required.

Award:

- (1) Regardless of amount, unless specifically approved by the County Board of Supervisors, award shall be made to the lowest responsive, responsible qualified bidder.
- (2) In determining the successful bidder, consideration will be given to quality, delivery, warranty, compatibility with existing equipment, and any other information considered to be in the best interests of the County.
- (3) It is unlawful for any person to furnish supplies or services or transact any kind of business in the unincorporated territory of EL Dorado County without possessing a County business license unless exempt under County Code Section 5.08.070. Contact Tax Collector's Office, 360 Fair Lane, Placerville, CA 95667, telephone (530) 621-5800, for further information.
- (4) In accordance with Board Policy, 5.7.1, effective October 11, 2006, the local vendor preference is 5%. Vendor shall have established a place of business within El Dorado County prior to publication of the call for bids.
- (5) The County of El Dorado is an equal opportunity employer (EOE). All individuals are encouraged to participate. The County will not discriminate against any individual because of race, religion, color, national origin, ancestry, physical handicap, mental disability, medical condition, genetic information, military or veteran status, marital status, age, gender, gender identity, gender expression, or sexual orientation.
- (6) If the bid is on an "All or Nothing" basis, bidder shall so state. The County reserves the right to make awards on individual items of a multiple item bid if deemed to be in the best interest of the County.
- (7) The County reserves the right to reject any and all bids, or to waive any informality or nonsubstantial irregularity in any bid.
- (8) The County reserves the right to purchase quantities by necessity only regardless of approximate quantities indicated on the bid form. Bidder shall also have the right to refuse sale in reduced quantities; in such instances, the award shall go to the next lowest qualified bidder.
- (9) In case of default by vendor, the County may procure the articles or service from other source and may recover the loss occasioned thereby from any unpaid balance due the vendor or by proceeding against performance bond of vendor, if any, or by legal process against vendor. The prices paid by County shall be considered the prevailing market price at the time such purchase is made.

(The remainder of this page intentionally left blank.)

Requirement: Bidders failing to comply with any of the following requirements will not be considered for the evaluation and award process:

- a. This bid consists of two Categories: All Categories must be bid 100% to be considered for evaluation and award. Failure to bid 100% of each category will result in your bid being rejected for that category.
- b. All Categories are “**brand specific**”; only the brands specified will be accepted for Categories 1 and 2, alternate brands will not be accepted, no exceptions.

California Sales & Use Tax Requirement: Any bidders located outside of the State of California selling goods to the County must possess a valid and current California Seller’s Permit at the time of bidding and maintain such permit in good standing throughout the awarded period.

Provide California Seller’s Permit Number: 021102334

Delivery: Product shall be delivered F.O.B. destination, freight prepaid, on ground or inside delivery to the following location:

EDC Sheriff’s Office
200 Industrial Drive
Placerville, CA 95667

Incomplete and Altered Bids: Incomplete or altered bids, and bids containing items not called for in the bid may be rejected. Bids submitted on forms other than those furnished by the County will not be considered.

Terms and Conditions: The County will not consider any terms and conditions other than the terms and conditions contained in the subject bid. Bidders submitting their own terms and conditions will not be considered and will be rejected. Any bid response containing alterations to the General Terms and Conditions or terms and conditions contained in the subject bid, will not be considered and will be rejected.

Merchantability: There shall be an implied warranty of merchantability and fitness of an intended use. Any bid submittals taking exception to this requirement may, at the County’s option, be considered non-responsive.

County’s Rights: The Purchasing Agent reserves the right to not enter into any agreement, cancel this process at any time, amend this process at any time, or to award more than one contract to the lowest, responsive, responsible bidders if it is in the best interest of the County

Returns: The County reserves the right to return product within thirty (30) days of receipt by the County for credit or refund without a shipping or restocking fee. Product returned shall be in good condition and in the original package (if applicable). Defective product or product under warranty may not always be returned in the original package.

(The remainder of this page intentionally left blank.)

Federal, State, and Local Laws: The successful bidder must operate in conformity with all applicable, federal, state, and local laws. It is the responsibility of the awarded bidder to ensure that all permits and/or licenses required for operation are valid and current. Failure to comply with this provision may be cause to cancel any contract awarded, and award will be made to the next lowest, responsive, responsible bidder.

Business License: It is unlawful for any person to furnish supplies or services, or transact any kind of business in the unincorporated territory of El Dorado County without possessing a County business license unless exempt under County Code Section 5.08.070. Contact the Tax Collector's Office at 360 Fair Lane, Placerville, CA 95667, or phone (530) 621-5800, for further information. El Dorado County is an equal opportunity employer (EOE). Minorities, females, and handicapped are encouraged to participate.

It is not a requirement to possess a County business license at the time of bid submittal. Successful bidders may be required to possess a County business license to award bid.

Local Vendor Preference: In accordance with Board of Supervisor's Policy C-17, Section 5.7.1, a local preference credit of 5% for El Dorado County businesses will be permitted when evaluating bids for supplies and equipment that are not part of a public project.

In order to qualify for the local preference authorized by this section, the vendor seeking such preference shall be required to submit with its bid a statement containing relevant information which demonstrates compliance with the provisions of this section. The statement shall be on a form provided by the Purchasing Agent and shall be signed under penalty of perjury. Any person, firm, corporation or entity intentionally submitting false information to the County in an attempt to qualify for local preference may be prohibited from bidding on El Dorado County products and services for a period of one (1) year from the date of the false submittal. Bidders claiming local vendor preference must submit the Affidavit of Eligibility with their bid response. The Affidavit may be downloaded by clicking on the following link:

<https://www.edcgov.us/Government/Contracts/Documents/LocalVendorPreferenceForm.pdf>

Where state sales tax will be paid for the purchase, the local business must possess a valid resale license from the State Board of Equalization showing evidence of a local business address within El Dorado County. If the local business has more than one office in the State of California, the office located in El Dorado County shall be the point of sale credit for the purpose of sales tax calculation.

Compliance: Late, incomplete, incorrect deliveries, or excessive back orders will be documented, and performance evaluated when considering contract continuation or extension. Inaccurate or erroneous billing will also be documented and monitored for the purpose of evaluating performance when considering continuation or extension of contract. Failure to meet quoted delivery time frames, or inaccurate or erroneous invoices (as determined by the Purchasing Agent) may be cause for the County to cancel the balance of the awarded purchase order contract and award will be made to the next lowest bidder. Failure to receive County concurrence for substitutions or alternates will be documented and considered when evaluating continuation or extension of contract.

(The remainder of this page intentionally left blank.)

Invoices and Payment Terms: Invoices are to be mailed to the County department(s) specified on the resulting purchase order or contract. All invoices must include the purchase order number or contract number; County stock numbers when applicable; product description; and reference to back ordered items. Invoices must be exclusive of product other than bid items. Failure to comply may result in delayed payments.

The County will make payment on a Net forty-five day (45-day) basis unless a cash discount of one-half percent (1/2%) or greater, which amounts to \$2.50 or more, is allowed for payment within not less than twenty (20) days. The payment term shall begin on the date the merchandise is inspected, delivered and accepted by the County, or on the date a correct invoice is received in the office specified in the order, whichever is later. Prompt payment discounts shall be considered earned if payment is postmarked or personally delivered within the prescribed term. The beginning date described above shall be considered day zero for the purposes of counting days in the prescribed term.

El Dorado County Web Site Requirements: It is the bidder's responsibility to monitor the County's website for possible addenda to this bid to inform him/herself of the most current specifications, terms, and conditions, and to submit his/her bid in accordance with the original bid requirements and all addenda. All available bids and related addenda can be found at:

<http://edcapps.edcgov.us/contracts/invite.asp>

Failure of bidder to obtain this information shall not relieve him/her of the requirements contained therein. Those bidders not acknowledging and returning addenda as required will not be considered and will be rejected as "non-responsive."

Public Agency: It is intended that other public agencies (i.e., city, special district, public authority, public agency and other political subdivisions of the State of California) shall have the option to participate in any agreement created as a result of this Invitation to Bid with the same terms and conditions specified therein, including pricing. The County shall incur no financial responsibility in connection with a purchase order from another public agency. The public agency shall accept sole responsibility for placing orders and making payment to the vendor.

Addenda: Addenda to this bid are valid only if in writing and issued by the Procurement & Contracts Division and are required to be acknowledged and returned by participating bidders in order for the bidder to be considered further in the evaluation process. Unless otherwise indicated, those bidders not acknowledging and returning Addenda as required will not be considered and will be rejected as "non-responsive."

Non-Collusion: The bidder certifies that this bid response is made without any previous understanding, agreement or connection with any person, firm or corporation making a bid for the same project, and is in all respects fair, without outside control, collusion, fraud or otherwise illegal action.

Conflict of Interest: Bidder states that no County officer or employee, nor any business entity in which they have an interest, has an interest in the bid award been employed or retained to solicit or aid in the procuring of the resulting contract, nor that any such person will be employed in the performance of such contract.

Evaluation: Bids will be evaluated based on meeting or exceeding minimum specifications. Bids submitted on the basis of "All or Nothing" may be rejected. Bid evaluation shall include applicable prompt payment terms discount. If payment cannot be made within the discount period, payment terms shall revert to Net forty-five (45) days.

Award: The bid may be recommended by category to the lowest responsible and responsive bidder complying with the provisions of the Invitation to Bid. In determining whether a bid is lowest and responsive, and the bidder is responsible, the following may be considered by the County: (a) Ability to perform the service required within the specified time; (b) Reputation, judgment and experience; (c) The quality of performance in previous contracts; (d) Previous compliance with laws as well as employment practices; (e) Financial ability to perform the contract; (f) The quality, availability and adaptability of the supplies or the contractual services to the particular use required; (g) Ability to provide maintenance and service; (h) Whether the bidder is in arrears to the County, in debt on contract, is a defaulter on surety to the County or whether the bidder's taxes or assessments are delinquent; (i) The resale value and life cycle costs of the items; and (j) Such other information as identified in the Purchasing Ordinance having bearing on the decision to make the award. The decision of the County Board of Supervisors shall be final in determining the successful bidder.

Bid Results: The Procurement & Contracts Division does not mail out hard copy letters advising participating bidders of the bid results. For bid results, please visit our website at:

<http://edcapps.edcgov.us/contracts/bidresults.asp>

Bid results will be posted approximately ten (10) to fourteen (14) business days after the bid opening deadline date or when the evaluation is complete.

(The remainder of this page intentionally left blank.)

Bid Submittal: *All bidders are advised to read the General Terms and Conditions starting on Page three (3) through five (5) of this Invitation to Bid prior to submitting a bid.*

Bids must be submitted in a sealed container or envelope clearly marked on the outside:

"BID # 20-340-045 – DO NOT OPEN"

Bids will be accepted Monday through Friday from 8:00 a.m. to 5:00 p.m. Bids must be received in the Procurement & Contracts Division by **3:00 p.m., March 10, 2020:**

Mailing/Physical (Fed Ex, UPS etc)
EL DORADO COUNTY
PROCUREMENT & CONTRACTS (PURCHASING)
330 FAIR LANE
PLACERVILLE, CA 95667

It is the responsibility of the bidder to ensure that the bid is received in the Procurement & Contracts Division prior to the bid opening deadline date and time. Bids received beyond the bid opening deadline will not be accepted and will be returned unopened. The time stamp clock located in the office of the Procurement & Contracts Division will serve as the official time clock.

Late bids, unsealed bids, unlabeled bids, incomplete bids, or bids otherwise not in compliance with the General Terms and Conditions of this Invitation to Bid will be rejected.

By submitting a response, bidder acknowledges and accepts the General Terms and Conditions and all terms and conditions contained in this Invitation to Bid.

(The remainder of this page intentionally left blank.)