



The County of El Dorado

Chief Administrative Office

Procurement & Contracts Division

Phone (530)621-5830

Date: May 12, 2025

To: All Bidders

Subject: All Bidders Letter for the New Beacon Tower and Beacon at the Georgetown Airport, BID #24-0120

We thank you for your interest and for bidding on the New Beacon Tower and Beacon at the Georgetown Airport project. As you are aware, the bid opening took place on Wednesday, April 23, 2025. The Chief Administrative Office, Airports Division, intends to recommend the following to the County of El Dorado Board of Supervisors at a future, undetermined meeting:

- 1.) Find the low Bidder's, **Studebaker Electric, Inc.**, proposal non-responsive due to the following reasons:
 - The electronic submittal did not include the required evidence of financial responsibility outlined in the Instructions to Bidders, Section 20-02, Qualifications of Bidders (refer to page I-5 of the bid document).
 - The Certification of Bidder's Experience and Qualifications was not signed on page P-10 of the submitted proposal.
- 2.) Find the 2nd low Bidder's, **Airtight Construction, Inc.**, proposal non-responsive due to the following reasons:
 - The electronic submittal did not include the required evidence of financial responsibility outlined in the Instructions to Bidders, Section 20-02, Qualifications of Bidders (refer to page I-5 of the bid document).
 - A California Air Resources Board certificate of reported compliance for the firm's fleet was not included in the submitted proposal in accordance with page P-27 of the bid request.
- 3.) Find the 3rd low Bidder's, **SLC, Inc.**, proposal non-responsive due to the following reasons:
 - The electronic submittal did not include the required evidence of financial responsibility outlined in the Instructions to Bidders, Section 20-02, Qualifications of Bidders (refer to page I-5 of the bid document).
 - The Fostering Small Business Participation form on page P-19 of the submitted proposal is not signed and dated.
 - The Bidder's Bond on page P-31 of the submitted proposal was not signed and dated by a representative from SLC, Inc.

- A California Air Resources Board certificate of reported compliance for the firm's fleet was not included in the submitted proposal in accordance with page P-29 of the bid request.
 - The signature page of the Vbid proposal (P-28) was not included in the submittal.
- 4.) Find the 4th low Bidder's, **Pacific Underground Services**, proposal non-responsive due to the following reasons:
- The electronic submittal did not meet the financial responsibility requirements outlined in the Instructions to Bidders, Section 20-02, Qualifications of Bidders (refer to page I-5 of the bid document). The financial documents that were submitted did not include the firm's financial resources (assets) and liabilities as of the last calendar year and were not certified by a public accountant. The submitted financial documents also did not include a certification that the Bidder's financial responsibility status is approximately the same as the submitted statements or reports.
 - The Bidder's Bond did not include a Notary Acknowledgement for the Principal.
- 5.) Find that the 5th low Bidder, **Vellutini Corporation doing business as Royal Electric Company**, is the apparent lowest responsive, responsible Bidder.

Should a Bidder wish to protest the bid, the Bid Protest Procedures are listed in the Instructions to Bidders, Page I-4, Section 17. Bid protests must be received for consideration by the County's Procurement & Contracts Division in accordance with Section 17 of the Instructions to Bidders. The Bidder protesting the recommendation for award must submit a letter of protest to the attention of Michele Weimer at the County's Procurement & Contracts Division, 330 Fair Lane, Placerville, California 95667, and state in detail the basis and reasons for the protest. The Bidder must provide facts to support the protest, including any evidence they wish considered, together with the law, rule, or criteria on which the protest is based. All bid protests will be addressed at the future, undetermined El Dorado County Board of Supervisors meeting.

The recommendations listed above are subject to change should the Procurement & Contracts Division receive a request for reconsideration or a bid protest.

Pursuant to Section 20128 of the Public Contract Code, this item will be heard for award by the El Dorado County Board of Supervisors at a later date to be determined. Bidders will be notified of the date and time when they're established. The decision of the Board of Supervisors will be final.

The Bid Summary is attached to this document for review.

Sincerely,

Laura Schwartz
Laura Schwartz (May 12, 2025 08:45 PDT)

Laura Schwartz
Assistant Chief Administrative Officer

Bid Letting

Post Pending Bid Tab
New Beacon Tower and Beacon at the Georgetown Airport (#9449406)

Closing Date: 04/23/2025 02:00 PM PDT

Export to CSV
Owner: County of El Dorado

Solicitor: County of El Dorado
View Bid Posting

☐ Show Evaluation Options

Sections shown in this color are not included in the Base Bid Total - *Mandatory* completion
Sections shown in this color are not included in the Base Bid Total - *Optional* completion
Sections shown in this color are fixed and cannot be edited by the bidder

					Studebaker Electric, Inc.		Airtight Construction Inc		SLC, Inc		Pacific Underground Services		Royal Electric	
					ONLINE	Docs	ONLINE	Docs	ONLINE	Docs	ONLINE	Docs	ONLINE	Docs
					Accepted		Accepted		Accepted		Accepted		Accepted	
Line Item	Item Code	Item Description	UoM	Quantity	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
Base Bid Schedule														
1	1	Mobilization (C-105)*	Lump Sum	1	\$17,348.00	\$17,348.00	\$23,777.00	\$23,777.00	\$18,926.00	\$18,926.00	\$28,000.00	\$28,000.00	\$33,629.00	\$33,629.00
2	2	Marking and Lighting of Closed Airport Facilities (C-106)	Lump Sum	1	\$1,303.00	\$1,303.00	\$7,049.00	\$7,049.00	\$5,400.00	\$5,400.00	\$10,000.00	\$10,000.00	\$10,400.00	\$10,400.00
3	3	Remove and Replace Existing twenty-five foot (25') Sliding Gate (F-162)	1 Each	1	\$14,378.00	\$14,378.00	\$13,270.00	\$13,270.00	\$15,575.00	\$15,575.00	\$30,000.00	\$30,000.00	\$3,980.00	\$3,980.00
4	4	Furnish and Install New Pedestrian Gate with Cypher Lock (F-162)	1 Each	1	\$6,192.00	\$6,192.00	\$8,022.00	\$8,022.00	\$9,005.00	\$9,005.00	\$20,000.00	\$20,000.00	\$30,000.00	\$30,000.00
5	5	L-801A, Class 1, LED Airport Rotating Beacon, in Place (L-101)	1 Each	1	\$20,548.00	\$20,548.00	\$29,721.00	\$29,721.00	\$40,292.00	\$40,292.00	\$30,000.00	\$30,000.00	\$30,000.00	\$30,000.00
6	6	Remove and Replace Existing Beacon and Beacon Tower (L-103)	Lump Sum	1	\$11,486.00	\$11,486.00	\$25,882.00	\$25,882.00	\$17,855.00	\$17,855.00	\$30,000.00	\$30,000.00	\$26,700.00	\$26,700.00
7	7	Fifty-five foot (55') Tip-Down Pole Beacon Tower and Foundation, in Place (L-103)	1 Each	1	\$70,130.00	\$70,130.00	\$71,575.00	\$71,575.00	\$100,776.00	\$100,776.00	\$84,695.00	\$84,695.00	\$149,000.00	\$149,000.00
8	8	Power Feed to Beacon: (2) #10 AWG THWN-2 and (1) #12 Ground Installed in Conduit (L-108)	Linear '	155	\$19.00	\$2,945.00	\$19.35	\$2,999.25	\$57.00	\$8,835.00	\$25.00	\$3,875.00	\$20.60	\$3,193.00
9	9	Direct Buried #2 Solid Bare Copper Counterpoise Wire (L-108)	Linear '	150	\$17.00	\$2,550.00	\$81.20	\$12,180.00	\$43.00	\$6,450.00	\$33.00	\$4,950.00	\$74.00	\$11,100.00
10	10	#2 Solid Bare Copper Counterpoise Wire Installed Over Existing Conduit (L-108)	Linear '	60	\$123.00	\$7,380.00	\$215.02	\$12,901.20	\$413.00	\$24,780.00	\$50.00	\$3,000.00	\$218.00	\$13,080.00
11	11	Counterpoise Ground Rod Stations (L-108)	1 Each	3	\$518.00	\$1,554.00	\$2,256.16	\$6,768.48	\$1,167.00	\$3,501.00	\$1,300.00	\$3,900.00	\$1,490.00	\$4,470.00
12	12	Miscellaneous Vault Electrical Work (L-109)	Lump Sum	1	\$16,972.00	\$16,972.00	\$23,231.00	\$23,231.00	\$4,050.00	\$4,050.00	\$35,000.00	\$35,000.00	\$35,500.00	\$35,500.00
13	13	One (1) two inch (2") Conduit, Direct Buried (L-110)	Linear '	25	\$70.00	\$1,750.00	\$432.54	\$10,813.50	\$154.00	\$3,850.00	\$80.00	\$2,000.00	\$151.00	\$3,775.00
14	14	Ten inch by seventeen inch (10" x 17") Pullbox, H20	1 Each	1	\$2,108.00	\$2,108.00	\$3,557.00	\$3,557.00	\$3,400.00	\$3,400.00	\$3,000.00	\$3,000.00	\$2,530.00	\$2,530.00
Base Bid Total:					\$176,644.00		\$251,748.43		\$262,695.00		\$288,420.00		\$357,357.00	