

Aviation Fuel Service Proposal													
Evaluation Summary Form													
Criteria		AVFUEL				EPIC FUELS				WORLD FUEL SERVICE			
		KT	MM	JM	Total	KT	MM	JM	Total	KT	MM	JM	Total
1.	Fuel pricing	25	20	15	60	25	25	25	75	25	20	15	60
2.	Purchase quantities / delivery capability	25	15	15	55	25	25	20	70	25	25	15	65
3.	Background, experience and reputation	50	50	50	150	40	40	40	120	40	40	40	120
4.	Financial stability/capacity to perform	50	50	50	150	50	50	50	150	40	40	40	120
5.	Payment terms (discounts)	75	45	45	165	60	60	60	180	75	60	60	195
6.	Branding, services and product integrity	25	25	25	75	25	25	25	75	20	20	20	60
7.	Credit card program	50	45	45	140	60	60	60	180	60	75	60	195
8.	Quality control, training, and support	50	40	40	130	40	40	40	120	40	40	40	120
9.	Fuel island, truck, and equipment service and support	15	15	15	45	25	25	25	75	20	25	25	70
10.	Other considerations and incentives	NA	NA	NA	0	60	80	60	200	60	100	60	220
SCORE		365	305	300	970	410	430	405	1245	405	445	375	1225
					970				1245				