



EDC COB <edc.cob@edcgov.us>

BOS Agenda Item 21. 19-1100 Hearing - August 6, 2019

2 messages

Debbie Manning <debbie@eldoradohillschamber.org> Fri, Aug 2, 2019 at 12:15 PM
To: "edc.cob@edcgov.us" <edc.cob@edcgov.us>, The BOSONE <bosone@edcgov.us>, BOS Two <bostwo@edcgov.us>, The BOSTHREE <bosthree@edcgov.us>, BOS Four <bosfour@edcgov.us>, "bosfive@edcgov.us" <bosfive@edcgov.us>, "Donald Ashton (don.ashton@edcgov.us)" <don.ashton@edcgov.us>, Rafael Martinez <rafael.martinez@edcgov.us>, Tiffany Schmid <tiffany.schmid@edcgov.us>
Cc: "Badolian, Craig" <craig@bidesignstudio.com>, "Barri, Kevin" <Kevin.J.Barri@wellsfargo.com>, "Cort, Cathey" <ccort@adsuptoday.com>, "Dysert, Tammy" <tdysert@gmail.com>, "Freilich, Josh" <Joshua.Freilich@dignityhealth.org>, "Lynn Repstad (lrepstad@nat.com)" <lrepstad@nat.com>, "Maestas, Dave" <david@westcoastevent.com>, "Riley, DeeDee" <driley@golyon.com>, "Saitman, Janet" <Janet@janetsaitman.com>, "Seymour, Kelly" <Kelly.Seymour@blueshieldca.com>, "Vahl, Rick" <RickV@wasteconnections.com>, "Wetsel, Cecil" <cecil@cj-ventures.com>, "Williamson, Dave" <dave@frifs.com>

Board of Supervisors,

We are extremely disappointed with the recommendation in the 2019 Interim Update to the Traffic Impact Mitigation Fee (Exhibit B) increasing Nonresidential fees by 76% or (Exhibit C) by 41% on top of the **40%** increase two years ago. Further, after reading the report we see no mention of re-examining the 2005 84-16% cost allocation with the supporting data on how Amazon has changed the footprint of shopping (see previous emails below). We are concerned once again how one of your goals is Economic Development (job creation/business expansion) but yet you are entertaining yet another increase for businesses in TIM Fee Zone 8.

Prior to considering this devastating increase on non-residential we respectfully request the 84-16% cost allocation be re-examined.

Respectfully,

Debbie Manning

President & CEO

El Dorado Hills Chamber of Commerce

California Welcome Center

2085 Vine Street, Suite 105

El Dorado Hills, CA 95762

916-933-1335 EXT 101

FAX 916-933-5908

8/2/2019

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www.eldoradohillschamber.org

"Anything is possible when you have the right people there to support you." Misty Copeland

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From: Debbie Manning

Sent: Monday, June 24, 2019 11:01 AM

To: Donald Ashton <don.ashton@edcgov.us>

Cc: The BOSONE <bosone@edcgov.us>; bostwo@edcgov.us; The BOSTHREE <bosthree@edcgov.us>; BOS Four <bosfour@edcgov.us>; bosfive@edcgov.us; Tiffany Schmid <tiffany.schmid@edcgov.us>; Rafael Martinez <rafael.martinez@edcgov.us>; Kyle Zimbelman <kyle.zimbelman@edcgov.us>; Badolian, Craig <craig@bidesignstudio.com>; Barri, Kevin <Kevin.J.Barri@wellsfargo.com>; Cort, Cathey <ccort@adsuptoday.com>; Dysert, Tammy <tdysert@gmail.com>; Freilich, Josh <Joshua.Freilich@dignityhealth.org>; Lynn Repstad (lrepstad@nat.com) <lrepstad@nat.com>; Maestas, Dave <david@westcoastevent.com>; Riley, DeeDee <driley@golyon.com>; Saitman, Janet <Janet@janetsaitman.com>; Seymour, Kelly <Kelly.Seymour@blueshieldca.com>; Vahl, Rick <RickV@wasteconnections.com>; Wetsel, Cecil <cecil@cj-ventures.com>; Williamson, Dave <dave@frifs.com>

Subject: RE: TIM Fee/CIP Annual Update

Don,

Is the County of El Dorado obligated to re-examine the 2005, 84%-16% cost allocation assumption with the information shared in the email below in regards to Amazon (*Amazon's revenue for 2005 was \$8.49 billion dollars compared to \$232.89 billion in 2018*) prior to adjusting the TIM fees?

Respectfully,

Debbie

Debbie Manning

President & CEO

El Dorado Hills Chamber of Commerce

California Welcome Center

8/2/2019

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From: Debbie Manning

Sent: Wednesday, June 12, 2019 4:03 PM

To: Donald Ashton <don.ashton@edcgov.us>

Cc: The BOSONE <bosone@edcgov.us>; bostwo@edcgov.us; The BOSTHREE <bosthree@edcgov.us>; BOS Four <bosfour@edcgov.us>; bosfive@edcgov.us; Tiffany Schmid <tiffany.schmid@edcgov.us>; Rafael Martinez <rafael.martinez@edcgov.us>; Kyle Zimbelman <kyle.zimbelman@edcgov.us>; Badolian, Craig <craig@bidesignstudio.com>; Barri, Kevin <Kevin.J.Barri@wellsfargo.com>; Cort, Cathey <ccort@adsuptoday.com>; Dysert, Tammy <tdysert@gmail.com>; Freilich, Josh <Joshua.Freilich@dignityhealth.org>; Lynn Repstad (lrepstad@nat.com) <lrepstad@nat.com>; Maestas, Dave <david@westcoastevent.com>; Riley, DeeDee <driley@golygon.com>; Saitman, Janet <Janet@janetsaitman.com>; Seymour, Kelly <Kelly.Seymour@blueshieldca.com>; Vahl, Rick <RickV@wasteconnections.com>; Wetsel, Cecil <cecil@cj-ventures.com>; Williamson, Dave <dave@frifs.com>

Subject: RE: TIM Fee/CIP Annual Update

Don,

Thank you for responding to our concerns regarding raising the TIM Fees on commercial up to 150%.

As far as they 84% - 16% cost allocation assumption that has not been re-examined since 2005, has Amazon's (on-line shopping versus vehicle trips) footprint been taken into consideration? In 2005 Amazon's revenue was \$8.49 billion dollars compared to \$232.89 billion in 2018.

I would think with this consideration the County has an obligation to re-examine the 84%-16% cost allocation assumption. Does this make sense? Do you agree? How can we help?

Respectfully,

Debbie

Debbie Manning

President & CEO

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From: Donald Ashton [mailto:don.ashton@edcgov.us]

Sent: Friday, June 7, 2019 1:44 PM

To: Debbie Manning <debbie@eldoradohillschamber.org>

Cc: The BOSONE <bosone@edcgov.us>; bostwo@edcgov.us; The BOSTHREE <bosthree@edcgov.us>; BOS Four <bosfour@edcgov.us>; bosfive@edcgov.us; Tiffany Schmid <tiffany.schmid@edcgov.us>; Rafael Martinez <rafael.martinez@edcgov.us>; Kyle Zimbelman <kyle.zimbelman@edcgov.us>; Badolian, Craig <craig@bidesignstudio.com>; Barri, Kevin <Kevin.J.Barri@wellsfargo.com>; Cort, Cathey <ccort@adsuptoday.com>; Dysert, Tammy <tdysert@gmail.com>; Freilich, Josh <Joshua.Freilich@dignityhealth.org>; Lynn Repstad (lrepstad@nat.com) <lrepstad@nat.com>; Maestas, Dave <david@westcoastevent.com>; Riley, DeeDee <driley@golyon.com>; Saitman, Janet <Janet@janetsaitman.com>; Seymour, Kelly <Kelly.Seymour@blueshieldca.com>; Vahl, Rick <RickV@wasteconnections.com>; Wetsel, Cecil <cecil@cj-ventures.com>; Williamson, Dave <dave@frifs.com>

Subject: Re: TIM Fee/CIP Annual Update

Good afternoon Debbie,

I also share your concerns that increasing the TIM Fees could significantly negative impact commercial growth and economic development. One of the primary issues the six national site selectors that recently visited our region identified was the excessive TIM fees throughout the Sacramento region. I just came back from the strategic planning retreat with

the Greater Sacramento Economic Council (GSEC) and one of their priorities over the next year is to have discussions with the State regarding the negative impacts the fee structure has on economic development.

In regards to our fees, we first have to comply with State law (e.g, Mitigation Fee Act) which requires a nexus be identified for all fees. If we were to change the methodology as you propose, this would require a complete review of the program to ensure the appropriate nexus was identified and DOT staff indicate it takes about 18 months. Second, we must ensure we comply with the requirements of the voter approved General Plan which in short requires a fully funded TIM Fee program. Since we now have confirmation from the Transportation Commission that the grant revenue assumptions in the TIM fee analysis are significantly overstated, in order to comply with the General Plan we must update that assumption.

At this point we don't know the impact on the actual fees, but right now we are lower than most of our surrounding jurisdictions. Best case scenario any adjustments will not increase our fees to more than our surrounding jurisdictions.

Once that analysis has been done, I'd be happy to have County staff meet with the Chamber to discuss the outcomes, potential impacts, etc., as well as have a more in depth conversation about how the complexities of State law and the County General Plan impact TIM fees. Let me know if that is something you would be interested in.

On Tue, Jun 4, 2019 at 3:56 PM Debbie Manning <debbie@eldoradohillschamber.org> wrote:

Board of Supervisors,

On behalf of the El Dorado Hills Chamber of Commerce prior to consideration (page 10 of 11-TIM Fee Presentation) of increasing Commercial TIM Fees in Zone 8 by 150% on top of your 40% increase last year, we respectfully request you to direct your staff to re-examine the cost allocation assumption "which results in the new residential growth allocated approximately 84% of the total project costs, and the remaining 16% allocated to nonresidential growth" (see 2 of 6 TIM Fee Executive Summary). This method does not seem consistent with developing a business friendly environment or working towards any of your goals in your Economic Development Strategic Plan. The cost allocation assumption has been in place since 2005 with no review leading us to our recommendation of at re-examining the cost allocation assumption with a potential outcome of adjusting the percentages to better align with your economic development strategic plan.

Respectfully,

Debbie

Debbie Manning

President & CEO

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Don Ashton, MPA

Chief Administrative Officer

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County of El Dorado

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david westcoastevent.com <david@westcoastevent.com>

Fri, Aug 2, 2019 at 3:36 PM

To: Debbie Manning <debbie@eldoradohillschamber.org>, "edc.cob@edcgov.us" <edc.cob@edcgov.us>, The BOSONE <bosone@edcgov.us>, BOS Two <bostwo@edcgov.us>, The BOSTHREE <bosthree@edcgov.us>, BOS Four <bosfour@edcgov.us>, "bosfive@edcgov.us" <bosfive@edcgov.us>, "Donald Ashton (don.ashton@edcgov.us)" <don.ashton@edcgov.us>, Rafael Martinez <rafael.martinez@edcgov.us>, Tiffany Schmid <tiffany.schmid@edcgov.us>
Cc: "Badolian, Craig" <craig@bidesignstudio.com>, "Barri, Kevin" <Kevin.J.Barri@wellsfargo.com>, "Cort, Cathey" <ccort@adsuptoday.com>, "Dysert, Tammy" <tdysert@gmail.com>, "Freilich, Josh" <Joshua.Freilich@dignityhealth.org>, "Lynn Repstad (lrepstad@nat.com)" <lrepstad@nat.com>, "Riley, DeeDee" <driley@golygon.com>, "Saitman, Janet" <Janet@janetsaitman.com>, "Seymour, Kelly" <Kelly.Seymour@blueshieldca.com>, "Vahl, Rick" <RickV@wasteconnections.com>, "Wetsel, Cecil" <cecil@cj-ventures.com>, "Williamson, Dave" <dave@frifs.com>

Way to go Debbie! Thank you

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