

**State of California Contract #1-16-23-23 A-H**

Description	QTY	Extended Total	Estimated Taxes, Fees & Delivery
-------------	-----	----------------	----------------------------------

**Quote #20239**

Line 2 Chevy Traverse - RANK 1	6	\$ 26,523.00	\$ 159,138.00	
Options		\$ 250.00	\$ 1,500.00	
Extra Key & Fob		\$ 208.00	\$ 1,248.00	
 Sub Total		\$ 26,981.00	\$ 161,886.00	
 Sales Tax		\$ 1,956.12		\$ 11,736.74
Tire Fee		\$ 8.75		\$ 52.50
Delivery Charge		\$ 150.00		\$ 900.00
 Total Vehicle cost		\$ 29,095.87	\$ 174,575.24	\$ 12,689.24

Description	QTY	Extended Total	Estimated Taxes, Fees & Delivery
-------------	-----	----------------	----------------------------------

**Quote #20232**

Line 13 Dodge Caravan - RANK 1	2	\$ 20,925.00	\$ 41,850.00	
Options		\$ 1,685.00	\$ 3,370.00	
Extra Key & Fob		\$ 287.00	\$ 574.00	
 Sub Total		\$ 22,897.00	\$ 45,794.00	
 Sales Tax		\$ 1,660.03		\$ 3,320.07
Tire Fee		\$ 8.75		\$ 17.50
Delivery Charge		\$ 150.00		\$ 300.00
 Total Vehicle cost		\$ 24,715.78	\$ 49,431.57	\$ 3,637.57

Contract Vehicle Purchase Total	\$ 207,680.00
Taxes, Fees & Delivery Total	\$ 16,326.80
	\$ 224,006.80

# Elk Grove Auto / Winner Chevrolet

# Quotation

8575 Laguna Grove Drive  
 Elk Grove, CA 95757  
 916-426-5752

**DATE** December 1, 2017  
**Quotation #** 20239

**To:**  
 Kent Taylor  
 2441 Headington Road  
 Placerville, CA 95667

*Prepared by:* Jerry Powers

(530) 642-4900

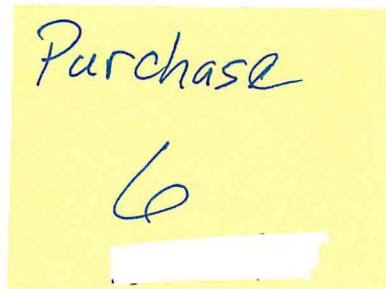
**Comments or special instructions:** Vehicle build and options are in additional pages.

Description	AMOUNT
Line 2 Traverse - <i>RANK 1</i>	\$ 26,523.00
Options (Refer to Window Sticker)	\$ 250.00
Extra key and fob, cut and programmed.	\$ 208.00
**** Please review, sign, and return a copy of the quote and **** **** specs with the PO or the vehicle will not be ordered. **** ****Shipping charge added for deliveries beyond Sacramento. No charge for will call.****	
<b>Subtotal:</b>	\$ 26,981.00
	\$ -
<b>CA Tire Fee: \$1.75 / Per Tire</b>	<b>Tire Fee:</b> \$8.75
	<b>Delivery Charge:</b> \$ 150.00
<b>Pre Tax Total</b>	<b>\$ 27,139.75</b>

**Add CA Sales Tax (Tire Fee and Delivery are NOT to be taxed)**

If you have any questions concerning this quotation, contact Jerry Powers at 916-426-5752 or email at JPowers@LasherAuto.com

**THANK YOU FOR YOUR BUSINESS!**



**Prepared By:**  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

**Prepared By:**  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

2018 Fleet/Non-Retail Chevrolet Traverse AWD 4dr LS w/1LS 1NV56

**2018 Chevrolet Traverse**  
1NV56 AWD 4dr LS w/1LS

Photo may not represent exact vehicle or selected equipment.

\*\*\* PLEASE REVIEW THE "WINDOW STICKER" AND ALL INCLUDED INFORMATION AND SPECIFICATIONS FOR ACCURACY. IF A PURCHASE ORDER IS ISSUED, PLEASE INCLUDE A SIGNED COPY OF THIS QUOTE WITH THE "WINDOW STICKER." BY THIS QUOTE BEING SIGNED AND RETURNED BY THE PURCHASING AGENCY, THE PURCHASING AGENCY ACKNOWLEDGES THAT THE VEHICLE CONFIGURATION AND PRICE ARE ACCURATE. \*\*\*

\*\*\* TAX IS NOT INCLUDED IN THE QUOTE PRICE. PURCHASING AGENCY IS RESPONSIBLE FOR CALCULATING TAX. THE TAX RATE IS BASED ON THE REGISTRATION ADDRESS AND CANNOT BE A PO BOX. \*\*\*

\*\*\* IF THE VEHICLE IS GOING TO BE DELIVERED BEYOND F.O.B. SACRAMENTO, ADDITIONAL COST WILL BE REQUIRED. \*\*\*

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 519.0, Data updated 11/28/2017  
© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
Customer File:

December 06, 2017 12:42:24 PM

Page 2

Prepared By:  
 Jerry Powers  
 Winner Chevy / Elk Grove Auto  
 8575 Laguna Grove Dr  
 Elk Grove, CA 95757  
 Phone: (916) 426-5752  
 Fax: (916) 421-0149  
 Email: JPowers@LasherAuto.com

Prepared By:  
 Jerry Powers  
 Winner Chevy / Elk Grove Auto  
 8575 Laguna Grove Dr  
 Elk Grove, CA 95757  
 Phone: (916) 426-5752  
 Fax: (916) 421-0149  
 Email: JPowers@LasherAuto.com

2018 Fleet/Non-Retail Chevrolet Traverse AWD 4dr LS w/1LS 1NV56

2018 Fleet/Non-Retail Chevrolet Traverse AWD 4dr LS w/1LS 1NV56

**WINDOW STICKER**

**WINDOW STICKER**

2018 Chevrolet Traverse AWD 4dr LS w/1LS		Interior: - Jet Black
3.6L/- TBD - CID Gas V6		Exterior 1: - Summit White
* 9-Speed Automatic		Exterior 2: - No color has been selected.
<b>CODE</b>	<b>MODEL</b>	<b>MSRP</b>
1NV56	2018 Chevrolet Traverse AWD 4dr LS w/1LS	\$34,050.00
<b>OPTIONS</b>		
YF5	EMISSIONS, CALIFORNIA STATE REQUIREMENTS	\$0.00
LFY	ENGINE, 3.6L V6, SIDI, VVT	\$0.00
M3V	TRANSMISSION, 9-SPEED AUTOMATIC	\$0.00
1LS	LS PREFERRED EQUIPMENT GROUP	\$0.00
GAZ	SUMMIT WHITE	\$0.00
—	STANDARD PAINT	\$0.00
AR9	SEATS, FRONT BUCKET	\$0.00
H1T	JET BLACK, PREMIUM CLOTH SEAT TRIM	\$0.00
IOA	AUDIO SYSTEM, CHEVROLET MYLINK RADIO	\$0.00
PDH	LPO, INTERIOR PROTECTION PACKAGE	\$250.00
VK3	LICENSE PLATE FRONT MOUNTING PACKAGE	\$40.00
VAV	LPO, ALL-WEATHER FLOOR MATS, FIRST AND SECOND ROW	INC
VKN	LPO, ALL-WEATHER FLOOR MATS, THIRD ROW	INC
VLI	LPO, ALL-WEATHER CARGO MAT	INC
R9Y	FLEET FREE MAINTENANCE CREDIT.	-\$67.50
VQ2	FLEET PROCESSING OPTION	\$0.00
<b>SUBTOTAL</b>		<b>\$34,272.50</b>

Advert/Adjustments	\$0.00
Destination Charge	\$995.00
<b>TOTAL PRICE</b>	<b>\$35,267.50</b>
Est City: 17.00 mpg	
Est Highway: 25.00 mpg	
Est Highway Cruising Range: 542.50 mi	

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 519.0, Data updated 11/28/2017  
 © Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
 Customer File:

GM AutoBook, Data Version: 519.0, Data updated 11/28/2017  
 © Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
 Customer File:

# Elk Grove Auto / Winner Chevrolet

# Quotation

8575 Laguna Grove Drive  
 Elk Grove, CA 95757  
 916-426-5752

**DATE** December 1, 2017  
**Quotation #** 20232

**To:**  
 Kent Taylor  
 2441 Headington Road  
 Placerville, CA 95667

Prepared by: Jerry Powers

(530) 642-4900

**Comments or special instructions:** Vehicle build and options are in additional pages.

Description	AMOUNT
Line 13 Van - <i>RANK 1</i>	\$ 20,925.00
Options (Refer to Window Sticker)	\$ 1,685.00
Extra key and fob, cut and programmed.	\$ 287.00
**** Please review, sign, and return a copy of the quote and **** **** specs with the PO or the vehicle will not be ordered. **** ****Shipping charge added for deliveries beyond Sacramento. No charge for will call.****	
<b>Subtotal:</b>	\$ 22,897.00
	\$ -
CA Tire Fee: \$1.75 / Per Tire	<b>Tire Fee:</b> \$8.75
	<b>Delivery Charge:</b> \$ 150.00
<b>Pre Tax Total</b>	<b>\$ 23,055.75</b>

**Add CA Sales Tax (Tire Fee and Delivery are NOT to be taxed)**

If you have any questions concerning this quotation, contact Jerry Powers at 916-426-5752 or email at JPowers@LasherAuto.com

**THANK YOU FOR YOUR BUSINESS!**

*\* No Rubber Cargo Mat available.  
 \* Inflator Kit is Standard*

*Purchase*  
*2*  
 18-0172 D 5 of 7

Line #13 Van

Prepared By:  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

**In an effort to offer your agency the best possible price,  
this quote is based on the Ca. State Contract at no  
additional cost to you and reflects your specifications.**

Prepared By:  
Jerry Powers  
Winner Chevy / Elk Grove Auto  
8575 Laguna Grove Dr  
Elk Grove, CA 95757  
Phone: (916) 426-5752  
Fax: (916) 421-0149  
Email: JPowers@LasherAuto.com

2018 Fleet/Non-Retail Dodge Grand Caravan SE Wagon RTKH53

**2018 Dodge Grand Caravan**  
RTKH53 SE Wagon

Photo may not represent exact vehicle or selected equipment.

\*\*\* PLEASE REVIEW THE "WINDOW STICKER" AND ALL INCLUDED INFORMATION AND SPECIFICATIONS FOR ACCURACY. IF A PURCHASE ORDER IS ISSUED, PLEASE INCLUDE A SIGNED COPY OF THIS QUOTE WITH THE "WINDOW STICKER." BY THIS QUOTE BEING SIGNED AND RETURNED BY THE PURCHASING AGENCY, THE PURCHASING AGENCY ACKNOWLEDGES THAT THE VEHICLE CONFIGURATION AND PRICE ARE ACCURATE. \*\*\*

\*\*\* TAX IS NOT INCLUDED IN THE QUOTE PRICE. PURCHASING AGENCY IS RESPONSIBLE FOR CALCULATING TAX. THE TAX RATE IS BASED ON THE REGISTRATION ADDRESS AND CANNOT BE A PO BOX. \*\*\*

\*\*\* IF THE VEHICLE IS GOING TO BE DELIVERED BEYOND F.O.B. SACRAMENTO, ADDITIONAL COST WILL BE REQUIRED. \*\*\*

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 519.0, Data updated 11/28/2017  
© Copyright 1988-2012 Chrome Data Solutions, LP. All rights reserved.

December 01, 2017 2:50:20 PM

Customer File:

Page 2



Prepared By:  
 Jerry Powers  
 Winner Chevy / Elk Grove Auto  
 8575 Laguna Grove Dr  
 Elk Grove, CA 95757  
 Phone: (916) 426-5752  
 Fax: (916) 421-0149  
 Email: JPowers@LasherAuto.com

Prepared By:  
 Jerry Powers  
 Winner Chevy / Elk Grove Auto  
 8575 Laguna Grove Dr  
 Elk Grove, CA 95757  
 Phone: (916) 426-5752  
 Fax: (916) 421-0149  
 Email: JPowers@LasherAuto.com

2018 Fleet/Non-Retail Dodge Grand Caravan SE Wagon RTKH53

2018 Fleet/Non-Retail Dodge Grand Caravan SE Wagon RTKH53

**WINDOW STICKER**

2018 Dodge Grand Caravan SE Wagon		Interior: - Black/Light Graystone
3.6 L/220 CID Regular Unleaded V-6		Exterior 1: - White Knuckle Clearcoat
6-Speed Multi-Speed Automatic w/OD		Exterior 2: - No color has been selected.
<b>CODE</b>	<b>MODEL</b>	<b>MSRP</b>
RTKH53	2018 Dodge Grand Caravan SE Wagon	\$25,995.00
<b>OPTIONS</b>		
ERB	ENGINE: 3.6L V6 24V VVT	\$0.00
DG2	TRANSMISSION: 6-SPEED AUTOMATIC 62TE	\$0.00
29S	QUICK ORDER PACKAGE 29S SE	\$0.00
WFU	WHEELS: 17" X 6.5" STEEL	\$0.00
TWB	TIRES: P225/65R17 BSW A/S TOURING	\$0.00
PW7	WHITE KNUCKLE CLEARCOAT	\$0.00
—	STANDARD PAINT	\$0.00
H7X1	BLACK/LIGHT GRAYSTONE, CLOTH LOW-BACK BUCKET SEATS	\$0.00
CYC	2ND ROW STOW'N GO BUCKET SEATS	\$995.00
AAJ	UCONNECT HANDS-FREE GROUP	\$690.00
<b>SUBTOTAL</b>		<b>\$27,680.00</b>
Advert/Adjustments		\$0.00
Destination Charge		\$1,095.00
<b>TOTAL PRICE</b>		<b>\$28,775.00</b>
Est City: 17.00 mpg		
Est Highway: 25.00 mpg		
Est Highway Cruising Range: 500.00 mi		

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 519.0, Data updated 11/28/2017  
 © Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
 Customer File:

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 519.0, Data updated 11/28/2017  
 © Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.  
 Customer File: