

El Dorado County

Date: 1/6/2026

RE: Sole Source Justification – Spaceworx Compact Separated Meeting Pods

To Whom It May Concern,

This letter serves as formal justification for the sole-source procurement of **compact separated meeting pods** manufactured by Spaceworx Inc. for use within the **El Dorado County Jail**.

Spaceworx Inc. is the only manufacturer capable of providing this specific product due to the following unique and non-substitutable characteristics:

1. **Exclusive Product Design and Manufacturing Rights**

Spaceworx Inc. is the **sole designer, engineer, and manufacturer** of the compact separated meeting pod configuration required for this application. The product's **size, layout, separation design, and integrated safety features** are proprietary to Spaceworx and are not licensed, distributed, or manufactured by any other vendor.

2. **Correctional-Specific Modular Privacy Booth Design**

The Spaceworx compact separated meeting pods are specifically engineered for **correctional environments**, including use for attorney-client meetings, confidential inmate interviews, and supervised communication. Comparable commercial or office-grade booths do not meet the operational, durability, or security requirements necessary for jail use.

3. **Exclusive UL 962 Certification for Correctional Modular Privacy Booths**

Spaceworx Inc. is **the only manufacturer of correctional modular privacy booths that holds a UL 962 certification**. This certification covers **electrical safety, fire safety, and system compliance** for modular furnishings incorporating integrated electrical components. No other correctional modular booth manufacturer offers a comparable UL-listed solution for this product category.

4. **No Reasonable or Acceptable Alternatives**

An evaluation of alternative manufacturers determined that no other vendor can provide a product that meets the required **design, certification, safety, and correctional-use criteria**. Substituting an alternative product would require compromising safety standards, increasing liability exposure, or utilizing non-certified electrical systems within a secure detention environment.

Based on these findings, the procurement of the Spaceworx compact separated meeting pods qualifies as a **sole-source purchase**, as Spaceworx Inc. is the **only responsible source**

capable of supplying this specific product while meeting all operational and safety requirements of the **El Dorado County** Jail.

Please feel free to contact me should additional documentation or clarification be required.

Sincerely,

Ben Waskey