

SAVINGS CALCS SHOWING EXECUTECH PRICING BEATS COMPETITIVELY BID COOPERATIVE AGREEMENT PRICING

EXECUTECH PRICING									
Item Code	Start Date	End Date	Cost			DGS Contract ID 1-19-70-19R	DGS Contract ID SLP-20-70-0059B		
				RUBRIK Published List Price		Enterprise Networking Solutions	ePlus Technology Inc.		
RBK-UG-P-FUE	7/29/2022	1/30/2024	\$84,706.00	\$5000 per appliance per month	\$180,000.00		RBK-UG-P-FUE \$ 167,250.24		
RBK-GO-FNDN-R6410	1/31/2023	1/30/2024	\$47,330.46	\$6992 per month	\$167,808.00	Vendor offers 40% off Rubrik Data	RBK-GO-FNDN-R6410 155,922.00		
RBK-SVC-PREM-HW	1/31/2023	1/30/2024	\$6,215.66	1.08% of hardware per month	\$6,826.94	Back-up and Recovery Hardware,	RBK-SVC-PREM-HW Not Included		
RBK-EDGE-TB	1/31/2023	1/30/2024	\$976.92	\$127 per TB per Month	\$3,048.00	Software, and Warranty/Support.	RBK-EDGE-TB \$ 2,832.00		
RBK-POL-O365	1/31/2023	1/30/2024	\$11,534.50	\$21/10 users/month	\$42,840.00		RBK-POL-O365 39,800.40		
			Executech Total	\$150,763.54	List Price Total	\$400,522.94	ENS Est Total 240,313.76	ePlus Est Total \$ 365,804.64	
Savings to List Price	\$249,759.40								
Savings to ENS	\$89,550.22								
Savings to ePlus	\$215,041.10								