

# RUSH!

Contract #: 240-S1210, Amd 1

## CONTRACT ROUTING SHEET

Date Prepared: 11/14/11

Need Date: 11/18/11

### PROCESSING DEPARTMENT:

Department: Information Technologies  
Dept. Contact: Heather Pence  
Phone #: 5854  
Department  
Head Signature: *Kelly Wells*

### CONTRACTOR:

Name: SADA Systems, Inc  
Address: 5250 Lankershim Blvd., Ste 620  
North Hollywood, CA 91601  
Phone: Annie.safoian@sadasystems.com

### CONTRACTING DEPARTMENT: Information Technologies

Service Requested: Hosted email and professional services  
Contract Term: 16 mos Contract Value: \$183,400  
Compliance with Human Resources requirements? Yes: X No: \_\_\_\_\_  
Compliance verified by: \_\_\_\_\_

### COUNTY COUNSEL: (Must approve all contracts and MOU's)

Approved: ✓ Disapproved: \_\_\_\_\_ Date: 11-14-11 By: *[Signature]*  
Approved: \_\_\_\_\_ Disapproved: \_\_\_\_\_ Date: \_\_\_\_\_ By: \_\_\_\_\_  
Amendment adds Postini Message Encryption and additional training webinars.

NOV 14 AM 10:53  
COUNTY COUNSEL

HUMAN RESOURCES DEPT.  
NOV 14 PM 4:33

PLEASE FORWARD TO RISK MANAGEMENT. THANKS!

### RISK MANAGEMENT: (All contracts and MOU's except boilerplate grant funding agreements)

Approved: ✓ Disapproved: \_\_\_\_\_ Date: 11/15/11 By: *[Signature]*  
Approved: \_\_\_\_\_ Disapproved: \_\_\_\_\_ Date: \_\_\_\_\_ By: \_\_\_\_\_  
Insurance certs with SADA are on file and have already been approved.

### OTHER APPROVAL: (Specify department(s) participating or directly affected by this contract).

Departments: \_\_\_\_\_  
Approved: \_\_\_\_\_ Disapproved: \_\_\_\_\_ Date: \_\_\_\_\_ By: \_\_\_\_\_  
Approved: \_\_\_\_\_ Disapproved: \_\_\_\_\_ Date: \_\_\_\_\_ By: \_\_\_\_\_

**ORIGINAL**

AGREEMENT FOR SERVICES #240-S1210  
AMENDMENT I

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This Amendment I to that Agreement for Services #240-S1210, is made and entered into by and between the County of El Dorado, a political subdivision of the State of California (hereinafter referred to as "County") and SADA Systems, Inc., a California Corporation, duly qualified to conduct business in the State of California, whose principal place of business is 5250 Lankershim Blvd., Suite 600, North Hollywood, CA 91601; (hereinafter referred to as "Contractor");

**RECITALS**

**WHEREAS**, Contractor has been engaged by County to provide Google Apps; hosted email services, consultation, conversion, implementation and training for the County's Information Technologies Department, in accordance with Agreement for Services #240-S1210, dated 09/19/2011, incorporated herein and made by reference a part hereof; and

**WHEREAS**, the parties hereto have mutually agreed to amend **GOOGLE APPS for GOVERNMENT CUSTOMER AGREEMENT: Exhibit A**, and **MASTER PROFESSIONAL SERVICES AGREEMENT: Exhibit A, Change Management Scope and Pricing**;

**NOW THEREFORE**, the parties do hereby agree that Agreement for Services #240-S1210 shall be amended a first time as follows:

## GOOGLE APPS for GOVERNMENT CUSTOMER AGREEMENT:

### Exhibit A

Under the terms of the Agreement of which this Exhibit is a party, SADA will provide the following Google products to Customer in the indicated quantity and at the indicated pricing:

Item	Quantity	Price Per Item	Total
Google Apps for Government End User Accounts (16 month term for first year)	1970	\$43.50	\$85,695.00
Google Message Archiving & Discovery, 1 Year Retention - Annual Fee (16 month term for first year)	1970	\$9.00	\$17,730.00
Google Message Encryption Ensure (16 month term for first year)	350	\$35.00	\$12,250.00

The Initial Term of this Agreement will be 16 months. Please note that the terms of this offer includes an additional four months of service free for Google Apps for Government and Google Message Archiving and Discovery, during the customer's first year of service. Pricing and terms expire if not agreed to by Customer by September 29<sup>th</sup>, 2011.

Customer opts to pay for the Services on a prepaid basis.

#### Overage Charge

Customer shall notify SADA in the event that Customer exceeds the number of mailboxes/units set forth above for any Postini, message encryption or message security product, such notice to be provided to SADA within 10 days of the occurrence of such overage. Upon becoming aware of any such overage (whether from Customer or otherwise), SADA will charge Customer an "Overage Charge" for each month during which an overage exists. Such Overage Charge will be equal to the product of (A) the number of excess mailboxes and (B) 1/12 of the annual charge per mailbox, which Overage Charge will be invoiced to Customer by SADA monthly in arrears.

#### Notices

Any notices under this Agreement will be directed, if to SADA, at:

Annie Safoian, Chief Financial Officer  
SADA Systems, Inc.  
5250 Lankershim Blvd., Suite 620  
North Hollywood, CA 91601  
Email: [annie.safoian@sadasystems.com](mailto:annie.safoian@sadasystems.com)  
Fax: 818-766-0090

and if to Customer, at:

El Dorado County  
Information Technologies  
360 Fair Lane  
Placerville, CA 95667  
Attention: Gregg Plourde  
Email: [gregg.plourde@edcgov.us](mailto:gregg.plourde@edcgov.us)  
Fax: (530)295-2512  
Phone:(530) 621-5431

**MASTER PROFESSIONAL SERVICES AGREEMENT:**

**Exhibit A**

**Change Management Scope**

<b>Deliverable / Service</b>	<b>Description</b>	<b>Scope</b>
Training	ON-Site training sessions and instructor led remote webinars	Curriculum Customization 2 days on-site 7 Remote Webinar Sessions

**Pricing**


The following charges apply to the Services to be performed under this Statement of Work.

Professional Services Fees

<b>Qty</b>	<b>Description</b>	<b>Per Unit</b>	<b>Total</b>
1	SADA's Google Apps QuickStart	\$2,695.00	\$2,695.00
1	Google Apps Directory Services (GADS) Configuration	\$1,995.00	\$1,995.00
1	Google Message Archiving and Discovery Configuration	\$3,995.00	\$3,995.00
1	Lotus Workflow Discovery	\$3,120.00	\$3,120.00
1	Data and Archive Migration, Full Service, Option 1	\$35,000.00	\$35,000.00
1	DAOS Migration and Workflow Strategy/Training	\$3,120.00	\$3,120.00
1	Google Apps Training (includes travel expenses)	\$3,120.00	\$3,120.00
1	Integrated Google Apps eLearning Tool	\$0.00	\$0.00
1	Project Management and Coordination	\$3,120.00	\$3,120.00
4	Additional Webinars	\$495.00	\$1,980.00
		<b>Subtotal:</b>	\$67,725.00
		<b>Taxes:</b>	N/A
		<b>Grand Total</b>	<b>\$67,725.00</b>

Except as herein amended, all other parts and sections of that Agreement #240-S1210 shall remain unchanged and in full force and effect.

**Requesting Department Head Concurrence:**

By:  Dated: 11/18/11  
Vern Pierson  
Chief Technology Officer  
Information Technologies

IN WITNESS WHEREOF, the parties hereto have executed this first Amendment to that Agreement for Services #240-S1210 on the dates indicated below.

**-- COUNTY OF EL DORADO --**

By:  Dated: 11/21/11  
Theresa Daly, Purchasing Agent  
Chief Administrative Officer  
"County"

**-- CONTRACTOR --**

SADA SYSTEMS, INC  
A CALIFORNIA CORPORATION

By:  Dated: \_\_\_\_\_  
Tony Safoian  
President/CEO  
SADA Systems, Inc