



**COUNTY OF EL DORADO
COMMUNITY DEVELOPMENT AGENCY
TRANSPORTATION DIVISION
INTER-OFFICE MEMORANDUM**

Date: April 2, 2013

To: Rick Blake, Senior Buyer
Procurement and Contracts

From: Kent Taylor, Equipment Superintendent

Subject: **Bid # 13-760-059 Regarding Bid from Municipal
Maintenance Equipment Co.**

This company has filed a bid for a new Highway Sweeper under the aforementioned bid number, and has taken several "exceptions" to the advertised specifications in the RFP.

I have reviewed this bid and its "exceptions", and am recommending the rejection of this bid for the following reasons:

34 line items of the specs show an "exception"

Of those 34 items, the "Yes" box was marked for 8 items on the specification item lines, yet had changes noted on the exception pages attached to the bid

Several items on the "exception" page (written as an addendum), do not describe what their exception is, but rather how they want the specification to be re-written. Specifically line numbers as follows:

Line 25; does not detail how their machines coolers are mounted

Line 28; does not make clear as to the relationship between the spec and their machine

Line 37; makes no description of change, only states "if Design Requires"

Line 44; same statement as in line 37

Line 45; does not specify what their machines difference is from the spec

Line 47; does not specify what their machines difference is, only requests to "DELETE THIS LINE"

Line 50; does not specify what their machines difference is, only requested statement is to add "or equal" to the spec.

Line 76; does not specify what their machines difference is.

Line 77; this item specifies the bidder to include the cost in the bid quote for an automatic lubrication system. The bidder instead has listed this as an option at an added cost beyond the machine bid price. This is a complete disregard of the instructions in the specification.

Line 94; makes an addition to the specification language to state "OR" for another possible item, not clear if this is at our option or not?

Line 132; requests to "DELETE THIS LINE"

Line 133; requests to "DELETE THIS LINE"

Line 158; request to add "or equal" to the existing spec language, which does not explain what their machine has to offer specifically.

This company had requested an amendment with this same document attachment, which was denied and instructed the vendor to make the proper exceptions as needed. However this is not what the vendor has done in a way that makes known what their machines actual specifications and differences are from the original bid specs.

There is no way for us to make a determination of this machines capabilities in comparison to the machine specified, based on the documentation provided by MME, and shows numerous minor and major exceptions to this specification in my opinion.

The vendor also has not followed the bid instructions regarding section Specifications "The specification on the following pages are the minimum qualifying requirements. Minor deviations from these specifications may be accepted at the sole discretion of the County. Major exceptions, which, in the opinion of the County, affect the function of the high side dump air regenerative highway sweeper, will not be accepted."

The only other bidder has provided the county with a bid that meets the bid as specified 100% without a single exception, and it is my recommendation that the County award accordingly, including all extended warranties offered.