

Elk Grove Auto / Winner Chevrolet

8575 Laguna Grove Drive
 Elk Grove, CA 95757
 916-426-5752

To:
 Kent Taylor
 2441 Headington Road
 Placerville, CA 95667

(530) 642-4900

DATE October 22, 2019
 Quotation # 21212

Prepared by: Jerry Powers

Comments or special instructions: Vehicle build and options are in additional pages.
 State Contract # 1-18-23-23D

| Description | AMOUNT |
|---|-----------------------------------|
| Line 2 Traverse | \$ 27,743.00 |
| Options (Refer to Window Sticker): | |
| 1 Extra Key/ Fob | \$ 300.00 |
| | |
| | |
| **Vehicle qualifies for \$500 Net 20 Discount.** | |
| | |
| DOC Fee | \$ 85.00 |
| | |
| | |
| | |
| <p>**** Please review, sign, and return a copy of the quote and **** **** specs with the PO or the vehicle will not be ordered. **** ****Shipping charge added for deliveries beyond Sacramento. No charge for will call.****</p> | |
| Subtotal: | \$ 28,128.00 |
| | \$ - |
| CA Tire Fee: \$1.75 / Per Tire | Tire Fee: \$8.75 |
| | Delivery Charge: \$ 150.00 |
| | Pre Tax Total \$ 28,286.75 |

Add CA Sales Tax (Tire Fee and Delivery are NOT to be taxed)

If you have any questions concerning this quotation, contact Jerry Powers at 916-426-5752 or email at JPowers@LasherAuto.com

THANK YOU FOR YOUR BUSINESS!

State of California Contract #1-18-23-23D CLIN 2

HHSA/DA/DEV SERVICES

| Quantity: 3 | | Description: 2020 Chevrolet Traverse AWD SUV | | Class: 10X | |
|--|-----------------------|---|---|-------------------|--|
| Year/Make/Model: 2020 Traverse | | | Unit Price: | | |
| Standard Warranty: 3yr 36K B2B 5yr 100K Powertrain | | | Delivery: 120 ARO # Days after receipt of order | | |
| COMPONENT | | SPECIFICATIONS | Y/N | Exceptions | |
| 1 | Engine | 3.6L V6 GAS | ✓ | | |
| 2 | Wheelbase | 120.9" | ✓ | | |
| 3 | GCWR/GVV | Standard 6160lbs. | ✓ | | |
| 4 | Steering | Power/Tilt/Cruise w/steering wheel controls audio-cruise-phone | ✓ | | |
| 5 | Transmission | 9 Speed Automatic | ✓ | | |
| 6 | Differential | All-Wheel-Drive 3.49 Final Ratio | ✓ | | |
| 7 | Brakes | Power Disc | ✓ | | |
| 8 | Battery | Standard HD 600 CCA | ✓ | | |
| 9 | Alternator | 170 Amp | ✓ | | |
| 10 | Cooling System | Standard w/Long-Life Coolant | ✓ | | |
| 11 | Suspension | Standard Ride & Handling pkg. | ✓ | | |
| 12 | Air Conditioning | Full Cabin Tri-Zone HVAC Central Ceiling Vents w/front & rear controls | ✓ | | |
| 13 | Air Bags | Standard | ✓ | | |
| 14 | Miles Per Gallon | Standard | ✓ | | |
| 15 | Wheels | Aluminum 18" | ✓ | | |
| 16 | Tires | All Season Radial | ✓ | | |
| 17 | Hub Caps | - | ✓ | | |
| 18 | Spare Tire | Full Size Matching Tire w/Steel Rim | ✓ | | |
| 19 | Windows | All Power, Express Front | ✓ | | |
| 20 | Wipers | Front & Rear Intermit w/Washers | ✓ | | |
| 21 | Rear Window Defroster | Electric Defrost | ✓ | | |
| 22 | Mirrors | O/S Rt & Lft Heated/Power Adjust, Day/Night Inside RVM | ✓ | | |
| 23 | Infotainment Center | AM/FM/USB w/Bluetooth Phone, hands-free Capability Apple/Android; Available Wi-Fi ; 7" Color Touch-Screen | ✓ | | |
| 24 | Seat(s) | Premium Cloth, Front Bucket, 8 Passenger 2-3-3 Configuration | ✓ | | |
| 25 | Flooring | Carpeted | ✓ | | |
| 26 | Exterior Color | TBD FROM STANDARD COLORS | ✓ | | |
| 27 | Interior Trim Color | Black | ✓ | | |
| 28 | Keys | 3 Complete Sets Per Vehicle with Fobs | ✓ | | |
| 29 | Keyless Entry | w/Remote Fob | ✓ | | |
| 30 | Door Locks | All Power w/Child Safety | ✓ | | |
| ADDITIONAL FEATURES: | | | | | |
| Floor Mats | | Carpeted Matching | ✓ | | |

ITEMS 1- 30 --- if not a required spec item, enter "N/A"
 Additional Features: if not required, delete table row