



150 Mathilda Place, Suite 300

Sunnyvale, California 94086 - United States

<http://www.crowdstrike.com>

Quote/Order

THE INFORMATION AND PRICING CONTAINED IN THIS QUOTE/ORDER IS CONFIDENTIAL

**Contract Details**

Order Date:	Order #:	Q-823645
12/8/2023	Order Amount:	USD 155,878.90
Customer Name:	Currency	USD
El Dorado County	Valid Until:	3/1/2024
Prepared by:		
Karen Annunziata		

**Customer Contact Information**

Bill to Account:	Ship to Account:	El Dorado County
El Dorado County	Ship to Contact:	Tonya Banks
Bill to Phone: +1 (530) 621-5655	Ship to Contact Email:	tonya.banks@edcgov.us
Bill to Fax: +1 (530) 626-8091	Ship to Phone:	
Bill to Address:	Ship to Fax:	
300 Fair Ln, Placerville, California, 95667-4102 United States	Ship to Address:	300 Fair Ln, Placerville California, 95667-4102 United States

**Payment Terms**

Payment Term: Net 45

**Purchases**

Term Date: (Mar 4, 2024 - Mar 3, 2025)

Products/Services	Product SKU	Term/ Months	Quantity	Net Unit Price	Total Price
Falcon Complete with Threat Graph Standard	CS.FCSD.SOLN	12	2,108	USD 46.10	USD 97,178.80
Insight	CS.INSIGHTB.SOLN	12	2,108	USD 0.00	USD 0.00
Prevent	CS.PREVENTB.SOLN	12	2,108	USD 0.00	USD 0.00
Discover	CS.DISCB.SOLN	12	2,108	USD 0.00	USD 0.00
Falcon Complete Subscription	CS.FALCOMPS.SVC	12	2,108	USD 0.00	USD 0.00
Overwatch	CS.OWB.SVC	12	2,108	USD 0.00	USD 0.00
CrowdStrike Falcon Intelligence	CS.INTEL.SOLN	12	2,108	USD 5.97	USD 12,584.76
Threat Graph Standard	CS.TGB.STD	12	2,108	USD 0.00	USD 0.00
Falcon Complete: Complimentary CID	CS.FALCOMPONBC.SOLN	12	1	USD 0.00	USD 0.00
University LMS Subscription Customer Access Pass	RR.PSO.ENT.PASS	12	6	USD 0.00	USD 0.00
Falcon Device Control	CS.DEVICE.SOLN	12	2,300	USD 2.27	USD 5,221.00
Falcon Spotlight	CS.SPOTLT.SOLN	12	2,300	USD 6.81	USD 15,663.00



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Products/Services	Product SKU	Term/ Months	Quantity	Net Unit Price	Total Price
Falcon Cloud Security Standalone	CS.FCSS.SOLN	12	1	USD 0.00	USD 0.00
Falcon Cloud Security Reserved - Flex	CS.FCS.FLEX.RES	12	192	USD 21.23	USD 4,076.16
Cloud Detection and Response	CS.CDR.SOLN	12	192	USD 0.00	USD 0.00
Server Threat Graph Standard	CS.TG.STD.HPS	12	192	USD 3.32	USD 637.44
Overwatch Cloud Threat Hunting	CS.OWCSTH.SVC	12	192	USD 2.52	USD 483.84
Falcon Cloud Security Complete Upgrade	CS.FCSCU.SOLN	12	192	USD 24.38	USD 4,680.96
Essential Support	RR.HOS.ENT.ESTL	12	1	USD 15,352.94	USD 15,352.94
<b>Term Date: (Mar 4, 2024 - Mar 3, 2025) TOTAL:</b>					<b>USD 155,878.900</b>

**Terms and Conditions**

This Order is subject to and governed by the terms and conditions located [here](#) unless CrowdStrike and Customer have otherwise executed an agreement, in which case, that agreement governs this Order. If for any reason you are unable to view the terms at the website given above, please contact your CrowdStrike sales representative indicated above. The Order and the applicable terms and conditions are collectively referred to as the Agreement. If products and/or product related services are purchased, the start date of the term (specified in the table above) shall be the latter of: (i) the Subscription Start Date identified above, or (ii) the Start Date identified on the Order Fulfillment Letter provided by CrowdStrike to the Customer/Ship To Account. If neither date is specified, the start date is the date the product and/or product related services are made available to Customer. Once executed by The Bill To Account, this Order is non-cancellable and amounts paid are non-refundable except as expressly provided for in the Agreement. Invoices will be provided to the billing contact specified above and Customer shall notify CrowdStrike if that contact changes. In the event that a purchase order (P.O.) is required, Customer shall provide the P.O. to CrowdStrike upon execution of this Order, otherwise, Customer agrees to pay an invoice without a P.O. reference. Any terms and conditions on the P.O., or that are specified in any email from Customer or handwritten on this Order, are void and have no legal effect.

Customer's usage of Endpoints shall be calculated as set forth [here](#).

Customer's Product retention period must be the same across all Endpoint types, otherwise, Customer will receive a new customer instance (i.e., customer identifier) for the Endpoints with each different Product retention period.



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Signature:	<i>ADuffett</i>	Signature:	
Name (Print):	Andy Duffett	Name (Print):	
Title:	Vice President of Field Operations	Title:	
Effective Date:	12/8/2023	Effective Date:	