

# **El Dorado County Senior Nutrition Program**

Results and Recommendations  
from the RFI

# Results of RFI

- Request for Information Issued on 6/27/11
- Two Respondents
  - Bateman Senior Meals
  - Treat America

# Respondents to RFI

- **Bateman Senior Meals**

- Headquartered in Atlanta, Georgia
- Provides frozen meals the Asian Community Center of Sacramento Valley Inc. (serving all of Sacramento County) and Seniors First (serving the west slope of Placer County)

- **Treat America**

- Headquartered in Merriam, Kansas
- No experience providing senior meals in California
- Prefers not to service South Lake Tahoe

# **El Dorado County Senior Nutrition Program Congregate Dining Centers**

- Provides a restaurant experience for seniors
- Provides fresh hot meals Monday - Friday
- Provides a wide variety of fresh fruits and vegetables, salads, homemade soups
- Large volunteer base
- Covers the entire County including remote sites

# **El Dorado County Home Delivered Meals Program Monday – Friday Delivery**

- Daily delivery of fresh meals
- Daily social interaction
- Daily welfare checks on vulnerable elders
- Large Volunteer Base

# Benefits to Local Economy of El Dorado County Based Program

- Grant dollars remain in our County
  - \$491,312 is received from Federal and State funds plus a required County match. (The General Fund contribution to program budgeted for FY 11/12 is \$585,720.)
- Supports local economy
  - Majority of food and supplies are purchased locally
  - Majority of EDC staff live within the County

# Quality Control

- Local Quality Control
  - El Dorado County currently sets the standards
  - Outsource would result in loss of quality control ability

# Oversight Requirements

- Oversight of the outsourced vendor would still be required.
- Projected cost to County is \$174,682/year for the following oversight:
  - Program Monitoring
  - Area Agency on Aging Dietitian
  - Fiscal
  - Data
  - Training and Technical Assistance



# **Per Meal Cost FY 2010/2011 Dining Centers**

- **EDC Senior Nutrition Program: \$8.16**
  - Cost to service all of El Dorado County (West Slope and South Lake Tahoe)
- **Asian Community Center of Sacramento Valley Inc.: \$7.90**
  - Cost to service Sacramento County
  - Frozen meals are delivered to 22 sites
- **Seniors First:**
  - Cost to service the West Slope of Placer County was unavailable
  - Frozen Meals are delivered to the Auburn site only

# **Per Meal Cost FY 2010/2011 Home Delivered Meals**

- **EDC Senior Nutrition Program: \$8.64**
  - Cost to service all of El Dorado County (West Slope and South Lake Tahoe)
  - Meals are served hot 5 days per week
- **Asian Community Center of Sacramento Valley Inc.: \$7.80**
  - Cost to service Sacramento County
  - 5 days of frozen meals are delivered once per week
- **Seniors First:**
  - Cost to service the West Slope of Placer County was not available
  - Frozen meals are delivered to Auburn site only

# Comparison

	<b>EDC</b>	<b>Bateman</b>	<b>Treat America</b>
Provides “restaurant” experience	✓		
Provides fresh hot meals Monday - Friday	✓		
Provides a wide variety of fresh fruit and vegetables	✓		
Supports local economy	✓		
Quality Control by EDC	✓		

# Recommendation

- Continue with the El Dorado County Senior Nutrition Program
- Do not proceed to a Request for Proposal (RFP)