



Greg Smith

UBEO Business Services

To: Rick Blake El Dorado County

Subject: Extension of Copier Rental Program # 20-985-037

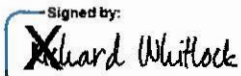
UBEO Business Services proposes that at the end of the initial 60-month term, a 36 Month extension at the same rate be offered on the existing equipment

Any situation, at the end of the current 60-month term, that requires new equipment would be a 5-year term at the same rates for all equipment RFP categories 1-9 or equivalent models.

Both above would utilize the same terms and conditions as # 20-985-037. New Equipment subject to possible tariff increases.

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Signed by:



Richard Whitlock
President, West Region