April 18, 2007

Mr. Steve Featherston Assistant Director Information Technologies El Dorado County 360 Fair Lane Placerville, CA 95667

Dear Steve:

Following is purchase order verbiage for Consultant Services for 1 Xerox 4110 Enterprise Printing System.

Thank you for your business!

Tom Matzat

Vendor:

Xerox Corporation P.O. Box 7413 Pasadena, CA 91109-7413

Billing Address:

El Dorado County Information Services 360 Fair Lane Placerville, CA 95667

Install Address:

El Dorado County Information Services 360 Fair Lane Placerville, CA 95667

QUANTITY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1	XEROX CONSULTANT SERVICES FOR XEROX 4110 EPS INCLUDING BASIC OPERATOR TRAINING, SYSTEM ADMINISTRATOR TRAINING & SYSTEM AND APPLICAION IMPLEMENTATION (NOT TAXABLE)	\$ 5,395.00	\$ 5,395.00
Sub Total: Tax @ 7.5%: Total:			\$0.00

Xerox Professional Support Services Statement of Work

for

4110-EPS Printing System Project

SOLUTION OVERVIEW

The current printing solution will be transitioned from the existing DP65 onto the 4110-EPS print system. All current printing will be migrated and any queues and paper trays configurations will be rebuilt.

El Dorado County prints jobs formatted using VIPP. The print jobs come from the IBM mainframe using VPS over TCP/IP. The VIPP user libraries will be migrated with the assistance of El Dorado County's IT staff who manages the current resource libraries.

PROJECT COMPONENTS

The breakdown below shows the requested project consulting components for the local Sacramento Xerox consultant team for selected phases of the 4110-EPS Printing System Project. It details the tasks to be performed by the local Xerox consultant (Professional Services) team. All tasks listed are modular and are a best effort to anticipate expected requirements by El Dorado County's management for items not covered by other project members.

Target completion dates for each task will be agreed upon by Xerox and EDS following proposal acceptance. Any tasks not listed below are not part of this project scope but can be added separately if desired.

Following is a breakdown of the services included with the project:

1 Onsite operator training class for up to 4 people (Not to exceed 4 hours duration)

1 Onsite system administrator class for 1 person (Not to exceed 4 hours duration)

Project management
 Work with EDS Systems group with VIPP migration and testing
 Build print queues to accommodate local workflow
 Application testing and validation