

Date: Nov 17, 2022

El Dorado County Sheriff's Office
200 Industrial Dr, Placerville, CA 95667
530-621-7613

Re: Odin Systems as Sole Source

To Whom it May Concern.

Let this serve as sole source justification for Odin Systems to sell El Dorado County Sheriff's Office Motorola Solutions Vigilant hardware/services for the current expansion of the Fixed License Plate Reader (LPR) Program.

Odin Systems has registered this opportunity with Motorola Solutions. A registered opportunity means Odin Systems is the only vendor allowed to provide our technology for this purchase. Additionally, Odin Systems is the only local reseller who offers direct service contracts to install and maintain our fixed LPR technology in this area.

For any questions regarding this letter feel free to contact me.

Kyle Hoertsch

Kyle Hoertsch
NorCal Sales Manager
Motorola Solutions
Kyle.Hoertsch@MotorolaSolutions.com
916-606-0450