

**Janitorial Paper Goods Comparative Market Analysis  
January 7, 2009**

			<i>EDC Schools Bid</i>		< ----- <i>Market Analysis</i> ----- >					
			<b>J C Nelson</b>		<b>Hilyard</b>		<b>Unisource</b>		<b>Sac Val</b>	
<b>Unit</b>	<b>Annual Est. Qty</b>	<b>Long Description</b>	<b>Unit Price</b>	<b>Total Cost</b>	<b>Unit Price</b>	<b>Total Cost</b>	<b>Unit Price</b>	<b>Total Cost</b>	<b>Unit Price</b>	<b>Total Cost</b>
CASE	50	WIPES, HAND CLEANER, PRE- TREATED WATERLESS TOWEL, TREATED WIPES FOR HEAVY DUTY GREASE AND DIRT, SELF- DISPENSING PORTABLE CONISTER, 10 1/2" X 12 1/4", TOWELS, GENTLE TO SKIN, 72 WIPES/CAN, 6 CANS/CASE.	60.30	6,030.00	60.30	6,030.00	33.60	3,360.00	91.56	9,156.00
CASE	0	DUSTCLOTH, PRETREATED, 24" X 18", HIGH QUALITY DOUBLE-NAPPED FLANNEL, FOR CLEANING AND POLISHING, DOES NOT MAR OR SCRATCH, DOES NOT FRAY OR UNRAVEL, 12/BOX.	17.40	-		-		-		-
CASE	36	SANITARY NAPKIN, VENDING, FLAT BOX, 250/CASE.	24.70	1,778.40	38.00	2,736.00	37.34	2,688.48	38.27	2,755.44
CASE	48	SANITARY NAPKIN, VENDING, FOLDED HALF-BOX, 250/CASE.	27.00	2,592.00	29.90	2,870.40	28.84	2,768.64	30.51	2,928.96
CASE	2	TAMPONS, VENDING, 500/CASE.	50.50	202.00	67.99	271.96	56.64	226.56	59.94	239.76
CASE	160	TISSUE, FACIAL, WHITE, 2-PLY, 100/BOX, 30 BOXES/CASE, RECYCLED.	15.00	4,800.00	14.05	4,496.00	14.47	4,630.40	19.12	6,118.40
CASE	0	TISSUE, WHITE, BETTER QUALITY 2-PLY,100/BOX, 30 BOXES/CASE GP. MEETS EPA GUIDELINE FOR RECYCLED PRODUCTS.	16.25							
CASE	160	TISSUE, TOILET, ROLL, 1 PLY, 14.5" X 4" X 1500 SHEETS/ROLL, FITS ALL CONTROLLED ROLL DIS- PENSERS INCL. ROLLMaster, CROWN, NEVER OUT AND WISCONSIN 48 ROLLS/CASE.	43.60	13,952.00	67.20	21,504.00	120.48	38,553.60	192.00	61,440.00
CASE	0	TISSUE, TOILET, ROLL, 1 PLY, 14.5 X4 X 1500 SHEETS/ROLL, FITS ALL CONTROLLED DISP INC ROLLMaster, CROWN, NEVER OUT, AND WISCONSIN	43.60							
CASE	0	TISSUE, TOILET, ROLL, 2-PLY, 750 SHEETS/ROLL, FITS ALL CONTROLLED DISP. INCLD. ROLL- MASTER, CROWN, NEVER OUT, & WISCONSIN 48 ROLLS/CASE.	41.90							
CASE	0	TISSUE, TOILET, ROLL, 2-PLY, 750 SHEETS/ROLL, FITS ALL CONTROLLED DISP INC. ROLMSTR CROWN, NEVER OUT & WISCONSIN, SOME DISP MAY REQUIRE ADAPTER SPNDT-MAY BE REQ'D AT TIME OF ORDER-NC. 48 ROLLS/CASE GP 00027 BETTER QUALITY	41.90							
CASE	900	TISSUE, TOILET, ROLL, 2-PLY, 4.4 X 4.5, 500 SHEETS/ROLL, FITS ALL UNIVERSAL STYLE DIS- PENSERS, WILL NOT FIT CONTROLLED ROLL DISPENSERS, 96 ROLLS/CASE, RECYCLED.	30.60	55,080.00	28.80	51,840.00	33.19	59,742.00	43.20	77,760.00
CASE	0	TISSUE, TOILET, ROLL, 2 PLY, 4.4X4.5 500 SHEETS/ROLL FITS ALL UNIVERSAL STYLE DISPENSERS WILL NOT FIT CONTROLLED ROLL DISPENSERS, 96 ROLLS/CASE, RECYCLED, BETTER QUALITY, KC4460 SURPASS	30.00							
CASE	4	TISSUE, TOILET, STANDARD SINGLEFOLD, WHITE, 2-PLY SHEET 1000/PACKAGE, INTERLOCK, STANDARD FOLD TO DISPENSE ONE SHEET AT A TIME FROM A SINGLE FOLD CASE CABINET, 48 PACKAGES/CASE RECYCLED.	47.30	378.40	66.25	530.00	64.80	518.40	81.60	652.80
CASE	120	TOILET SEAT PAPER, SINGLE SHEET, 1/2-FOLD, 250/PACKAGE, 20 PACKAGES/CASE.	30.60	7,344.00	29.80	7,152.00	30.84	7,401.60	35.30	8,472.00
CASE	0	TOILET SEAT PAPER, SINGLE SHEET, 1/4 FOLD, 25 PKG OF 200 CS OR 5000.	34.75							
CASE	0	TOWEL, DISPOSABLE/REUSABLE, 13.2" X 13.5", 4-PLY, WHITE REINFORCED NYLON, 1/4 FOLD, 18/PACKAGE, 900/CASE.	42.60							
CASE	50	TOWEL, PAPER, C-FOLD, 10 1/2" X 13 3/4", 2400/CASE, RECYCLED.	19.00	1,900.00	23.75	2,375.00	18.88	1,888.00	30.17	3,017.00
CASE	1280	TOWEL, PAPER, MULTIFOLD, 9 1/2" X 10 5/8", BLEACHED, 4000/CASE, RECYCLED.	15.85	40,576.00	16.25	41,600.00	17.06	43,673.60	20.60	52,736.00

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Unit	Annual Est. Qty	Long Description	J C Nelson		Hilyard		Unisource		Sac Val	
			Unit Price	Total Cost	Unit Price	Total Cost	Unit Price	Total Cost	Unit Price	Total Cost
CASE	0	TOWEL, PAPER, MULTIFOLD, 9 1/2 X 10 5/8, BLEACHED, 4000/CASE, BETTER QUALITY	18.25	-		-		-		-
CASE	135	TOWEL, PAPER, ROLL, BATHROOM STYLE, NATURAL, 7.87 X 350 SHEETS/ROLL, 12 ROLLS/CASE, RECYCLED.	16.90	4,563.00	23.80	6,426.00	21.46	5,794.20	21.17	5,715.90
CASE	90	TOWEL, PAPER, ROLL, KITCHEN STYLE, 100 SHEETS/ROLL, 30 ROLLS/CASE, RECYCLED.	19.40	3,492.00	17.60	3,168.00	19.94	3,589.20	18.25	3,285.00
CASE	80	TOWEL, PAPER, SINGLE FOLD, 9 1/2" X 10 5/8", NATURAL, 4000/CASE.	14.85	2,376.00	18.25	2,920.00	16.65	2,664.00	18.44	2,950.40
CASE	60	TOWEL, PAPER, SINGLE FOLD 9 1/2 X 10 5/8, NATURAL, BETTER QUALITY, RECYCLED, 4000/CASE	16.60	1,992.00	26.85	3,222.00	19.96	2,395.20	21.36	2,563.20
CASE	0	TOWEL, PAPER, SINGLE FOLD, 9 1/2" X 10 5/8", BLEACHED, BETTER QUALITY, 4000/CASE, RECYCLED.	21.35							
CASE	0	TOWEL, PAPER, SINGLE FOLD, 9 1/2" X 10 5/8", NATURAL, 4000/CASE, RECYCLED.	14.85							
				147,055.80			157,141.36			179,893.88
										239,790.86