

HEALTH AND HUMAN SERVICES AGENCY

**FEE STUDY PRESENTATION
BOARD OF SUPERVISORS**

AUGUST 30, 2016

OVERVIEW OF FEE STUDY

- **Process Review and Financial Impact**
 - Social Services
 - Mental Health
 - Community Services
 - Public Health
- **HHSA Recommendation**

Process Review – How did we get here?

- During Addenda last year, BOS directed departments to review current fee structures and bring them back to the BOS to be updated if applicable.
- HHSA did an RFP for a consultant to assist with the Fee Study process due to the volume of current and possible fees to be reviewed.
- MGT of America, Inc. started working with HHSA in October to develop the fee study.
- The fee study is comprised of two basic elements
 - Hourly rates of staff providing the service
 - Time spent to provide the service

Process Review (cont'd)

- Fully-burdened rates are used to calculate total cost of providing services.
- Legal, economic and policy considerations were reviewed during the fee study process
- HHSA management and program staff participated in all phases of the fee study process including gathering of data and review of potential areas of cost recovery.
- Stakeholder outreach and notifications included both Ambulance Service JPA's, City of SLT and City of Placerville, Commission on Aging, Mental Health Commission.

Programs in the Fee Study

Below is the list of programs that have participated in the fee study process and will be part of the HHSA recommendation.

- **Social Services**
 - Staff Rate Development
- **Mental Health**
 - Published Charge Update
- **Community Services**
 - Senior Services
 - Senior Day Care
 - Public Guardian
- **Public Health**
 - Animal Services
 - Public Health Lab
 - Clinic Services
 - Vital Statistics
 - Emergency Medical Services Authority (Ambulance fees excluded)

Summary of Fee Changes

Health and Human Services Agency									
User Fee Cost & Revenue Analysis									
	CURRENT						RECOMMENDED		
User Fee Service Area	(A) Total Costs	(B) Costs, User Fee Services	(C) Current Revenue		(D) Current Subsidy		(E) Cost Recovery Policy		(F) Increased Revenue
PUBLIC HEALTH									
Animal Services	\$ 2,418,951	\$ 701,955	\$ 510,966	73%	\$ 190,989	27%	\$ 514,952	73%	\$ 3,986
Clinic	\$ 1,238,107	\$ 542,384	\$ 132,410	24%	\$ 409,974	76%	\$ 111,753	21%	\$ (20,657)
Lab	\$ 276,826	\$ 270,561	\$ 58,127	21%	\$ 212,434	79%	\$ 84,275	31%	\$ 26,148
Emergency									
Medical Services	\$ 530,133	\$ 102,227	\$ 5,435	5%	\$ 96,792	95%	\$ 23,920	23%	\$ 18,485
Vital Stats	\$ 266,312	\$ 238,436	\$ 152,370	64%	\$ 86,066	36%	\$ 152,370	64%	\$ -
COMMUNITY SERVICES									
Public Guardian	\$ 1,794,066	\$ 1,642,325	\$ 353,000	21%	\$ 1,289,325	79%	\$ 417,334	25%	\$ 64,334
Senior Center	\$ 84,531	\$ 1,836	\$ 590	32%	\$ 1,246	68%	\$ 590	32%	\$ -
Senior Day Care	\$ 685,929	\$ 662,483	\$ 434,585	66%	\$ 227,898	34%	\$ 476,775	72%	\$ 42,190
Totals:	\$ 7,294,853	\$ 4,162,206	\$ 1,647,483	40%	\$ 2,514,723	60%	\$ 1,781,970	43%	\$ 134,487

Social Services Fee Review

- **For Social Services, since there are no chargeable fees, we developed a position rate tool to calculate fully-burdened rates.**
- **These position rates can be used to charge third party entities for staff time.**
- **The rate includes salary, benefits and allowable indirect costs.**
- **There is no action needed by the BOS for Social Services.**

Mental Health Fee Review

- Fees for MH services are based on actual expenditures as reported on the MH annual cost report.
- MH fees are in the form of a “Published Charge”.
- MH has two service types in their published charge.
 - Inpatient
 - Outpatient
- Percentage change in Published Charges
 - No change in published charges
- Financial Impact of Change
 - No financial impact

Mental Health Fees

Service Description	Unit	Current Fee
<u>OUTPATIENT SERVICES</u>		
Case Management	Hour	\$135.93
Individual Therapy	Hour	\$175.26
Group Therapy	Hour	\$175.26
Collateral Visit	Hour	\$175.26
Assessment / Evaluation	Hour	\$175.26
Crisis Intervention	Hour	\$261.51
Medication Visit	Hour	\$324.30
Rehabilitation Services	Full Day	\$150.93
<u>INPATIENT SERVICES</u>		
Psychiatric Health Facility	Full Day	\$835.00

Community Services Fee Review

- **Programs reviewed in Community Services included:**
 - Senior Center Services
 - Senior Day Care
 - Public Guardian
- **Process**
 - Review staff time in performing tasks
 - Review historical data and service usage volumes

Community Services - Financial Impact

- **Change in rates**
 - **Senior Center Services – No change in rates**
 - **Senior Day Care – 9% increase in day rate to \$58 per day. No other rate change recommended.**
 - **Senior Day Care – New shower assistance fee**
 - **Public Guardian – Recommended increase in the following fees:**
 - **Estate or Trust Management – 47% increase**
 - **New Case Fee – 19% increase**
 - **Extraordinary Compensation – 16% increase**
 - **Per year annual fee – 1% increase**

Community Services - Financial Impact

Senior Day Care Fee Calculations

Service Name	Current Fee	Full Cost	Current Recovery %	Recovery Level	Fee @ Policy Level	Potential Increased Revenue
Senior Daycare Annual Cost	\$ 53	\$ 80	66%	73%	\$ 58	\$ 42,190
Shower Assistance Fee	\$ -	\$ 54	0%	47%	\$ 25	0
Enrollment Fee	\$ 50	\$ 177	28%	28%	\$ 50	0
Late Fee - Per Minute	\$ 2	\$ 1	172%	172%	\$ 2	0
Extended hour fees, 30 minutes	\$ 10	\$ 27	37%	37%	\$ 10	0

Public Health Fee Review

- **Programs included in Fee Review**
 - **Animal Services**
 - **Public Health Lab Services**
 - **Clinic Services**
 - **Vital Statistics**
 - **Emergency Medical Services Authority
(Ambulance fees excluded)**

Public Health - Financial Impact

User Fee Service Area	CURRENT						RECOMMENDED		
	(A) Total Costs	(B) Costs, User Fee Services	(C) Current Revenue		(D) Current Subsidy		(E) Cost Recovery Policy		(F) Increased Revenue
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Animal Services

- Several fees have significant changes in rates:

Fee Description	Recommended Fee	Current Fee	% Change
<u>Changes in Fees</u>			
Cat/Kitten Adoption	\$ 42	\$ 80	-47%
Large Livestock Adoption	\$163	\$100	63%
Dog License	\$23	\$20	15%
Duplicate License/Tag	\$5	\$18	-70%
Grooming Facility License	\$197	\$355	-44%
Large Animal Impound (1 st Animal)	\$204	\$175	17%
Cat – Board and Care	\$9	\$18	-52%
Large Animal – Board and Care	\$37	\$25	48%
Administration Citation	\$101	\$70	44%
<u>New Fees</u>			
Spay & Neuter (Cat)	\$61 / \$40		
Spay & Neuter (Dog)	\$ 102 / \$93		
Euthanasia – Owner Present	\$143		
Animal Disposal	\$30		
Hourly Rates established for Kennel Attendant and Public Services Assistant			

Emergency Medical Services

- **EMS had not updated fees since 1988.**
- **This was an opportunity to review comparative rates with other Counties.**
- **Below is a chart of significant fee changes:**

EMS Fee Changes

Fee Description	Recommended Fee	Current Fee	% Change
<u>Changes in Fees</u>			
Contract Application	\$390	\$500	-22%
Contractor Ambulance Inspection	\$186	\$295	-37%
Wheelchair or Gurney Van Inspection	\$35	\$45	-22%
EMT Certification or Recertification	\$63	\$10	530%
EMT Reciprocity Certification	\$54	\$10	440%
EMT Recertification – Background on File	\$51	\$10	410%
EMT Recertification – No background on File	\$54	\$10	440%
First Responder Tech (Level of Certification)	\$48	\$10	380%
Mobile Intensive Care Nurse	\$48	\$10	380%
Medical Eligible – Marijuana ID	\$142	\$48	196%
Medi-Cal Eligible – Marijuana ID	\$71	\$24	196%
Paramedic Initial Accreditation	\$221	\$10	2110%
Paramedic – Renew Lapsed Accreditation	\$83	\$10	730%
<u>New Fees</u>			
Rush/Late Fee for EMT Certification	\$88		
EMT Training Program	\$529		
Continuing Education Designation	\$237		
Trauma Center Designation	\$1,001		
Air Medical Service Rights	\$1,135		

EMS Comparisons

Fee Agency	EMT Certification	Paramedic Initial	CE Provider
Sacramento	\$25	\$35	\$377
Placer	\$28	\$100	\$85
Contra Costa	\$60	\$60	\$500
San Joaquin	\$75	\$300	\$11,000
Mountain Valley EMS	\$50	\$100	\$200
EDC – Current Fee	\$10	\$10	\$0
EDC - Recommended Fee	\$63	\$221	\$237

Clinic Services

Fee Description	Recommended Fee	Current Fee	% Change
Changes in Fees			
Wart Treatment (Male) (54050)	\$99.00	\$65.00	52%
Wart Treatment (Female) (56501)	\$137.00	\$175.00	-22%
Intrauterine Device (IUD) Removal (58301)	\$182.00	\$140.00	30%
Vision Screening (92499)	\$61.00	\$50.00	22%
Audiometry (92551)	\$61.00	\$50.00	22%
Vision Screening (Snellen) (99173)	\$61.00	\$50.00	22%
Phlebotomy, Therapeutic (99195)	\$50.00	\$20.00	150%
New Focused Visit (99201)	\$79.00	\$95.00	-17%
New Expanded Visit (99202)	\$91.00	\$125.00	-27%
New Detailed Visit (99203)	\$117.00	\$180.00	-35%
New Comprehensive Visit (99204)	\$183.00	\$235.00	-22%
Established Focused Visit (99211)	\$63.00	\$65.00	-3%
Established Expanded Visit (99212)	\$74.00	\$95.00	-22%
Established Detailed Visit (99213)	\$85.00	\$125.00	-32%
Established Comprehensive Visit (99214)	\$108.00	\$180.00	-40%
Prolonged Evaluation and Management Before/After Direct Care (99358)	\$91.00	\$72.00	26%
Counseling: Initial 10 Minutes (COUN10)	\$79.00	\$58.00	36%

Clinic Fees (cont'd) & Vital Stats

Fee Description	Recommended Fee	Current Fee	% Change
Counseling: 11- 15 Minutes (COUN15)	\$74.00	\$85.00	-13%
Counseling: 16 - 30 Minutes (COUN30)	\$108.00	\$150.00	-28%
Counseling: 31 - 45 Minutes (COUN45)	\$142.00	\$210.00	-32%
Hemoglobin (85018)	\$47.00	\$ 26.00	81%
Microscopy Provider (87210)	\$57.00	\$ 7.00	714%
Therapeutic Injection	\$62.00	\$30.00	107%
Antibiotic Injection (90788)	\$62.00	\$30.00	107%
Immunization Administration - Purchased (1 - 3 injections) (90471/90472)	\$40.00	\$30.00	33%
Occupational Health Clinic Exam (OCC99387)	\$171.00	\$157.00	9%
Occupational Health - Fit For Duty (OCC99455)	\$171.00	\$88.00	94%
Tuberculosis Risk Assessment	\$30.00	\$25.00	20%
Hepatitis "C" Screening	\$25.00	\$50.00	-50%
Human Immunodeficiency Virus Screening (86701)	\$25.00	\$22.00	14%
Tuberculosis Purified Protein Derivative (PPD) Skin Test	\$6.00	\$ -	New Fee
Vital Statistics			
Still Birth Certificate	\$20.00	\$20.00	0%

Lab Fees

Fee Description	Recommended Fee	Current Fee	% Change
Changes in Fees			
Human Immunodeficiency Virus Antibody Test (Oral or Serum)	\$20.00	\$16.00	25%
Treponema pallidum (TP-PA) Syphilis Confirmation	\$25.00	\$22.00	14%
Acid-Fast Bacilli Concentrated Test	\$30.00	\$15.00	100%
Stool Culture (87045 / 87081)	\$40.00	\$22.00	82%
Acid-Fast Bacilli Culture	\$40.00	\$20.00	100%
Acid-Fast Bacilli Smear	\$25.00	\$10.00	150%
Stat Standard Wet Mount (87210)	\$15.00	\$ 7.00	114%
Water Testing: Colilert Presence	\$35.00	\$18.00	94%
Water Testing: Most Probable Number Method	\$46.00	\$28.00	64%
Pertussis Culture (87070)	\$45.00	\$27.00	67%
Viral Polymerase Chain Reaction	\$75.00	\$45.00	67%
Quantiferon Test	\$80.00	\$70.00	14%
Research/Testing - Hourly Rate	\$161.00	\$ -	New Fee

Conclusion

- **HHSA is not recommending any annual increase in fees at this time.**
- **HHSA Recommends the BOS adopt the recommended fee schedules.**
- **HHSA will return in one year with an update to the fee study and determine if a change in fees is necessary.**

Questions?

