



# **The County of El Dorado**

## **Chief Administrative Office**

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**Procurement & Contracts Division**

Phone (530)621-5830

TO: ALL BIDDERS

RE: BID # 2025-0172  
Emergency Vehicle Preemption Equipment

The apparent low qualified bidder for the subject bid is Advanced Traffic Products, Inc. of Everett, WA.

A spreadsheet is attached for your review.

Board of Supervisors Policy C-17, Section 3.3.1, Subsection F, contains the procedure for the protest process. Copies are available upon request.

A purchase order will be issued ten (10) business days following the date this notification is posted on the following websites:

<https://pbsystem.planetbids.com/portal/48157/portal-home>

<https://www.eldoradocounty.ca.gov/County-Government/Procurement-and-Contracts/Bid-Results>

All bids are on file in the Procurement & Contracts Office and are available to review by appointment between 8:00 a.m. – 12:00 p.m. and 1:00 p.m. – 4:00 p.m., Monday through Friday.

For questions, please contact Alicia Ferris, Buyer I, [Alicia.ferris@edcgov.us](mailto:Alicia.ferris@edcgov.us)

Thank you for your participation in the competitive bid process.

  
Michele Weimer (Jan 9, 2026 09:40:49 PST)

Purchasing Agent

  
Kady Leitner

#2025-0172 Emergency Vehicle Preemption  
\*Evaluation

|      |                                                                            |           | Advanced Traffic Products, Inc<br>Everett, WA |                | Blue Angel International<br>Berkeley, CA |                | Bart Richard Woodward Corp.<br>Brook, IN |                | One Nation Distribution LLC<br>Volant, PA |                |
|------|----------------------------------------------------------------------------|-----------|-----------------------------------------------|----------------|------------------------------------------|----------------|------------------------------------------|----------------|-------------------------------------------|----------------|
|      |                                                                            |           | (425) 347-6208                                |                | (510) 931-7777                           |                | (669) 236-1349                           |                | (724) 933-7017                            |                |
|      |                                                                            |           | Jeff@advancedtraffic.com                      |                | care@blueangel.com                       |                | bart@brwcorp.com                         |                | ryan@1NDL.com                             |                |
|      |                                                                            |           | 28-35 Days                                    |                | 28-42 Days                               |                | 50 Days                                  |                | 24 Days                                   |                |
|      |                                                                            |           | Net 45                                        |                | Net 45                                   |                | Net 45                                   |                | 1%/10 Days                                |                |
| Item | Description                                                                | Est. Qty. | Unit Price                                    | Extended Price | Unit Price                               | Extended Price | Unit Price                               | Extended Price | Unit Price                                | Extended Price |
| 1    | 1-Direction, 1-Channel Detector                                            | 25        | \$ 457.00                                     | \$ 11,425.00   | \$ 510.88                                | \$ 12,767.00   | \$ 596.70                                | \$ 14,917.50   | \$ 590.00                                 | \$ 14,750.00   |
| 2    | 2-Direction, 1-Channel Dector                                              | 25        | \$ 564.00                                     | \$ 14,100.00   | \$ 629.73                                | \$ 15,743.25   | \$ 735.80                                | \$ 18,395.00   | \$ 710.00                                 | \$ 17,750.00   |
| 3    | 2-Direction, 2-Channel Detector                                            | 25        | \$ 736.00                                     | \$ 18,400.00   | \$ 822.21                                | \$ 20,555.25   | \$ 960.70                                | \$ 24,017.50   | \$ 950.00                                 | \$ 23,750.00   |
| 4    | 1-Channel Detector w/White or Blue LED Conf. light                         | 25        | \$ 550.00                                     | \$ 13,750.00   | \$ 620.83                                | \$ 15,520.75   | \$ 725.40                                | \$ 18,135.00   | \$ 710.00                                 | \$ 17,750.00   |
| 5    | 1-Channel Detector w/ 1 White or Blue LED Conf. light                      | 25        | \$ 657.00                                     | \$ 16,425.00   | \$ 733.20                                | \$ 18,330.00   | \$ 856.70                                | \$ 21,417.50   | \$ 850.00                                 | \$ 21,250.00   |
| 6    | 2-Channel Detector w/ 2 White or Blue LED Conf. lights                     | 25        | \$ 921.00                                     | \$ 23,025.00   | \$ 1,029.15                              | \$ 25,728.75   | \$ 1,202.50                              | \$ 30,062.50   | \$ 1,220.00                               | \$ 30,500.00   |
| 7    | 4 Ch OSP w/ logging, Ethernet, & Integrated Conf. Light Enabled - 2 Slot   | 10        | \$ 2,623.00                                   | \$ 26,230.00   | \$ 2,925.00                              | \$ 29,250.00   | \$ 3,417.70                              | \$ 34,177.00   | \$ 3,210.00                               | \$ 32,100.00   |
| 8    | 4 Ch OSP w/ logging, Ethernet Integrated Conf. light Enabled - 1 Slot wide | 10        | \$ 2,623.00                                   | \$ 26,230.00   | \$ 2,925.00                              | \$ 29,250.00   | \$ 3,417.70                              | \$ 34,177.00   | \$ 3,210.00                               | \$ 32,100.00   |
| 9    | Detector cable, 3 conductor shielded - 500' reel                           | 5         | \$ 440.00                                     | \$ 2,200.00    | \$ 498.44                                | \$ 2,492.20    | \$ 582.40                                | \$ 2,912.00    | \$ 590.00                                 | \$ 2,950.00    |
| 10   | Detector cable, 3 conductor shielded - 1000' reel                          | 5         | \$ 882.00                                     | \$ 4,410.00    | \$ 989.09                                | \$ 4,945.45    | \$ 1,155.70                              | \$ 5,778.50    | \$ 1,250.00                               | \$ 6,250.00    |
| 11   | Detector cable, 3 conductor shielded - 2500' reel                          | 5         | \$ 2,205.00                                   | \$ 11,025.00   | \$ 2,461.05                              | \$ 12,305.25   | \$ 2,875.60                              | \$ 14,378.00   | \$ 2,950.00                               | \$ 14,750.00   |
| 12   | 4090 and DETOC mast arm mounting kit 3/4" - 14NPT                          | 50        | \$ 95.00                                      | \$ 4,750.00    | \$ 110.15                                | \$ 5,507.50    | \$ 128.70                                | \$ 6,435.00    | \$ 300.00                                 | \$ 15,000.00   |
| 13   | Replacement LED conf light for IC detector assemblies. White or Blue       | 10        | \$ 60.00                                      | \$ 600.00      | \$ 71.21                                 | \$ 712.10      | \$ 83.20                                 | \$ 832.00      | \$ 300.00                                 | \$ 3,000.00    |
| 14   | Pelso Mini Bracket Tomar Detector Mount                                    | 50        | \$ 99.00                                      | \$ 4,950.00    | \$ 144.64                                | \$ 7,232.00    | \$ 169.00                                | \$ 8,450.00    | \$ 120.00                                 | \$ 6,000.00    |
| 15   | Programmable Coded Emitter - black housing                                 | 3         | \$ 758.00                                     | \$ 2,274.00    | \$ 851.13                                | \$ 2,553.39    | \$ 994.50                                | \$ 2,983.50    | \$ 1,020.00                               | \$ 3,060.00    |
|      | Subtotal                                                                   |           |                                               | \$ 179,794.00  |                                          | \$ 202,892.89  |                                          | \$ 237,068.00  |                                           | \$ 240,960.00  |
|      | Less:                                                                      |           |                                               |                |                                          |                |                                          |                |                                           |                |
|      | Discount Terms                                                             | Net 45    | \$ -                                          |                | Net 45                                   | \$ -           | Net 45                                   | \$ -           | 1%/10-D                                   | \$ -           |
|      | Local Vendor Preference                                                    | No        | \$ -                                          |                | No                                       | \$ -           | No                                       | \$ -           | No                                        | \$ -           |
|      | Evaluation Total                                                           |           | \$ 179,794.00                                 |                | \$ 202,892.89                            |                | \$ 237,068.00                            |                | \$ 240,960.00                             |                |

# 2025-0172 Award Letter

Final Audit Report

2026-01-09

|                 |                                              |
|-----------------|----------------------------------------------|
| Created:        | 2026-01-08                                   |
| By:             | Alicia Ferris (Alicia.Ferris@edcgov.us)      |
| Status:         | Signed                                       |
| Transaction ID: | CBJCHBCAABAATKtb3kk3gcNuxZL5OkbeejfludN4zql6 |

## "2025-0172 Award Letter" History

-  Document created by Alicia Ferris (Alicia.Ferris@edcgov.us)  
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-  Document emailed to Kady Leitner (kady.leitner@edcgov.us) for approval  
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-  Email viewed by Kady Leitner (kady.leitner@edcgov.us)  
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