

**EVALUATION OF BID #17-070-027  
FLEET VEHICLES**

*Summary of Bid Awards*

Bid Vehicle #: Awarded Vendor: Location:	Description	Bid Price	Tax per Vehicle	Tire Fee per Vehicle	Total Cost per Unit	Order Qty	Subtotal	Est. Total (Taxes & Fees Incl.)
BID VEHICLE "A" Folsom Lake Ford Folsom, CA	<i>2016 Ford Expedition, 4x4, SSV Package</i>	\$ 33,332.00	\$ 2,416.57	\$ 8.75	\$ 35,757.32	6	\$ 199,992.00	\$ 214,543.92
BID VEHICLE "B" No Bids	<i>2017 Dodge Caravan / Chrysler Town &amp; Country van</i>	No Bids		\$ 8.75	No Bids	0	\$ -	\$ -
BID VEHICLE "C" No Bids	<i>2017 Toyota Rav-4, XLE, Hybrid, AWD</i>	No Bids		\$ 8.75	No Bids	0	\$ -	\$ -
BID VEHICLE "D" Future Ford Lincoln Roseville, CA	<i>2017 Ford Escape, AWD</i>	\$ 22,839.14	\$ 1,655.84	\$ 8.75	\$ 24,503.73	15	\$ 342,587.10	\$ 367,555.91
BID VEHICLE "E" Future Ford Lincoln Roseville, CA	<i>2017 Ford Explorer, 4x4, SUV</i>	\$ 26,942.79	\$ 1,953.35	\$ 8.75	\$ 28,904.89	4	\$ 107,771.16	\$ 115,619.57
BID VEHICLE "F" Future Ford Lincoln Roseville, CA	<i>2017 Ford F-150, 4x4, Crew Cab</i>	\$ 31,257.93	\$ 2,266.20	\$ 8.75	\$ 33,532.88	1	\$ 31,257.93	\$ 33,532.88
BID VEHICLE "G" Towne Ford Sales Redwood City, CA	<i>2017 Ford F-350, 1-Ton, 4x4, Super Cab w/8' Bed</i>	\$ 30,621.00	\$ 2,220.02	\$ 8.75	\$ 32,849.77	1	\$ 30,621.00	\$ 32,849.77
BID VEHICLE "H" Towne Ford Sales Redwood City, CA	<i>2017 Ford Fusion SE</i>	\$ 21,287.00	\$ 1,543.31	\$ 8.75	\$ 22,839.06	0	\$ -	\$ -
BID VEHICLE "I" Towne Ford Sales Redwood City, CA	<i>2017 Ford Fusion Sport</i>	\$ 28,566.00	\$ 2,071.04	\$ 8.75	\$ 30,645.79	0	\$ -	\$ -
BID VEHICLE "J" Towne Ford Sales Redwood City, CA	<i>2017 Ford Taurus</i>	\$ 25,838.00	\$ 1,873.26	\$ 8.75	\$ 27,720.01	2	\$ 51,676.00	\$ 55,440.01
BID VEHICLE "K" Folsom Lake Ford Folsom, CA	<i>2017 Ford Transit F-350, 12-Passenger Wagon w/Low Roof</i>	\$ 29,388.00	\$ 2,130.63	\$ 8.75	\$ 31,527.38	1	\$ 29,388.00	\$ 31,527.38
BID VEHICLE "L" Folsom Lake Ford Folsom, CA	<i>2017 Ford Transit F-350, 15-Passenger Wagon w/Low Roof</i>	\$ 30,621.00	\$ 2,220.02	\$ 8.75	\$ 32,849.77	0	\$ -	\$ -
BID VEHICLE "M" Towne Ford Sales Redwood City, CA	<i>2017 Ford Taurus SE, 4-Door Sedan</i>	\$ 20,882.00	\$ 1,513.95	\$ 8.75	\$ 22,404.70	0	\$ -	\$ -

**EVALUATION OF BID #17-070-027  
FLEET VEHICLES**

*Summary of Bid Awards*

Bid Vehicle #: Awarded Vendor: Location:	Description	Bid Price	Tax per Vehicle	Tire Fee per Vehicle	Total Cost per Unit	Order Qty	Subtotal	Est. Total (Taxes & Fees Incl.)
<b>BID VEHICLE "N"</b> Towne Ford Sales Redwood City, CA	<i>2017 Ford F-350, 4x4, Turbo Diesel, Super Cab</i>	\$ 38,319.00	\$ 2,778.13	\$ 8.75	\$ 41,105.88	2	\$ 76,638.00	\$ 82,211.76
<b>BID VEHICLE "O"</b> Towne Ford Sales Redwood City, CA	<i>2017 Ford F-350, 4x4, Crew Cab</i>	\$ 33,120.00	\$ 2,401.20	\$ 8.75	\$ 35,529.95	1	\$ 33,120.00	\$ 35,529.95
<b>BID VEHICLE "P"</b> Future Ford Lincoln Roseville, CA	<i>2017 Ford F-250 Pick up Truck, 3/4-Ton, 4x4, Crew Cab, Long Bed</i>	\$ 35,089.56	\$ 2,543.99	\$ 8.75	\$ 37,642.30	0	-	-
<b>BID VEHICLE "Q"</b> Towne Ford Sales Redwood City, CA	<i>2017 Ford F-350</i>	\$ 32,624.00	\$ 2,365.24	\$ 8.75	\$ 34,997.99	2	\$ 65,248.00	\$ 69,995.98
<b>Total</b>						<b>35</b>	<b>\$ 968,299.19</b>	<b>\$1,038,807.13</b>

**EVALUATION OF BID #17-070-027  
FLEET VEHICLES**

**Bid Vehicle:** A: 2017 Ford Expedition, 4x4, Special Service Vehicle Package  
**Quantity:** TBD

**Bid Price**

**Nissan of Stockton**  
 Stockton, CA  
 60 Days ARO  
 Terms: Net 30 Days

Bid Price: No Bid  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate -

**Folsom Lake Ford**  
 Folsom, CA  
 70 Days ARO  
 Terms: Less \$500-/20 days

Bid Price: 33,332.00  
 Terms Disc. (500.00)  
 5% LVP Disc. -  
 Evaluate **32,832.00**

**Exceptions: #26 Colors are Dune or Black Only**

**Courtesy Chevrolet Center**  
 San Diego, CA  
 60-90 Days ARO  
 Terms: Net 30 Days

Bid Price: No Bid  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate -

**Towne Ford Sales**  
 Redwood City, CA  
 120 Days ARO  
 Terms: Net 30 Days

Bid Price: 33,242.00  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate **33,242.00**

**No Exceptions;**

**Performance Chevrolet**  
 Sacramento, CA  
 70 Days ARO  
 Terms: Net 30 Days

Bid Price: No Bid  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate -

**Future Ford Lincoln**  
 Roseville, CA  
 56 Days ARO  
 Terms: Less \$500-/20 days

Bid Price: 33,961.93  
 Terms Disc. (500.00)  
 5% LVP Disc. -  
 Evaluate **33,461.93**

**No Exceptions;**

**EVALUATION OF BID #17-070-027  
FLEET VEHICLES**

**Bid Vehicle:** B: 2017 Dodge Caravan / Chrysler Town & Country  
**Quantity:** TBD

		<b>Bid Price</b>
<b>Nissan of Stockton</b>	Bid Price:	No Bid
Stockton, CA	Terms Disc.	-
	5% LVP Disc.	-
60 Days ARO	Evaluate	-
Terms: Net 30 Days		
<b>Folsom Lake Ford</b>	Bid Price:	No Bid
Folsom, CA	Terms Disc.	-
	5% LVP Disc.	-
70 Days ARO	Evaluate	-
Terms: Less \$500-/20 days		
<b>Courtesy Chevrolet Center</b>	Bid Price:	No Bid
San Diego, CA	Terms Disc.	-
	5% LVP Disc.	-
60-90 Days ARO	Evaluate	-
Terms: Net 30 Days		
<b>Towne Ford Sales</b>	Bid Price:	No Bid
Redwood City, CA	Terms Disc.	-
	5% LVP Disc.	-
120 Days ARO	Evaluate	-
Terms: Net 30 Days		
<b>Performance Chevrolet</b>	Bid Price:	No Bid
Sacramento, CA	Terms Disc.	-
	5% LVP Disc.	-
70 Days ARO	Evaluate	-
Terms: Net 30 Days		
<b>Future Ford Lincoln</b>	Bid Price:	No Bid
Roseville, CA	Terms Disc.	-
	5% LVP Disc.	-
56 Days ARO	Evaluate	-
Terms: Less \$500-/20 days		

**EVALUATION OF BID #17-070-027  
FLEET VEHICLES**

**Bid Vehicle:** C: 2017 Toyota RAV-4, XLE, Hybrid, AWD  
**Quantity:** TBD

<b>Bid Price</b>			
<b>Nissan of Stockton</b>	Bid Price:	No Bid	
Stockton, CA	Terms Disc.		-
	5% LVP Disc.		-
60 Days ARO	Evaluate		-
Terms: Net 30 Days			
<b>Folsom Lake Ford</b>	Bid Price:	No Bid	
Folsom, CA	Terms Disc.		-
	5% LVP Disc.		-
70 Days ARO	Evaluate		-
Terms: Less \$500-/20 days			
<b>Courtesy Chevrolet Center</b>	Bid Price:	No Bid	
San Diego, CA	Terms Disc.		-
	5% LVP Disc.		-
60-90 Days ARO	Evaluate		-
Terms: Net 30 Days			
<b>Towne Ford Sales</b>	Bid Price:	No Bid	
Redwood City, CA	Terms Disc.		-
	5% LVP Disc.		-
120 Days ARO	Evaluate		-
Terms: Net 30 Days			
<b>Performance Chevrolet</b>	Bid Price:	No Bid	
Sacramento, CA	Terms Disc.		-
	5% LVP Disc.		-
70 Days ARO	Evaluate		-
Terms: Net 30 Days			
<b>Future Ford Lincoln</b>	Bid Price:	No Bid	
Roseville, CA	Terms Disc.		-
	5% LVP Disc.		-
56 Days ARO	Evaluate		-
Terms: Less \$500-/20 days			

**EVALUATION OF BID #17-070-027  
FLEET VEHICLES**

**Bid Vehicle:** D: 2017 Ford Escape, AWD  
**Quantity:** TBD

		<b>Bid Price</b>	
<b>Nissan of Stockton</b>	Bid Price:	-	
Stockton, CA	Terms Disc.	-	
	5% LVP Disc.	-	
60 Days ARO	Evaluate	-	
Terms: Net 30 Days			
<b>Folsom Lake Ford</b>	Bid Price:	25,588.00	<b>No Exceptions:</b>
Folsom, CA	Terms Disc.	(500.00)	
	5% LVP Disc.	-	
70 Days ARO	Evaluate	<b>25,088.00</b>	
Terms: Less \$500-/20 days			
<b>Courtesy Chevrolet Center</b>	Bid Price:	No Bid	
San Diego, CA	Terms Disc.	-	
	5% LVP Disc.	-	
60-90 Days ARO	Evaluate	-	
Terms: Net 30 Days			
<b>Towne Ford Sales</b>	Bid Price:	24,298.00	<b>No Exceptions;</b>
Redwood City, CA	Terms Disc.	-	
	5% LVP Disc.	-	
120 Days ARO	Evaluate	<b>24,298.00</b>	
Terms: Net 30 Days			
<b>Performance Chevrolet</b>	Bid Price:	No Bid	
Sacramento, CA	Terms Disc.	-	
	5% LVP Disc.	-	
70 Days ARO	Evaluate	-	
Terms: Net 30 Days			
<b>Future Ford Lincoln</b>	Bid Price:	22,839.14	<b>No Exceptions;</b>
Roseville, CA	Terms Disc.	(500.00)	
	5% LVP Disc.	-	
56 Days ARO	Evaluate	<b>22,339.14</b>	
Terms: Less \$500-/20 days			

## EVALUATION OF BID #17-070-027 FLEET VEHICLES

**Bid Vehicle:** E: 2017 Ford Explorer, 4x4, 4-Door SUV  
**Quantity:** TBD

		Bid Price		
<b>Nissan of Stockton</b> Stockton, CA	Bid Price: Terms Disc. 5% LVP Disc. Evaluate	-	-	
60 Days ARO Terms: Net 30 Days				
<b>Folsom Lake Ford</b> Folsom, CA	Bid Price: Terms Disc. 5% LVP Disc. Evaluate	28,152.00 (500.00) -	27,652.00	<b>Exceptions:</b> No Full Size Spare
70 Days ARO Terms: Less \$500-/20 days				
<b>Courtesy Chevrolet Center</b> San Diego, CA	Bid Price: Terms Disc. 5% LVP Disc. Evaluate	No Bid -	-	
60-90 Days ARO Terms: Net 30 Days				
<b>Towne Ford Sales</b> Redwood City, CA	Bid Price: Terms Disc. 5% LVP Disc. Evaluate	27,300.00 -	27,300.00	<b>No Exceptions;</b>
120 Days ARO Terms: Net 30 Days				
<b>Performance Chevrolet</b> Sacramento, CA	Bid Price: Terms Disc. 5% LVP Disc. Evaluate	-	-	<b>Reject Bid - Category "E"</b> <b>Bid a 2017 Chevrolet Traverse AWD;</b> <b>This is a brand specific vehicle to</b> <b>match existing equipment.</b>
70 Days ARO Terms: Net 30 Days				
<b>Future Ford Lincoln</b> Roseville, CA	Bid Price: Terms Disc. 5% LVP Disc. Evaluate	26,942.79 (500.00) -	26,442.79	<b>No Exceptions;</b>
56 Days ARO Terms: Less \$500-/20 days				

## EVALUATION OF BID #17-070-027 FLEET VEHICLES

**Bid Vehicle:** F: 2017 1/2-Ton Pick Up Truck, 4c4, Crew Cab, 4-Door, w/6.5' Bed  
**Quantity:** TBD

		<b>Bid Price</b>		
<b>Nissan of Stockton</b>	Bid Price:		-	
Stockton, CA	Terms Disc.		-	
	5% LVP Disc.		-	
60 Days ARO	Evaluate		-	
Terms: Net 30 Days				
<b>Folsom Lake Ford</b>	Bid Price:	32,489.00		<b>2017 Ford F-150, 4x4, Crew Cab;</b>
Folsom, CA	Terms Disc.	(500.00)		<b>Exceptions: #12 No Rear Air.</b>
	5% LVP Disc.		-	
70 Days ARO	Evaluate		<b>31,989.00</b>	
Terms: Less \$500-/20 days				
<b>Courtesy Chevrolet Center</b>	Bid Price:	31,118.00		<b>2017 Chevrolet Silverado, 4x4, Crew Cab;</b>
San Diego, CA	Terms Disc.		-	<b>Exceptions; #2 153 " Wheelbase; #14 - 26 Gallon Fuel Tank;</b>
	5% LVP Disc.		-	
60-90 Days ARO	Evaluate		<b>31,118.00</b>	
Terms: Net 30 Days				
<b>Towne Ford Sales</b>	Bid Price:	31,286.00		<b>2017 Ford F-150;</b>
Redwood City, CA	Terms Disc.		-	<b>No Exceptions;</b>
	5% LVP Disc.		-	
120 Days ARO	Evaluate		<b>31,286.00</b>	
Terms: Net 30 Days				
<b>Performance Chevrolet</b>	Bid Price:	35,005.00		<b>2017 Chevrolet Silverado 1500, 4x4, Crew Cab;</b>
Sacramento, CA	Terms Disc.		-	<b>Exceptions; #2 -0153" Wheelbase; #14 - 26 Gallon Fuel Tank;</b>
	5% LVP Disc.		-	<b>#27 - Interior Trim is Black;</b>
70 Days ARO	Evaluate		<b>35,005.00</b>	<b>Additional Features; Rear Warning Sensors Not Available.</b>
Terms: Net 30 Days				
<b>Future Ford Lincoln</b>	Bid Price:	31,257.93		<b>2017 Ford F-150;</b>
Roseville, CA	Terms Disc.	(500.00)		<b>No Exceptions;</b>
	5% LVP Disc.		-	
56 Days ARO	Evaluate		<b>30,757.93</b>	
Terms: Less \$500-/20 days				



**EVALUATION OF BID #17-070-027  
FLEET VEHICLES**

**Bid Vehicle:** G: 2017 Ford F-350 Pick Up Truck, 1-Ton, 4x4, Super Cab, w/8'Bed, SRW  
**Quantity:** TBD

**Bid Price**

**Nissan of Stockton**  
 Stockton, CA  
 60 Days ARO  
 Terms: Net 30 Days

Bid Price: No Bid  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate -

**Folsom Lake Ford**  
 Folsom, CA  
 70 Days ARO  
 Terms: Less \$500-/20 days

Bid Price: 32,232.00 **No Exceptions;**  
 Terms Disc. (500.00)  
 5% LVP Disc. -  
 Evaluate **31,732.00**

**Courtesy Chevrolet Center**  
 San Diego, CA  
 60-90 Days ARO  
 Terms: Net 30 Days

Bid Price: No Bid  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate -

**Towne Ford Sales**  
 Redwood City, CA  
 120 Days ARO  
 Terms: Net 30 Days

Bid Price: 30,621.00 **No Exceptions;**  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate **30,621.00**

**Performance Chevrolet**  
 Sacramento, CA  
 70 Days ARO  
 Terms: Net 30 Days

Bid Price: No Bid  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate -

**Future Ford Lincoln**  
 Roseville, CA  
 56 Days ARO  
 Terms: Less \$500-/20 days

Bid Price: 32,054.42 **No Exceptions;**  
 Terms Disc. (500.00)  
 5% LVP Disc. -  
 Evaluate **31,554.42**

**EVALUATION OF BID #17-070-027  
FLEET VEHICLES**

**Bid Vehicle:** H: 2017 Mid Size Sedan, 4-Door  
**Quantity:** TBD

**Bid Price**

**Nissan of Stockton**  
Stockton, CA  
60 Days ARO  
Terms: Net 30 Days

Bid Price: 23,517.75  
Terms Disc. -  
5% LVP Disc. -  
Evaluate **23,517.75**

**Folsom Lake Ford**  
Folsom, CA  
70 Days ARO  
Terms: Less \$500-/20 days

Bid Price: 21,954.00  
Terms Disc. (500.00)  
5% LVP Disc. -  
Evaluate **21,454.00**

**2017 Ford Fusion SE;  
No Exceptions;**

**Courtesy Chevrolet Center**  
San Diego, CA  
60-90 Days ARO  
Terms: Net 30 Days

Bid Price: No Bid  
Terms Disc. -  
5% LVP Disc. -  
Evaluate -

**Towne Ford Sales**  
Redwood City, CA  
120 Days ARO  
Terms: Net 30 Days

Bid Price: 21,287.00  
Terms Disc. -  
5% LVP Disc. -  
Evaluate **21,287.00**

**2017 Ford Fusion;  
No Exceptions;**

**Performance Chevrolet**  
Sacramento, CA  
70 Days ARO  
Terms: Net 30 Days

Bid Price: 28,898.00  
Terms Disc. -  
5% LVP Disc. -  
Evaluate **28,898.00**

**2017 Chevrolet Malibu Premier  
Exceptions; #24 Leather Seating Surface**

**Future Ford Lincoln**  
Roseville, CA  
56 Days ARO  
Terms: Less \$500-/20 days

Bid Price: 23,072.79  
Terms Disc. (500.00)  
5% LVP Disc. -  
Evaluate **22,572.79**

**2017 Ford Fusion SE;  
Exceptions; #1 - 231 HP**

**EVALUATION OF BID #17-070-027  
FLEET VEHICLES**

**Bid Vehicle:** I: 2017 Mid Size Sedan, 4-Door, AWD  
**Quantity:** TBD

		<b>Bid Price</b>	
<b>Nissan of Stockton</b> Stockton, CA	Bid Price:	No Bid	
	Terms Disc.	-	
	5% LVP Disc.	-	
60 Days ARO	Evaluate	-	
Terms: Net 30 Days			
<b>Folsom Lake Ford</b> Folsom, CA	Bid Price:	No Bid	
	Terms Disc.	-	
	5% LVP Disc.	-	
70 Days ARO	Evaluate	-	
Terms: Less \$500-/20 days			
<b>Courtesy Chevrolet Center</b> San Diego, CA	Bid Price:	No Bid	
	Terms Disc.	-	
	5% LVP Disc.	-	
60-90 Days ARO	Evaluate	-	
Terms: Net 30 Days			
<b>Towne Ford Sales</b> Redwood City, CA	Bid Price:	28,566.00	<b>2017 Ford Fusion Sport;</b>
	Terms Disc.		<b>No Exceptions;</b>
	5% LVP Disc.		
120 Days ARO	Evaluate	<b>28,566.00</b>	
Terms: Net 30 Days			
<b>Performance Chevrolet</b> Sacramento, CA	Bid Price:	No Bid	
	Terms Disc.		
	5% LVP Disc.		
70 Days ARO	Evaluate	-	
Terms: Net 30 Days			
<b>Future Ford Lincoln</b> Roseville, CA	Bid Price:	30,286.93	<b>2017 Ford Fusion Sport;</b>
	Terms Disc.	(500.00)	<b>No Exceptions;</b>
	5% LVP Disc.		
56 Days ARO	Evaluate	<b>29,786.93</b>	
Terms: Less \$500-/20 days			

**EVALUATION OF BID #17-070-027  
FLEET VEHICLES**

**Bid Vehicle:** J: 2017 Full Size Sedan, 4-Door, AWD  
**Quantity:** TBD

**Bid Price**

**Nissan of Stockton**  
Stockton, CA  
60 Days ARO  
Terms: Net 30 Days

Bid Price: No Bid  
Terms Disc. -  
5% LVP Disc. -  
Evaluate -

**Folsom Lake Ford**  
Folsom, CA  
70 Days ARO  
Terms: Less \$500-/20 days

Bid Price: 26,788.00  
Terms Disc. (500.00)  
5% LVP Disc. -  
Evaluate **26,288.00**

**2017 Ford Taurus SEL, AWD;  
No Exceptions;**

**Courtesy Chevrolet Center**  
San Diego, CA  
60-90 Days ARO  
Terms: Net 30 Days

Bid Price: No Bid  
Terms Disc. -  
5% LVP Disc. -  
Evaluate -

**Towne Ford Sales**  
Redwood City, CA  
120 Days ARO  
Terms: Net 30 Days

Bid Price: 25,838.00  
Terms Disc. -  
5% LVP Disc. -  
Evaluate **25,838.00**

**2017 Ford Taurus;  
No Exceptions;**

**Performance Chevrolet**  
Sacramento, CA  
70 Days ARO  
Terms: Net 30 Days

Bid Price: No Bid  
Terms Disc. -  
5% LVP Disc. -  
Evaluate -

**Future Ford Lincoln**  
Roseville, CA  
56 Days ARO  
Terms: Less \$500-/20 days

Bid Price: 26,795.79  
Terms Disc. (500.00)  
5% LVP Disc. -  
Evaluate **26,295.79**

**2017 Ford Taurus;  
Exceptions; #15 - 18" Wheels;**

## EVALUATION OF BID #17-070-027 FLEET VEHICLES

**Bid Vehicle:** K: 2017 Ford Transit T-350, 12-Passenger Wagon, Low Roof  
**Quantity:** TBD

### Bid Price

**Nissan of Stockton**  
 Stockton, CA  
 60 Days ARO  
 Terms: Net 30 Days

Bid Price: No Bid  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate -

**Folsom Lake Ford**  
 Folsom, CA  
 90 Days ARO  
 Terms: Less \$500-/20 days

Bid Price: 29,388.00 **No Exceptions;**  
 Terms Disc. (500.00)  
 5% LVP Disc. -  
 Evaluate **28,888.00**

**Courtesy Chevrolet Center**  
 San Diego, CA  
 60-90 Days ARO  
 Terms: Net 30 Days

Bid Price: No Bid  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate -

**Towne Ford Sales**  
 Redwood City, CA  
 120 Days ARO  
 Terms: Net 30 Days

Bid Price: 28,933.00 **Exceptions; #24 All Vinyl or All Cloth Only.**  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate **28,933.00**

**Performance Chevrolet**  
 Sacramento, CA  
 70 Days ARO  
 Terms: Net 30 Days

Bid Price: No Bid  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate -

**Future Ford Lincoln**  
 Roseville, CA  
 56 Days ARO  
 Terms: Less \$500-/20 days

Bid Price: 30,286.93 **No Exceptions;**  
 Terms Disc. (500.00)  
 5% LVP Disc. -  
 Evaluate **29,786.93**

## EVALUATION OF BID #17-070-027 FLEET VEHICLES

**Bid Vehicle:** L: 2017 Ford Transit T-350, 15-Passenger Wagon, Low Roof  
**Quantity:** TBD

### Bid Price

**Nissan of Stockton**  
 Stockton, CA  
 60 Days ARO  
 Terms: Net 30 Days

Bid Price: No Bid  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate -

**Folsom Lake Ford**  
 Folsom, CA  
 90 Days ARO  
 Terms: Less \$500-/20 days

Bid Price: 30,621.00 **No Exceptions;**  
 Terms Disc. (500.00)  
 5% LVP Disc. -  
 Evaluate **30,121.00**

**Courtesy Chevrolet Center**  
 San Diego, CA  
 60-90 Days ARO  
 Terms: Net 30 Days

Bid Price: No Bid  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate -

**Towne Ford Sales**  
 Redwood City, CA  
 120 Days ARO  
 Terms: Net 30 Days

Bid Price: 30,208.00 **Exceptions; #24 All Vinyl or All Cloth Only.**  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate **30,208.00**

**Performance Chevrolet**  
 Sacramento, CA  
 70 Days ARO  
 Terms: Net 30 Days

Bid Price: No Bid  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate -

**Future Ford Lincoln**  
 Roseville, CA  
 56 Days ARO  
 Terms: Less \$500-/20 days

Bid Price: 39,103.93 **Exceptions; #24 All Vinyl or All Cloth Only.**  
 Terms Disc. (500.00)  
 5% LVP Disc. -  
 Evaluate **38,603.93**

**EVALUATION OF BID #17-070-027  
FLEET VEHICLES**

**Bid Vehicle:** M: 2017 Ford Taurus SE Sedan, 4-Door  
**Quantity:** TBD

**Bid Price**

**Nissan of Stockton**  
 Stockton, CA  
 60 Days ARO  
 Terms: Net 30 Days

Bid Price: -  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate -

**Folsom Lake Ford**  
 Folsom, CA  
 70 Days ARO  
 Terms: Less \$500-/20 days

Bid Price: 22,696.00  
 Terms Disc. (500.00)  
 5% LVP Disc. -  
 Evaluate **22,196.00**

**No Exceptions;**

**Courtesy Chevrolet Center**  
 San Diego, CA  
 60-90 Days ARO  
 Terms: Net 30 Days

Bid Price: No Bid  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate -

**Towne Ford Sales**  
 Redwood City, CA  
 120 Days ARO  
 Terms: Net 30 Days

Bid Price: 20,882.00  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate **20,882.00**

**No Exceptions;**

**Performance Chevrolet**  
 Sacramento, CA  
 70 Days ARO  
 Terms: Net 30 Days

Bid Price: -  
 Terms Disc. -  
 5% LVP Disc. -  
 Evaluate -

**Reject Bid - Category "M"**  
**Bid a 2017 Chevrolet Impala LT:**  
**This is a brand specific vehicle to match existing equipment.**

**Future Ford Lincoln**  
 Roseville, CA  
 56 Days ARO  
 Terms: Less \$500-/20 days

Bid Price: 22,119.79  
 Terms Disc. (500.00)  
 5% LVP Disc. -  
 Evaluate **21,619.79**

**2017 Ford Taurus;**  
**Exceptions; #15 - 18" Wheels**

## EVALUATION OF BID #17-070-027 FLEET VEHICLES

**Bid Vehicle:** N: 2017 Pick Up Truck, 1-Ton, 4x4, Turbo Diesel, Super Cab-Quad Door, Long Bed, SRW  
**Quantity:** TBD

Bid Price			
<b>Nissan of Stockton</b> Stockton, CA  60 Days ARO Terms: Net 30 Days	Bid Price: No Bid Terms Disc. - 5% LVP Disc. - Evaluate -		
<b>Folsom Lake Ford</b> Folsom, CA  70 Days ARO Terms: Less \$500-/20 days	Bid Price: 39,442.00 Terms Disc. (500.00) 5% LVP Disc. - Evaluate <b>38,942.00</b>	<b>2017 Ford F-350, 4x4, Turbo Diesel, Super Cab</b> <b>Exceptions;</b> #6 Locking Axle Button, Limited Slip Not Available; #29 Not Standard on XL; <b>Additional Features;</b> Rear Axle Limited slip-Elec. Locking Axle; Manuals On-Line Only.	
<b>Courtesy Chevrolet Center</b> San Diego, CA  60-90 Days ARO Terms: Net 30 Days	Bid Price: 42,334.00 Terms Disc. - 5% LVP Disc. - Evaluate <b>42,334.00</b>	<b>2017 Chevrolet Silverado 3500, 4x4, Diesel;</b> <b>No Exceptions;</b>	
<b>Towne Ford Sales</b> Redwood City, CA  120 Days ARO Terms: Net 30 Days	Bid Price: 38,319.00 Terms Disc. - 5% LVP Disc. - Evaluate <b>38,319.00</b>	<b>2017 Ford F-350, 4x4. Turbo Diesel, Super Cab</b> <b>Exceptions;</b> Rear Axle Locking Only	
<b>Performance Chevrolet</b> Sacramento, CA  70 Days ARO Terms: Net 30 Days	Bid Price: No Bid Terms Disc. - 5% LVP Disc. - Evaluate -		
<b>Future Ford Lincoln</b> Roseville, CA  56 Days ARO Terms: Less \$500-/20 days	Bid Price: 39,469.50 Terms Disc. (500.00) 5% LVP Disc. - Evaluate <b>38,969.50</b>	<b>2017 Ford F-350;</b> <b>Exceptions;</b> #8 No Duel Battery;	



## EVALUATION OF BID #17-070-027 FLEET VEHICLES

**Bid Vehicle:** O: 2017 Pick Up Truck, 1-Ton, 4x4, Crew Cab, Short Bed, SRW  
**Quantity:** TBD

Bid Price			
<b>Nissan of Stockton</b> Stockton, CA  60 Days ARO Terms: Net 30 Days	Bid Price: No Bid Terms Disc. - 5% LVP Disc. - Evaluate -		
<b>Folsom Lake Ford</b> Folsom, CA  70 Days ARO Terms: Less \$500-/20 days	Bid Price: 34,623.00 Terms Disc. (500.00) 5% LVP Disc. - Evaluate <b>34,123.00</b>	<b>2017 Ford F-350, 4x4, Crew Cab;</b> <b>Exceptions;</b> #6 Limited Slip Not Available-Elec. Locking Axle Button; #29 Not Standard; <b>Additional Features:</b> Rear Axle-Elec. Locking Axle	
<b>Courtesy Chevrolet Center</b> San Diego, CA  60-90 Days ARO Terms: Net 30 Days	Bid Price: 34,390.00 Terms Disc. - 5% LVP Disc. - Evaluate <b>34,390.00</b>	<b>2017 Chevrolet Silverado 3500, 4x4, Crew Cab;</b> <b>Exceptions;</b> #1 - 6.0 Liter V8; #8 - Single Battery Only w/Gas Motor.	
<b>Towne Ford Sales</b> Redwood City, CA  120 Days ARO Terms: Net 30 Days	Bid Price: 33,120.00 Terms Disc. - 5% LVP Disc. - Evaluate <b>33,120.00</b>	<b>2017 Ford F-350;</b> <b>Exceptions;</b> #6 Electronic Locking Only; <b>Additional Features;</b> Rear Axle Locking Only.	
<b>Performance Chevrolet</b> Sacramento, CA  70 Days ARO Terms: Net 30 Days	Bid Price: 35,462.00 Terms Disc. - 5% LVP Disc. - Evaluate <b>35,462.00</b>	<b>2017 Chevrolet Silverado 3500, 4x4, Crew Cab,</b> <b>Short Bed;</b> <b>Exceptions;</b> #1 - 6.0 Liter V8;	
<b>Future Ford Lincoln</b> Roseville, CA  56 Days ARO Terms: Less \$500-/20 days	Bid Price: 34,083.42 Terms Disc. (500.00) 5% LVP Disc. - Evaluate <b>33,583.42</b>	<b>2017 Ford F-350;</b> <b>Exceptions;</b> #8 No Duel Battery;	

**EVALUATION OF BID #17-070-027  
FLEET VEHICLES**

**Bid Vehicle:** P: 2017 Ford F-250 Pick Up Truck, 3/4-Ton, 4x4, Crew Cab, Long Bed  
**Quantity:** TBD

**Bid Price**

<b>Nissan of Stockton</b> Stockton, CA 60 Days ARO Terms: Net 30 Days	Bid Price: Terms Disc. 5% LVP Disc. Evaluate	No Bid - - -	
<b>Folsom Lake Ford</b> Folsom, CA 70 Days ARO Terms: Less \$500-/20 days	Bid Price: Terms Disc. 5% LVP Disc. Evaluate	37,897.00 (500.00) - <b>37,397.00</b>	<b>No Exceptions;</b>
<b>Courtesy Chevrolet Center</b> San Diego, CA 60-90 Days ARO Terms: Net 30 Days	Bid Price: Terms Disc. 5% LVP Disc. Evaluate	No Bid - - -	
<b>Towne Ford Sales</b> Redwood City, CA 120 Days ARO Terms: Net 30 Days	Bid Price: Terms Disc. 5% LVP Disc. Evaluate	35,316.00 - - <b>35,316.00</b>	<b>No Exceptions;</b>
<b>Performance Chevrolet</b> Sacramento, CA 70 Days ARO Terms: Net 30 Days	Bid Price: Terms Disc. 5% LVP Disc. Evaluate	No Bid - - -	
<b>Future Ford Lincoln</b> Roseville, CA 56 Days ARO Terms: Less \$500-/20 days	Bid Price: Terms Disc. 5% LVP Disc. Evaluate	35,089.56 (500.00) - <b>34,589.56</b>	<b>No Exceptions;</b>

## EVALUATION OF BID #17-070-027 FLEET VEHICLES

**Bid Vehicle:** Q: 2017 Pick Up Truck, 4x4, 1-Ton, Crew Cab, Long Bed, SRW  
**Quantity:** TBD

Bid Price			
<b>Nissan of Stockton</b> Stockton, CA  60 Days ARO Terms: Net 30 Days	Bid Price: No Bid Terms Disc. - 5% LVP Disc. - Evaluate -		
<b>Folsom Lake Ford</b> Folsom, CA  70 Days ARO Terms: Less \$500-/20 days	Bid Price: 33,332.00 Terms Disc. (500.00) 5% LVP Disc. - Evaluate <b>32,832.00</b>	<b>2017 Ford F-350;</b> <b>No Exceptions;</b>	
<b>Courtesy Chevrolet Center</b> San Diego, CA  60-90 Days ARO Terms: Net 30 Days	Bid Price: No Bid Terms Disc. - 5% LVP Disc. - Evaluate -		
<b>Towne Ford Sales</b> Redwood City, CA  120 Days ARO Terms: Net 30 Days	Bid Price: 32,624.00 Terms Disc. 5% LVP Disc. Evaluate <b>32,624.00</b>	<b>2017 Ford F-350;</b> <b>No Exceptions;</b>	
<b>Performance Chevrolet</b> Sacramento, CA  70 Days ARO Terms: Net 30 Days	Bid Price: 34,306.00 Terms Disc. 5% LVP Disc. Evaluate <b>34,306.00</b>	<b>2017 Chevrolet Silverado, 1-Ton, 4x4, Crew Cab,</b> <b>Long Bed;</b> <b>Exceptions; #1 - 6.0 Liter V8</b>	
<b>Future Ford Lincoln</b> Roseville, CA  56 Days ARO Terms: Less \$500-/20 days	Bid Price: 33,788.56 Terms Disc. (500.00) 5% LVP Disc. Evaluate <b>33,288.56</b>	<b>2017 Ford F-350;</b> <b>No Exceptions;</b>	