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February 9, 2011

Frank Pedersen, Jr.
3D DATACOM
11365 Sunrise Gold Circle
Rancho Cordova, CA 95742

Via Fax (916) 859-9110

SUBJECT: Access Control/CCTV/Intrusion Alarm System for the Human Services/Child Support Services/Health Services Departments Placerville and South Lake Tahoe (Contract No. PW 10-30566, CIP No. 90400)

This letter serves to respond to your February 4, 2011 email and February 8, 2011 letter received via email and fax protesting the award of the above referenced project to Security and Asset Management, LP dba Sonitrol of Sacramento.

In your protest you indicated that you attempted to submit your bid at the "appropriate address." However, as indicated by the description in your letter and as confirmed by County staff, your employee actually attempted to submit your bid at the Permit Counter at 2850 Fairlane Court. Page N-1 Notice to Bidders clearly states that bids "will be received by the Clerk of the Board of Supervisors, at the Board of Supervisors 330 Fair Lane, Placerville, CA 95667 or by mailing to 330 Fair Lane, until Thursday, February 3, 2011 at 2:00 p.m." It is the bidder's responsibility to timely deliver its bid to the correct address as specified in the Notice to Bidders—330 Fair Lane. Your attempted delivery to a different address—2850 Fairlane Court—did not meet that requirement. Accordingly, we deny this aspect of your protest.

Your protest letter also states that "Sonitrol altered the bid documents." We have examined Security and Asset Management, LP dba Sonitrol of Sacramento's bid proposal and found no indications that the bid documents were modified other than as required by Addendum No. 2. Therefore, this aspect of your protest is also denied.

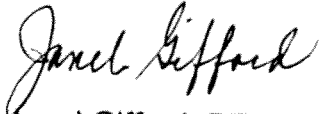
Finally, you protest that award to Security and Asset Management, L.P., "would cost the County a premium" over your bid. Not only is there insufficient evidence to support this portion of your protest, but it is an improper basis for protest in that the County is required to award the project to the lowest responsive, responsible bidder, in accordance with the Public Contract Code and applicable law.

Consequently, your protest is denied. As required by the County's protest procedures, we will include the details of this protest in our report to the Board of

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Access Control/CCTV/Intrusion Alarm for HuSD/CSD/HeSD
Contract No. PW 10-30566, CIP No. 90400
Response to 3D Datacom protest Letter
February 9, 2011

Supervisors. Award of this project will be considered by the Board of Supervisors on February 15, 2011, at 9:00 a.m., at 330 Fair Lane, Placerville, CA 95667.

Sincerely,



Janel Gifford, PE
Supervising Civil Engineer
Office Engineer/ Contract Services Unit

Attachment

Cc : Security and Asset Management, LP dba Sonitrol of Sacramento