

#19-204-036 - Juniper Networks
Network Components and License for Maintenance & Support

Evaluation *

REJECTED
Bidder did not use the Quotation
Schedule as required

Juniper Networks Components				(A) Hypertec USA, Inc dba/Hypertec Direct Tempe, AZ		(B) Zones, LLC Auburn, WA		(C) Opal Business Solutions McMurray, PA		(D) Xyple LLC Round Rock, TX		(E) PCMG, Inc. El Segundo, CA		(F) Howard Technology Solutions Laurel, MS		(G) DSA Technologies Elk Grove, CA		(H) Wlaker and Associates Welcome, NC		(I) Mergent Systems, Inc Fair Oaks, CA	
Bid Item #	Qty	UOM	Description	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	2	ea	Juniper EX Series EX4600, 24 SFP+/SFP Ports, 4 QSFP ports, front to back airflow switch 24 ports managed rack-mountable Item ID: EX4600-40F-AFO	\$6,812.50	\$13,625.00	\$4,801.09	\$9,602.18	\$5,263.00	\$10,526.00	\$7,152.50	\$14,305.00	\$4,801.18	\$9,602.36	\$1,230.00	\$2,460.00	\$16,037.00	\$32,074.00	\$5,769.70	\$11,539.40	\$5,102.85	\$10,205.70
2	2	ea	Juniper EX Series EX4300, 48-Port 10/100/1000BaseT PoE-plus +1100W AC PS Item ID: EX4300-48P	\$3,977.27	\$7,954.54	\$3,097.05	\$6,194.10	\$3,373.00	\$6,746.00	\$4,613.87	\$9,227.74	\$3,097.10	\$6,194.20	\$4,663.00	\$9,326.00	\$10,345.00	\$20,690.00	\$3,721.87	\$7,443.74	\$3,295.25	\$6,590.50
3	2	ea	Juniper Networks Uplink Module EX4300, 4-Port 10G SFP+/4-Port 1G SFP Uplink Module Item ID: EX-UM-4X4SFP	\$625.00	\$1,250.00	\$597.26	\$1,194.52	\$693.00	\$1,386.00	\$889.77	\$1,779.54	\$597.27	\$1,194.54	\$900.00	\$1,800.00	\$1,995.00	\$3,990.00	\$717.75	\$1,435.50	\$655.34	\$1,310.68
4	2	ea	Juniper Networks Power Supply Hot-Plug / Redundant 1100 Watt Item ID: JPSU-1100-AC-AFO	\$596.59	\$1,193.18	\$463.14	\$926.28	\$560.00	\$1,120.00	\$689.96	\$1,379.92	\$463.14	\$926.28	\$698.00	\$1,396.00	\$1,547.00	\$3,094.00	\$556.57	\$1,113.14	\$508.17	\$1,016.34
5	2	ea	Juniper Networks Power Cord, AC, C15M, 13A/125V, 2.5M Straight NemeNS-15 to High Item ID: CBL-PWR-C15M-HITEMP-US	\$56.82	\$113.64	\$27.84	\$55.68	\$35.00	\$70.00	\$65.10	\$130.20	\$27.85	\$55.70	\$73.00	\$146.00	\$93.00	\$186.00	\$33.46	\$66.92	\$29.62	\$59.24
6	25	ea	Juniper Networks EX4300 48-Port 10/100/1000BaseT PoE Front To Back Airflow Item ID: EX3400-48P	\$4,829.55	\$120,738.75	\$2,525.24	\$63,131.00	\$2,756.00	\$68,900.00	\$3,762.01	\$94,050.25	\$2,525.28	\$63,132.00	\$3,802.00	\$95,050.00	\$8,435.00	\$210,875.00	\$3,034.70	\$75,867.50	\$2,770.82	\$69,270.50
7	25	ea	Juniper Networks Power Supply Redundant, EX3400 920W AC Power Supply, Front To Back Airflow Item ID: JPSU-920-AC-AFO	\$562.50	\$14,062.50	\$447.86	\$11,196.50	\$542.00	\$13,550.00	\$667.22	\$16,680.50	\$447.88	\$11,197.00	\$675.00	\$16,875.00	\$1,496.00	\$37,400.00	\$538.23	\$13,455.75	\$491.42	\$12,285.50
8	25	ea	Juniper Networks Power Cable 8ft, AC Power Cable for EX3400-48P Item ID: CBL-PWR-C13-US-48P	\$710.23	\$17,755.75	\$14.97	\$374.25	\$20.00	\$500.00	\$35.00	\$875.00	\$14.97	\$374.25	\$40.00	\$1,000.00	\$50.00	\$1,250.00	\$18.00	\$450.00	\$16.42	\$410.50
9	6	ea	Juniper Networks EX 2200 Compact Switch Managed, EX2200, 12 Port Switch Item ID: EX2200-C-12P-2G	\$710.23	\$4,261.38	\$771.49	\$4,628.94	\$866.00	\$5,196.00	\$1,149.34	\$6,896.04	\$771.51	\$4,629.06	\$1,162.00	\$6,972.00	\$2,577.00	\$15,462.00	\$927.15	\$5,562.90	\$846.52	\$5,079.12
10	1	ea	Juniper Networks SRX345 Services Gateway Security Appliance, Software Base Item ID: SRX345-SYS-JB	\$1,875.00	\$1,875.00	\$1,392.69	\$1,392.69	\$1,582.00	\$1,582.00	\$2,260.41	\$2,260.41	\$1,392.72	\$1,392.72	\$2,320.00	\$2,320.00	\$4,652.00	\$4,652.00	\$1,673.68	\$1,673.68	\$1,528.13	\$1,528.13
11	20	ea	Juniper Networks 40Gb Ethernet Direct Copper Cable, QSFP+ 40Gbps QSFP+ Passive DAC Cable, 50CM Item ID: EX-QSFP-40GE-DAC-50CM	\$85.23	\$1,704.60	\$61.97	\$1,239.40	\$100.00	\$2,000.00	\$114.90	\$2,298.00	\$61.97	\$1,239.40	\$164.00	\$3,280.00	\$207.00	\$4,140.00	\$74.48	\$1,489.60	\$65.93	\$1,318.60
12	4	ea	Juniper Networks 40Gb Ethernet Passive Direct Attach Copper Cable, QSFP+ 40-Gbps QSFP+ Passive DAC Cable, 3 Meter Item ID: QFX-QSFP-DAC-3M	\$107.95	\$431.80	\$119.75	\$479.00	\$200.00	\$800.00	\$178.40	\$713.60	\$119.75	\$479.00	\$182.00	\$728.00	\$400.00	\$1,600.00	\$143.91	\$575.64	\$127.41	\$509.64
13	2	ea	Juniper Networks 40Gb Ethernet Passive Direct Attach Copper Cable, QSFP+ 40-Gbps QSFP+ Passive DAC Cable, 1 Meter Item ID: QFX-QSFP-DAC-1M	\$85.23	\$170.46	\$89.81	\$179.62	\$150.00	\$300.00	\$133.80	\$267.60	\$89.81	\$179.62	\$136.00	\$272.00	\$300.00	\$600.00	\$107.94	\$215.88	\$95.57	\$191.14
14	2	ea	Juniper Networks 40Gb Ethernet Direct Attach Copper Cable, QSFP+ 40-gbps QSFP+ Passive DAC Cable, 5 Meter Item ID: JNP-QSFP-DAC-5M	\$789.77	\$1,579.54	\$299.38	\$598.76	\$497.00	\$994.00	\$700.00	\$1,400.00	\$299.38	\$598.76	\$782.00	\$1,564.00	\$1,000.00	\$2,000.00	\$359.78	\$719.56	\$318.53	\$637.06
15	4	ea	Juniper Networks SFP Transceiver Module 10 GigE, SFP+ 10GBASE-LR 10GE Optics, 1310 nm on Single-Mode Fibre-Optic Item ID: EX-SFP-10GE-LR	\$448.86	\$1,795.44	\$1,197.50	\$4,790.00	\$1,388.00	\$5,552.00	\$1,784.00	\$7,136.00	\$1,197.53	\$4,790.12	\$1,803.00	\$7,212.00	\$4,000.00	\$16,000.00	\$1,439.10	\$5,756.40	\$1,274.14	\$5,096.56
16	22	ea	Juniper Networks SFP Transceiver Module, 10GigE, SFP + 10BASE-SR 10GE Optics, 850 nm on Multimode Fibre-Optic Item ID: EX-SFP-10GE-SR	\$159.09	\$3,499.98	\$449.06	\$9,879.32	\$546.00	\$12,012.00	\$669.00	\$14,718.00	\$449.07	\$9,879.54	\$676.00	\$14,872.00	\$1,500.00	\$33,000.00	\$539.67	\$11,872.74	\$477.80	\$10,511.60
17	6	ea	Juniper Networks SFP (Mini-GBIC) Transceiver Module, SFP 1000BASE-SX-GE Optics, 850 nm on Multimode Fibre-Optic Item ID: EX-SFP-1GE-SX	\$90.91	\$545.46	\$149.69	\$898.14	\$199.00	\$1,194.00	\$223.00	\$1,338.00	\$149.69	\$898.14	\$224.00	\$1,344.00	\$500.00	\$3,000.00	\$179.89	\$1,079.34	\$159.27	\$955.62
18	4	ea	Juniper Networks Network Device Mounting Kit, Rack-Mount Kit for EX3400 Item ID: EX-4PST-RMK	\$221.59	\$886.36	\$134.72	\$538.88	\$184.00	\$736.00	\$200.70	\$802.80	\$134.72	\$538.88	\$203.00	\$812.00	\$450.00	\$1,800.00	\$161.91	\$647.64	\$147.82	\$591.28
19	6	ea	Juniper Networks Network Device Mounting Kit, Rack-Mount Kit For EX2200 Compact Item ID: EX-RMK2	\$28.41	\$170.46	\$17.96	\$107.76	\$25.00	\$150.00	\$26.76	\$160.56	\$17.96	\$107.76	\$28.00	\$168.00	\$60.00	\$360.00	\$21.60	\$129.60	\$19.72	\$118.32
20	2	ea	Juniper Networks Enhanced Feature License, Item ID: EX4300-48-EFL	\$1,130.68	\$2,261.36	\$784.64	\$1,569.28	\$879.00	\$1,758.00	\$976.50	\$1,953.00	\$802.49	\$1,604.98	\$1,101.00	\$2,202.00	\$1,395.00	\$2,790.00	\$961.47	\$1,922.94	\$726.54	\$1,453.08

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Bidder did not use the Quotation
Schedule as required

Juniper Networks Components				(A) Hypertec USA, Inc dba/Hypertec Direct Tempe, AZ		(B) Zones, LLC Auburn, WA		(C) Opal Business Solutions McMurray, PA		(D) Xyplis LLC Round Rock, TX		(E) PCMG, Inc. El Segundo, CA		(F) Howard Technology Solutions Laurel, MS		(G) DSA Technologies Elk Grove, CA		(H) Wlaker and Associates Welcome, NC		(I) Mergent Systems, Inc Fair Oaks, CA	
Bid Item #	Qty	UOM	Description	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
21	2	ea	Juniper Care Next-Day Extended Service Agreement 1 Year for EX4600-40F ITEM ID: SVC-ND-EX460040F	\$2,073.86	\$4,147.72	\$929.72	\$1,859.44	\$1,023.00	\$2,046.00	\$1,081.92	\$2,163.84	\$950.87	\$1,901.74	\$1,230.00	\$2,460.00	\$1,288.00	\$2,576.00	\$1,155.82	\$2,311.64	\$900.63	\$1,801.26
22	2	ea	Juniper Care Next-Day Extended Service Agreement 1 Year for EX4300-48P ITEM ID: SVC-ND-EX4300P48	\$676.14	\$1,352.28	\$313.28	\$626.56	\$350.00	\$700.00	\$364.56	\$729.12	\$320.40	\$640.80	\$411.00	\$822.00	\$434.00	\$868.00	\$389.47	\$778.94	\$303.47	\$606.94
23	1	ea	Juniper Care Next-Day Extended Service Agreement 1 Year for SRX345-SYS-JB ITEM ID: SVC-ND-SRX345JB	\$539.77	\$539.77	\$305.33	\$305.33	\$333.00	\$333.00	\$365.32	\$365.32	\$312.28	\$312.28	\$401.00	\$401.00	\$423.00	\$423.00	\$379.59	\$379.59	\$410.05	\$410.05
Evaluated Sub-Total					\$201,914.97		\$121,767.63		\$138,151.00		\$181,630.44		\$121,869.13		\$173,482.00		\$147,466.00		\$146,488.04		\$131,957.36
Payment Terms				0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00	5%	\$0.00
Local Vendor Preference (5%)				0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00	0%	\$0.00	5%	\$0.00
Evaluation Total					\$201,914.97		\$121,767.63		\$138,151.00		\$181,630.44		\$121,869.13		\$173,482.00		\$147,466.00		\$146,488.04		\$131,957.36
Delivery ARO				30 Days ARO		10 -15 Days ARO		14 - 21 Days ARO		30 Days ARO		5 Business Days ARO		14 Days ARO		2 Weeks ARO		4 -6 Weeks ARO		2 Weeks ARO	

* Evaluation is exclusive of sales tax