Date Received

# **CHIEF ADMINISTRATIVE OFFICE**

## **Procurement and Contracts Division**

- 1		

## NON-COMPETITIVE BID PURCHASE JUSTIFICATION

Required for all sole source acquisitions in excess of \$5,000.00.

This justification document consists of three (3) pages. All information must be provided and all questions must be answered.

Department Head approval is required.

	·					
	Requestir	ng Department Information				
Department:		Index Code:	Index Code:			
22-District Attorney		2200000				
Contact Name:		Subobject:	User Cod	e:		
Bryan Kuhlmann		6045				
Telephone:		Fax:				
530-621-6472						
	Required S	upplier / Vendor Informatio	on			
Vendor / Supplier Nan	-	Vendor / Supplier				
Roseville Chevrolet		350 Automall Dr.	, (d.d.) 555.			
Contact Name:		Roseville, CA 9566	 S1			
Nathan Alva						
Estimated Purchase P	Price:	Vendor / Supplier	Vendor / Supplier Email Address:			
\$ 69,680.98		• •	nalva@myrosevillechevrolet.com			
Telephone:			Fax:			
(530) 848-5070		T GA.				
Provide a brief descrip	otion of the acquisition, includ	ing all goods and/or services the	e vendor/supplier wi	II provide:		
Chevrolet to add to the be department owned a of an existing vehicle the threshold. Per County p	ir fleet, through the use of Su and later transferred to Fleet. nat was determined to be at e ourchasing policy C-17, section petitive bid process would pro	e a new vehicle (2026 Chevrole) pplemental Local Law Enforcem The office is in need of an addit nd-of-life and several other vehi on 3.4.3, the office is requesting roduce no economic benefit to the	nent Funding (SLES tional vehicle due to icles that are approa an exemption from	F). The vehicle will the recent surplus aching the mileage competitive bid due		
Department Head:  VRP  VRP (Nov 7, 2025 15:11:56 PST)  Signature						
Durchasing Agent	Michael Waimer (Nov. 12, 2025 10:09:54 PST)		BIZK			
Purchasing Agent:	Signature		B <b>AZK</b>			
5	J		KW			
Board of Supervisors:		Buyer Assignment:	T\VV			
Date:		Assigned To:		<u> </u>		
Item:		Date:		<u>—</u>		

### A. The good/service requested is restricted to one supplier for the reason stated below:

1. Why is the acquisition restricted to this goods/services supplier? (Explain why the acquisition cannot be competitively bid. Explain if this is an emergency purchase or how the supplier is the only source for the acquisition.)

The acquisition is restricted to Roseville Chevrolet because, after obtaining three competitive quotes for similarly equipped Chevrolet Tahoe LS vehicles, Roseville Chevrolet provided the lowest total cost to the County. Comparable quotes were received from Future Chevrolet (\$70,491.30) and Folsom Chevrolet (\$75,951.01); however, Roseville Chevrolet (\$69680.98) offered the most cost-effective option that met all required specifications. Additionally, the vehicle could not be sourced through the County's standard fleet procurement process due to extended lead times. The current time frame for acquiring a vehicle through the government purchasing program exceeds one year, which would not meet the operational needs of the District Attorney's Office. Procuring the vehicle directly from Roseville Chevrolet allows for timely acquisition while ensuring fiscal responsibility through a price comparison process. This approach ensures that the County obtains the required vehicle at the best available price and within an acceptable time frame, while maintaining compliance with procurement standards for competitive price evaluation.

2. Provide the background of events leading to this acquisition.

The District Attorney's Office has an immediate need to update its assigned vehicle due to aging fleet resources and recent reductions in available vehicles. The Investigations Unit recently had one of its vehicles removed from service by County Fleet due to mechanical issues, and although being replaced by Fleet, the lead time for the replacement is lengthy. Additionally, several other vehicles within the unit are nearing their mileage thresholds and will soon require replacement. By acquiring a new Chevrolet Tahoe LS, and assigned to District Attorney Vern Pierson, the current vehicle assigned to the District Attorney can be rotated to the Investigations Unit. This reassignment will help maintain operational readiness and reduce the need for an additional vehicle purchase in the near future. Procuring this vehicle now ensures continued support for investigative and prosecutorial functions while managing fleet resources efficiently.

3. Describe the uniqueness of the acquisition. (Why was the goods/services supplier chosen?)

Roseville Chevrolet was selected for this acquisition because they provided the lowest quote for a Chevrolet Tahoe LS meeting all required specifications. Three quotes were obtained from local dealerships—Roseville Chevrolet, Future Chevrolet, and Folsom Chevrolet, to ensure price competitiveness. Among these, Roseville Chevrolet offered the most cost-effective option while meeting all necessary vehicle requirements and delivery time frames. In addition, Roseville Chevrolet demonstrated the ability to provide the vehicle within a significantly shorter time frame than could be achieved through the County's standard fleet procurement process, which currently exceeds one year. Selecting Roseville Chevrolet ensures the County receives the best overall value while meeting the operational needs of the District Attorney's Office in a timely manner.

4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?

If the vehicle is not purchased from Roseville Chevrolet, the District Attorney's Office would face significant delays and increased costs. Acquiring the vehicle through the County's standard fleet procurement process would result in an estimated wait time of over one year, which would negatively impact the operational readiness of the office and its Investigations Unit. Alternatively, purchasing from another dealership would result in higher costs, as the quotes received from Future Chevrolet and Folsom Chevrolet were both more expensive than the quote provided by Roseville Chevrolet. Selecting Roseville Chevrolet allows the County to obtain the required vehicle at the lowest available cost and within a much shorter time frame, ensuring both fiscal responsibility and uninterrupted operational support for the District Attorney's Office.

5. What market research was conducted to substantiate no competition, including evaluation of other items consider? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The name and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

Market research for this acquisition involved obtaining competitive quotes from three local Chevrolet dealerships for a new Chevrolet Tahoe LS with equivalent specifications. The dealerships contacted were: Roseville Chevrolet, 350 Automall Drive, Roseville, CA 95661; Future Chevrolet, 4811 Madison Avenue, Sacramento, CA 95841; Folsom Chevrolet, 12655 Auto Mall Circle, Folsom, CA 95630. Each dealership was asked to provide a written quote for a similarly equipped vehicle. Upon review of the responses, Roseville Chevrolet offered the lowest total price and confirmed availability within the required time frame. The quotes from Future Chevrolet and Folsom Chevrolet were higher in cost and did not provide any additional advantages in terms of specifications or delivery schedule. The decision to proceed with Roseville Chevrolet was based on this comparative analysis, demonstrating both fiscal responsibility and timeliness. This approach ensured that the County obtained the most cost-effective and readily available vehicle option without the extended delays associated with standard fleet procurement, which currently exceeds one year.

### **B.** Price Analysis:

1. How was the price offered determined to be fair and reasonable? (Explain what basis was used for comparison and include cost analysis as applicable.)

The price was determined to be fair and reasonable through a comparison of written quotes obtained from three local Chevrolet dealerships: Roseville Chevrolet, Future Chevrolet, and Folsom Chevrolet, for a Chevrolet Tahoe LS with identical specifications. The quoted prices were all within a similar range, indicating consistency with the current market rate. Among these, Roseville Chevrolet provided the lowest overall cost, confirming that their offer represents the most economical and reasonable option available to the County. Additionally, County Fleet quoted the District Attorney's Office \$70k-\$75k in estimated cost for this vehicle request if going through the Fleet purchase process. This quoted amount is in the same vicinity as the quotes our office received from local dealerships, and potentially higher.

2. Describe any cost savings or avoidance realized (1 time or on-going) by acquiring the goods/services from this supplier.

By purchasing the Chevrolet Tahoe LS from Roseville Chevrolet, the County realizes immediate cost savings compared to the higher quotes received from Future Chevrolet and Folsom Chevrolet. Selecting the lowest-priced supplier ensures prudent use of public funds and avoids unnecessary expenditure for an identical vehicle configuration. Additionally, vehicle prices, particularly for high-demand models such as the Chevrolet Tahoe, have shown a consistent trend of increasing over time. Delaying the purchase to align with the standard fleet procurement process, which currently exceeds one year, would likely result in higher vehicle costs due to market inflation and potential model-year price increases. Procuring the vehicle now through Roseville Chevrolet therefore represents both a one-time cost savings and a strategic cost avoidance measure.



# **Purchase Agreement**

Nathan Alva Roseville Chevrolet 350 Automall Drive Roseville, CA 95661

Buyer	Co-Buyer	Vehicle
El Dorado County District Attorney's Office Bryan Kuhlmann 778 PACIFIC ST Placerville, CA 95667 E: (530) 621-6472 bryan.kuhlmann@edcda.us		2026 Chevrolet Tahoe LS VIN: 1GNS6MED1TR148398 Stock #: 260208 Mileage: 5 Color: Sterling Gray Metallic

Purchase Details		
Retail Price:	\$65,495.00	
Sales Price:	\$64,245.00	
Savings:	\$1,250.00	
Accessories:	\$0.00	
Service Contract:	\$0.00	
GAP:	\$0.00	
Government Fees:	\$43.75	
Documentation Fees:	\$85.00	
Estimated Taxes:	\$5,307.23	
Total Sales Price:	\$69,680.98	
Trade Allowance:	\$0.00	
Trade Payoff:	\$0.00	
Trade Equity:	\$0.00	
Rebate:	\$0.00	
Cash Down:	\$0.00	
Cash Price:	\$69,680.98	

X	X
Customer Signature	Manager Signature
Date	Date

Disclaimer: Printed 10/28/25 3:07 PM

With approved credit.



# **Purchase Agreement**

Nathan Alva Roseville Chevrolet 350 Automall Drive Roseville, CA 95661

Disclaimer: Printed 10/28/25 3:07 PM

With approved credit.



# Future Chevrolet Fleet Department 4811 Madison Ave Sacramento, CA 95841 QUOTE #:

Ryan Montoya - Fleet Office: 916.626.3633 Cell: 916.671.4877 Date: 11/04/2025

COMPANY	EL DORADO COUNTY DISTRICT ATTORNEYS OFFICE BRYAN KUHLMANN - 530-957-8713 330 FAIR LANE PLACERVILLE, CA 95667		
CONTACT PHONE			
ADDRESS			
CITY, STATE, ZIP			

Deal#	Delivery# 036	
Stock# N/A	FAN# 804116	

Year	Make/Model	Vin	Number
2026	CHEVROLET SUBURBAN LS 4X4 BLACK	Т	BD
	PRI	CING IS BA	SED OFF MSRP OF \$66,470.00
	FLEET NET	COST =	\$65,470.00
	RE	BATES =	\$500.00
	DEL	VERY =	FREE
	TOTAL NET	COST =	\$64,970.00
	TAX % 8.2	250 =	\$5,401.30
LICENSE, REGISTRATION, TIRE, DOC		C FEES =	120.00 (EXEMPT)
	TOTAL AMOUN	T DUE =	\$70,491.30

We appreciate your Business <sup>©</sup>

<sup>\*\*</sup>VEHICLES SUBJECT TO AVAILABILITY\*\*



Date Invoice# October 29, 2025

To:

EL DORADO COUNTY DISTRICT

778 PACIFIC ST

PLACERVILLE CA 95667

SAC

Stock No	VIN		Price
	2026 CHEVROLET TAHOE		
	4X4 LS BLACK		
	TARGET PRODUCTION WEEK		
	11/17/2025		
	MUNICIPAL PRICING		\$70,500.00
	Subtotal		\$70,500.00
	Sales Tax	8.25%	\$5,823.26
	Ca Dealer fee		\$85.00
	DMV Fees	EXEMPT	\$42.75
	Rebates		\$500.00
	CASH DOWN		
	Total		\$75,951.01



### Detail Report for Customer

FOLSOM CHEVROLET

12655 AUTO MALL CIR, FOLSOM, CA, 95630

916-985-5600

Customer/Company:

Address:

Sales Consultant:

Vehicle #1: 2026 Chevrolet Tahoe	VIN/Order #	MSRP	Stock #
	FQZXWB	N/A	
Additional Vehicle Information			

Body Style: CK10706-4WD

PEG: 1LS-LS Preferred Equipment Group

Primary Color: GBA-Black

Trim: H0U-1WT/1LT/1SP/2LT/1FL/1LS-Cloth, Jet Black, Interior Trim Engine: L84-Engine: 5.3L, EcoTec3 V-8, DI, Dynamic Fuel Mgt, V V T

Transmission: MHS-10-Speed Automatic

Options: 1LS-LS Preferred Equipment Group

1SZ-Option Package Discount 4AA-Interior Trim, Jet Black 65C-California Prop 65 Label

A2X-Power Seat Adjuster (Driver's Side) A50-Seats: Front, Bucket, Full Feature AL9-Lumbar, Driver side, power ARN-Seat, 3rd row 60/40 Bench, manual ASD-RESTRAINT SYSTEM DRVR (SINGLE, ADAPTIVE) & PASS (DUAL) FRT, FRT & C TR

SEAT SIDÉ, ROOF SÌDE

AT6-Seat, 2nd row 60/40 Bench, manual AT9-LUMBAR PASSENGER SEAT, POWER, 2

WAY

ATH-Keyless Open & Keyless Start B30-Floor Covering: Carpet, Color Keyed BTV-Remote Engine Starting Pkg

**BVE-Assist Steps, Black** C6G-GVW Rating 7600 Lbs

CAV-LPO- All Weather Cargo Mat CJ2-Climate Control, Electronic - Multi-zone

CTB-Cross Traffic Alert Braking CWA-Rear Camera, Mirror Washer D07-Center Floor Console, fixed DLF-Mirrors, O/S: Power, Heated

EF7-COUNTRY UNITED STATES OF AMERICA (USA)

ENL-ENG CONTROL DISABLE STOP/START, NON-LATCHING

G86-AXLE LIMITED SLIP

**GBA-Black** 

GU5-Rear Axle: 3.23 Ratio

H0U-1WT/1LT/1SP/2LT/1FL/1LS-Cloth, Jet Black,

Interior Trim

IVE-Audio System, Virtual Cockpit J26-ENGINEERING YEAR 2026

KC4-Cooler, Engine Oil

KI4-120 Volt Electrical Receptacle, In Cab

KNP-Transmission Cooling System KSG-Adaptive Cruise Control

KW5-Alternator, 220 AMP L84-Engine: 5.3L, EcoTec3 V-8, DI, Dynamic Fuel

MĀH-MARKETING AREA US, PUERTO RICO/USVI X88-Nameplate - Chevrolet

MHS-10-Speed Automatic

N37-Steering Column, Manual Tilt & Telescoping

NB5-Single Exhaust System

R6Q-Processing Option RBR-Wheel, 22" x 9.0", Steel, Interim

RGJ-LPO - All-Weather Liner Protection package

RIA-LPO - Interior Floor Liners

RIB-LPO- All Weather Floor Liners, 3rd row RZB-(LPO) Grille, Black with Chevrolet Script SEV-LPO - 22" Wheels, 6-Spoke, Low Gloss Black

w/ Accents

SLM-Sales Stock Orders T8Z-Buckle-To-Drive

TAB-LAMP REAR COMBO BASE

TB4-Liftgate, Rear, manual TGD-HEADLAMP LEVEL MIDLEVEL

TQ5-Headlamps, Intellibeam

U2K-SiriusXM Satellite Radio (subscription)

**UE1-OnStar Communication System** UEU-Sensor, Forward Collision Alert **UFB-Rear Cross Traffic Alert Braking** 

UGN-Enhanced Automatic Emergency Braking

UK3-Radio Controls -Steering Wheel

**UKI-Side Active Safety** 

UKK-Sensor, Pedestrian Detection UKM-LANE ACTIVE SAFETY KEEP ASSIST

(OPTIMAL RETURN)

ÙKT-Pedestrian and Bicyclist Detection, Front UKZ-Obstacle Detection Enhanced, Extended

Trailer View

**UOW-DETECTION SIDE DOOR OPENING** WARNING, PEDESTRIANS/BICYLISTS/VEHICL E UQF-Speaker System: Standard Sound System URF-DISPLAY INSTRUMENT DRIVER INFO, DISPLAY ONLY, FAMILY C, 11", 2000 X 8 10 URW-Audio System, Adv Color LCD display

w/Google Built-in

UTJ-Theft Protection System, Unauthorized Entry

UV2-Surround Vision, HD

**UVZ-SENSOR COLLISION AVOIDANCE &** MITIGATION, VEHICLE REVERSE MOVEMENT

V55-Luggage Rack, side rails, chrome VK3-Front License Plate Mounting Provisions

VRS-LPO- Cargo Security Shade

VTB-ACCESSÖRY PROTECTOR - REAR BUMPER

VV4-4G LTE Wi-Fi Hotspot capable

W2D-LPO - Cargo Net

WNO-VIN MODEL YEAR 2026

XCG-Tires, 22in P275/50R22, All-Season, Blackwall

YF5-California Emissions YM8-LPO Processing Option

Z82-Trailering Package, 1925 B 8 of 10 ZW7-Suspension Package, Premium Smooth Ride

# DA Tahoe Noncompetitive Bid justification filled

Final Audit Report 2025-11-07

Created: 2025-11-07

By: Justene Cline (Justene Cline@edcgov us)

Status: Signed

Transaction ID: CBJCHBCAABAAohIC7Zadgl7lks4cK20t2-jyiQbhWGEt

# "DA Tahoe Noncompetitive Bid justification filled" History

Document created by Justene Cline (Justene.Cline@edcgov.us) 2025-11-07 - 10:08:57 PM GMT- IP address: 207.104.47.251

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Signer bryan.kuhlmann@edcda.us entered name at signing as Bryan Kuhlmann 2025-11-07 - 11:05:48 PM GMT- IP address: 174,208,110,145

Document approved by Bryan Kuhlmann (bryan.kuhlmann@edcda.us)

Approval Date: 2025-11-07 - 11:05:50 PM GMT - Time Source: server- IP address: 174,208,110,145

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