

CHIEF ADMINISTRATIVE OFFICE
Procurement and Contracts Division

Date Received

NON-COMPETITIVE BID PURCHASE JUSTIFICATION

Required for all sole source acquisitions in excess of \$5,000.00.

This justification document consists of three (3) pages. All information must be provided and all questions must be answered.
Department Head approval is required.

Requesting Department Information

Department:

22-District Attorney

Index Code:

2200000

Contact Name:

Bryan Kuhlmann

Subobject:

6045

User Code:

Telephone:

530-621-6472

Fax:

Required Supplier / Vendor Information

Vendor / Supplier Name:

Roseville Chevrolet

Vendor / Supplier Address:

350 Automall Dr.

Contact Name:

Nathan Alva

Roseville, CA 95661

Estimated Purchase Price:

\$ 69,680.98

Vendor / Supplier Email Address:

nalva@myrosevillechevrolet.com

Telephone:

(530) 848-5070

Fax:

Provide a brief description of the acquisition, including all goods and/or services the vendor/supplier will provide:

The District Attorney Office is requesting to purchase a new vehicle (2026 Chevrolet Tahoe LS) directly from Roseville Chevrolet to add to their fleet, through the use of Supplemental Local Law Enforcement Funding (SLESF). The vehicle will be department owned and later transferred to Fleet. The office is in need of an additional vehicle due to the recent surplus of an existing vehicle that was determined to be at end-of-life and several other vehicles that are approaching the mileage threshold. Per County purchasing policy C-17, section 3.4.3, the office is requesting an exemption from competitive bid due to the matter that a competitive bid process would produce no economic benefit to the County under this circumstance. Additional details are provided below.

Department Head:

VRP
VRP (Nov 7, 2025 15:11:56 PST)

Signature

Purchasing Agent:

Michelle Weiner
Michelle Weiner (Nov 12, 2025 10:08:54 PST)

Signature

BK
BK

Board of Supervisors:

Buyer Assignment:

Date:

Assigned To:

Item:

Date:

KW
KW

A. The good/service requested is restricted to one supplier for the reason stated below:

1. Why is the acquisition restricted to this goods/services supplier? (Explain why the acquisition cannot be competitively bid. Explain if this is an emergency purchase or how the supplier is the only source for the acquisition.)

The acquisition is restricted to Roseville Chevrolet because, after obtaining three competitive quotes for similarly equipped Chevrolet Tahoe LS vehicles, Roseville Chevrolet provided the lowest total cost to the County. Comparable quotes were received from Future Chevrolet (\$70,491.30) and Folsom Chevrolet (\$75,951.01); however, Roseville Chevrolet (\$69,680.98) offered the most cost-effective option that met all required specifications. Additionally, the vehicle could not be sourced through the County's standard fleet procurement process due to extended lead times. The current time frame for acquiring a vehicle through the government purchasing program exceeds one year, which would not meet the operational needs of the District Attorney's Office. Procuring the vehicle directly from Roseville Chevrolet allows for timely acquisition while ensuring fiscal responsibility through a price comparison process. This approach ensures that the County obtains the required vehicle at the best available price and within an acceptable time frame, while maintaining compliance with procurement standards for competitive price evaluation.

2. Provide the background of events leading to this acquisition.

The District Attorney's Office has an immediate need to update its assigned vehicle due to aging fleet resources and recent reductions in available vehicles. The Investigations Unit recently had one of its vehicles removed from service by County Fleet due to mechanical issues, and although being replaced by Fleet, the lead time for the replacement is lengthy. Additionally, several other vehicles within the unit are nearing their mileage thresholds and will soon require replacement. By acquiring a new Chevrolet Tahoe LS, and assigned to District Attorney Vern Pierson, the current vehicle assigned to the District Attorney can be rotated to the Investigations Unit. This reassignment will help maintain operational readiness and reduce the need for an additional vehicle purchase in the near future. Procuring this vehicle now ensures continued support for investigative and prosecutorial functions while managing fleet resources efficiently.

3. Describe the uniqueness of the acquisition. (Why was the goods/services supplier chosen?)

Roseville Chevrolet was selected for this acquisition because they provided the lowest quote for a Chevrolet Tahoe LS meeting all required specifications. Three quotes were obtained from local dealerships—Roseville Chevrolet, Future Chevrolet, and Folsom Chevrolet, to ensure price competitiveness. Among these, Roseville Chevrolet offered the most cost-effective option while meeting all necessary vehicle requirements and delivery time frames. In addition, Roseville Chevrolet demonstrated the ability to provide the vehicle within a significantly shorter time frame than could be achieved through the County's standard fleet procurement process, which currently exceeds one year. Selecting Roseville Chevrolet ensures the County receives the best overall value while meeting the operational needs of the District Attorney's Office in a timely manner.

4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?

If the vehicle is not purchased from Roseville Chevrolet, the District Attorney's Office would face significant delays and increased costs. Acquiring the vehicle through the County's standard fleet procurement process would result in an estimated wait time of over one year, which would negatively impact the operational readiness of the office and its Investigations Unit. Alternatively, purchasing from another dealership would result in higher costs, as the quotes received from Future Chevrolet and Folsom Chevrolet were both more expensive than the quote provided by Roseville Chevrolet. Selecting Roseville Chevrolet allows the County to obtain the required vehicle at the lowest available cost and within a much shorter time frame, ensuring both fiscal responsibility and uninterrupted operational support for the District Attorney's Office.

5. What market research was conducted to substantiate no competition, including evaluation of other items consider? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The name and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

Market research for this acquisition involved obtaining competitive quotes from three local Chevrolet dealerships for a new Chevrolet Tahoe LS with equivalent specifications. The dealerships contacted were: Roseville Chevrolet, 350 Automall Drive, Roseville, CA 95661; Future Chevrolet, 4811 Madison Avenue, Sacramento, CA 95841; Folsom Chevrolet, 12655 Auto Mall Circle, Folsom, CA 95630. Each dealership was asked to provide a written quote for a similarly equipped vehicle. Upon review of the responses, Roseville Chevrolet offered the lowest total price and confirmed availability within the required time frame. The quotes from Future Chevrolet and Folsom Chevrolet were higher in cost and did not provide any additional advantages in terms of specifications or delivery schedule. The decision to proceed with Roseville Chevrolet was based on this comparative analysis, demonstrating both fiscal responsibility and timeliness. This approach ensured that the County obtained the most cost-effective and readily available vehicle option without the extended delays associated with standard fleet procurement, which currently exceeds one year.

B. Price Analysis:

1. How was the price offered determined to be fair and reasonable? (Explain what basis was used for comparison and include cost analysis as applicable.)

The price was determined to be fair and reasonable through a comparison of written quotes obtained from three local Chevrolet dealerships: Roseville Chevrolet, Future Chevrolet, and Folsom Chevrolet, for a Chevrolet Tahoe LS with identical specifications. The quoted prices were all within a similar range, indicating consistency with the current market rate. Among these, Roseville Chevrolet provided the lowest overall cost, confirming that their offer represents the most economical and reasonable option available to the County. Additionally, County Fleet quoted the District Attorney's Office \$70k-\$75k in estimated cost for this vehicle request if going through the Fleet purchase process. This quoted amount is in the same vicinity as the quotes our office received from local dealerships, and potentially higher.

2. Describe any cost savings or avoidance realized (1 time or on-going) by acquiring the goods/services from this supplier.

By purchasing the Chevrolet Tahoe LS from Roseville Chevrolet, the County realizes immediate cost savings compared to the higher quotes received from Future Chevrolet and Folsom Chevrolet. Selecting the lowest-priced supplier ensures prudent use of public funds and avoids unnecessary expenditure for an identical vehicle configuration. Additionally, vehicle prices, particularly for high-demand models such as the Chevrolet Tahoe, have shown a consistent trend of increasing over time. Delaying the purchase to align with the standard fleet procurement process, which currently exceeds one year, would likely result in higher vehicle costs due to market inflation and potential model-year price increases. Procuring the vehicle now through Roseville Chevrolet therefore represents both a one-time cost savings and a strategic cost avoidance measure.



Purchase Agreement

QUOTE 1

Nathan Alva
Roseville Chevrolet
350 Automall Drive
Roseville, CA 95661

Buyer	Co-Buyer	Vehicle
El Dorado County District Attorney's Office Bryan Kuhlmann 778 PACIFIC ST Placerville, CA 95667 E: (530) 621-6472 bryan.kuhlmann@edcda.us		2026 Chevrolet Tahoe LS VIN: 1GNS6MED1TR148398 Stock #: 260208 Mileage: 5 Color: Sterling Gray Metallic

Purchase Details	
Retail Price:	\$65,495.00
Sales Price:	\$64,245.00
Savings:	\$1,250.00
Accessories:	\$0.00
Service Contract:	\$0.00
GAP:	\$0.00
Government Fees:	\$43.75
Documentation Fees:	\$85.00
Estimated Taxes:	\$5,307.23
Total Sales Price:	\$69,680.98
Trade Allowance:	\$0.00
Trade Payoff:	\$0.00
Trade Equity:	\$0.00
Rebate:	\$0.00
Cash Down:	\$0.00
Cash Price:	\$69,680.98

X

Customer Signature

Date

X

Manager Signature

Date

Disclaimer:

With approved credit.

Printed 10/28/25 3:07 PM



Purchase Agreement

Nathan Alva
Roseville Chevrolet
350 Automall Drive
Roseville, CA 95661

Disclaimer:

With approved credit.

Printed 10/28/25 3:07 PM



Future Chevrolet
 Fleet Department
 4811 Madison Ave
 Sacramento, CA 95841
QUOTE #:

Ryan Montoya - Fleet
 Office: 916.626.3633
 Cell: 916.671.4877

Date: 11/04/2025

COMPANY	EL DORADO COUNTY DISTRICT ATTORNEYS OFFICE
CONTACT PHONE	BRYAN KUHLMANN - 530-957-8713
ADDRESS	330 FAIR LANE
CITY, STATE, ZIP	PLACERVILLE, CA 95667

Deal#	Delivery# 036
Stock# N/A	FAN# 804116

Year	Make/Model	Vin Number
2026	CHEVROLET SUBURBAN LS 4X4 BLACK	TBD
PRICING IS BASED OFF MSRP OF \$66,470.00		
FLEET NET COST =		\$65,470.00
REBATES =		\$500.00
DELIVERY =		FREE
TOTAL NET COST =		\$64,970.00
TAX % 8.250 =		\$5,401.30
LICENSE, REGISTRATION, TIRE, DOC FEES =		120.00 (EXEMPT)
TOTAL AMOUNT DUE =		\$70,491.30

We appreciate your Business 😊

VEHICLES SUBJECT TO AVAILABILITY

SAC

[illegible]



Vehicle Locator

Detail Report for Customer

FOLSOM CHEVROLET

12655 AUTO MALL CIR, FOLSOM, CA, 95630

916-985-5600

Customer/Company:

Sales Consultant:

Address:

Vehicle #1: 2026 Chevrolet Tahoe	VIN/Order #	MSRP	Stock #
	FQZXWB	N/A	
Additional Vehicle Information			

Body Style: CK10706-4WD

PEG: 1LS-LS Preferred Equipment Group

Primary Color: GBA-Black

Trim: H0U-1WT/1LT/1SP/2LT/1FL/1LS-Cloth, Jet Black, Interior Trim

Engine: L84-Engine: 5.3L, EcoTec3 V-8, DI, Dynamic Fuel Mgt, V V T

Transmission: MHS-10-Speed Automatic

Options: 1LS-LS Preferred Equipment Group

1SZ-Option Package Discount

4AA-Interior Trim, Jet Black

65C-California Prop 65 Label

A2X-Power Seat Adjuster (Driver's Side)

A50-Seats: Front, Bucket, Full Feature

AL9-Lumbar, Driver side, power

ARN-Seat, 3rd row 60/40 Bench, manual

ASD-RESTRAINT SYSTEM DRVR (SINGLE,

ADAPTIVE) & PASS (DUAL) FRT, FRT & C TR

SEAT SIDE, ROOF SIDE

AT6-Seat, 2nd row 60/40 Bench, manual

AT9-LUMBAR PASSENGER SEAT, POWER, 2

WAY

ATH-Keyless Open & Keyless Start

B30-Floor Covering: Carpet, Color Keyed

BTV-Remote Engine Starting Pkg

BVE-Assist Steps, Black

C6G-GVW Rating 7600 Lbs

CAV-LPO- All Weather Cargo Mat

CJ2-Climate Control, Electronic - Multi-zone

CTB-Cross Traffic Alert Braking

CWA-Rear Camera, Mirror Washer

D07-Center Floor Console, fixed

DLF-Mirrors, O/S: Power, Heated

EF7-COUNTRY UNITED STATES OF AMERICA

(USA)

ENL-ENG CONTROL DISABLE STOP/START,

NON-LATCHING

G86-AXLE LIMITED SLIP

GBA-Black

GU5-Rear Axle: 3.23 Ratio

H0U-1WT/1LT/1SP/2LT/1FL/1LS-Cloth, Jet Black,

Interior Trim

IVE-Audio System, Virtual Cockpit

J26-ENGINEERING YEAR 2026

KC4-Cooler, Engine Oil

KI4-120 Volt Electrical Receptacle, In Cab

KNP-Transmission Cooling System

KSG-Adaptive Cruise Control

KW5-Alternator, 220 AMP

L84-Engine: 5.3L, EcoTec3 V-8, DI, Dynamic Fuel
Mgt, V V T

MAH-MARKETING AREA US, PUERTO RICO/USVI

MHS-10-Speed Automatic

N37-Steering Column, Manual Tilt & Telescoping

NB5-Single Exhaust System

R6Q-Processing Option

RBR-Wheel, 22" x 9.0", Steel, Interim

RE7-LPO- Cat Active Package

RGJ-LPO - All-Weather Liner Protection package

RIA-LPO - Interior Floor Liners

RIB-LPO- All Weather Floor Liners, 3rd row

RZB-(LPO) Grille, Black with Chevrolet Script

SEV-LPO - 22" Wheels, 6-Spoke, Low Gloss Black
w/ Accents

SLM-Sales Stock Orders

T8Z-Buckle-To-Drive

TAB-LAMP REAR COMBO BASE

TB4-Liftgate, Rear, manual

TGD-HEADLAMP LEVEL MIDLEVEL

TQ5-Headlamps, IntelliBeam

U2K-SiriusXM Satellite Radio (subscription)

UE1-OnStar Communication System

UEU-Sensor, Forward Collision Alert

UFB-Rear Cross Traffic Alert Braking

UGN-Enhanced Automatic Emergency Braking

UK3-Radio Controls -Steering Wheel

UKI-Side Active Safety

UKK-Sensor, Pedestrian Detection

UKM-LANE ACTIVE SAFETY KEEP ASSIST

(OPTIMAL RETURN)

UKT-Pedestrian and Bicyclist Detection, Front

UKZ-Obstacle Detection Enhanced, Extended

Trailer View

UOW-DETECTION SIDE DOOR OPENING

WARNING, PEDESTRIANS/BICYCLISTS/VEHICLE

UQF-Speaker System: Standard Sound System

URF-DISPLAY INSTRUMENT DRIVER INFO,

DISPLAY ONLY, FAMILY C, 11", 2000 X 8 10

URW-Audio System, Adv Color LCD display

w/Google Built-in

UTJ-Theft Protection System, Unauthorized Entry

UV2-Surround Vision, HD

UVZ-SENSOR COLLISION AVOIDANCE &

MITIGATION, VEHICLE REVERSE MOVEMENT

V55-Luggage Rack, side rails, chrome

VK3-Front License Plate Mounting Provisions

VR5-LPO- Cargo Security Shade

VTB-ACCESSORY PROTECTOR - REAR BUMPER

VV4-4G LTE Wi-Fi Hotspot capable

W2D-LPO - Cargo Net

WNO-VIN MODEL YEAR 2026

X88-Nameplate - Chevrolet

XCG-Tires, 22in P275/50R22, All-Season, Blackwall

YF5-California Emissions

YM8-LPO Processing Option

Z82-Trailer Package

ZW7-Suspension Package, Premium Smooth Ride

DA Tahoe Noncompetitive Bid justification filled

Final Audit Report

2025-11-07

Created:	2025-11-07
By:	Justene Cline (Justene.Cline@edcgov.us)
Status:	Signed
Transaction ID:	CBJCHBCAABAAohIC7Zadgl7lks4cK20t2-jyiQbhWGEt

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 Signer bryan.kuhlmann@edcda.us entered name at signing as Bryan Kuhlmann

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