

Date Received

**CHIEF ADMINISTRATIVE OFFICE
Procurement and Contracts Division**

NON-COMPETITIVE PURCHASE REQUEST JUSTIFICATION

Required for all (non-emergency) sole source acquisitions in excess of \$5,000.00 and sole source service requests in excess of \$100,000.00.

This justification document consists of three (3) pages. All information must be provided and all questions must be answered. **Department Head approval is required.**

Requesting Department Information

Department:

53-Behavioral Health

Org Code:

5310100

Contact Name:

Christianne Kernes

Subobject:

User Code:

Telephone:

530-573-7956

Fax:

Required Supplier / Vendor Information

Vendor / Supplier Name:

Nevada County

Vendor / Supplier Address:

950 Maidu Avenue, Suite 120 Nevada City, CA 95959

Contact Name:

Ashleigh Koski

Estimated Purchase Price/Contract Amount:

\$600,000

Vendor / Supplier Email Address:

ashleigh.koski@nevadacountyca.gov

Telephone:

(530) 470-2421

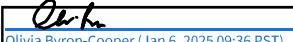
Fax:

Provide a brief description of the request, including all goods and/or services the vendor/supplier will provide and supporting exemption reference from Board Policy C-17 - Procurement Policy:

County of Nevada currently provides a Warm Line for callers to El Dorado County Mental Health Crisis Line. This request will expand services through El Dorado County to twenty-four (24) hour per day coverage including Crisis Line Triage and Access Line. Crisis Line Triage Services will evaluate callers for immediate need, provide information, consultation and education as appropriate. County of Nevada will also request Mobile Crisis Team or Law Enforcement dispatch as needed based on assessment of caller. Access Line phone services will connect the public to other Behavioral Health resources as needed.

Exemption is Policy C-17 3.4(3), "Competitive bidding would produce no economic benefit to the County." Telephone Crisis Services are currently being provided by Nevada County under Agreement 8848.

Department Head:


Olivia Byron-Cooper (Jan 6, 2025 09:36 PST)

Signature

Purchasing Agent:


Michele Weimer (Jan 9, 2025 10:10 PST)

Signature

Board of Supervisors:

Date: 03/25/25

Item: 25-0129

P&C Assignment:

Assigned To:

Date:

A. The good/service requested is restricted to one supplier for the reason stated below:

1. Why is the acquisition restricted to this goods/services supplier? (Explain why the acquisition cannot be competitively sourced. Explain how the supplier is the only source for the acquisition.)

Nevada County is the current contractor of After Hours Telephone Crisis Line Services which is a mandated service per Department of Health Care Services. The El Dorado County Health and Human Services Agency (HHSA) Behavioral Health Division is mandated to provide a crisis line for the Adult system of Care (ASOC) and Children's System of Care (CSOC) for mental health referrals or children, youth, and adults as well as telephone answering services for CSOC child welfare calls. HHSA has been contracting with Nevada County for these service since 2019 as they have specialty skills, qualifications and equipment required to provide Crisis Line and Access Line services. Expanding to twenty-four hour (24) hour, seven (7) day a week coverage with Nevada County will allow for the public to more easily access behavioral health services including the Mobile Crisis Team and other County Mental Health services.

This agreement is exempt from "competitive bidding under C-17 3.4(3), Exemptions from Competitive Bidding as "competitive bidding would produce no economic benefit to the County."

2. Provide the background of events leading to this acquisition.

Effective January 1, 2025, El Dorado County launched the Mobile Crisis Team countywide. This expansion has led to an increased demand for both Crisis Line and Access Line services. While the County currently provides these services from 8:00 a.m. to midnight, the growing need, along with staffing considerations, necessitates an expansion of services through Nevada County.

3. Describe the uniqueness of the acquisition. (Why was the goods/services supplier chosen?)

This provider was chosen because they have been providing the After Hours Telephone Crisis Line Services to El Dorado County since 2019.

4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?

The consequences of not purchasing the services or contracting with Nevada County would be the continued use of El Dorado County staff and increased expense to the County through on-call and overtime expenses for covering the Crisis Line and Access Line services.

5. What market research was conducted to substantiate no competition, including the evaluation of other items or service providers? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The name and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

Other providers have not been identified due to Nevada County being the provider of After Hours Telephone Crisis Line services since 2019.

B. Price Analysis:

1. How was the price offered determined to be fair and reasonable? (Explain what basis was used for comparison and include cost analysis as applicable.)

Nevada County provided rates based on estimates of current usage and services to be provided. There is language in the Amendment that allows for County or Contractor to renegotiate rates based on actual usage.

2. Describe any cost savings or avoidance realized (one-time or ongoing) by acquiring the goods/services from this supplier.

Acquiring the additional services from the supplier will reduce staffing costs for this required service as well as alleviate the staff time while having challenging with department vacancies.