

CHIEF ADMINISTRATIVE OFFICE
Procurement and Contracts Division

Date Received

11/20/2025

NON-COMPETITIVE BID PURCHASE JUSTIFICATION

Required for all sole source acquisitions in excess of \$5,000.00.

This justification document consists of three (3) pages. All information must be provided and all questions must be answered.
Department Head approval is required.

Requesting Department Information

Department: District Attorney	Index Code: N/A
Contact Name: Nadia Bauta / Justene Cline	Subobject: User Code:
Telephone: 530-621-5640	Fax:

Required Supplier / Vendor Information

Vendor / Supplier Name: Closure Intelligence, Inc.	Vendor / Supplier Address: 169 Madison Ave
Contact Name: Aaron Zelinger	STE 15345 New York, NY 10016
Estimated Purchase Price: \$165,000	Vendor / Supplier Email Address: aaron@closure-intel.com
Telephone: (650) 814-9066	Fax:

Provide a brief description of the acquisition, including all goods and/or services the vendor/supplier will provide:

Closure's Digital Analyst delivers an integrated suite of proprietary analytical tools for the unique demands of investigators and prosecutors, who regularly must integrate, organize, and interrogate large volumes of evidence across myriad formats and source systems. Closure enables investigators and prosecutors to proactively transcribe, translate, search, analyze, summarize, aggregate, reformat, and verify evidence related to specific criminal prosecutions, within a single platform. This integration of capabilities is specifically engineered to accelerate investigations and prosecutions, reduce manual review burdens, surface evidentiary insights, and facilitate the exploration of alternative and/or exculpatory hypotheses. The District Attorney's Office is requesting an exemption under Purchasing Policy C-17, Section 3.4.2 (a).

Department Head: VRP (Nov 18, 2025 18:52:42 PST)
Signature

NB
NB

Purchasing Agent: Michele Weimer (Nov 21, 2025 11:11:54 PST)
Signature

KW
KW

Board of Supervisors:
Date: _____
Item: _____

Buyer Assignment:
Assigned To: Matt P.
Date: 11/20/2025

A. The good/service requested is restricted to one supplier for the reason stated below:

1. Why is the acquisition restricted to this goods/services supplier? (Explain why the acquisition cannot be competitively bid. Explain if this is an emergency purchase or how the supplier is the only source for the acquisition.)

Closure is a sole source provider of a specialized Digital Analyst for investigations and prosecutions that consolidates multiple analytical functions—semantic (concept) search across modalities, large-scale audio intelligence (transcription/translation/search with prosecutorial auditability), and warrant-return ingestion/analysis, within a single user interface and workflow set. According to Closure’s survey of the field, other offerings are “point solutions” limited to a single task (e.g., transcription engines, document review tools, CDR visualizers, redaction tools, timeline builders) or systems integrators that connect systems but do not deliver this integrated analytical suite for prosecutors. To the best knowledge of Closure management (as of Sept. 2025), no other vendor offers all of these functions for law enforcement/prosecution in one platform.

2. Provide the background of events leading to this acquisition.

Investigative and prosecutorial teams routinely need to integrate, organize, and interrogate large volumes of evidence across many formats and source systems. Closure’s Digital Analyst was designed specifically for those demands, promising to accelerate investigations and prosecutions, reducing manual review, and enabling rigorous exploration of alternative/exculpatory hypotheses. Based on Closure’s documented capabilities and market scan, the department seeks to procure this single solution rather than assemble and operate multiple point tools.

3. Describe the uniqueness of the acquisition. (Why was the goods/services supplier chosen?)

As of Sept. 2025, Closure’s analysis has concluded that there are many other analytics vendors with “point solutions” pertaining to specific types of evidence or specific workflows — these include transcription engines, document review platforms, case management tools, device imaging and extraction companies, call detail record visualizers, video analysis tools, redacting products, timeline builders, and much else. Separately, there are system integrators, who primarily focus on integrating multiple source systems for other functionality. However, these point solutions and system integrators fall short of Closure’s robust approach across analytical tasks within an investigation & prosecution. Unique capabilities include: Semantic Search across media: concept-based search over thousands of pages and mixed media (documents, images, audio, other files) rather than simple keyword matching; Single interface/workflow: an integrated suite expressly engineered for investigators and prosecutors, not a general analytics product; among other unique capabilities.

4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?

The unified capability is what enables Closure to expedite the identification and analysis of specific, citable textual passages, images, utterances, and more, critical to investigations. Absent this purchase, staff would remain dependent on multiple disconnected point solutions and manual review, limiting the ability to perform concept-level search across modalities with fragmentation that slows investigations and prosecutions.

5. What market research was conducted to substantiate no competition, including evaluation of other items consider? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The name and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

As of September 2025, Closure's analysis concluded that available offerings are either (a) point solutions for specific evidence types/workflows (e.g., transcription engines, document review, device imaging/extraction, CDR visualization, video analysis, redaction, timeline tools), or (b) systems integrators focused on connecting systems. None offered the combined functionality of Closure's Digital Analyst within a single user interface and workflow for law-enforcement/prosecutorial users. Additionally, Closure reported market research through industry conferences and vendor sessions, including informational sessions held at: International Association of Chiefs of Police (IACP), Boston, MA (2024), California District Attorneys Association, Palm Desert, CA (2025) and California Homicide Investigators' Association, Las Vegas, NV (2025).

B. Price Analysis:

1. How was the price offered determined to be fair and reasonable? (Explain what basis was used for comparison and include cost analysis as applicable.)

Because Closure's offering is functionally unique (integrated suite in one platform for investigators/prosecutors), direct like-for-like competitive quotes are not available. Price reasonableness will therefore be assessed under standard County procedures for sole/single-source technology acquisitions, considering that Closure's platform consolidates capabilities that are otherwise obtained only through multiple separate point solutions and associated operational overhead.

2. Describe any cost savings or avoidance realized (1 time or on-going) by acquiring the goods/services from this supplier.

By obtaining a single integrated platform rather than assembling several separate point tools, the department anticipates avoiding the operational burden of moving evidence across tools and administering/training on multiple interfaces. Consolidation is expected to reduce manual review burdens and streamline analysis, consistent with the vendor's stated purpose. (No quantitative savings are asserted beyond the vendor's description.)



Closure Intelligence, Inc.
169 Madison Ave
STE 15345
New York, NY 10016

To whom it may concern,

This letter serves to confirm Closure Intelligence, Inc. (“Closure”) as a sole source provider of a specialized Digital Analyst for investigations and prosecutions. Closure’s Digital Analyst delivers an integrated suite of proprietary analytical tools for the unique demands of investigators and prosecutors, who regularly must integrate, organize, and interrogate large volumes of evidence across myriad formats and source systems.

Closure enables investigators and prosecutors to proactively transcribe, translate, search, analyze, summarize, aggregate, reformat, and verify evidence related to specific criminal prosecutions, within a single platform. This integration of capabilities is specifically engineered to accelerate investigations and prosecutions, reduce manual review burdens, surface evidentiary insights, and facilitate the exploration of alternative and/or exculpatory hypotheses.

Examples of specific capabilities that Closure performs include:

- **Semantic Search:** Rather than relying on “keyword” matching across documents, Closure performs concept searches across thousands of pages of documents, images, audio, and other media.
- **Audio Intelligence:** Closure transcribes, translates, and searches tens of thousands of hours of recorded communications, with capabilities and auditability tailored to investigative and prosecutorial contexts.
- **Warrant Returns:** Closure ingests, indexes, parses, and analyzes warrant returns from common social media and cloud providers, enabling investigators to interrogate lawfully obtained data related to their cases.

- **Email Search:** Closure ingests, indexes, parses, and analyzes email data, such as data from Microsoft Outlook, to assist prosecutors and investigators in their review of email-based evidence.
- **Citations & References:** Closure provides granular citations for all results provided, ensuring traceability and verification back to source evidence.
- **Redactions & Pseudoanonymization:** Closure redacts documents and other files to remove identifying information.
- **System Integration:** Closure integrates with existing source systems to augment investigative reviews with relevant departmental data.
- **Timeline Creation:** Closure generates draft timelines based on chronological evidence for investigators.
- **Interview & Interrogation Processing:** Closure processes interviews and other information to retrieve relevant facts, to help investigators write summaries and reports.
- **Case Organization:** Closure automatically stores, summarizes, and organizes the evidence related to a given criminal incident to improve searchability and discoverability of content.
- **Secure Collaboration:** Law enforcement can share analyses performed and cases organized by Closure with other approved government users.

This unified capability set enables Closure to expedite the identification and analysis of specific, citable textual passages, images, utterances, and more, critical to investigations.

Closure has therefore been tasked by law enforcement to support numerous criminal investigations & prosecutions, including by helping identify “hidden” admissions of guilt, unearth exculpatory evidence, clarify the status of previously tested or untested physical evidence, identify connections across cases, and much else.

JUSTIFICATION FOR SOLE SOURCE AWARD

As part of its normal business practice, Closure invests in understanding the capabilities of existing law enforcement software offerings. This includes online or open-source review of capabilities, proactive inquiries of vendors, interviews with law enforcement experts, and attendance at trade shows.

For example, Closure has thoroughly surveyed the field of available products at industry conferences — e.g., International Association of Chiefs of Police (IACP) in Boston, Massachusetts in 2024; at the California District Attorneys Association in Palm Desert, California 2025; at the California Homicide Investigators' Association in Las Vegas, Nevada in 2025 — and attended informational sessions with numerous software vendors for law enforcement.

As of Sept. 2025, our analysis has concluded that there are many other analytics vendors with “point solutions” pertaining to specific types of evidence or specific workflows — these include transcription engines, document review platforms, case management tools, device imaging and extraction companies, call detail record visualizers, video analysis tools, redacting products, timeline builders, and much else. Separately, there are system integrators, who primarily focus on integrating multiple source systems for other functionality. However, these point solutions and system integrators fall short of Closure’s robust approach across analytical tasks within an investigation & prosecution.

To the best knowledge of Closure management, there is no other vendor that offers all the functionality provided by Closure for law enforcement, within a single user interface and set of workflows.

Sincerely,

A handwritten signature in black ink, appearing to read 'A. Zelinger', with a stylized, flowing script.

Aaron Zelinger

Co-Founder & CEO
Closure Intelligence, Inc.
partners@closure-intel.com