



The County of El Dorado

Chief Administrative Office

Procurement & Contracts Division

Bid #08-070-053 New Vehicles

Evaluation

Bid Opening Date: November 20, 2007

Bid Vehicle:

Summary

	Price Per Vehicle*	Tax Per Vehicle	Tire Fee Per Vehicle	Total Cost per Unit	Number of Units to be ordered	Total Cost
BID VEHICLE A South Shore Motors	23,667.60	1,715.90	8.75	25,392.25	9	228,530.26
BID VEHICLE B South Shore Motors	24,426.91	1,770.95	8.75	26,206.61	6	157,239.67
BID VEHICLE C Thompsons	21,129.00	1,531.85	8.75	22,669.60	1	22,669.60
BID VEHICLE D Thompsons	23,323.00	1,690.92	8.75	25,022.67	1	25,022.67
BID VEHICLE E Hansel	14,964.39	1,084.92	8.75	16,058.06	1	16,058.06
BID VEHICLE F South Shore Motors	14,519.19	1,052.64	8.75	15,580.58	1	15,580.58
BID VEHICLE G Family	19,485.00	1,412.66	8.75	20,906.41	3	62,719.24
BID VEHICLE H Maita	16,210.00	1,175.23	8.75	17,393.98	8	139,151.80
BID VEHICLE I Family	21,395.00	1,551.14	8.75	22,954.89	6	137,729.33
BID VEHICLE J South Shore Motors	26,669.91	1,933.57	8.75	28,612.23	2	57,224.46
BID VEHICLE K Broadway	18,898.60	1,370.15	8.75	20,277.50	1	20,277.50
BID VEHICLE L Maita	16,457.00	1,193.13	8.75	17,658.88	2	35,317.77
BID VEHICLE M South Shore Motors	12,121.20	878.79	8.75	13,008.74	2	26,017.47
BID VEHICLE N South Shore Motors	16,676.57	1,209.05	8.75	17,894.37	1	17,894.37
BID VEHICLE O South Shore Motors	20,203.57	1,464.76	8.75	21,677.08	0	0.00

BID VEHICLE P South Shore Motors	20,008.40	1,450.61	8.75	21,467.76	1	21,467.76
BID VEHICLE Q South Shore Motors	19,137.57	1,387.47	8.75	20,533.79	1	20,533.79
BID VEHICLE R South Shore Motors	24,686.07	1,789.74	8.75	26,484.56	1	26,484.56
BID VEHICLE S Family	12,485.00	905.16	8.75	13,398.91	1	13,398.91
BID VEHICLE T South Shore Motors	28,913.91	2,096.26	8.75	31,018.92	2	62,037.84
BID VEHICLE U Broadway	20,533.60	1,488.69	8.75	22,031.04	0	0.00
BID VEHICLE V Thompsons	22,985.00	1,666.41	8.75	24,660.16	0	0.00
BID VEHICLE W Hansel	22,599.00	1,638.43	8.75	24,246.18	0	0.00
BID VEHICLE X Hansel	24,099.00	1,747.18	8.75	25,854.93	0	0.00
BID VEHICLE Y South Shore Motors	22,608.57	1,639.12	8.75	24,256.44	2	48,512.88

52	\$ 1,153,868.51
----	-----------------

** Price Per Vehicle is the actual bid price and does not include Local Vendor Preference credits or Discount Terms savings*

<u>Purchase Totals</u>	Amount	# of Vehicles
South Shore Motors	681,523.64	28
Thompson's Auto & Truck	47,692.27	2
Hansel Ford	16,058.06	1
Family Chevrolet	213,847.48	10
Broadway Motors	20,277.50	1
Maita Chevrolet	174,469.57	10

Bid Vehicle: (A) Ford Crown Victoria Police Interceptor-Class 01

Quantity: 9 **Bid Price** **Comments/Notes**

Vendor	South Shore Motors South Lake Tahoe, CA	Meets Specs Bid Price: 23,667.60 Terms Disc. 5% LVP Disc. (1,183.38) Evaluate 22,484.22	
--------	---	---	--

Vendor	Hansel Ford Santa Rosa, CA	Meets Specs Bid Price: 23,567.60 Terms Disc. 5% LVP Disc. - Evaluate 23,567.60	
--------	--------------------------------------	--	--

Vendor	Broadway Motors Oakland, CA	Meets Specs Bid Price: 23,496.60 Terms Disc. 5% LVP Disc. - Evaluate 23,496.60	
--------	---------------------------------------	--	--

Vendor	Senator Ford Sacramento, CA	Meets Specs Bid Price: 24,517.00 Terms Disc. 5% LVP Disc. - Evaluate 24,517.00	
--------	---------------------------------------	--	--

Vendor	Family Chevrolet Shingle Springs, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -	No Bid
--------	--	--	--------

Vendor	Maita Chevrolet Elk Grove, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -	No Bid
--------	---	--	--------

Bid Vehicle: (A) Ford Crown Victoria Police Interceptor-Class 01

Quantity: 9 **Bid Price** **Comments/Notes**

Vendor **Thompson's Auto & Truck** Meets Specs
Placerville, CA Bid Price: No Bid
Terms Disc.
5% LVP Disc. -
Evaluate -

Vendor **Thompson's Toyota** Meets Specs
Placerville, CA Bid Price: No Bid
Terms Disc.
5% LVP Disc. -
Evaluate -

Vendor Meets Specs
Bid Price:
Terms Disc.
5% LVP Disc. -
Evaluate -

Vendor Meets Specs
Bid Price:
Terms Disc.
5% LVP Disc. -
Evaluate -

Bid Vehicle: (B) Full Size Sport Utility Vehicle, 4WD, 4 Door SSV-Class 02P

Quantity: 6 **Bid Price** **Comments/Notes**

Vendor	South Shore Motors South Lake Tahoe, CA	Meets Specs Bid Price: 24,426.91 Terms Disc. 5% LVP Disc. (1,221.35) Evaluate 23,205.56	
--------	---	--	--

Vendor	Hansel Ford Santa Rosa, CA	Meets Specs Bid Price: 24,958.97 Terms Disc. 5% LVP Disc. - Evaluate 24,958.97	
--------	--------------------------------------	--	--

Vendor	Broadway Motors Oakland, CA	Meets Specs Bid Price: 25,390.97 Terms Disc. 5% LVP Disc. - Evaluate 25,390.97	
--------	---------------------------------------	--	--

Vendor	Senator Ford Sacramento, CA	Meets Specs Bid Price: 25,285.00 Terms Disc. 5% LVP Disc. - Evaluate 25,285.00	
--------	---------------------------------------	--	--

Vendor	Family Chevrolet Shingle Springs, CA	Meets Specs Bid Price: 34,800.00 Terms Disc. (500.00) 5% LVP Disc. (1,740.00) Evaluate 32,560.00	
--------	--	--	--

Vendor	Maita Chevrolet Elk Grove, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -	No Bid
--------	---	--	--------

Bid Vehicle: (B) Full Size Sport Utility Vehicle, 4WD, 4 Door SSV-Class 02P

Quantity:			Bid Price	Comments/Notes
6				
Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	Bid 2 Different Models/Prices
Vendor	Thompson's Toyota Placerville, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	No Bid
Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	
Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	

Bid Vehicle: (C) Description: Van, Mini Cargo or Cargo, 4 Wheel Drive-Class 05

Quantity:			Bid Price	Comments/Notes
1				
Vendor	South Shore Motors South Lake Tahoe, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- - -	No Bid
Vendor	Hansel Ford Santa Rosa, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	25,712.39 - 25,712.39	
Vendor	Broadway Motors Oakland, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	No Bid
Vendor	Senator Ford Sacramento, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	No Bid
Vendor	Family Chevrolet Shingle Springs, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	21,895.00 (500.00) (1,094.75) 20,300.25	
Vendor	Maita Chevrolet Elk Grove, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	No Bid

Bid Vehicle: (C) Description: Van, Mini Cargo or Cargo, 4 Wheel Drive-Class 05

Quantity:	1	Bid Price	Comments/Notes
------------------	---	------------------	-----------------------

Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs		
		Bid Price:	21,129.00	
		Terms Disc.		
		5% LVP Disc.	(1,056.45)	
		Evaluate	20,072.55	

Vendor	Thompson's Toyota Placerville, CA	Meets Specs		
		Bid Price:		No Bid
		Terms Disc.		
		5% LVP Disc.	-	
		Evaluate	-	

Vendor		Meets Specs		
		Bid Price:		
		Terms Disc.		
		5% LVP Disc.	-	
		Evaluate	-	

Vendor		Meets Specs		
		Bid Price:		
		Terms Disc.		
		5% LVP Disc.	-	
		Evaluate	-	

Bid Vehicle: (D) Van, Mini or Standard, 7 Passenger, 4 Wheel Drive-Class 05

Quantity:			Bid Price	Comments/Notes
1				
Vendor	South Shore Motors South Lake Tahoe, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	23,638.90 (1,181.95) 22,456.96	
Vendor	Hansel Ford Santa Rosa, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	30,393.39 - 30,393.39	
Vendor	Broadway Motors Oakland, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	 - -	No Bid
Vendor	Senator Ford Sacramento, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	24,882.00 - 24,882.00	
Vendor	Family Chevrolet Shingle Springs, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	23,895.00 (500.00) (1,194.75) 22,200.25	
Vendor	Maita Chevrolet Elk Grove, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	 - -	No Bid

Bid Vehicle: (D) Van, Mini or Standard, 7 Passenger, 4 Wheel Drive-Class 05

Quantity: 1 **Bid Price** **Comments/Notes**

Vendor	Thompson's Auto & Truck	Meets Specs	
	Placerville, CA	Bid Price:	23,323.00
		Terms Disc.	
		5% LVP Disc.	(1,166.15)
		Evaluate	22,156.85

Vendor	Thompson's Toyota	Meets Specs	
	Placerville, CA	Bid Price:	28,322.00
		Terms Disc.	
		5% LVP Disc.	(1,416.10)
		Evaluate	26,905.90

Vendor		Meets Specs	
		Bid Price:	
		Terms Disc.	
		5% LVP Disc.	-
		Evaluate	-

Vendor		Meets Specs	
		Bid Price:	
		Terms Disc.	
		5% LVP Disc.	-
		Evaluate	-

Bid Vehicle: (E) Van, Mini Cargo or Cargo, 2 Wheel Drive, Windows all Around-Class 04

Quantity: 1 **Bid Price** **Comments/Notes**

Vendor **South Shore Motors** Meets Specs
 South Lake Tahoe, CA Bid Price: No Bid
 Terms Disc.
 5% LVP Disc. -
 Evaluate -

Vendor	Hansel Ford	Meets Specs	
	Santa Rosa, CA	Bid Price:	14,964.39
		Terms Disc.	
		5% LVP Disc.	-
		Evaluate	14,964.39

Vendor **Broadway Motors** Meets Specs
 Oakland, CA Bid Price: No Bid
 Terms Disc.
 5% LVP Disc. -
 Evaluate -

Vendor **Senator Ford** Meets Specs
 Sacramento, CA Bid Price: 15,044.00
 Terms Disc.
 5% LVP Disc. -
 Evaluate 15,044.00

Vendor **Family Chevrolet** Meets Specs
 Shingle Springs, CA Bid Price: 18,985.00
 Terms Disc. (500.00)
 5% LVP Disc. (949.25)
 Evaluate 17,535.75

Vendor **Maita Chevrolet** Meets Specs
 Elk Grove, CA Bid Price: No Bid
 Terms Disc.
 5% LVP Disc. -
 Evaluate -

Bid Vehicle: (E) Van, Mini Cargo or Cargo, 2 Wheel Drive, Windows all Around-Class 04

Quantity:	1	Bid Price	Comments/Notes
------------------	---	------------------	-----------------------

Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	21,298.00 (1,064.90) 20,233.10	
--------	---	--	--	--

Vendor	Thompson's Toyota Placerville, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- - -	No Bid
--------	---	--	-------------	--------

Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	
--------	--	--	--------	--

Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	
--------	--	--	--------	--

Bid Vehicle: (F) Van, Mini Cargo or Cargo, 2 Wheel Drive, Panel Sides-Class 04

Quantity: 1 **Bid Price** **Comments/Notes**

Vendor	South Shore Motors South Lake Tahoe, CA	Meets Specs Bid Price: 14,519.19 Terms Disc. 5% LVP Disc. (725.96) Evaluate 13,793.23	
--------	---	--	--

Vendor	Hansel Ford Santa Rosa, CA	Meets Specs Bid Price: 15,708.39 Terms Disc. 5% LVP Disc. - Evaluate 15,708.39	
--------	--------------------------------------	--	--

Vendor	Broadway Motors Oakland, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -	No Bid
--------	---------------------------------------	--	--------

Vendor	Senator Ford Sacramento, CA	Meets Specs Bid Price: 14,848.00 Terms Disc. 5% LVP Disc. - Evaluate 14,848.00	
--------	---------------------------------------	--	--

Vendor	Family Chevrolet Shingle Springs, CA	Meets Specs Bid Price: 18,985.00 Terms Disc. (500.00) 5% LVP Disc. (949.25) Evaluate 17,535.75	
--------	--	--	--

Vendor	Maita Chevrolet Elk Grove, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -	No Bid
--------	---	--	--------

Bid Vehicle: (F) Van, Mini Cargo or Cargo, 2 Wheel Drive, Panel Sides-Class 04

Quantity:	1	Bid Price	Comments/Notes
------------------	---	------------------	-----------------------

Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs	
		Bid Price:	21,247.00
		Terms Disc.	
		5% LVP Disc.	(1,062.35)
		Evaluate	20,184.65

Vendor	Thompson's Toyota Placerville, CA	Meets Specs	
		Bid Price:	
		Terms Disc.	
		5% LVP Disc.	-
		Evaluate	-

No Bid

Vendor		Meets Specs	
		Bid Price:	
		Terms Disc.	
		5% LVP Disc.	-
		Evaluate	-

Vendor		Meets Specs	
		Bid Price:	
		Terms Disc.	
		5% LVP Disc.	-
		Evaluate	-

Bid Vehicle: (G) Mini Van, 7 Passenger, 2 Wheel Drive-Class 04

Quantity: 3 **Bid Price** **Comments/Notes**

Vendor **South Shore Motors** Meets Specs
 South Lake Tahoe, CA Bid Price: 21,628.90
 Terms Disc.
 5% LVP Disc. (1,081.45)
 Evaluate 20,547.46

Vendor **Hansel Ford** Meets Specs
 Santa Rosa, CA Bid Price: 19,883.39
 Terms Disc.
 5% LVP Disc. -
 Evaluate 19,883.39

Vendor **Broadway Motors** Meets Specs
 Oakland, CA Bid Price: No Bid
 Terms Disc.
 5% LVP Disc. -
 Evaluate -

Vendor **Senator Ford** Meets Specs
 Sacramento, CA Bid Price: 23,322.00
 Terms Disc.
 5% LVP Disc. -
 Evaluate 23,322.00

Vendor	Family Chevrolet	Meets Specs		
	Shingle Springs, CA	Bid Price:	19,485.00	
		Terms Disc.		
		5% LVP Disc.	(974.25)	
		Evaluate	18,510.75	

Vendor **Maita Chevrolet** Meets Specs
 Elk Grove, CA Bid Price: No Bid
 Terms Disc.
 5% LVP Disc. -
 Evaluate -

Bid Vehicle: (G) Mini Van, 7 Passenger, 2 Wheel Drive-Class 04

Quantity:			Bid Price	Comments/Notes
Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- - -	No Bid Sheet Submitted
Vendor	Thompson's Toyota Placerville, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	25,469.00 (1,273.45) 24,195.55	
Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	
Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	

Bid Vehicle: (H) Sedan, Midsize, 4 Door-Class 15

Quantity: 8 **Bid Price** **Comments/Notes**

Vendor **South Shore Motors** Meets Specs
 South Lake Tahoe, CA Bid Price:
 Terms Disc.
 5% LVP Disc. -
 Evaluate -

No Bid

Vendor **Hansel Ford** Meets Specs
 Santa Rosa, CA Bid Price:
 Terms Disc.
 5% LVP Disc. -
 Evaluate -

No Bid

Vendor **Broadway Motors** Meets Specs
 Oakland, CA Bid Price: 18,560.60
 Terms Disc.
 5% LVP Disc. -
 Evaluate 18,560.60

Vendor **Senator Ford** Meets Specs
 Sacramento, CA Bid Price: 16,183.00
 Terms Disc.
 5% LVP Disc. -
 Evaluate 16,183.00

Won't Accept Cage

Vendor **Family Chevrolet** Meets Specs
 Shingle Springs, CA Bid Price: 17,885.00
 Terms Disc. (500.00)
 5% LVP Disc. (894.25)
 Evaluate 16,490.75

Vendor	Maita Chevrolet	Meets Specs		
	Elk Grove, CA	Bid Price:	16,710.00	
		Terms Disc.	(500.00)	
		5% LVP Disc.	-	
		Evaluate	16,210.00	

Bid Vehicle: (H) Sedan, Midsize, 4 Door-Class 15

Quantity: 8 **Bid Price** **Comments/Notes**

Vendor **Thompson's Auto & Truck** Meets Specs Lowest Bid will not accept cage
Placerville, CA Bid Price: Bid 3 Different Models/Prices

Terms Disc.
5% LVP Disc. -
Evaluate -

Vendor **Thompson's Toyota** Meets Specs
Placerville, CA Bid Price: 23,632.00
Terms Disc.
5% LVP Disc. (1,181.60)
Evaluate 22,450.40

Vendor Meets Specs
Bid Price:
Terms Disc.
5% LVP Disc. -
Evaluate -

Vendor Meets Specs
Bid Price:
Terms Disc.
5% LVP Disc. -
Evaluate -

Bid Vehicle: (I) Sport Utility Vehicle, Midsize, 4 Wheel Drive, 4 Door-Class 10

Quantity: 6 **Bid Price** **Comments/Notes**

Vendor **South Shore Motors** Meets Specs
 South Lake Tahoe, CA Bid Price: 22,841.10
 Terms Disc.
 5% LVP Disc. (1,142.06)
 Evaluate 21,699.05

Vendor **Hansel Ford** Meets Specs
 Santa Rosa, CA Bid Price: 21,299.00
 Terms Disc.
 5% LVP Disc. -
 Evaluate 21,299.00

Vendor **Broadway Motors** Meets Specs
 Oakland, CA Bid Price: 21,059.60
 Terms Disc.
 5% LVP Disc. -
 Evaluate 21,059.60

Vendor **Senator Ford** Meets Specs
 Sacramento, CA Bid Price: 23,028.00
 Terms Disc.
 5% LVP Disc. -
 Evaluate 23,028.00

Vendor	Family Chevrolet	Meets Specs		
	Shingle Springs, CA	Bid Price:	21,895.00	
		Terms Disc.	(500.00)	
		5% LVP Disc.	(1,094.75)	
		Evaluate	20,300.25	

Vendor **Maita Chevrolet** Meets Specs
 Elk Grove, CA Bid Price: No Bid
 Terms Disc.
 5% LVP Disc. -
 Evaluate -

Bid Vehicle: (I) Sport Utility Vehicle, Midsize, 4 Wheel Drive, 4 Door-Class 10

Quantity:			Bid Price	Comments/Notes
Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	Bid 2 different models/prices
Vendor	Thompson's Toyota Placerville, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	28,500.00 (1,425.00) 27,075.00	
Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	
Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	

Bid Vehicle: (J) Full Size Sport Utility Vehicle, 4WD, 4 Door-Class 02P

Quantity: 1 **Bid Price** **Comments/Notes**

Vendor	South Shore Motors South Lake Tahoe, CA	Meets Specs Bid Price: 26,669.91 Terms Disc. 5% LVP Disc. (1,333.50) Evaluate 25,336.41
--------	---	--

Vendor	Hansel Ford Santa Rosa, CA	Meets Specs Bid Price: 25,356.97 Terms Disc. 5% LVP Disc. - Evaluate 25,356.97
--------	--------------------------------------	--

Vendor	Broadway Motors Oakland, CA	Meets Specs Bid Price: 27,407.97 Terms Disc. 5% LVP Disc. - Evaluate 27,407.97
--------	---------------------------------------	--

Vendor	Senator Ford Sacramento, CA	Meets Specs Bid Price: 27,357.00 Terms Disc. 5% LVP Disc. - Evaluate 27,357.00
--------	---------------------------------------	--

Vendor	Family Chevrolet Shingle Springs, CA	Meets Specs Bid Price: 32,485.00 Terms Disc. (500.00) 5% LVP Disc. (1,624.25) Evaluate 30,360.75
--------	--	--

Vendor	Maita Chevrolet Elk Grove, CA	Meets Specs Bid Price: 31,716.00 Terms Disc. (500.00) 5% LVP Disc. - Evaluate 31,216.00
--------	---	---

Bid Vehicle: (J) Full Size Sport Utility Vehicle, 4WD, 4 Door-Class 02P

Quantity: 1 **Bid Price** **Comments/Notes**

Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs Bid Price: 31,500.00 Terms Disc. 5% LVP Disc. (1,575.00) Evaluate 29,925.00
--------	---	---

Vendor	Thompson's Toyota Placerville, CA	Meets Specs Bid Price: 35,637.00 Terms Disc. 5% LVP Disc. (1,781.85) Evaluate 33,855.15
--------	---	---

Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -
--------	--	--

Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -
--------	--	--

Bid Vehicle: (K) Sport Utility Vehicle, Midsize, 2 Wheel Drive, 4 Door-Class 10A

Quantity: 1 **Bid Price** **Comments/Notes**

Vendor **South Shore Motors** Meets Specs
 South Lake Tahoe, CA Bid Price: 20,734.40
 Terms Disc.
 5% LVP Disc. (1,036.72)
 Evaluate 19,697.68

Vendor **Hansel Ford** Meets Specs
 Santa Rosa, CA Bid Price: 19,251.00
 Terms Disc.
 5% LVP Disc. -
 Evaluate 19,251.00

Vendor Broadway Motors Meets Specs Oakland, CA Bid Price: 18,898.60 Terms Disc. 5% LVP Disc. - Evaluate 18,898.60

Vendor **Senator Ford** Meets Specs
 Sacramento, CA Bid Price: 21,396.00
 Terms Disc.
 5% LVP Disc. -
 Evaluate 21,396.00

Vendor **Family Chevrolet** Meets Specs
 Shingle Springs, CA Bid Price: 21,384.00
 Terms Disc. (500.00)
 5% LVP Disc. (1,069.20)
 Evaluate 19,814.80

Vendor **Maita Chevrolet** Meets Specs
 Elk Grove, CA Bid Price: No Bid
 Terms Disc.
 5% LVP Disc. -
 Evaluate -

Bid Vehicle: (K) Sport Utility Vehicle, Midsize, 2 Wheel Drive, 4 Door-Class 10A

Quantity:	1	Bid Price	Comments/Notes
------------------	---	------------------	-----------------------

Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs	
		Bid Price:	20,778.00
		Terms Disc.	
		5% LVP Disc.	(1,038.90)
		Evaluate	19,739.10

Vendor	Thompson's Toyota Placerville, CA	Meets Specs	
		Bid Price:	26,388.00
		Terms Disc.	
		5% LVP Disc.	(1,319.40)
		Evaluate	25,068.60

Vendor		Meets Specs	
		Bid Price:	
		Terms Disc.	
		5% LVP Disc.	-
		Evaluate	-

Vendor		Meets Specs	
		Bid Price:	
		Terms Disc.	
		5% LVP Disc.	-
		Evaluate	-

Bid Vehicle: (L) Sedan, Full Size, 4 Door-Class 16

Quantity: 2 **Bid Price** **Comments/Notes**

Vendor **South Shore Motors** Meets Specs
South Lake Tahoe, CA Bid Price: 20,656.40
Terms Disc.
5% LVP Disc. (1,032.82)
Evaluate 19,623.58

Vendor **Hansel Ford** Meets Specs
Santa Rosa, CA Bid Price: 21,265.60
Terms Disc.
5% LVP Disc. -
Evaluate 21,265.60

Vendor **Broadway Motors** Meets Specs
Oakland, CA Bid Price: 18,556.60
Terms Disc.
5% LVP Disc. -
Evaluate 18,556.60

Vendor **Senator Ford** Meets Specs
Sacramento, CA Bid Price: 18,644.00
Terms Disc.
5% LVP Disc. -
Evaluate 18,644.00

Vendor **Family Chevrolet** Meets Specs
Shingle Springs, CA Bid Price: 17,885.00
Terms Disc. (500.00)
5% LVP Disc. (894.25)
Evaluate 16,490.75

Vendor Maita Chevrolet Meets Specs Elk Grove, CA Bid Price: 16,957.00 Terms Disc. (500.00) 5% LVP Disc. - Evaluate 16,457.00
--

Bid Vehicle: (L) Sedan, Full Size, 4 Door-Class 16

Quantity: 2 **Bid Price** **Comments/Notes**

Vendor **Thompson's Auto & Truck** Meets Specs
Placerville, CA Bid Price: No Bid
Terms Disc.
5% LVP Disc. -
Evaluate -

Vendor **Thompson's Toyota** Meets Specs
Placerville, CA Bid Price: 23,632.00
Terms Disc.
5% LVP Disc. (1,181.60)
Evaluate 22,450.40

Vendor Meets Specs
Bid Price:
Terms Disc.
5% LVP Disc. -
Evaluate -

Vendor Meets Specs
Bid Price:
Terms Disc.
5% LVP Disc. -
Evaluate -

Bid Vehicle: (M) Pick-up Truck, Compact or Midsize-Class 11

Quantity: 2 **Bid Price** **Comments/Notes**

Vendor	South Shore Motors South Lake Tahoe, CA	Meets Specs Bid Price: 12,121.20 Terms Disc. 5% LVP Disc. (606.06) Evaluate 11,515.14	
--------	---	---	--

Vendor	Hansel Ford Santa Rosa, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -	No Bid
--------	--------------------------------------	--	--------

Vendor	Broadway Motors Oakland, CA	Meets Specs Bid Price: 12,850.60 Terms Disc. 5% LVP Disc. - Evaluate 12,850.60	
--------	---------------------------------------	--	--

Vendor	Senator Ford Sacramento, CA	Meets Specs Bid Price: 12,983.00 Terms Disc. 5% LVP Disc. - Evaluate 12,983.00	
--------	---------------------------------------	--	--

Vendor	Family Chevrolet Shingle Springs, CA	Meets Specs Bid Price: 13,985.00 Terms Disc. (500.00) 5% LVP Disc. (699.25) Evaluate 12,785.75	
--------	--	--	--

Vendor	Maita Chevrolet Elk Grove, CA	Meets Specs Bid Price: 13,281.00 Terms Disc. (500.00) 5% LVP Disc. - Evaluate 12,781.00	
--------	---	---	--

Bid Vehicle: (M) Pick-up Truck, Compact or Midsize-Class 11

Quantity: 2 **Bid Price** **Comments/Notes**

Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs Bid Price: 13,241.00 Terms Disc. 5% LVP Disc. (662.05) Evaluate 12,578.95
--------	---	---

Vendor	Thompson's Toyota Placerville, CA	Meets Specs Bid Price: 1,665.00 Terms Disc. 5% LVP Disc. (83.25) Evaluate 1,581.75
--------	---	--

Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -
--------	--	--

Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -
--------	--	--

Bid Vehicle: (N) Pick-up Truck, 2 Wheel Drive, 3/4 Ton, Heavy Duty, Long Bed 8' Box, Standard Cab-Class 13

Quantity: 1 **Bid Price** **Comments/Notes**

Vendor	South Shore Motors South Lake Tahoe, CA	Meets Specs Bid Price: 16,676.57 Terms Disc. 5% LVP Disc. (833.83) Evaluate 15,842.74
--------	---	---

Vendor	Hansel Ford Santa Rosa, CA	Meets Specs Bid Price: 16,391.27 Terms Disc. 5% LVP Disc. - Evaluate 16,391.27
--------	--------------------------------------	--

Vendor	Broadway Motors Oakland, CA	Meets Specs Bid Price: 16,785.27 Terms Disc. 5% LVP Disc. - Evaluate 16,785.27
--------	---------------------------------------	--

Vendor	Senator Ford Sacramento, CA	Meets Specs Bid Price: 19,541.00 Terms Disc. 5% LVP Disc. - Evaluate 19,541.00
--------	---------------------------------------	--

Vendor	Family Chevrolet Shingle Springs, CA	Meets Specs Bid Price: 19,485.00 Terms Disc. (500.00) 5% LVP Disc. (974.25) Evaluate 18,010.75
--------	--	--

Vendor	Maita Chevrolet Elk Grove, CA	Meets Specs Bid Price: 18,832.00 Terms Disc. (500.00) 5% LVP Disc. - Evaluate 18,332.00
--------	---	---

Bid Vehicle: (N) Pick-up Truck, 2 Wheel Drive, 3/4 Ton, Heavy Duty, Long Bed 8' Box, Standard Cab-Class 13

Quantity:	1	Bid Price	Comments/Notes
------------------	---	------------------	-----------------------

Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs Bid Price:	18,769.00
		Terms Disc.	
		5% LVP Disc.	(938.45)
		Evaluate	17,830.55

Vendor	Thompson's Toyota Placerville, CA	Meets Specs Bid Price:	26,106.00
		Terms Disc.	
		5% LVP Disc.	(1,305.30)
		Evaluate	24,800.70

Vendor		Meets Specs Bid Price:	
		Terms Disc.	
		5% LVP Disc.	-
		Evaluate	-

Vendor		Meets Specs Bid Price:	
		Terms Disc.	
		5% LVP Disc.	-
		Evaluate	-

Bid Vehicle: (O) Pick-up Truck, One Ton, 4 Wheel Drive, 8' Long Bed, Single Rear Wheels, Standard Cab-Class 14A-6

Quantity: 2 Bid Price Comments/Notes

Vendor	South Shore Motors South Lake Tahoe, CA	Meets Specs Bid Price: 20,203.57 Terms Disc. 5% LVP Disc. (1,010.18) Evaluate 19,193.39	
--------	---	---	--

Vendor	Hansel Ford Santa Rosa, CA	Meets Specs Bid Price: 19,404.22 Terms Disc. 5% LVP Disc. - Evaluate 19,404.22	
--------	--------------------------------------	--	--

Vendor	Broadway Motors Oakland, CA	Meets Specs Bid Price: 17,784.27 Terms Disc. 5% LVP Disc. - Evaluate 17,784.27	Specs were for a 4x2 Truck
--------	---------------------------------------	--	----------------------------

Vendor	Senator Ford Sacramento, CA	Meets Specs Bid Price: 21,600.00 Terms Disc. 5% LVP Disc. - Evaluate 21,600.00	
--------	---------------------------------------	--	--

Vendor	Family Chevrolet Shingle Springs, CA	Meets Specs Bid Price: 23,885.00 Terms Disc. (500.00) 5% LVP Disc. (1,194.25) Evaluate 22,190.75	
--------	--	--	--

Vendor	Maita Chevrolet Elk Grove, CA	Meets Specs Bid Price: 23,004.00 Terms Disc. (500.00) 5% LVP Disc. - Evaluate 22,504.00	
--------	---	---	--

Bid Vehicle: (O) Pick-up Truck, One Ton, 4 Wheel Drive, 8' Long Bed, Single Rear Wheels, Standard Cab-Class 14A-6

Quantity:	2	Bid Price	Comments/Notes
------------------	---	------------------	-----------------------

Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs Bid Price:	22,772.00	
		Terms Disc.		
		5% LVP Disc.	(1,138.60)	
		Evaluate	21,633.40	

Vendor	Thompson's Toyota Placerville, CA	Meets Specs Bid Price:		No Bid
		Terms Disc.		
		5% LVP Disc.	-	
		Evaluate	-	

Vendor		Meets Specs Bid Price:		
		Terms Disc.		
		5% LVP Disc.	-	
		Evaluate	-	

Vendor		Meets Specs Bid Price:		
		Terms Disc.		
		5% LVP Disc.	-	
		Evaluate	-	

Bid Vehicle: (P) Pick-up Truck, 4 Wheel Drive, 1/2 Ton, Short Bed, Extra Cab-Class 14A3

Quantity: 1 **Bid Price** **Comments/Notes**

Vendor	South Shore Motors South Lake Tahoe, CA	Meets Specs Bid Price: 20,008.40 Terms Disc. 5% LVP Disc. (1,000.42) Evaluate 19,007.98
--------	---	--

Vendor	Hansel Ford Santa Rosa, CA	Meets Specs Bid Price: 19,797.60 Terms Disc. 5% LVP Disc. - Evaluate 19,797.60
--------	--------------------------------------	--

Vendor	Broadway Motors Oakland, CA	Meets Specs Bid Price: 20,165.60 Terms Disc. 5% LVP Disc. - Evaluate 20,165.60
--------	---------------------------------------	--

Vendor	Senator Ford Sacramento, CA	Meets Specs Bid Price: 20,378.00 Terms Disc. 5% LVP Disc. - Evaluate 20,378.00
--------	---------------------------------------	--

Vendor	Family Chevrolet Shingle Springs, CA	Meets Specs Bid Price: 22,785.00 Terms Disc. (500.00) 5% LVP Disc. (1,139.25) Evaluate 21,145.75
--------	--	--

Vendor	Maita Chevrolet Elk Grove, CA	Meets Specs Bid Price: 21,701.00 Terms Disc. (500.00) 5% LVP Disc. - Evaluate 21,201.00
--------	---	---

Bid Vehicle: (P) Pick-up Truck, 4 Wheel Drive, 1/2 Ton, Short Bed, Extra Cab-Class 14A3

Quantity:	1	Bid Price	Comments/Notes
------------------	---	------------------	-----------------------

Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs	
		Bid Price:	21,659.00
		Terms Disc.	
		5% LVP Disc.	(1,082.95)
		Evaluate	20,576.05

Vendor	Thompson's Toyota Placerville, CA	Meets Specs	
		Bid Price:	30,544.00
		Terms Disc.	
		5% LVP Disc.	(1,527.20)
		Evaluate	29,016.80

Vendor		Meets Specs	
		Bid Price:	
		Terms Disc.	
		5% LVP Disc.	-
		Evaluate	-

Vendor		Meets Specs	
		Bid Price:	
		Terms Disc.	
		5% LVP Disc.	-
		Evaluate	-

Bid Vehicle: (Q) Pick-up Truck, 3/4 Ton, 4 Wheel Drive, Heavy Duty, 8' Long Bed, Standard Cab-Class 14A5

Quantity: 1 **Bid Price** **Comments/Notes**

Vendor	South Shore Motors South Lake Tahoe, CA	Meets Specs Bid Price: 19,137.57 Terms Disc. 5% LVP Disc. (956.88) Evaluate 18,180.69
--------	---	--

Vendor	Hansel Ford Santa Rosa, CA	Meets Specs Bid Price: 18,980.27 Terms Disc. 5% LVP Disc. - Evaluate 18,980.27
--------	--------------------------------------	--

Vendor	Broadway Motors Oakland, CA	Meets Specs Bid Price: 19,246.27 Terms Disc. 5% LVP Disc. - Evaluate 19,246.27
--------	---------------------------------------	--

Vendor	Senator Ford Sacramento, CA	Meets Specs Bid Price: 19,884.00 Terms Disc. 5% LVP Disc. - Evaluate 19,884.00
--------	---------------------------------------	--

Vendor	Family Chevrolet Shingle Springs, CA	Meets Specs Bid Price: 21,785.00 Terms Disc. (500.00) 5% LVP Disc. (1,089.25) Evaluate 20,195.75
--------	--	--

Vendor	Maita Chevrolet Elk Grove, CA	Meets Specs Bid Price: 21,081.00 Terms Disc. (500.00) 5% LVP Disc. - Evaluate 20,581.00
--------	---	---

Bid Vehicle: (Q) Pick-up Truck, 3/4 Ton, 4 Wheel Drive, Heavy Duty, 8' Long Bed, Standard Cab-Class 14A5

Quantity:	1	Bid Price	Comments/Notes
------------------	---	------------------	-----------------------

Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs Bid Price:	21,013.00
		Terms Disc.	
		5% LVP Disc.	(1,050.65)
		Evaluate	19,962.35

Vendor	Thompson's Toyota Placerville, CA	Meets Specs Bid Price:	28,055.00
		Terms Disc.	
		5% LVP Disc.	(1,402.75)
		Evaluate	26,652.25

Vendor		Meets Specs Bid Price:	
		Terms Disc.	
		5% LVP Disc.	-
		Evaluate	-

Vendor		Meets Specs Bid Price:	
		Terms Disc.	
		5% LVP Disc.	-
		Evaluate	-

Bid Vehicle: (R) Pick-up Truck, 3/4 Ton, 4 Wheel Drive, 8' Long Bed Regular Cab-Class 14D-1

Quantity: 1 **Bid Price** **Comments/Notes**

Vendor	South Shore Motors South Lake Tahoe, CA	Meets Specs Bid Price: 24,686.07 Terms Disc. 5% LVP Disc. (1,234.30) Evaluate 23,451.77
--------	---	--

Vendor	Hansel Ford Santa Rosa, CA	Meets Specs Bid Price: 24,528.77 Terms Disc. 5% LVP Disc. - Evaluate 24,528.77
--------	--------------------------------------	--

Vendor	Broadway Motors Oakland, CA	Meets Specs Bid Price: 24,794.77 Terms Disc. 5% LVP Disc. - Evaluate 24,794.77
--------	---------------------------------------	--

Vendor	Senator Ford Sacramento, CA	Meets Specs Bid Price: 25,992.00 Terms Disc. 5% LVP Disc. - Evaluate 25,992.00
--------	---------------------------------------	--

Vendor	Family Chevrolet Shingle Springs, CA	Meets Specs Bid Price: 28,485.00 Terms Disc. (500.00) 5% LVP Disc. (1,424.25) Evaluate 26,560.75
--------	--	--

Vendor	Maita Chevrolet Elk Grove, CA	Meets Specs Bid Price: 27,952.00 Terms Disc. (500.00) 5% LVP Disc. - Evaluate 27,452.00
--------	---	---

Bid Vehicle: (R) Pick-up Truck, 3/4 Ton, 4 Wheel Drive, 8' Long Bed Regular Cab-Class 14D-1

Quantity:	1	Bid Price	Comments/Notes
------------------	---	------------------	-----------------------

Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs Bid Price:	27,964.00	
		Terms Disc.		
		5% LVP Disc.	(1,398.20)	
		Evaluate	26,565.80	

Vendor	Thompson's Toyota Placerville, CA	Meets Specs Bid Price:		No Bid
		Terms Disc.		
		5% LVP Disc.	-	
		Evaluate	-	

Vendor		Meets Specs Bid Price:		
		Terms Disc.		
		5% LVP Disc.	-	
		Evaluate	-	

Vendor		Meets Specs Bid Price:		
		Terms Disc.		
		5% LVP Disc.	-	
		Evaluate	-	

Bid Vehicle: (S) Sedan, Midsize or Compact, 4 Door, Hatchback-Class 15

Quantity: 1 **Bid Price** **Comments/Notes**

Vendor **South Shore Motors** Meets Specs
 South Lake Tahoe, CA Bid Price: No Bid
 Terms Disc.
 5% LVP Disc. -
 Evaluate -

Vendor **Hansel Ford** Meets Specs
 Santa Rosa, CA Bid Price: 13,029.02
 Terms Disc.
 5% LVP Disc. -
 Evaluate 13,029.02

Vendor **Broadway Motors** Meets Specs
 Oakland, CA Bid Price: 12,736.02
 Terms Disc.
 5% LVP Disc. -
 Evaluate 12,736.02

Vendor **Senator Ford** Meets Specs
 Sacramento, CA Bid Price: Bid 2 different models
 Terms Disc.
 5% LVP Disc. -
 Evaluate -

Vendor	Family Chevrolet	Meets Specs	
	Shingle Springs, CA	Bid Price:	12,985.00
		Terms Disc.	(500.00)
		5% LVP Disc.	(649.25)
		Evaluate	11,835.75

Vendor **Maita Chevrolet** Meets Specs
 Elk Grove, CA Bid Price: No Bid
 Terms Disc.
 5% LVP Disc. -
 Evaluate -

Bid Vehicle: (S) Sedan, Midsize or Compact, 4 Door, Hatchback-Class 15

Quantity:	1	Bid Price	Comments/Notes
------------------	---	------------------	-----------------------

Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs Bid Price:	15,996.00
		Terms Disc.	
		5% LVP Disc.	(799.80)
		Evaluate	15,196.20

Vendor	Thompson's Toyota Placerville, CA	Meets Specs Bid Price:	15,495.00
		Terms Disc.	
		5% LVP Disc.	(774.75)
		Evaluate	14,720.25

Vendor		Meets Specs Bid Price:	
		Terms Disc.	
		5% LVP Disc.	-
		Evaluate	-

Vendor		Meets Specs Bid Price:	
		Terms Disc.	
		5% LVP Disc.	-
		Evaluate	-

Bid Vehicle: (T) Full Size Sport Utility Vehicle, 4WD, 4 Door, EL (extended length)- SSV-Class 02P

Quantity: 2 **Bid Price** **Comments/Notes**

Vendor	South Shore Motors South Lake Tahoe, CA	Meets Specs Bid Price: 28,913.91 Terms Disc. 5% LVP Disc. (1,445.70) Evaluate 27,468.21	
--------	---	--	--

Vendor	Hansel Ford Santa Rosa, CA	Meets Specs Bid Price: 28,645.97 Terms Disc. 5% LVP Disc. - Evaluate 28,645.97	
--------	--------------------------------------	--	--

Vendor	Broadway Motors Oakland, CA	Meets Specs Bid Price: 29,112.97 Terms Disc. 5% LVP Disc. - Evaluate 29,112.97	
--------	---------------------------------------	--	--

Vendor	Senator Ford Sacramento, CA	Meets Specs Bid Price: 29,491.00 Terms Disc. 5% LVP Disc. - Evaluate 29,491.00	
--------	---------------------------------------	--	--

Vendor	Family Chevrolet Shingle Springs, CA	Meets Specs Bid Price: 35,485.00 Terms Disc. (500.00) 5% LVP Disc. (1,774.25) Evaluate 33,210.75	
--------	--	--	--

Vendor	Maita Chevrolet Elk Grove, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -	No Bid
--------	---	--	--------

Bid Vehicle: (T) Full Size Sport Utility Vehicle, 4WD, 4 Door, EL (extended length)- SSV-Class 02P

Quantity:	2	Bid Price	Comments/Notes
------------------	---	------------------	-----------------------

Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	34,118.00 (1,705.90) 32,412.10
--------	---	--	--

Vendor	Thompson's Toyota Placerville, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	No Bid - -
--------	---	--	--------------------------

Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	 - -
--------	--	--	--------------------

Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	 - -
--------	--	--	--------------------

Bid Vehicle: (U) Pick-up Truck, 4 Wheel Drive, 1/2 Ton, Short Bed, Extra Cab-Class 14A3

Quantity: 1 **Bid Price** **Comments/Notes**

Vendor **South Shore Motors** Meets Specs
 South Lake Tahoe, CA Bid Price: 22,864.40
 Terms Disc.
 5% LVP Disc. (1,143.22)
 Evaluate 21,721.18

Vendor **Hansel Ford** Meets Specs
 Santa Rosa, CA Bid Price: 22,176.60
 Terms Disc.
 5% LVP Disc. -
 Evaluate 22,176.60

Vendor Broadway Motors Meets Specs Oakland, CA Bid Price: 20,533.60 Terms Disc. 5% LVP Disc. - Evaluate 20,533.60

Vendor **Senator Ford** Meets Specs
 Sacramento, CA Bid Price: 20,996.00
 Terms Disc.
 5% LVP Disc. -
 Evaluate 20,996.00

Vendor **Family Chevrolet** Meets Specs
 Shingle Springs, CA Bid Price: 26,485.00
 Terms Disc. (500.00)
 5% LVP Disc. (1,324.25)
 Evaluate 24,660.75

Vendor **Maita Chevrolet** Meets Specs
 Elk Grove, CA Bid Price: 25,247.00
 Terms Disc. (500.00)
 5% LVP Disc. -
 Evaluate 24,747.00

Bid Vehicle: (U) Pick-up Truck, 4 Wheel Drive, 1/2 Ton, Short Bed, Extra Cab-Class 14A3

Quantity:	1	Bid Price	Comments/Notes
-----------	---	-----------	----------------

Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs Bid Price: 21,658.00 Terms Disc. 5% LVP Disc. (1,082.90) Evaluate 20,575.10
--------	---	---

Vendor	Thompson's Toyota Placerville, CA	Meets Specs Bid Price: 31,544.00 Terms Disc. 5% LVP Disc. (1,577.20) Evaluate 29,966.80
--------	---	---

Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -
--------	--	--

Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -
--------	--	--

Bid Vehicle: (V) Sedan, Hybrid, 4 Door, 2 Wheel Drive-Class 20

Quantity:	As Needed		Bid Price	Comments/Notes
Vendor	South Shore Motors South Lake Tahoe, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- - -	No Bid
Vendor	Hansel Ford Santa Rosa, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	No Bid
Vendor	Broadway Motors Oakland, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	No Bid
Vendor	Senator Ford Sacramento, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	25,645.00 - 25,645.00	
Vendor	Family Chevrolet Shingle Springs, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	No Bid
Vendor	Maita Chevrolet Elk Grove, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	No Bid

Bid Vehicle: (V) Sedan, Hybrid, 4 Door, 2 Wheel Drive-Class 20

Quantity: As Needed **Bid Price** **Comments/Notes**

Vendor **Thompson's Auto & Truck** Meets Specs
Placerville, CA Bid Price: No Bid
Terms Disc.
5% LVP Disc. -
Evaluate -

Vendor	Thompson's Toyota	Meets Specs	
	Placerville, CA	Bid Price:	22,985.00
		Terms Disc.	
		5% LVP Disc.	(1,149.25)
		Evaluate	21,835.75

Vendor Meets Specs
Bid Price:
Terms Disc.
5% LVP Disc. -
Evaluate -

Vendor Meets Specs
Bid Price:
Terms Disc.
5% LVP Disc. -
Evaluate -

Bid Vehicle: (W) Sport Utility Vehicle, Small or Midsize, Hybrid,4 Door, 2 Wheel Drive-Class 10a

Quantity: As Needed **Bid Price** **Comments/Notes**

Vendor	South Shore Motors South Lake Tahoe, CA	Meets Specs Bid Price:	24,273.62	
		Terms Disc.		
		5% LVP Disc.	(1,213.68)	
		Evaluate	23,059.94	

Vendor	Hansel Ford Santa Rosa, CA	Meets Specs Bid Price:	22,599.00	
		Terms Disc.		
		5% LVP Disc.	-	
		Evaluate	22,599.00	

Vendor	Broadway Motors Oakland, CA	Meets Specs Bid Price:	23,557.02	
		Terms Disc.		
		5% LVP Disc.	-	
		Evaluate	23,557.02	

Vendor	Senator Ford Sacramento, CA	Meets Specs Bid Price:	25,645.00	
		Terms Disc.		
		5% LVP Disc.	-	
		Evaluate	25,645.00	

Vendor	Family Chevrolet Shingle Springs, CA	Meets Specs Bid Price:		No Bid
		Terms Disc.		
		5% LVP Disc.	-	
		Evaluate	-	

Vendor	Maita Chevrolet Elk Grove, CA	Meets Specs Bid Price:		No Bid
		Terms Disc.		
		5% LVP Disc.	-	
		Evaluate	-	

Bid Vehicle: (W) Sport Utility Vehicle, Small or Midsize, Hybrid,4 Door, 2 Wheel Drive-Class 10a

Quantity: As Needed **Bid Price** **Comments/Notes**

Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	No Bid
--------	---	--	----------------	--------

Vendor	Thompson's Toyota Placerville, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	34,615.00 (1,730.75) 32,884.25	
--------	---	--	--	--

Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	
--------	--	--	----------------	--

Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	
--------	--	--	----------------	--

Bid Vehicle: (X) Sport Utility Vehicle, Small or Midsize, Hybrid, 4 Door, 4 Wheel Drive-Class 10

Quantity: As Needed **Bid Price** **Comments/Notes**

Vendor	South Shore Motors South Lake Tahoe, CA	Meets Specs Bid Price: 26,080.62 Terms Disc. 5% LVP Disc. (1,304.03) Evaluate 24,776.59
--------	---	---

Vendor	Hansel Ford Santa Rosa, CA	Meets Specs Bid Price: 24,099.00 Terms Disc. 5% LVP Disc. - Evaluate 24,099.00
--------	--------------------------------------	---

Vendor	Broadway Motors Oakland, CA	Meets Specs Bid Price: 25,114.02 Terms Disc. 5% LVP Disc. - Evaluate 25,114.02
--------	---------------------------------------	--

Vendor	Senator Ford Sacramento, CA	Meets Specs Bid Price: 27,122.00 Terms Disc. 5% LVP Disc. - Evaluate 27,122.00
--------	---------------------------------------	--

Vendor	Family Chevrolet Shingle Springs, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -	No Bid
--------	--	--	--------

Vendor	Maita Chevrolet Elk Grove, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -	No Bid
--------	---	--	--------

Bid Vehicle: (X) Sport Utility Vehicle, Small or Midsize, Hybrid, 4 Door, 4 Wheel Drive-Class 10

Quantity: As Needed **Bid Price** **Comments/Notes**

Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	No Bid
--------	---	--	----------------	--------

Vendor	Thompson's Toyota Placerville, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	34,615.00 (1,730.75) 32,884.25	
--------	---	--	--	--

Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	
--------	--	--	----------------	--

Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. Evaluate	- -	
--------	--	--	----------------	--

Bid Vehicle: (Y) Pick-up Truck, One Ton, 4 Wheel Drive, 8' Long Bed, Single Rear Wheels, Extra Cab-Class 14A-6

Quantity: As Needed **Bid Price** **Comments/Notes**

Vendor	South Shore Motors South Lake Tahoe, CA	Meets Specs Bid Price: 22,608.57 Terms Disc. 5% LVP Disc. (1,130.43) Evaluate 21,478.14
--------	---	--

Vendor	Hansel Ford Santa Rosa, CA	Meets Specs Bid Price: 22,451.27 Terms Disc. 5% LVP Disc. - Evaluate 22,451.27
--------	--------------------------------------	--

Vendor	Broadway Motors Oakland, CA	Meets Specs Bid Price: 22,623.27 Terms Disc. 5% LVP Disc. - Evaluate 22,623.27
--------	---------------------------------------	--

Vendor	Senator Ford Sacramento, CA	Meets Specs Bid Price: 23,935.00 Terms Disc. 5% LVP Disc. - Evaluate 23,935.00
--------	---------------------------------------	--

Vendor	Family Chevrolet Shingle Springs, CA	Meets Specs Bid Price: 25,785.00 Terms Disc. (500.00) 5% LVP Disc. (1,289.25) Evaluate 23,995.75
--------	--	--

Vendor	Maita Chevrolet Elk Grove, CA	Meets Specs Bid Price: 24,918.00 Terms Disc. (500.00) 5% LVP Disc. - Evaluate 24,418.00
--------	---	---

Bid Vehicle: (Y) Pick-up Truck, One Ton, 4 Wheel Drive, 8' Long Bed, Single Rear Wheels, Extra Cab-Class 14A-6

Quantity: As Needed **Bid Price** **Comments/Notes**

Vendor	Thompson's Auto & Truck Placerville, CA	Meets Specs Bid Price: 24,770.00 Terms Disc. 5% LVP Disc. (1,238.50) Evaluate 23,531.50	
--------	---	---	--

Vendor	Thompson's Toyota Placerville, CA	Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -	No Bid
--------	---	--	--------

Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -	
--------	--	--	--

Vendor		Meets Specs Bid Price: Terms Disc. 5% LVP Disc. - Evaluate -	
--------	--	--	--

Percentage Over Dealer Cost for Additional Accessory Purchases:

		Bid Price	Comments/Notes
Vendor	South Shore Motors South Lake Tahoe, CA	5.00%	
Vendor	Hansel Ford Santa Rosa, CA	7.00%	
Vendor	Broadway Motors Oakland, CA	10.00%	
Vendor	Senator Ford Sacramento, CA	15.00%	
Vendor	Family Chevrolet Shingle Springs, CA	10.00%	
Vendor	Maita Chevrolet Elk Grove, CA	10.00%	
Vendor	Thompson's Auto & Truck Placerville, CA	5.00%	
Vendor	Thompson's Toyota Placerville, CA	10.00%	