



**El Dorado County Board of Supervisors  
Boards, Committees and Commissions**

330 Fair Lane  
Placerville, CA 95667

**Re: Letter of Recommendation for Brian Frazier – Assessment Appeals Board**

Dear Members of the Board of Supervisors,

On behalf of the El Dorado County Association of REALTORS®, I am pleased to offer this letter of recommendation in support of Brian Frazier's application to serve on the El Dorado County Assessment Appeals Board.

As the CEO of the El Dorado County Association of REALTORS®, I have had the privilege of working with Brian through his many years of service, leadership, and volunteerism within our Association. Brian is someone who has given an extraordinary amount of time, knowledge, and dedication to the real estate profession and to the El Dorado County community. He has served multiple terms as President of our Association, including during periods that required steady leadership, thoughtful decision-making, and a deep understanding of the needs of our members and the public we serve.

Brian's experience in real estate spans decades, and his background is both broad and practical. He has served in executive leadership, management, training, recruiting, contract review, budgeting, business planning, and office development. Throughout his career, he has helped build, rebuild, and strengthen real estate offices by focusing on professionalism, education, accountability, and strong leadership. He has trained hundreds of agents, developed real estate education programs, and consistently demonstrated the ability to evaluate information carefully and make thoughtful, well-reasoned decisions.

In addition to his professional experience, Brian has a long history of service within organized real estate. His leadership has extended beyond the local level, including service as a California Association of REALTORS® State Director, Region Chair, and member of the MetroList MLS

Board of Directors. These roles require not only knowledge of the real estate industry, but also the ability to listen, evaluate competing perspectives, work collaboratively, and make decisions in a fair and responsible manner.

The work of the Assessment Appeals Board requires individuals who can review information objectively, understand property-related issues, and approach decisions with integrity and care. I believe Brian's background makes him especially well-suited for this responsibility. He understands real estate, property valuation concerns, local market conditions, and the importance of a fair process for property owners. Just as importantly, Brian has consistently shown himself to be thoughtful, balanced, and committed to serving in a way that is respectful of both the public and the responsibilities of the position.

On a personal level, I have always appreciated Brian's willingness to share his experience and institutional knowledge with our Association. He has been someone our leadership can rely on for perspective, historical understanding, and honest feedback. His service has never felt performative; it has always come from a genuine desire to help strengthen the Association, support the profession, and contribute to the community.

For these reasons, EDCAR has full faith and trust in Brian Frazier's ability to serve honorably and effectively on the El Dorado County Assessment Appeals Board. I believe he would bring experience, fairness, professionalism, and a deep understanding of real estate-related matters to this role, and I respectfully recommend him for appointment.

Thank you for your consideration.

Sincerely,

A handwritten signature in cursive script, reading "Devin Woodard", is written over a horizontal line.

Devin Woodard

CEO, El Dorado County Association of Realtors®