

















EL DORADO LAKE TAHOE FILM + MEDIA

Stunning El Dorado County offers more than 1,800 square miles of remarkably diverse topography for filming movies and commercials. Nestled between Sacramento and Tahoe in the magnificent Sierra Nevadas, El Dorado has 4 distinct seasons with rivers and lakes throughout. From open ranch land to rugged forest, elite suburbs to rural historic charm, verdant meadows, vineyards, and orchards, El Dorado County has it all!

It's all here, all year!

lmtahoe.co



Lake Tahoe and dozens of alpine lakes, ponds, 5 rivers, marinas, whitewater, and waterfalls

HISTORY

Placerville and Coloma, historic towns, homes, bridges

The Rubicon Trail rated 10 for most difficult OHV, country roads, mountain roads, precision roads, roads through agriculture, and the highway to the danger zone.

AGRICULTURE

Camino, the home of Apple Hill, farms, barns, ranches,

El Dorado Hills Town Center and Business Park, upscale contemporary neighborhoods, and mansions

 Forests, parks, trails, rolling hills, mountains, meadows, vistas and ski resorts

SERVICES

On call 24/7, online location library, crew and vendor lists, area maps, lodging info, permitting and scouting services, AFCI and FLICS member























PROGRAM OVERVIEW

Marketing through;

- Relationship building, expansion and retention efforts including direct mail informational packets.
- Award-winning Promotional giveaways
- Immediate response to client calls on a 24 hour a day 7 day a week basis
- Region Marketing for both the Gold Country and Lake Tahoe Regions
- Working in conjunction with the California Film Commission of Legislative Issues
- Attendance at as many industry related events and expos as the budget allows
 The purpose (of these events) is to introduce ourselves to new clients, bond with
 old clients, and keep our identity fresh in the minds of working film industry
 professionals.
- A "Media" specific On-Line Press Room complete with high resolution promotional photos of the county
- Social Media Platform

NEEDS STATEMENT

The El Dorado County Chamber of Commerce Film Commission is continuing an aggressive program for attracting the film/television industry to El Dorado County. Once a project arrives in the County, the El Dorado Lake Tahoe Film & Media Office acts as a liaison between local businesses, government, County residents, landowners and the film/television production companies. Working to facilitate onlocation production activity and referrals ensures maximum local participation and economic benefits to our County. Offers conflict resolution and problem solving.





CREW+TALENT+VENDORS+LOCATIONS=\$\$

The El Dorado Lake Tahoe Film & Media Office provides production companies with many services. Location filming means jobs and revenues, not just within the film industry, but also in a wide variety of other local businesses, and a widespread economic impact that benefits the community. In an industry of small businesses, not just large studios the El Dorado Film Commission creates jobs for camera operators, sound and lighting technicians, electricians, caterers, plumbers, carpenters, animal trainers, truck drivers, makeup artists, graphic artists, photographers, hairdressers, set designers, and production assistants. The El Dorado Film Commission works with each production company to provide local referrals and act as a liaison between business, government agencies and individuals.



COMMUNITY EDUCATION & OUTREACH

- Film Industry Mixer Networking aspiring media professionals and how the general public can participate in and benefit from on location filming in the region.
- **Business education** One on one meetings and conversations to answer questions about working with the film industry, business referrals, and seminars
- Career and community education Speakers attend school career events and information on working in the entertainment industry

 Philanthropic Endeavors - Film items donated to El Dorado County charities for silent auctions



PROJECT DEVELOPMENT

 Working with emerging filmmakers on new TV, short and feature film productions.

 Working with local community to develop and support new programming and expand local crew base.

 Working with producers in creating local content for cable and network television.

 Working with production companies during filming to maximize promotion of El Dorado County brands and labels through "product placement" ventures.





SPECIFIC PROGRAM ACTIVITIES



- related fields
- Generate leads and respond to inquiries by providing information and location pictures to film/television companies
- Generate media releases and articles to stimulate local interest and cooperation in providing information on locations, services available and talent/extras available
- Research, development and implementation of Social Media strategies
- Permitting with over 75 agencies within the county

RELATIONSHIP BUILDING and STRENGTHENING with National, Statewide, and Regional Film Industry agencies and organizations; To enhance our professional reputation, establish and reinforce positive brand recognition and identification for our Film & Media Office, El Dorado County and the City of South Lake Tahoe.















ASSOCIATION OF INDEPENDENT COMMERCIAL **PRODUCERS**















CALIFORNIA











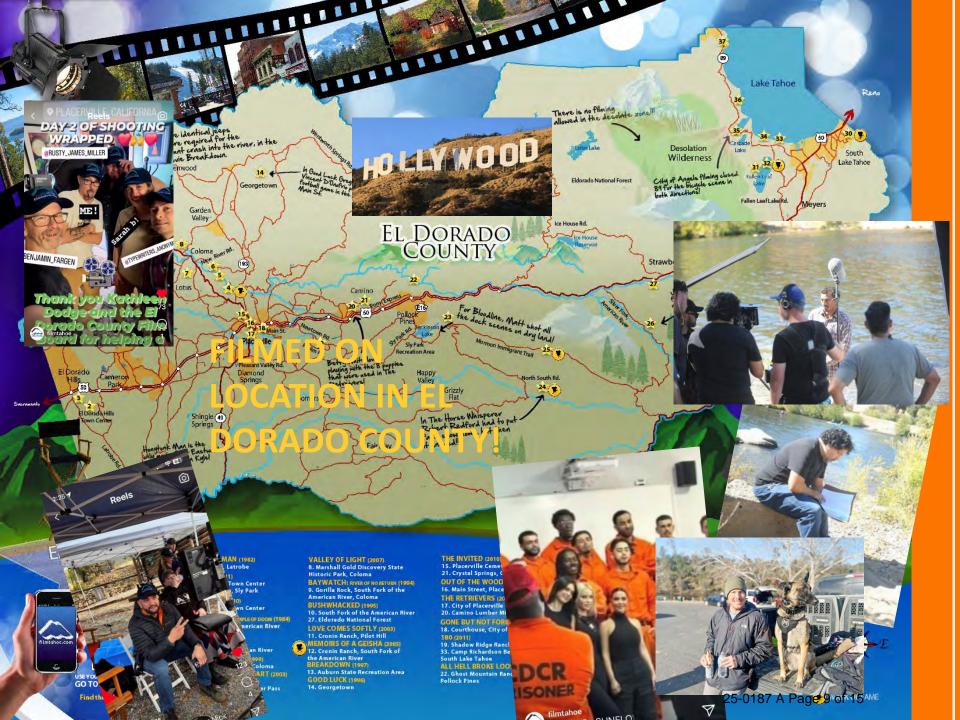














NEWS

FILM

/ MUSIC

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Los Angeles Film and TV Production Finishes 2024 At Historically Low Levels

Despite an overall uptick in shooting last quarter, filming for films and TV shows in L.A. logged the second

lowest number of shoot days observed by FilmLA last year.

Overall production

Production in Los Angeles was down 5.6% from 2023

Feature films

27.6% below the five-year average.

Scripted television dramas

36.6% below its historical average.

Reality television

Production declined 45.7% and is in its ninth consecutive quarter of decline.

Factors

- · Pandemic recovery
- Strikes: The 2023 dual labor strikes had a lasting impact on the industry.
- **Fires**: The Southern California fires destroyed homes, buildings, and <u>filming</u> locations, affecting many people in the entertainment industry.
- Industry contraction: The industry has been contracting slowly for some time.
- Post-strike recovery: The recovery from the strikes was slower than expected











PROGRAM EVALUATION



Monthly work reports

Annual staff reviews

Annual economic impact tracking

Data Tracking

- The film office keeps record of all client contacts, the date of the contact and the nature of the project the clients are working on.
- The film office also keep record of all projects that actual film in El Dorado County or use El Dorado County resources in manner that would create economic impact within the county.

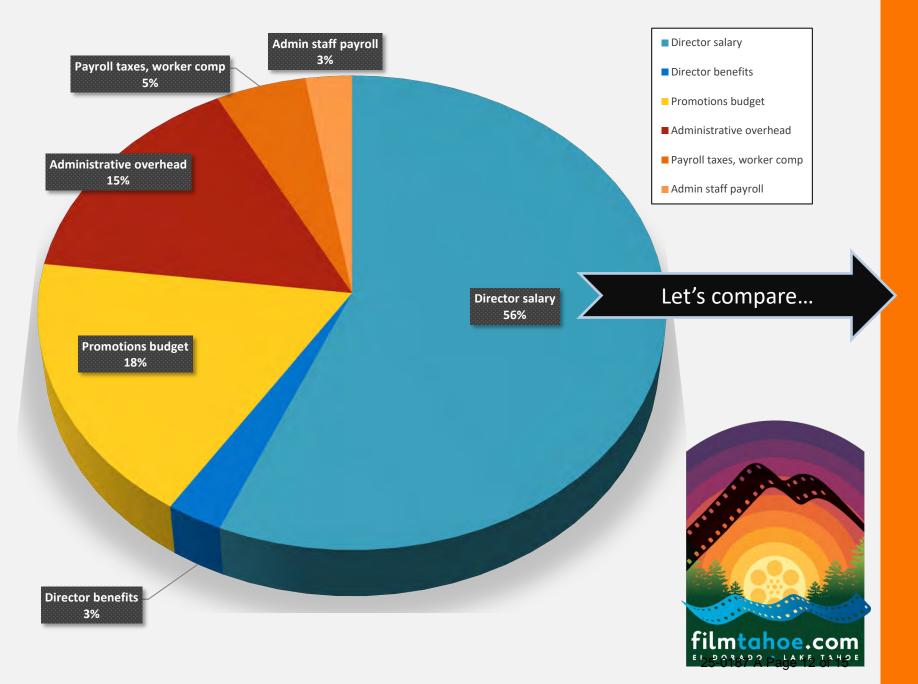
Short Term Benefits

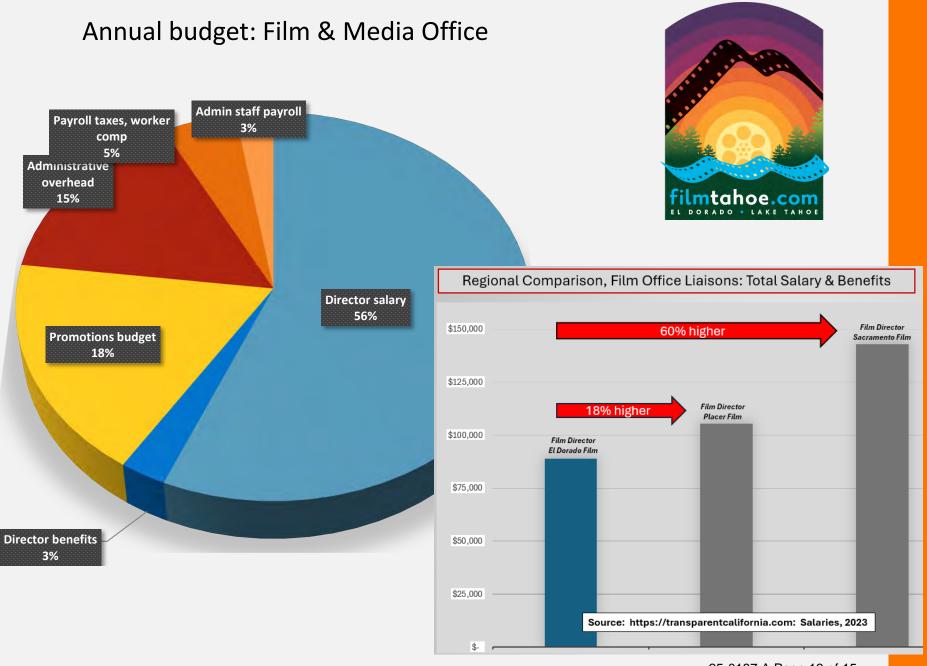
• Each year since the start-up of the Film Office between twenty and thirty projects film on location in El Dorado County annually, with an estimated economic impact between \$1 and \$6 million dollars. We have learned that these projects purchase many things in the county including, groceries, gasoline, clothing, expendables, lodging, building supplies, and location rentals as well as employing crew members and talent for their projects. Therefore, we know location filming has increased and become a consistence revenue source in the county, positively effecting both tax dollars and employment.

Long Term Benefits

• In addition to the obvious economic benefits on location filming provides to our community, it will also have a long-term impact on our "cultural history". The films shot on location now will be a public archive of our cultural history. The Film & Media Office also impacts future career opportunities in the industry by providing experiences to local community members to participate in motion picture filming that they would otherwise not have been exposed to; at he same time making them more employable for further endeavors in the industry.

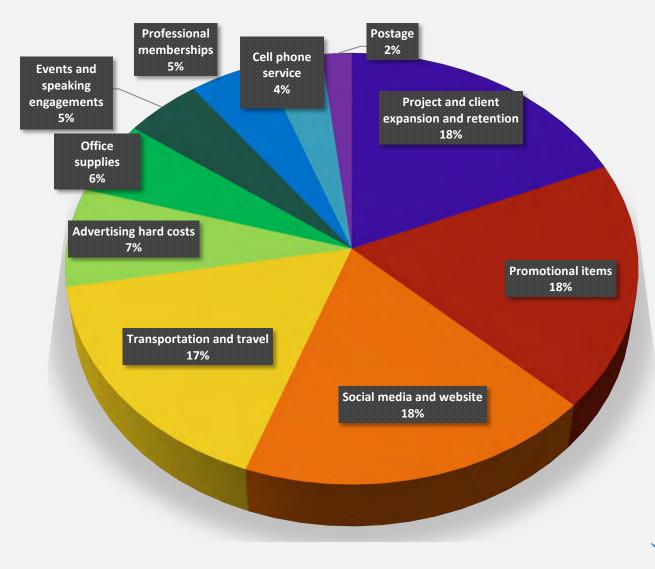
Annual budget: Film & Media Office





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Promotional Budget Breakdown





Note: Values are approximate and vary based on need



El Dorado Lake Tahoe Film & Media Office 2024 ROI

| | Years | # of Proj. | Impact \$\$ | Funding | Return | % on Return |
|----|-------|------------|--------------|------------|--------------|-------------|
| 1 | 1993 | 17 | 1,856,700.00 | 74,500.00 | 1,782,200.00 | 2492% |
| 2 | 1994 | 24 | 1,321,900.00 | 74,500.00 | 1,247,400.00 | 1774% |
| 3 | 1995 | 25 | 6,059,000.00 | 63,913.00 | 5,995,087.00 | 9480% |
| 4 | 1996 | 20 | 1,984,500.00 | 89,683.00 | 1,894,817.00 | 2213% |
| 5 | 1997 | 33 | 3,265,750.00 | 63,747.00 | 3,202,003.00 | 5123% |
| 6 | 1998 | 33 | 2,721,000.00 | 78,016.00 | 2,642,984.00 | 3488% |
| 7 | 1999 | 24 | 1,198,500.00 | 84,279.00 | 1,114,221.00 | 1422% |
| 8 | 2000 | 27 | 2,169,000.00 | 91,356.00 | 2,077,644.00 | 2374% |
| 9 | 2001 | 27 | 2,004,500.00 | 92,606.00 | 1,911,894.00 | 2165% |
| 10 | 2002 | 33 | 4,726,300.00 | 69,455.00 | 4,656,845.00 | 6805% |
| 11 | 2003 | 30 | 3,880,500.00 | 92,606.00 | 3,787,894.00 | 4190% |
| 12 | 2004 | 26 | 1,493,000.00 | 100,000.00 | 1,393,000.00 | 1493% |
| 13 | 2005 | 31 | 3,227,750.00 | 101,650.00 | 3,126,100.00 | 3175% |
| 14 | 2006 | 37 | 1,290,500.00 | 107,148.00 | 1,183,352.00 | 1204% |
| 15 | 2007 | 23 | 2,073,500.00 | 111,270.00 | 1,962,230.00 | 1863% |
| 16 | 2008 | 29 | 1,337,000.00 | 96,200.00 | 1,240,800.00 | 1390% |
| 17 | 2009 | 29 | 2,619,050.00 | 113,601.00 | 2,505,449.00 | 2305% |
| 18 | 2010 | 27 | 1,811,000.00 | 104,140.00 | 1,706,860.00 | 1739% |
| 19 | 2011 | 35 | 1,837,500.00 | 118,003.29 | 1,719,496.71 | 1557% |
| 20 | 2012 | 29 | 1,761,000.00 | 124,824.60 | 1,636,175.40 | 1411% |
| 21 | 2013 | 34 | 2,177,000.00 | 129,509.00 | 2,047,491.00 | 1681% |
| 22 | 2014 | 33 | 2,336,000.00 | 110,538.00 | 2,225,462.00 | 2113% |
| 23 | 2015 | 27 | 2,114,500.00 | 150,283.00 | 1,964,217.00 | 1407% |
| 24 | 2016 | 27 | 2,736,000.00 | 137,175.00 | 2,598,825.00 | 1995% |
| 25 | 2017 | 34 | 2,790,700.00 | 140,750.00 | 2,649,950.00 | 1983% |
| 26 | 2018 | 20 | 4,665,000.00 | 140,750.00 | 4,524,250.00 | 3314% |
| 27 | 2019 | 25 | 2,302,500.00 | 140,750.00 | 2,161,750.00 | 1636% |
| 28 | 2020 | 25 | 2,386,000.00 | 150,750.00 | 2,235,250.00 | 1583% |
| 29 | 2021 | 32 | 4,618,000.00 | 150,750.00 | 4,467,250.00 | 3063% |
| 30 | 2022 | 23 | 1,678,000.00 | 150,750.00 | 1,527,250.00 | 1113% |
| 31 | 2023 | 21 | 2,145,000.00 | 150,750.00 | 1,994,250.00 | 1423% |
| 32 | 2024 | 29 | 2,148,600.00 | 150,750.00 | 1,997,850.00 | 1425% |



