

EL DORADO COUNTY PROBATION DEPARTMENT MEMORANDUM

TO: Board of Supervisors

CC: Tiffany Schmid, Chief Administrative Officer
Alison Winter, Principal Management Analyst

FROM: Nikki Moeszinger, Chief Fiscal Officer
Brian J. Richart, Chief Probation Officer

DATE: December 30, 2024

RE: Retroactive Agreement for Services #8504, Serrano Advisors LLC-Legistar Item 24-1434;
January 14, 2025

The purpose of this memorandum is to provide a timeline with justification as to the retroactive nature of Agreement for Services #8504 (Agreement) with Serrano Advisors LLC (Serrano).

Serrano specializes in Medicare and Medicaid policy and reimbursements, including coordinated re-entry services for justice-involved populations, behavioral health realignment, and street medicine services. Serrano helps their clients navigate federal and state reimbursement policies and advises on pathways to innovate and sustain equitable programs for underserved people.

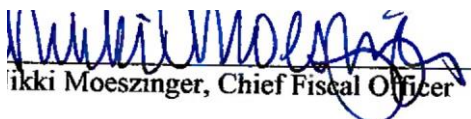
The onset of California Advancing and Innovating Medi-Cal (CalAIM), a long-term commitment to transform Medi-Cal, making the program more equitable, coordinated, and person-centered to help people maximize their health and life trajectories, has brought new challenges to the Probation Department (Probation). Probation is now tasked with implementing strategies to facilitate successful transitions into the community for justice-involved individuals, specifically those from the South Lake Tahoe Juvenile Treatment Center. Serrano will be providing project management and strategic planning and coordination for CalAIM implementation.

A draft agreement was presented to Serrano on February 12, 2024. The contract process was followed, and the agreement was submitted to Purchasing & Contracts on March 6, 2024, for Purchasing Agent signature. Upon final review, it was decided in April of 2024 that Serrano's Scope of Services should be reworked. From April 2024 through July 2024, concerns about the Scope of Services were worked out between the Chief Administrative Office, Health and Human Services, the Sheriff's Office, and Probation.

The agreement was resubmitted through the contract approval process beginning on July 22, 2024, and moved along as efficiently as possible, with a Board of Supervisors date scheduled as soon as practicable. Additional time was spent providing the County's required insurance documentation, and considerable exchange of communication was made with Risk Management to affirm all documentation was acceptable.

Based on the quick timeline for implementation, several required milestone report outs that have already been required, the requirements set for the from the Department of Health Care Services, and the Probation Department's minimal experience in MediCal reimbursement practices, the services provided by Serrano were needed immediately. Additionally, when Probation reached out to HHSA, they indicated they would not be able to take on MediCal billing on behalf of the south Lake Tahoe Juvenile Treatment Center. It is necessary for the implementation of CalAIM and in the interest of advancing these needed services for our clients, the begin date of the Agreement will be retroactive to July 1, 2024.

Thank you for your consideration.


Nikki Moeszinger, Chief Fiscal Officer