

**BID #19-405-073
BULK LUBRICANTS
EVALUATION**

CATEGORY I - WEST SLOPE					(A) K-Dawson Oil Company		(B) Flyers Energy LLC South Lake Tahoe, CA		(C) Hunt & Sons Placerville, CA	
Item	SAE/TYPE	Brand	Unit of Measure	Estimated Annual Usage	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended
Lubricants										
1	15W40 "Eco-Oil" (recycled)	Chevron or equal	Bulk gallon	55	\$6.89	\$378.95	\$7.52	\$413.60	\$11.19	\$615.45
2	15W40 Motor Oil API LE	Chevron Delo 400 or equal	Bulk gallon	800	\$6.89	\$5,512.00	\$8.99	\$7,192.00	\$9.99	\$7,992.00
3	15W40 Delo 400 Motor Oil API LE	Chevron or equal	Gallon	25	\$6.89	\$172.25	\$8.99	\$224.75	\$9.99	\$249.75
4	15W40 Delo LE (low emissions)	Chevron or equal	55 gallon drum	10	\$380.00	\$3,800.00	\$535.70	\$5,357.00	\$549.45	\$5,494.50
5	30W Motor Oil API SL	Chevron Delo 400 or equal	5 gallon pail	3	\$55.00	\$165.00	\$69.35	\$208.05	\$74.09	\$222.27
6	10W30 Motor Oil SM	Chevron or equal	Bulk Gallon	500	\$5.25	\$2,625.00	\$6.43	\$3,215.00	\$5.19	\$2,595.00
7	Heat Transfer 46	Chevron or equal	55 gallon drum	5	\$829.00	\$4,145.00	\$657.80	\$3,289.00	\$714.45	\$3,572.25
8	ATF Multi-Vehicle	Chevron or equal	Bulk Gallon	500	\$11.77	\$5,885.00	\$9.39	\$4,695.00	\$11.59	\$5,795.00
9	ATF Multi-Vehicle	Chevron or equal	55 gallon drum	3	\$650.00	\$1,950.00	\$571.45	\$1,714.35	\$659.45	\$1,978.35
10	80W90 Gear Lube	Chevron Delo ESI or equal	400 lb. drum	3	\$892.00	\$2,676.00	\$756.00	\$2,268.00	\$832.00	\$2,496.00
11	80W90 Gear Lube	Chevron Delo ESI or equal	35 lb pail	2	\$100.00	\$200.00	\$70.35	\$140.70	\$78.75	\$157.50
12	ISO-32 Hydraulic	Chevron or equal	55 gallon drum	1	\$400.00	\$400.00	\$323.40	\$323.40	\$439.00	\$439.00
13	ISO-32 Hydraulic	Chevron or equal	5 gallon pail	5	\$53.00	\$265.00	\$34.40	\$172.00	\$49.99	\$249.95
14	ISO-46 Hydraulic	Chevron or equal	55 gallon drum	2	\$330.00	\$660.00	\$323.40	\$646.80	\$439.00	\$878.00
15	ISO-68 Hydraulic	Chevron or equal	55 gallon drum	1	\$440.00	\$440.00	\$323.40	\$323.40	\$439.00	\$439.00
16	ISO-100 Hydraulic	Chevron or equal	5 gallon pail	5	\$74.00	\$370.00	\$66.90	\$334.50	\$78.95	\$394.75
17	Tractor Fluid Hydraulic	Chevron 1000 THF or equal	Bulk gallon	250	\$8.37	\$2,092.50	\$6.65	\$1,662.50	\$9.09	\$2,272.50
18	30W Drive Train Fluid	Chevron or equal	5 gallon pail	2	\$54.00	\$108.00	\$60.60	\$121.20	\$76.50	\$153.00
19	SAE 50 Synthetic Heavy Duty Trans Fluid	Chevron or equal	400 lb drum	2	\$1,400.00	\$2,800.00	\$1,536.00	\$3,072.00	\$1,480.00	\$2,960.00
20	SAE 50 Synthetic Heavy Duty Trans Fluid	Chevron or equal	35 lb pail	5	\$145.00	\$725.00	\$138.60	\$693.00	\$143.50	\$717.50
21	75/90 RPM Synthetic Gear Lube	Chevron or equal	400 lb drum	4	\$1,235.00	\$4,940.00	\$1,240.00	\$4,960.00	\$1,475.00	\$5,900.00
22	75/90 RPM Synthetic Gear Lube	Chevron or equal	35 lb pail	20	\$120.00	\$2,400.00	\$113.05	\$2,261.00	\$140.00	\$2,800.00
23	80/140 RPM Synthetic Gear Lube	Chevron or equal	35 lb pail	20	\$140.00	\$2,800.00	\$128.10	\$2,562.00	\$140.00	\$2,800.00
24	Tegra Synthetic Gear Lube 220	Chevron or equal	400 lb drum	1	\$1,650.00	\$1,650.00	\$1,836.00	\$1,836.00	\$1,897.00	\$1,897.00
25	Tegra Synthetic Gear Lube 220	Chevron or equal	35 lb pail	5	\$175.00	\$875.00	\$164.85	\$824.25	\$174.90	\$874.50
26	Chevron EP NLGI 2 Ultra Duty Grease	Chevron or equal	400 lb drum	1	\$1,000.00	\$1,000.00	\$1,016.00	\$1,016.00	\$1,068.00	\$1,068.00
27	Chevron EP NLGI 2 Ultra Duty Grease	Chevron or equal	Cartridge tube	300	\$2.70	\$810.00	\$3.02	\$906.00	\$2.55	\$763.80
28	Dura-Lith-00 Grease	Chevron or equal	35 lb pail	5	\$90.00	\$450.00	\$213.50	\$1,067.50	\$86.45	\$432.25
29	Multifak EP00 Grease	Chevron or equal	35 lb pail	5	\$90.00	\$450.00	\$213.50	\$1,067.50	\$86.45	\$432.25
30	Rando HDZ ISO 32	Chevron or equal	5 gallon pail	2	\$72.00	\$144.00	\$71.40	\$142.80	\$79.45	\$158.90
31	Delo Synthetic ATF H/D	Chevron or equal	55 gallon drum	2	\$650.00	\$1,300.00	\$554.95	\$1,109.90	\$990.00	\$1,980.00
32	Havoline Pro 0W20 Engine Oil	Chevron or equal	55 gallon drum	2	\$600.00	\$1,200.00	\$601.15	\$1,202.30	\$550.00	\$1,100.00
Sub Total - Lubricants						\$53,388.70		\$55,021.50		\$59,878.47
Fees										
33	Drum Environment Clean Fee		55 gallon drum	20	\$25.00	\$825.00	\$0.00	\$0.00	\$0.00	\$0.00
34	Reconditioned Drum Fee		55 gallon drum	10	\$25.00	\$850.00	\$0.00	\$0.00	\$0.00	\$0.00
35	Drum Core Charge Fee		55 gallon drum	10	\$25.00	\$875.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub total - Fees						\$2,550.00		\$0.00		\$0.00
Sub-Total - Category I (West Slope)						\$55,938.70		\$55,021.50		\$59,878.47
(-) 5% Local Vendor Preference						0%		5%		5%
						\$0.00		(\$2,751.08)		(\$2,993.92)
(-) Prompt Payment Terms Discount						0%		0%		2%
						\$0.00		\$0.00		(\$1,197.57)
TOTAL BID - CATEGORY I (WEST Slope)						\$55,938.70		\$55,021.55		\$55,686.98
						20% off Catalog Price for Additional Items Net 30 Days 3 Days ARO		5% off Catalog Price for additional Items Net 30 Days 2 Days ARO		25% off Catalog Price for additional Items 2%, 20 Days 1 Days ARO

**BID #19-405-073
BULK LUBRICANTS
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CATEGORY II - EAST SLOPE					(A) K-Dawson Oil Company		(B) Flyers Energy LLC South Lake Tahoe, CA		(C) Hunt & Sons Placerville, CA	
Item	SAE/Type	Brand	Unit of Measure	Estimated Annual Usage	Unit Price	Ext.	Unit Price	Ext.	Unit Price	Ext.
	Lubricants									
36	5W30 Motor Oil	Chevron Supreme or equal	55 gallon drum	1	\$330.00	\$330.00	\$405.35	\$405.35	\$296.45	\$296.45
37	Multi-Vehicle ATF	Chevron or equal	Bulk gallon	500	\$11.86	\$5,930.00	\$9.09	\$4,545.00	\$11.59	\$5,795.00
38	Multi-Vehicle ATF	Chevron or equal	55 gallon drum	2	\$650.00	\$1,300.00	\$554.95	\$1,109.90	\$659.45	\$1,318.90
39	80W90 Gear Lube	Chevron RPM or equal	bulk lbs	400	\$2.23	\$892.00	\$1.84	\$736.00	\$2.10	\$840.00
40	80W90 Gear Lube	Chevron RPM or equal	400 lb. drum	2	\$892.00	\$1,784.00	\$756.00	\$1,512.00	\$840.00	\$1,680.00
41	85/140W Gear Lube	Chevron RPM or equal	35 lb. pail	5	\$100.00	\$500.00	\$70.35	\$351.75	\$78.75	\$393.75
42	75/90 RPM Synthetic Gear Lube	Chevron or equal	35 lb. pail	10	\$120.00	\$1,200.00	\$127.40	\$1,274.00	\$140.00	\$1,400.00
43	85/140 Synthetic	Chevron or equal	35 lb. pail	2	\$140.00	\$280.00	\$249.99	\$499.98	\$87.15	\$174.30
44	Tractor Fluid Hydraulic	Chevron or equal	Bulk gallon	100	\$8.37	\$837.00	\$6.65	\$665.00	\$9.09	\$909.00
45	Tractor Fluid Hydraulic	Chevron or equal	55 gallon drum	1	\$460.00	\$460.00	\$407.00	\$407.00	\$494.95	\$494.95
46	ISO-32 Hydraulic	Chevron or equal	5 gallon pail	10	\$53.00	\$530.00	\$34.40	\$344.00	\$49.99	\$499.90
47	ISO-32 AW Hydraulic	Chevron or equal	55 gallon drum	2	\$330.00	\$660.00	\$323.40	\$646.80	\$439.00	\$878.00
48	Ultra Duty Grease	Chevron EP NLG12 or equal	400 lb. drum	1	\$1,000.00	\$1,000.00	\$1,016.00	\$1,016.00	\$1,068.00	\$1,068.00
49	Mobil Delval Synthetic ATF	Allison TES 295 or equal	5 gallon pail	5	\$11.86	\$59.30	\$187.20	\$936.00	\$155.00	\$775.00
50	Ultra Duty grease	Chevron or equal	Quarter Drum (120 lbs)	2	\$350.00	\$700.00	\$316.80	\$633.60	\$334.80	\$669.60
51	Ultra Duty Grease	Chevron or equal	14 oz. Cartridge tubes	300	\$2.70	\$810.00	\$3.02	\$906.00	\$2.55	\$763.80
52	Dura-Lith-00 Grease	Chevron or equal	35 lb. pail	5	\$90.00	\$450.00	\$213.50	\$1,067.50	\$86.45	\$432.25
53	15W40 Delo LE (low emissions)	Chevron or equal	55 gallon drum	2	\$380.00	\$760.00	\$9.74	\$19.48	\$549.95	\$1,099.90
54	15W40 Delo LE (low emissions)	Chevron or equal	Bulk gallon	900	\$6.89	\$6,201.00	\$8.99	\$8,091.00	\$9.99	\$8,991.00
55	Heat Transfer 46	Chevron or equal	55 gallon drum	2	\$829.00	\$1,658.00	\$657.80	\$1,315.60	\$714.45	\$1,428.90
56	Drive Train SAE 10W	Chevron or equal	Bulk gallon	600	\$10.88	\$6,528.00	\$10.62	\$6,372.00	\$10.69	\$6,414.00
57	Drive Train SAE 10W	Chevron or equal	55 gallon drum	3	\$600.00	\$1,800.00	\$625.35	\$1,876.05	\$587.95	\$1,763.85
58	ISO 46 Hydraulic	Chevron or equal	5 gallon pail	2	\$58.00	\$116.00	\$34.40	\$68.80	\$49.99	\$99.98
59	ISO 46 Hydraulic	Chevron or equal	55 gallon drum	6	\$330.00	\$1,980.00	\$323.40	\$1,940.40	\$439.00	\$2,634.00
60	ISO 68 Hydraulic	Chevron or equal	55 gallon drum	3	\$440.00	\$1,320.00	\$323.40	\$970.20	\$439.00	\$1,317.00
61	SAE 50 Synthetic Heavy Duty Trans Fluid	Chevron or equal	35 lb pail	5	\$145.00	\$725.00	\$138.60	\$693.00	\$143.50	\$717.50
62	Delo Synthetic ATF H/D	Chevron or equal	55 gallon drum	1	\$650.00	\$650.00	\$554.95	\$554.95	\$990.00	\$990.00
						\$39,460.30		\$38,957.36		\$43,845.03
	Fees									
	Drum Environment Clean Fee		55 gallon drum	10	\$25.00	\$250.00	\$0.00	\$0.00	\$20.00	\$200.00
	Reconditioned Drum Fee		55 gallon drum	3	\$25.00	\$75.00	\$0.00	\$0.00	\$0.00	\$0.00
	Drum Core Charge Fee		55 gallon drum	2	\$25.00	\$50.00	\$0.00	\$0.00	\$25.00	\$50.00
	Sub total - Fees					\$375.00		\$0.00		\$250.00
	SUBTOTAL - CATEGORY II (East Slope)					\$39,835.30		\$38,957.36		\$44,095.03
	(-) 5% local bid preference					0%		5%		5%
						\$0.00		(\$1,947.87)		(\$2,204.75)
	(-) Prompt payment discount terms					0%		0%		2%
						\$0.00		\$0.00		(\$881.90)
	TOTAL BID - CATEGORY II (East Slope)					\$39,835.30		\$37,009.49		\$41,008.38
						20% off Catalog Price for additional Items Net 30 Days 3 Days ARO		5% off Catalog Price for additional Items Net 30 Days 2 Days ARO		25% off Catalog Price for additional Items 2%, 20 Days 1 Days ARO

*Evaluation is exclusive of sales tax