

LTBV 1505² bid

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**COUNTY OF EL DORADO
Procurement & Contracts**

ATTN: Purchasing Agent
330 Fair Lane
Placerville, CA 95667

INVITATION TO BID & BID #09-120-088

DUE: 3:00 PM - May 11, 2009

Sealed Bids must be clearly marked on the outside of the package with:

"BID #09-120-088, MAILROOM DO NOT OPEN"

Purchasing Agent

ALL BIDS SUBJECT TO GENERAL CONDITIONS

REMOTELY OPERATED VESSEL (ROV)

General: The El Dorado County Procurement & Contracts Division is requesting bids for the purchase of a portable underwater remotely operated vessel.

Specifications: Specifications are noted on the quotation schedule starting on page eleven (11).

Information: For additional information, contact Dan Lynch, Sr. Department Analyst at (530) 621-5180 (email dan.lynch@edcgov.us). Bidders shall direct all inquiries to the County Procurement and Contracts Division Purchasing Agent and shall not contact the requesting department directly regarding any matter related to this Invitation to Bid.

ALL BIDS SHALL BE QUOTED FREIGHT PREPAID FOB DESTINATION

Prior to preparing your bid submittal, please note the General Conditions, Instructions to Bidders, item #3 which states: Erasures, overwrites, and the use of correction fluid/tape are NOT acceptable.

Ocean Innovations

Firm Name

7416 Cabrillo Ave.

Mailing Address

La Jolla CA 92037

City State Zip

858-454-4044

Phone

brock@o-vations.com

E-Mail Address

Signature of Authorized Agent

Brock Rosenthal - president

Print Name & Title of Authorized Agent

1 May 2009

Date

858-454-5775

Fax

Requirement: Bidders failing to comply with any of the following requirements will not be considered for the evaluation and award process:

1. Bidder must provide a price for a fully equipped remotely operated vessel in accordance with the specifications listed on page eleven (11).
2. Bidders must provide bid pricing for optional items listed in the quotation schedule starting on page eleven (11).
3. Bidders must provide manufacturer (brand) and model of all items requesting such information in the quotation schedule.
4. The awarded bidder will be required to enter in to an agreement for services substantially the same as the attached sample agreement (Exhibit "B") and must be able to comply with the insurance requirements stated therein.

California Sales & Use Tax Requirement: Any bidders located outside of the State of California selling goods to the County must possess a valid and current California Seller's Permit at the time of bidding and maintain such permit in good standing throughout the awarded period.

Provide California Seller's Permit Number: SR F4B 99407351

Delivery: Product shall be delivered F.O.B. destination, freight prepaid, on ground or inside delivery, to the following location:

El Dorado County Sheriff
3615 China Garden Road
Diamond Springs, CA 95619

Incomplete and Altered Bids: Incomplete or altered bids, and bids containing items not called for in the bid may be rejected. Bids submitted on forms other than those furnished by the County will not be considered.

Terms and Conditions: The County will not consider any terms and conditions other than the terms and conditions contained in the subject bid. Bidders submitting their own terms and conditions will not be considered and will be rejected. Any bid response containing alterations to the General Terms and Conditions or terms and conditions contained in the subject bid, will not be considered and will be rejected.

Merchantability: There shall be an implied warranty of merchantability and fitness of an intended use. Any bid submittals taking exception to this requirement may, at the County's option, be considered non-responsive.

County's Rights: The Purchasing Agent reserves the right to not enter into any agreement, cancel this process at any time, amend this process at any time, or to award more than one contract to the lowest, responsive, responsible bidders if it is in the best interest of the County

Returns: The County reserves the right to return product within thirty (30) days of receipt by the County for credit or refund without a shipping or restocking fee. Product returned shall be in good condition and in the original package (if applicable). Defective product or product under warranty may not always be returned in the original package.

SPECIFICATIONS AND QUOTATION SCHEDULE

Minimum Specifications:

- Depth rating of at least 500'
- Color Front Camera with 90 Degree Tilt
- 10" (minimum) Color Monitor
- 3 Miles per Hour Forward Speed (minimum)
- 4 Motor Propulsion System
- Horizontal and Vertical controls
- 12 Volt DC Power
- Two (2) Year Warranty (minimum)
- Control Box:
 - o Displays Depth/Heading (minimum)
 - o 10" (minimum) Color Monitor
 - o Inputs/Outputs for GPS information, video recording, etc.

Optional Specifications/Equipment to be Included:

- Ability to accept various attachments such as manipulator arms, sonar, metal detector, etc.
- 500' Umbilical Cable
 - o Cable at or near neutral buoyancy in fresh water
 - o Reel to store/deploy umbilical cable
 - o 3/4" Diameter Maximum
 - o Spare channel/wires to control attachments or additional display units
 - o Detachable waterproof connectors at the ROV bulkhead
- Lateral Controls
- Weight: Up to 70 lbs (excluding options)
- Control Unit:
 - o Auto-Pilot of depth and heading
 - o Intuitive Hand Controls of ROV major functions

Description	Bid Equipment	Bid Price
Remote Operated Vessel as Specified Above	Brand: <u>Sea Botix</u> Model #: <u>LBU 150S²</u>	\$ <u>28,195.00</u>

Additional Equipment Items to be Bid:

Description	Bid Equipment	Bid Price
Manipulator/Grabber Arm	Brand: <u>Sea Botix</u> Model #: <u>TJ6300-21</u>	\$ <u>2,495.00</u>
Rear Camera (black and white)	Brand: <u>Sea Botix</u> Model #: <u>RCA 300</u>	\$ <u>2,295.00</u>

Description	Bid Equipment	Bid Price
Metal Detector	Brand: <u>Jw Fisher</u> Model #: <u>RMD-1</u>	\$ <u>23,795.00</u>
Spare Parts Kit with Carrying Case	Brand: <u>SeaBotix</u> Model #: <u>Bsk150</u>	included with \$ <u>ROV system</u>
Training: 1 Day On-Site Training for Operation and Maintenance of ROV		\$ <u>500.00</u>
Total Options plus Training		\$ <u>29,085.00</u>

Grand Total \$ _____

PROMPT PAYMENT DISCOUNT TERMS

Indicate percentage discount for prompt payment.

Note: Number of Days Less than 20 will be considered as NET by the County)

Net % Discount if paid within _____ days invoice date

Indicate "Net" if no Prompt Payment Discount Terms are offered

DELIVERY

Indicate the number of days after receipt of order (ARO) for delivery: 30 days for ROV
Refer to page six (6), "Delivery" for specific delivery requirements
60 days for options

Erasures, overwrites, and the use of correction fluid/tape are NOT acceptable.
Refer to #3 of the General Conditions for specific instructions