

DATE: August 5<sup>th</sup>, 2024

TO: County of El Dorado  
 Planning and Building Department  
 2850 Fair Lane  
 Placerville, CA 95667  
 ATT: Kyle Zimbelman, Economic and Business Relations Manager

FROM: El Dorado Hills Chamber of Commerce  
 SUBJECT: Annual Report Agreement #3969

Attached are the reports required by Article 4 of the Contract.

Below is the narrative summary for guests visiting the California Welcome Center from July 1, 2023– June 30, 2024.

|               | July | Aug | Sept | Oct | Nov | Dec   | Jan | Feb | March | April | May | June |
|---------------|------|-----|------|-----|-----|-------|-----|-----|-------|-------|-----|------|
| Local         | 283  | 155 | 171  | 763 | 246 | 6175* | 141 | 439 | 1089  | 215   | 209 | 202  |
| CA            | 103  | 82  | 64   | 76  | 69  | 119   | 45  | 45  | 90    | 59    | 69  | 119  |
| US            | 169  | 120 | 152  | 88  | 50  | 55    | 19  | 53  | 71    | 106   | 151 | 147  |
| International | 46   | 33  | 45   | 26  | 19  | 5     | 9   | 9   | 16    | 18    | 62  | 45   |

California Welcome Center Guests Total compared to same period

|       | July | Aug | Sept | Oct | Nov  | Dec   | Jan | Feb | March | April | May | June |
|-------|------|-----|------|-----|------|-------|-----|-----|-------|-------|-----|------|
| 22/23 | 752  | 370 | 291  | 887 | 1432 | 5719* | 241 | 259 | 346   | 485   | 571 | 522  |
| 23/24 | 601  | 390 | 432  | 953 | 384  | 6354  | 214 | 546 | 1266  | 398   | 491 | 513  |

\*December – included guests for Santa Photos – approximately 3500.

\*Visit California's data on guest spending for CWC's is by party size of 3 adults, spending \$112 daily. 9042 guests divided by 3 = 3014 X \$112 = \$337,568.00. (Note: Santa Photos are not included in this formula. Formula has not been revised since the last report.)

The California Welcome Center is also branded in three Visit California pieces with an added ROI:

- CA Official Visitor's Guide (page 7) - \$200,000
- CA Road Trips (page 2) \$ 26,000
- CA Official Road Map (back page) \$ 49,000
- TOTAL \$275,000

Benefits to Regional Tourism; source Visit California.

Visitation: 1.3 million visitors in 2023

Visitor Impacts (2019 Study)

- ✓ 60% of visitors learned something new about the area when visiting a Welcome Center.

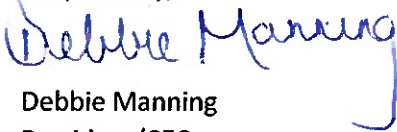
- ✓ 43% of visitors learned something new about California.
- ✓ 27% of visitors went on to visit an attraction featured at the Welcome Center.
- ✓ 13% of visitors changed their travel plans following a visit to a Welcome Center.
- ✓ 11% of visitors extended their stay in California.
  - 1.4 extra nights in the area
  - 2.6 extra nights in California

The California Welcome Center was proud again to serve as a voting center for El Dorado County residents for the March 2024 Primary. The turnout for in-person voting was 295, and 896 dropped off ballots. "The California Welcome Center is one El Dorado County's highest used Vote Center and Drop Box locations. It is centrally located in one of the highest density areas of El Dorado County and is well known among residents as the place to vote. We always appreciate the use of the Welcome Center as a Vote Center and the incredible support of the staff there.", Bill O'Neill, Registrar of Voters, County of El Dorado.

The California Welcome Center has two part time travel concierges, volunteer travel concierges who donated over 225 hours this cycle and of course, the Chamber staff who fill in when needed.

The California Welcome Center continues to bring it guests/travelers daily adding to the visitor spending in El Dorado County. The County's annual investment of \$110,320 brings an ROI of \$612,568.

Respectfully,



Debbie Manning  
President/CEO

Cc: County of El Dorado  
Chief Administrative Office  
2850 Fairlane Court  
Placerville, CA 95667

ATT: Michele Weimer, Procurement and Contracts Manager

# CALIFORNIA WELCOME CENTER - EL DORADO HILLS

PROGRAM/PROJECT ACTIVITY: El Dorado County Agreement for Services  
Funding Agreement #5734  
July 1, 2023 - June 30, 2025

QUARTERLY REPORT PERIOD: Budget comparison report for 7/1/23 - 6/30/24

Year 1  
7/1/23 -  
6/30/24

Notes:

## EXPENDITURES

### Salaries:

|                            |           |           |         |  |
|----------------------------|-----------|-----------|---------|--|
| CEO                        |           |           |         |  |
| Travel Concierge           | \$ 39,941 | \$ 40,000 | \$ (59) |  |
| Part-time Staff            |           |           |         |  |
| Volunteer hours equivalent |           |           |         |  |

### Benefits

|                                           |           |           |            |                     |
|-------------------------------------------|-----------|-----------|------------|---------------------|
| Rent                                      | \$ 47,370 | \$ 47,370 | \$ -       | \$11,842.30 per qtr |
| Common Area Maintenance                   | \$ 240    | \$ 240    | \$ -       |                     |
| Insurance - Property                      | \$ -      | \$ -      | \$ -       |                     |
| Insurance - Workers Compensation          | \$ -      | \$ -      | \$ -       |                     |
| State Annual Fee                          | \$ 5,000  | \$ 5,000  | \$ -       |                     |
| Equipment/Payment processing (Lightspeed) | \$ 1,162  | \$ 1,400  | \$ (238)   |                     |
| Phone & Internet                          | \$ 2,224  | \$ 1,000  | \$ 1,224   |                     |
| Marketing                                 | \$ 941    | \$ 3,000  | \$ (2,059) |                     |
| Janitorial Services                       | \$ 3,154  | \$ 2,600  | \$ 554     |                     |
| PG&E /Gas & Electric                      | \$ 5,412  | \$ 4,500  | \$ 912     |                     |
| Travel & Mileage                          | \$ -      | \$ 1,000  | \$ (1,000) |                     |
| Alarm Monitoring                          | \$ 456    | \$ 500    | \$ (44)    |                     |
| Office Supplies                           | \$ -      | \$ 250    | \$ (250)   |                     |
| Signage                                   | \$ -      | \$ -      | \$ -       |                     |
| Panel Design & Printing                   | \$ -      | \$ -      | \$ -       |                     |
| Event Sponsorship - Mktg & Adv            | \$ 5,500  | \$ 4,600  | \$ 900     |                     |

**Total Operating Expenses:** \$ 111,400 \$ 111,460 \$ (60)

|                             |               |      |  |
|-----------------------------|---------------|------|--|
| Firework Sponsorships       | See above     | \$ - |  |
| Concert/ Other Sponsorships | Event Sponsor | \$ - |  |

**Total Expenses** \$ 111,400 \$ 111,460 \$ (60)

## INCOME / REVENUE

|                             |            |            |       |
|-----------------------------|------------|------------|-------|
| County of El Dorado         | \$ 110,320 | \$ 110,320 | \$ -  |
| \$27,580.00 per qtr         |            |            |       |
| <b>Total Income/Revenue</b> | \$ 110,320 | \$ 110,320 | \$ -  |
| over/under                  | \$ (1,080) | \$ (1,140) | \$ 60 |

updated thru 6/30/24

5734budget - excel

CA Welcome Center shared folder > County Contract

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# El Dorado Hills Chamber of Commerce Transaction Detail By Account

Cash Basis

July 2023 through June 2024

| Type                                        | Date       | Num | Name                   | Memo              | Class        | Clr | Split            | Original Amount | Paid Amount | Balance    |
|---------------------------------------------|------------|-----|------------------------|-------------------|--------------|-----|------------------|-----------------|-------------|------------|
| <b>4013 - ED Co - Contract for Services</b> |            |     |                        |                   |              |     |                  |                 |             |            |
| Sales Receipt                               | 09/28/2023 |     | County of El Dorado    | El Dorado C...    | Californi... |     | 1499 - Undep...  | 27,580.00       | 27,580.00   | 27,580.00  |
| Sales Receipt                               | 12/05/2023 |     | County of El Dorado    | El Dorado C...    | Californi... |     | 1499 - Undep...  | 27,580.00       | 27,580.00   | 55,160.00  |
| Sales Receipt                               | 03/04/2024 |     | County of El Dorado    | El Dorado C...    | Californi... |     | 1499 - Undep...  | 27,580.00       | 27,580.00   | 82,740.00  |
| Sales Receipt                               | 06/06/2024 |     | County of El Dorado    | El Dorado C...    | Californi... |     | 1499 - Undep...  | 27,580.00       | 27,580.00   | 110,320.00 |
| Total 4013 - ED Co - Contract for Services  |            |     |                        |                   |              |     |                  |                 | 110,320.00  | 110,320.00 |
| <b>6000 - CA WELCOME CENTER EXP</b>         |            |     |                        |                   |              |     |                  |                 |             |            |
| <b>6018 - CWC Payment Processing Fees</b>   |            |     |                        |                   |              |     |                  |                 |             |            |
| Check                                       | 07/31/2023 |     | Lightspeed - Vendhq    | Equipment fo...   | Californi... |     | 1100 - Wells ... | -188.30         | -188.30     | -188.30    |
| Check                                       | 08/30/2023 |     | Lightspeed - Vendhq    |                   | Californi... |     | 1100 - Wells ... | -188.30         | -188.30     | -376.60    |
| Check                                       | 10/30/2023 |     | Lightspeed - Vendhq    |                   | Californi... |     | 1100 - Wells ... | -579.30         | -579.30     | -955.90    |
| Check                                       | 11/30/2023 |     | Lightspeed - Vendhq    | Processing F...   | Californi... |     | 1100 - Wells ... | -21.85          | -21.85      | -977.75    |
| Check                                       | 12/31/2023 |     | Lightspeed - Vendhq    |                   | Californi... |     | 1100 - Wells ... | -67.14          | -67.14      | -1,044.89  |
| Check                                       | 01/31/2024 |     | Lightspeed - Vendhq    |                   | Californi... |     | 1100 - Wells ... | -9.64           | -9.64       | -1,054.53  |
| Check                                       | 02/29/2024 |     | Lightspeed - Vendhq    |                   | Californi... |     | 1100 - Wells ... | -14.30          | -14.30      | -1,068.83  |
| Check                                       | 03/31/2024 |     | Lightspeed - Vendhq    |                   | Californi... |     | 1100 - Wells ... | -23.49          | -23.49      | -1,092.32  |
| Check                                       | 04/30/2024 |     | Lightspeed - Vendhq    |                   | Californi... |     | 1100 - Wells ... | -31.19          | -31.19      | -1,123.51  |
| Check                                       | 05/31/2024 |     | Lightspeed - Vendhq    |                   | Californi... |     | 1100 - Wells ... | -16.38          | -16.38      | -1,139.89  |
| Check                                       | 06/30/2024 |     | Lightspeed - Vendhq    | Lightspeed f...   | Californi... |     | 1100 - Wells ... | -22.13          | -22.13      | -1,162.02  |
| Total 6018 - CWC Payment Processing Fees    |            |     |                        |                   |              |     |                  |                 | -1,162.02   | -1,162.02  |
| <b>6001 - Event Sponsorships</b>            |            |     |                        |                   |              |     |                  |                 |             |            |
| Bill                                        | 08/24/2023 |     | Oak Ridge High Sc...   | Hole Sponso...    | Californi... |     | 2000 - Accou...  | -500.00         | -500.00     | -500.00    |
| Bill                                        | 05/23/2024 |     | Town Center East ...   | Inv #EDHC2...     | Californi... |     | 2000 - Accou...  | -5,000.00       | -5,000.00   | -5,500.00  |
| Total 6001 - Event Sponsorships             |            |     |                        |                   |              |     |                  |                 | -5,500.00   | -5,500.00  |
| <b>6005 - Alarm Monitoring</b>              |            |     |                        |                   |              |     |                  |                 |             |            |
| Bill                                        | 07/25/2023 |     | Signal Service, Inc. * |                   | Californi... |     | 2000 - Accou...  | -111.75         | -111.75     | -111.75    |
| Bill                                        | 11/02/2023 |     | Signal Service, Inc. * | Inv #376507       | Californi... |     | 2000 - Accou...  | -114.75         | -114.75     | -226.50    |
| Bill                                        | 01/26/2024 |     | Signal Service, Inc. * |                   | Californi... |     | 2000 - Accou...  | -114.75         | -114.75     | -341.25    |
| Bill                                        | 05/06/2024 |     | Signal Service, Inc. * | Inv. #384769      | Californi... |     | 2000 - Accou...  | -114.75         | -114.75     | -456.00    |
| Total 6005 - Alarm Monitoring               |            |     |                        |                   |              |     |                  |                 | -456.00     | -456.00    |
| <b>6007 - State Annual Fee</b>              |            |     |                        |                   |              |     |                  |                 |             |            |
| Bill                                        | 10/09/2023 |     | California Welcom...   | Inv #491          | Californi... |     | 2000 - Accou...  | -1,250.00       | -1,250.00   | -1,250.00  |
| Bill                                        | 01/17/2024 |     | California Welcom...   | Oct - Dec 20...   | Californi... |     | 2000 - Accou...  | -1,250.00       | -1,250.00   | -2,500.00  |
| Bill                                        | 04/11/2024 |     | California Welcom...   | Inv #535          | Californi... |     | 2000 - Accou...  | -1,250.00       | -1,250.00   | -3,750.00  |
| Bill                                        | 06/30/2024 |     | California Welcom...   | April - June 2... | Californi... |     | 2000 - Accou...  | -1,250.00       | -1,250.00   | -5,000.00  |
| Total 6007 - State Annual Fee               |            |     |                        |                   |              |     |                  |                 | -5,000.00   | -5,000.00  |
| <b>6008 - Rent</b>                          |            |     |                        |                   |              |     |                  |                 |             |            |
| Bill                                        | 09/19/2023 |     | El Dorado Hills Th...  |                   | Californi... |     | 2000 - Accou...  | -11,842.50      | -11,842.50  | -11,842.50 |
| Bill                                        | 12/07/2023 |     | El Dorado Hills Th...  |                   | Californi... |     | 2000 - Accou...  | -11,842.50      | -11,842.50  | -23,685.00 |
| Bill                                        | 03/11/2024 |     | El Dorado Hills Th...  |                   | Californi... |     | 2000 - Accou...  | -11,842.50      | -11,842.50  | -35,527.50 |
| Bill                                        | 06/06/2024 |     | El Dorado Hills Th...  | Rent Q2           | Californi... |     | 2000 - Accou...  | -11,842.50      | -11,842.50  | -47,370.00 |
| Total 6008 - Rent                           |            |     |                        |                   |              |     |                  |                 | -47,370.00  | -47,370.00 |
| <b>6009 - Common Area Maintenance</b>       |            |     |                        |                   |              |     |                  |                 |             |            |
| Bill                                        | 07/19/2023 |     | El Dorado Hills Th...  |                   | Californi... |     | 2000 - Accou...  | -60.00          | -60.00      | -60.00     |
| Bill                                        | 01/17/2024 |     | El Dorado Hills Th...  | September in...   | Californi... |     | 2000 - Accou...  | -60.00          | -60.00      | -120.00    |
| Bill                                        | 01/26/2024 |     | El Dorado Hills Th...  | Air Com Mai...    | Californi... |     | 2000 - Accou...  | -60.00          | -60.00      | -180.00    |
| Bill                                        | 06/30/2024 |     | El Dorado Hills Th...  |                   | Californi... |     | 2000 - Accou...  | -60.00          | -60.00      | -240.00    |
| Total 6009 - Common Area Maintenance        |            |     |                        |                   |              |     |                  |                 | -240.00     | -240.00    |
| <b>6010 - Marketing</b>                     |            |     |                        |                   |              |     |                  |                 |             |            |
| Bill                                        | 08/30/2023 |     | Folsom Lake Symp...    | Folsom Lake...    | Californi... |     | 2000 - Accou...  | -400.00         | -400.00     | -400.00    |
| Bill                                        | 11/16/2023 |     | Style Readers Med...   | Holiday New...    | Californi... |     | 2000 - Accou...  | -541.00         | -541.00     | -941.00    |
| Total 6010 - Marketing                      |            |     |                        |                   |              |     |                  |                 | -941.00     | -941.00    |
| <b>6012 - Janitorial Services</b>           |            |     |                        |                   |              |     |                  |                 |             |            |
| Bill                                        | 07/11/2023 |     | Best Cleaning Te...    | June 2023         | Californi... |     | 2000 - Accou...  | -370.89         | -370.89     | -370.89    |
| Bill                                        | 08/30/2023 |     | Best Cleaning Te...    | July and Aug...   | Californi... |     | 2000 - Accou...  | -452.82         | -452.82     | -823.71    |
| Bill                                        | 09/28/2023 |     | Best Cleaning Te...    | Inv. #0287        | Californi... |     | 2000 - Accou...  | -291.46         | -291.46     | -1,115.17  |
| Bill                                        | 11/27/2023 |     | Best Cleaning Te...    | Inv. #0375        | Californi... |     | 2000 - Accou...  | -226.41         | -226.41     | -1,341.58  |
| Bill                                        | 01/26/2024 |     | Best Cleaning Te...    |                   | Californi... |     | 2000 - Accou...  | -226.41         | -226.41     | -1,567.99  |
| Bill                                        | 03/01/2024 |     | Best Cleaning Te...    | Feb and Dec...    | Californi... |     | 2000 - Accou...  | -643.35         | -643.35     | -2,211.34  |
| Bill                                        | 03/25/2024 |     | Best Cleaning Te...    |                   | Californi... |     | 2000 - Accou...  | -226.41         | -226.41     | -2,437.75  |
| Bill                                        | 04/24/2024 |     | Best Cleaning Te...    | Inv #0640         | Californi... |     | 2000 - Accou...  | -263.72         | -263.72     | -2,701.47  |
| Bill                                        | 05/23/2024 |     | Best Cleaning Te...    | Inv# 0714         | Californi... |     | 2000 - Accou...  | -226.41         | -226.41     | -2,927.88  |
| Bill                                        | 06/19/2024 |     | Best Cleaning Te...    | Inv #0773         | Californi... |     | 2000 - Accou...  | -226.41         | -226.41     | -3,154.29  |
| Total 6012 - Janitorial Services            |            |     |                        |                   |              |     |                  |                 | -3,154.29   | -3,154.29  |

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Cash Basis

# El Dorado Hills Chamber of Commerce Transaction Detail By Account

July 2023 through June 2024

| Type                                   | Date       | Num    | Name               | Memo           | Class        | Cir  | Split     | Original Amount | Paid Amount | Balance    |
|----------------------------------------|------------|--------|--------------------|----------------|--------------|------|-----------|-----------------|-------------|------------|
| <b>6014 - Gas/Electric</b>             |            |        |                    |                |              |      |           |                 |             |            |
| Bill                                   | 07/11/2023 |        | PG & E             |                | Californi... | 2000 | Accou...  | -320.34         | -320.34     | -320.34    |
| Bill                                   | 08/14/2023 |        | PG & E             |                | Californi... | 2000 | Accou...  | -603.84         | -603.84     | -924.18    |
| Bill                                   | 08/30/2023 |        | PG & E             |                | Californi... | 2000 | Accou...  | -762.40         | -762.40     | -1,686.58  |
| Bill                                   | 10/09/2023 |        | PG & E             |                | Californi... | 2000 | Accou...  | -600.54         | -600.54     | -2,287.12  |
| Bill                                   | 11/02/2023 |        | PG & E             |                | Californi... | 2000 | Accou...  | -409.06         | -409.06     | -2,696.18  |
| Bill                                   | 12/07/2023 |        | PG & E             |                | Californi... | 2000 | Accou...  | -292.80         | -292.80     | -2,988.98  |
| Bill                                   | 01/05/2024 |        | PG & E             |                | Californi... | 2000 | Accou...  | -288.37         | -288.37     | -3,277.35  |
| Bill                                   | 02/01/2024 |        | PG & E             |                | Californi... | 2000 | Accou...  | -511.42         | -511.42     | -3,788.77  |
| Bill                                   | 03/11/2024 |        | PG & E             |                | Californi... | 2000 | Accou...  | -457.40         | -457.40     | -4,246.17  |
| Bill                                   | 04/03/2024 |        | PG & E             |                | Californi... | 2000 | Accou...  | -432.52         | -432.52     | -4,678.69  |
| Bill                                   | 05/16/2024 |        | PG & E             |                | Californi... | 2000 | Accou...  | -363.97         | -363.97     | -5,042.66  |
| Bill                                   | 06/06/2024 |        | PG & E             |                | Californi... | 2000 | Accou...  | -370.13         | -370.13     | -5,412.79  |
| Total 6014 - Gas/Electric              |            |        |                    |                |              |      |           |                 | -5,412.79   | -5,412.79  |
| <b>6015 - Phone/DSL</b>                |            |        |                    |                |              |      |           |                 |             |            |
| Bill                                   | 07/25/2023 |        | Comcast            |                | Californi... | 2000 | Accou...  | -116.03         | -116.03     | -116.03    |
| Bill                                   | 08/14/2023 |        | FortisTelecom      |                | Californi... | 2000 | Accou...  | -90.00          | -90.00      | -206.03    |
| Bill                                   | 08/30/2023 |        | Comcast            |                | Californi... | 2000 | Accou...  | -123.53         | -123.53     | -329.56    |
| Bill                                   | 09/28/2023 |        | Comcast            |                | Californi... | 2000 | Accou...  | -123.53         | -123.53     | -453.09    |
| Bill                                   | 10/09/2023 |        | FortisTelecom      |                | Californi... | 2000 | Accou...  | -270.00         | -270.00     | -723.09    |
| Bill                                   | 11/02/2023 |        | Comcast            | Account 815... | Californi... | 2000 | Accou...  | -123.53         | -123.53     | -846.62    |
| Bill                                   | 11/27/2023 |        | Comcast            |                | Californi... | 2000 | Accou...  | -123.53         | -123.53     | -970.15    |
| Bill                                   | 01/01/2024 |        | Comcast            |                | Californi... | 2000 | Accou...  | -123.53         | -123.53     | -1,093.68  |
| Bill                                   | 02/01/2024 |        | Comcast            |                | Californi... | 2000 | Accou...  | -125.14         | -125.14     | -1,218.82  |
| Bill                                   | 03/01/2024 |        | Comcast            |                | Californi... | 2000 | Accou...  | -125.14         | -125.14     | -1,343.96  |
| Bill                                   | 03/01/2024 |        | FortisTelecom      |                | Californi... | 2000 | Accou...  | -90.00          | -90.00      | -1,433.96  |
| Bill                                   | 03/11/2024 |        | FortisTelecom      |                | Californi... | 2000 | Accou...  | -180.00         | -180.00     | -1,613.96  |
| Bill                                   | 04/02/2024 |        | Comcast            |                | Californi... | 2000 | Accou...  | -125.14         | -125.14     | -1,739.10  |
| Bill                                   | 04/02/2024 |        | FortisTelecom      |                | Californi... | 2000 | Accou...  | -90.00          | -90.00      | -1,829.10  |
| Bill                                   | 05/06/2024 |        | FortisTelecom      |                | Californi... | 2000 | Accou...  | -90.00          | -90.00      | -1,919.10  |
| Bill                                   | 06/06/2024 |        | Comcast            |                | Californi... | 2000 | Accou...  | -125.14         | -125.14     | -2,044.24  |
| Bill                                   | 06/19/2024 |        | FortisTelecom      |                | Californi... | 2000 | Accou...  | -90.00          | -90.00      | -2,134.24  |
| Bill                                   | 06/25/2024 |        | FortisTelecom      | Inv #4613      | Californi... | 2000 | Accou...  | -90.00          | -90.00      | -2,224.24  |
| Total 6015 - Phone/DSL                 |            |        |                    |                |              |      |           |                 | -2,224.24   | -2,224.24  |
| Total 6000 - CA WELCOME CENTER EXP     |            |        |                    |                |              |      |           |                 | -71,460.34  | -71,460.34 |
| <b>6050 - PAYROLL</b>                  |            |        |                    |                |              |      |           |                 |             |            |
| <b>6053 - CWC Employer Payroll Tax</b> |            |        |                    |                |              |      |           |                 |             |            |
| Check                                  | 07/10/2023 |        | Joanne Kilmartin   | Employer Ta... | Californi... | 1100 | Wells ... | -37.82          | -37.82      | -37.82     |
| Check                                  | 07/10/2023 |        | Diane M. Pavlovich | Employer Ta... | Californi... | 1100 | Wells ... | -87.77          | -87.77      | -125.59    |
| Check                                  | 07/25/2023 |        | Joanne Kilmartin   | Employer Ta... | Californi... | 1100 | Wells ... | -47.28          | -47.28      | -172.87    |
| Check                                  | 07/25/2023 |        | Diane M. Pavlovich | Employer Ta... | Californi... | 1100 | Wells ... | -78.69          | -78.69      | -251.56    |
| General Journal                        | 08/10/2023 | 08-023 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -47.28          | -47.28      | -298.84    |
| General Journal                        | 08/10/2023 | 08-025 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -84.53          | -84.53      | -383.37    |
| General Journal                        | 08/25/2023 | 08-011 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -53.58          | -53.58      | -436.95    |
| General Journal                        | 08/25/2023 | 08-014 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -56.89          | -56.89      | -493.84    |
| General Journal                        | 09/08/2023 | 08-017 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -37.82          | -37.82      | -531.66    |
| General Journal                        | 09/08/2023 | 08-019 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -68.92          | -68.92      | -600.58    |
| General Journal                        | 09/25/2023 | 08-037 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -37.82          | -37.82      | -638.40    |
| General Journal                        | 09/25/2023 | 08-039 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -87.14          | -87.14      | -725.54    |
| General Journal                        | 10/10/2023 | 08-031 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -22.66          | -22.66      | -748.20    |
| General Journal                        | 10/10/2023 | 08-033 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -78.03          | -78.03      | -826.23    |
| General Journal                        | 10/25/2023 | 08-047 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -22.04          | -22.04      | -848.27    |
| General Journal                        | 10/25/2023 | 08-049 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -82.58          | -82.58      | -930.85    |
| General Journal                        | 10/25/2023 | 11-009 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -22.04          | -22.04      | -952.89    |
| General Journal                        | 11/10/2023 | 11-012 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -29.38          | -29.38      | -982.27    |
| General Journal                        | 11/10/2023 | 11-014 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -83.24          | -83.24      | -1,065.51  |
| General Journal                        | 11/24/2023 | 11-019 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -29.38          | -29.38      | -1,094.89  |
| General Journal                        | 11/24/2023 | 11-021 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -60.79          | -60.79      | -1,155.68  |
| General Journal                        | 12/08/2023 | 11-007 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -78.68          | -78.68      | -1,234.36  |
| General Journal                        | 12/22/2023 | 11-011 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -42.84          | -42.84      | -1,277.20  |
| General Journal                        | 12/22/2023 | 11-013 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -52.99          | -52.99      | -1,330.19  |
| General Journal                        | 01/10/2024 | 11-018 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -55.96          | -55.96      | -1,386.15  |
| General Journal                        | 01/10/2024 | 11-020 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -92.10          | -92.10      | -1,478.25  |
| General Journal                        | 01/25/2024 | 11-024 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -37.82          | -37.82      | -1,516.07  |
| General Journal                        | 01/25/2024 | 11-026 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -100.47         | -100.47     | -1,616.54  |
| General Journal                        | 02/09/2024 | 11-029 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -37.82          | -37.82      | -1,654.36  |
| General Journal                        | 02/09/2024 | 11-031 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -119.72         | -119.72     | -1,774.08  |
| General Journal                        | 02/23/2024 | 11-035 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -36.26          | -36.26      | -1,810.34  |
| General Journal                        | 02/23/2024 | 11-037 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -113.45         | -113.45     | -1,923.79  |
| General Journal                        | 03/08/2024 | 03-006 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -37.82          | -37.82      | -1,961.61  |
| General Journal                        | 03/08/2024 | 03-008 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -99.22          | -99.22      | -2,060.83  |
| General Journal                        | 03/25/2024 | 03-031 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -37.82          | -37.82      | -2,098.65  |
| General Journal                        | 03/25/2024 | 03-033 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -112.19         | -112.19     | -2,210.84  |
| General Journal                        | 04/10/2024 | 04-006 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -47.76          | -47.76      | -2,258.60  |
| General Journal                        | 04/10/2024 | 04-008 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -90.26          | -90.26      | -2,348.86  |
| General Journal                        | 04/25/2024 | 04-009 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -38.21          | -38.21      | -2,387.07  |
| General Journal                        | 04/25/2024 | 04-011 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -78.03          | -78.03      | -2,465.10  |
| General Journal                        | 05/10/2024 | 04-018 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -38.21          | -38.21      | -2,503.31  |
| General Journal                        | 05/10/2024 | 04-020 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -87.79          | -87.79      | -2,591.10  |
| General Journal                        | 05/24/2024 | 04-025 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -38.21          | -38.21      | -2,629.31  |
| General Journal                        | 05/24/2024 | 04-027 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -87.79          | -87.79      | -2,717.10  |
| General Journal                        | 06/10/2024 | 04-031 | Joanne Kilmartin   | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -46.17          | -46.17      | -2,763.27  |
| General Journal                        | 06/10/2024 | 04-033 | Diane Pavlovich    | Chk Nbr 0      | Californi... | 6054 | CWC ...   | -97.54          | -97.54      | -2,860.81  |

11:52 AM

08/05/24

Cash Basis

# El Dorado Hills Chamber of Commerce Transaction Detail By Account

July 2023 through June 2024

| Type                                  | Date       | Num    | Name               | Memo             | Class        | Clr | Split            | Original Amount | Paid Amount      | Balance          |
|---------------------------------------|------------|--------|--------------------|------------------|--------------|-----|------------------|-----------------|------------------|------------------|
| General Journal                       | 06/25/2024 | 06-006 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | 6054 - CWC ...   | -46.17          | -46.17           | -2,906.98        |
| General Journal                       | 06/25/2024 | 06-008 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | 6054 - CWC ...   | -76.08          | -76.08           | -2,983.06        |
| Total 6053 - CWC Employer Payroll Tax |            |        |                    |                  |              |     |                  |                 | -2,983.06        | -2,983.06        |
| <b>6054 - CWC Wages</b>               |            |        |                    |                  |              |     |                  |                 |                  |                  |
| Check                                 | 07/10/2023 |        | Joanne Kilmartin   | Gross Pay - ...  | Californi... |     | 1100 - Wells ... | -384.00         | -384.00          | -384.00          |
| Check                                 | 07/10/2023 |        | Diane M. Pavlovich | Gross Pay - ...  | Californi... |     | 1100 - Wells ... | -1,147.50       | -1,147.50        | -1,531.50        |
| Check                                 | 07/25/2023 |        | Joanne Kilmartin   | Gross Pay - ...  | Californi... |     | 1100 - Wells ... | -480.00         | -480.00          | -2,011.50        |
| Check                                 | 07/25/2023 |        | Diane M. Pavlovich | Gross Pay - ...  | Californi... |     | 1100 - Wells ... | -1,028.50       | -1,028.50        | -3,040.00        |
| General Journal                       | 08/10/2023 | 08-023 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -480.00         | -480.00          | -3,520.00        |
| General Journal                       | 08/10/2023 | 08-025 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -1,105.00       | -1,105.00        | -4,625.00        |
| General Journal                       | 08/25/2023 | 08-011 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -544.00         | -544.00          | -5,169.00        |
| General Journal                       | 08/25/2023 | 08-014 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -743.75         | -743.75          | -5,912.75        |
| General Journal                       | 09/08/2023 | 08-017 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -384.00         | -384.00          | -6,296.75        |
| General Journal                       | 09/08/2023 | 08-019 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -901.00         | -901.00          | -7,197.75        |
| General Journal                       | 09/25/2023 | 08-037 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -384.00         | -384.00          | -7,581.75        |
| General Journal                       | 09/25/2023 | 08-039 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -1,139.00       | -1,139.00        | -8,720.75        |
| General Journal                       | 10/10/2023 | 08-031 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -288.00         | -288.00          | -9,008.75        |
| General Journal                       | 10/10/2023 | 08-033 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -1,020.00       | -1,020.00        | -10,028.75       |
| General Journal                       | 10/25/2023 | 08-047 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -288.00         | -288.00          | -10,316.75       |
| General Journal                       | 10/25/2023 | 08-049 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -1,079.50       | -1,079.50        | -11,396.25       |
| Deposit                               | 10/25/2023 |        | Joanne Kilmartin   | Deposit          | Californi... |     | 1100 - Wells ... | 263.37          | 263.37           | -11,132.88       |
| General Journal                       | 10/25/2023 | 11-009 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -288.00         | -288.00          | -11,420.88       |
| General Journal                       | 11/10/2023 | 11-012 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -384.00         | -384.00          | -11,804.88       |
| General Journal                       | 11/10/2023 | 11-014 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -1,088.00       | -1,088.00        | -12,892.88       |
| General Journal                       | 11/24/2023 | 11-019 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -384.00         | -384.00          | -13,276.88       |
| General Journal                       | 11/24/2023 | 11-021 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -794.75         | -794.75          | -14,071.63       |
| General Journal                       | 12/08/2023 | 11-007 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -1,028.50       | -1,028.50        | -15,100.13       |
| General Journal                       | 12/22/2023 | 11-011 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -560.00         | -560.00          | -15,660.13       |
| General Journal                       | 12/22/2023 | 11-013 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -692.75         | -692.75          | -16,352.88       |
| General Journal                       | 01/10/2024 | 11-018 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -568.00         | -568.00          | -16,920.88       |
| General Journal                       | 01/10/2024 | 11-020 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -935.00         | -935.00          | -17,855.88       |
| General Journal                       | 01/25/2024 | 11-024 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -384.00         | -384.00          | -18,239.88       |
| General Journal                       | 01/25/2024 | 11-026 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -1,020.00       | -1,020.00        | -19,259.88       |
| General Journal                       | 02/09/2024 | 11-029 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -384.00         | -384.00          | -19,643.88       |
| General Journal                       | 02/09/2024 | 11-031 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -1,215.50       | -1,215.50        | -20,859.38       |
| General Journal                       | 02/23/2024 | 11-035 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -368.00         | -368.00          | -21,227.38       |
| General Journal                       | 02/23/2024 | 11-037 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -1,151.75       | -1,151.75        | -22,379.13       |
| General Journal                       | 03/08/2024 | 03-006 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -384.00         | -384.00          | -22,763.13       |
| General Journal                       | 03/08/2024 | 03-008 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -1,007.25       | -1,007.25        | -23,770.38       |
| General Journal                       | 03/25/2024 | 03-031 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -384.00         | -384.00          | -24,154.38       |
| General Journal                       | 03/25/2024 | 03-033 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -1,139.00       | -1,139.00        | -25,293.38       |
| General Journal                       | 04/10/2024 | 04-006 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -480.00         | -480.00          | -25,773.38       |
| General Journal                       | 04/10/2024 | 04-008 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -1,020.00       | -1,020.00        | -26,793.38       |
| General Journal                       | 04/25/2024 | 04-009 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -384.00         | -384.00          | -27,177.38       |
| General Journal                       | 04/25/2024 | 04-011 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -1,020.00       | -1,020.00        | -28,197.38       |
| General Journal                       | 05/10/2024 | 04-018 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -384.00         | -384.00          | -28,581.38       |
| General Journal                       | 05/10/2024 | 04-020 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -1,147.50       | -1,147.50        | -29,728.88       |
| General Journal                       | 05/24/2024 | 04-025 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -384.00         | -384.00          | -30,112.88       |
| General Journal                       | 05/24/2024 | 04-027 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -1,147.50       | -1,147.50        | -31,260.38       |
| General Journal                       | 06/10/2024 | 04-031 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -464.00         | -464.00          | -31,724.38       |
| General Journal                       | 06/10/2024 | 04-033 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -1,275.00       | -1,275.00        | -32,999.38       |
| General Journal                       | 06/25/2024 | 06-006 | Joanne Kilmartin   | Chk Nbr 0        | Californi... |     | -SPLIT-          | -464.00         | -464.00          | -33,463.38       |
| General Journal                       | 06/25/2024 | 06-008 | Diane Pavlovich    | Chk Nbr 0        | Californi... |     | -SPLIT-          | -994.50         | -994.50          | -34,457.88       |
| General Journal                       | 06/30/2024 | 06-020 |                    | \$625 per qua... | Californi... |     |                  | -2,500.00       | -2,500.00        | -36,957.88       |
| Total 6054 - CWC Wages                |            |        |                    |                  |              |     |                  |                 | -36,957.88       | -36,957.88       |
| Total 6050 - PAYROLL                  |            |        |                    |                  |              |     |                  |                 | -39,940.94       | -39,940.94       |
| <b>TOTAL</b>                          |            |        |                    |                  |              |     |                  |                 | <b>-1,081.28</b> | <b>-1,081.28</b> |