



**QUOTATION**

**QUOTE #:** 456330971  
**Customer #:** 4322484  
**Contract #:** 70137  
**Customer Agreement #:** Dell Std Terms  
**Quote Date:** 10/27/08  
**Customer Name:** COUNTY OF EL DORADO  
**Date:** 10/28/08 4:07:23 PM

TOTAL QUOTE AMOUNT:	\$105,840.32
Product Subtotal:	\$98,456.10
Tax:	\$7,384.22
Shipping & Handling:	\$0.00
Shipping Method:	Ground
Total Number of System Groups:	0

**SOFTWARE & ACCESSORIES**

Product	Quantity	Unit Price	Total
DOMINO DESIGNER SW MAINT. (A0225427)	4	\$162.10	\$648.40
IBM Lotus Domino Enterprise Server Value Unit Annual SW Maintenance Renewal (A0723196)	3400	\$7.74	\$26,316.00
EasySync Pro Multi-Platform EasySync Pro N A Multiplatform SW Maintenance Renewa (A0660436)	50	\$13.79	\$689.50
SameTime Multi-Platform SameTime N A Multiplatform SW Maintenance Renewal, 12 Mon (A0511826)	100	\$11.11	\$1,111.00
NOTES WITH COLLABORATION. (A0225426)	1450	\$30.07	\$43,601.50
DB2 CONNECT ENTERPRISE EDITION 25 CONCURRENT USERS ANNUAL SW MAINT RNWL (A1184443)	6	\$1,632.45	\$9,794.70
IBM DB2 Enterprise Server Edition CPU Option Value Unit Annual SW Maintenance Re (A1214197)	200	\$60.08	\$12,016.00
IBM DB2 Express Edition CPU Option Value Unit Annual SW Maintenance Renewal (A1201579)	100	\$8.05	\$805.00
WEBSPPHERE APP SVR VU SUB SUP RNWL 1A LEV-E (A0917077)	200	\$7.05	\$1,410.00
IBM Tivoli Directory Server Value Unit Annual SW Maintenance Renewal (A0781666)	100	\$20.64	\$2,064.00
Number of S & A Items: 10		S&A Total Amount: \$98,456.10	

<b>SALES REP:</b> Jason Traynham	<b>PHONE:</b> 5127285888
<b>Email Address:</b> Jason_Traynham@dell.com	<b>Phone Ext:</b> 7285888

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. Orders may be faxed to the attention of your sales representative to 1-866-607-6914. You may also place your order online at [www.dell.com/cto](http://www.dell.com/cto)



**ANIDIRECT**  
NETWORK SECURITY SOLUTIONS

**RENEWAL**

Quote Date: 10/27/2008

Expiration Date: 11/30/2008

Sales Rep Information Quote # AAQ30220

<b>Customer Information</b>	<b>Sales Rep Information</b>
Name: Tom Straling	ANI Direct Rep: Steve Lopez
Company: County of El Dorado	Vendor Rep: IBM
Address 1: Information Services	Address: 4006 Beltline road, Suite #275
Address 2: Placerville, CA 95667	City/St/Zip: Addison, TX 75001
Country: USA	Country: United States
Phone #: (530)621-5415	Phone #: 214-764-6561
Fax #: (530)621-5415	Fax #: 972-385-9771
e-mail: straling@co.el-dorado.ca.us	e-mail: steve.lopez@anidirect.com
	Office: TX-Texas - Addison

Part #	Description	Quantity	Unit Price	Total Price
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Part #	Description	Quantity	Unit Price	Total Price
E1CSFLL-GOV	DOMINO DESIGNER SUB/SUP RNWL 1A PTS 1	4	\$163.48	\$653.92
E020KLL-GOV	LOTUS DOMINO ENTERPRISE VU SUB/SUP RNWL 1A	3,400	\$7.78	\$26,452.00
E1D3ELL-GOV	SUB/SUP RNWL EASYSYNC PRO USER 1A SB	50	\$13.88	\$694.00
E1CT5LL-GOV	SUB/SUP RNWL LOTUS SAMETIME AUTH USER 1A SB	100	\$10.95	\$1,095.00
E1CS6LL-GOV	NOTES W / COLLAB LICENSE SUB/SUP RNWL 1A 0.14PTS	1,450	\$30.30	\$43,935.00
E02K4LL-GOV	DB2 CONNECT ENT 25 CONCURRENT USERS SW MNT RNWL	6	\$1,642.20	\$9,853.20
E020CCL-GOV	DB2 UBD ENTERPRISE SVR EDITION VU SUB/SUP RNWL 1A	200	\$60.41	\$12,082.00
E024QLL-GOV	DB2 UDB EXPRESS EDITION CPU OPTION VU SUB/SUP RNWL 1A	100	\$8.10	\$810.00
E025QLL-GOV	WEBSHERE APP SVR VU SUB/SUP RNWL 1A	100	\$6.45	\$645.00
E025QLL-GOV	WEBSHERE APP SVR VU SUB/SUP RNWL 1A	100	\$5.87	\$587.00
E029WLL-GOV	TIVOLI DIRECTORY SVR VU SUB/SUP RNWL 1A	100	\$17.76	\$1,776.00
<b>Products and Services Total:</b>				<b>\$98,583.12</b>

Place order by indicating the Option #(s), Signature, Date, and Total in Spaces Provided. **OPTION #**

**Signature** \_\_\_\_\_ **Date** \_\_\_\_\_

Please fill in the amount that you are authorizing ANI Direct LP to bill you Payable in 30 days. **Total**

**\*\* Purchase Order Must Note \*\***

End-user's name / email / phone # for software updates  
**F.O.B: Origin**  
 Terms: Net 30

Please call for financing or leasing options \$5,000 Minimum.

Standard Shipping method is Ground Service  
 Shipping/handling added as needed  
 Please add applicable taxes, electronic handling fee: \$7.95

**\*\* We appreciate your business \*\***

This Quotation is only valid in the United States  
 All amounts on this quote are in US Dollar  
 Fax PO or quote to 972-385-9771; attn: Steve Lopez  
 PO should be made out to ANI Direct LP.  
 ANI Direct LP, 4006 Beltline Road, Ste 275, Addison TX 75001  
<http://www.anidirect.com> FEDERAL TAX ID # 90-0112566

**Jeskell, Inc**  
 155-A Moffett Park Dr., Suite 104  
 Sunnyvale, CA 94089  
 408-744-0102  
 Karen Beshak kbeshak@jeskell.com 916-455-4243



Date presented: 10/24/2008

**Client Manager:** Ext./e-mail:  
 Robyn Diaz  
**Company:** County of El Dorado  
**Contact:** Tom Straling  
 e-mail: [traling@edcgov.org](mailto:traling@edcgov.org)  
 Address: 360 Fair Lane  
 Placerville, CA 95667  
**Telephone:**  
**Fax:**

Quote #: JSK-EIDorado-MaintRenewal  
 Quote Date: 10/23/2008

Prices are subject to change / verification by Jeskell  
 Prices are valid for 30 days from date of quote.

P/N	Description	Qty	IBM List Price	Extended IBM List	Jeskell Sell/Unit	Jeskell Total Price
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E1CSFLL-GOV	GOVT DOMINO DESIGNER SUB/SUP RNWL 1A PTS 1	4	\$177.70	\$710.80	\$165.94	\$663.76
E020KLL-GOV	GOVT LOTUS DOMINO ENTERPRISE VU SUB/SUP RNWL 1A	3400	\$8.46	\$28,764.00	\$7.89	\$26,826.00
E1D3ELL-GOV	GOVT SUB/SUP RNWL EASYSYNC PRO USER 1A SB	50	\$15.09	\$754.50	\$14.08	\$704.00
E1CT5LL-GOV	GOVT SUB/SUP RNWL LOTUS SAMETIME AUTH USER 1A SB	100	\$11.90	\$1,190.00	\$11.10	\$1,110.00
E1CS6LL-GOV	GOVT NOTES W/ COLLAB LICENSE SUB/SUP RNWL 1A 0.14PTS	1450	\$32.94	\$47,763.00	\$30.70	\$44,515.00
E02K4LL-GOV	DB2 CONNECT ENT 25 CONCURRENT USERS SW MNT RNWL	6	\$1,785.00	\$10,710.00	\$1,666.88	\$10,001.28
E020CLL-GOV	GOVT DB2 UDB ENTERPRISE SVR EDITION VU SUB/SUP RNWL 1A	200	\$65.66	\$13,132.00	\$61.30	\$12,260.00
E024QLL-GOV	GOVT DB2 UDB EXPRESS EDITION CPU OPTION VU SUB/SUP RNWL 1A	100	\$8.80	\$880.00	\$8.22	\$822.00
E025QLL-GOV	GOVT WEBSHERE APP SVR VU SUB/SUP RNWL 1A	100	\$7.01	\$701.00	\$6.54	\$654.00
E025QLL-GOV	GOVT WEBSHERE APP SVR VU SUB/SUP RNWL 1A	100	\$7.01	\$701.00	\$6.54	\$654.00
E029WLL-GOV	GOVT TIVOLI DIRECTORY SVR VU SUB/SUP RNWL 1A	100	\$21.20	\$2,120.00	\$19.79	\$1,979.00
<b>System #1 Total</b>				<b>\$107,426.30</b>		<b>\$100,189.04</b>

**Notes: Warranty:**

- \* IBM xSeries Warranties are On-Site, 8:00AM to 5:00 PM, Mon. through Fri., Next Business Day Response
- \* IBM xSeries Servers have either a 3 year or 1 year warranty, depending upon model
- \* Warranty Extensions (e.g., 24x7x4 or 24x7x2, or for years 4 and 5) are available
- \* IBM options added to servers with Extended Warranties are eligible for service under the terms of the warranty extension
- \* Sales Taxes, if applicable, are not shown



COUNTY OF EL DORADO

360 FAIR LANE  
PLACERVILLE, CA 95667

Attn: Tom Straling

IBM PPA Solution

Avnet Qte: 1871243-1

Quote Date: 10/09/08



Page 1 of 2

Larry Bazinet

Sr Acct Exec

650-369-8302

Item	Description	Qty	Ext Price
E02K4LL	IBM DB2 CONNECT ENTERPRISE EDITION 25 CONCURRENT USERS ANNUAL SW SUBSCRIPTION & SUPPORT RENEWAL START DATE: 12/01/2008 END DATE: 11/30/2009	6	\$ 9,794.83
E020KLL	IBM LOTUS DOMINO ENTERPRISE SERVER PROCESSOR VALUE UNIT (P.VU) SW SUBSCRIPTION & SUPPORT RENEWAL START DATE: 12/01/2008 END DATE: 11/30/2009	3400	\$ 26,310.90
E020CLL	IBM DB2 ENTERPRISE SERVER EDITION PROCESSOR VALUE UNIT (P.VU) ANNUAL SW SUBSCRIPTION & SUPPORT RENEWAL START DATE: 12/01/2008 END DATE: 11/30/2009	200	\$ 12,009.75
E1CS6LL	IBM LOTUS NOTES WITH COLLABORATION AUTHORIZED USER ANNUAL SW SUBSCRIPTION & SUPPORT RENEWAL START DATE: 12/01/2008 END DATE: 11/30/2009	1450	\$ 43,688.36
E1D3ELL	IBM LOTUS EASYSYNC PRO USER ANNUAL SW SUBSCRIPTION & SUPPORT RENEWAL START DATE: 12/01/2008 END DATE: 11/30/2009	50	\$ 689.93
E1CSFLL	IBM LOTUS DOMINO DESIGNER AUTHORIZED USER ANNUAL SW SUBSCRIPTION & SUPPORT RENEWAL START DATE: 12/01/2008 END DATE: 11/30/2009	4	\$ 650.07
E1CT5LL	IBM LOTUS SAMETIME STANDARD AUTHORIZED USER ANNUAL SW SUBSCRIPTION & SUPPORT RENEWAL 12 MONTHS START DATE: 12/01/2008 END DATE: 11/30/2009	100	\$ 1,088.42
E024QLL	IBM DB2 EXPRESS EDITION PROCESSOR VALUE UNIT (P.VUS) ANNUAL SW SUBSCRIPTION & SUPPORT RENEWAL START DATE: 12/01/2008 END DATE: 11/30/2009	100	\$ 804.00
E029WLL	IBM TIVOLI DIRECTORY SERVER PROCESSOR VALUE UNIT (P.VU) ANNUAL SW SUBSCRIPTION & SUPPORT RENEWAL START DATE: 12/01/2008 END DATE: 11/30/2009	100	\$ 1,939.65
E025QLL	IBM WEBSHERE APPLICATION SERVER PROCESSOR VALUE UNIT (P.VU) ANNUAL SW SUBSCRIPTION & SUPPORT RENEWAL START DATE: 12/01/2008 END DATE: 11/30/2009	100	\$ 641.19
E025QLL	IBM WEBSHERE APPLICATION SERVER PROCESSOR VALUE UNIT (P.VU) ANNUAL SW SUBSCRIPTION & SUPPORT RENEWAL START DATE: 12/01/2008 END DATE: 11/30/2009	100	\$ 641.19
E024QLL	IBM DB2 EXPRESS EDITION PROCESSOR VALUE UNIT (P.VUS) ANNUAL SW SUBSCRIPTION & SUPPORT RENEWAL START DATE: 12/01/2008 END DATE: 11/30/2009	100	\$ 804.00
E029WLL	IBM TIVOLI DIRECTORY SERVER PROCESSOR VALUE UNIT (P.VU) ANNUAL SW SUBSCRIPTION & SUPPORT RENEWAL START DATE: 12/01/2008 END DATE: 11/30/2009	100	\$ 1,939.65
E029WLL	IBM TIVOLI DIRECTORY SERVER PROCESSOR VALUE UNIT (P.VU) ANNUAL SW SUBSCRIPTION & SUPPORT RENEWAL START DATE: 12/01/2008 END DATE: 11/30/2009	100	\$ 1,939.65
<b>El Dorado County Sales Price: \$ 101,001.94</b>			

Software Subscription and Support Renewal Order Form  
 Software Subscription and Support Renewal Contact:

Attn: Tom Straling  
 State of California- El Dorado  
 360 Fair Lane  
 Information Technologies  
 PLACERVILLE CA 95667  
 UNITED STATES

Quotation Number: 25735929

IBM Renewal Contact: Lianne Woodman

*LIANNE @ C.I.B.M.COM*

Passport Advantage Agreement Number: 162427

IBM Customer Number: 2728837

Relationship SVP Level: GV

Passport Advantage Customer:

Attn: Tom Straling

State of California- El Dorado

360 Fair Lane

Information Technologies

PLACERVILLE CA 95667

UNITED STATES

Your Annual Software Subscription and Support coverage listed below is due for renewal. Please follow the steps below to ensure continued access and right to deploy future Program versions or releases as well as continued access to IBM remote technical software support.

**Actions required to renew your Annual Software Subscription and Support:**

- 1.) Verify your records with the listing of Programs that appear on this Software Subscription and Support Renewal Order Form. If you have questions, please contact your IBM Subscription and Support Renewal Contact referenced above.
- 2.) If you agree with the information below, you may fax a copy of your PO to your IBM Renewal Contact at **1-845-489-9182**; if you will be placing your renewal order with a Business Partner, provide your Business Partner with a copy of this Software Subscription and Support Renewal Order Form to obtain final pricing and then submit your renewal order to your Business Partner by the Renewal Date referencing this Quotation Number: 25735929.

Item	Part Number	Quantity	Total Points	Subscription and Support Coverage Dates	Unit SVP Price	Extended SVP Amount
IBM Lotus Domino Designer Authorized User Annual SW Subscription & Support Renewal	01 EICSFLL	4	3.72	01-Dec-2008 - 30-Nov-2009	177.70	710.80
IBM Lotus Domino Enterprise Server Processor Value Unit (PVU) SW Subscription & Support Renewal	02 E020KLL	3,400	136.00	01-Dec-2008 - 30-Nov-2009	8.46	28,764.00
IBM Lotus EasySync Pro User Annual SW Subscription & Support Renewal	03 EID3ELL	50	4.00	01-Dec-2008 - 30-Nov-2009	15.09	754.50
IBM Lotus Sametime Standard Authorized User Annual SW Subscription & Support Renewal 12 Months	04 EICT5LL	100	6.00	01-Dec-2008 - 30-Nov-2009	11.90	1,190.00

If you allow your Software Subscription and Support coverage to expire reinstatement of Software Subscription and Support coverage will be subject to higher prices.

Useful/Important Web resources:

Passport Advantage Information, customer secure site access, training, etc.: [ibm.com/software/passportadvantage](http://ibm.com/software/passportadvantage)  
 IBM's International Program License Agreement and product License Information documents: [ibm.com/software/sla](http://ibm.com/software/sla)  
 IBM Software Support Web site: [ibm.com/software/support](http://ibm.com/software/support)

IBM Customer Number: 2728837

*USED TO VERIFY RFB INFO FROM IBM -*

*PHONE 888.278.5588 X337242*

Renewal Date: 01-December-2008  
 Phone Number: 1-888-771-7705 x37242  
 Passport Advantage Site Number: 7023280  
 Anniversary: 01-December  
 Quotation SVP Level: GV

Useful/Important Web resources:

Passport Advantage information, customer secure site access, training, etc.: [ibm.com/software/passportadvantage](http://ibm.com/software/passportadvantage)  
 IBM's International Program License Agreement and product License Information documents: [ibm.com/software/sla](http://ibm.com/software/sla)  
 IBM Software Support Web site: [ibm.com/software/support](http://ibm.com/software/support)  
 IBM Customer Number: 2728837

Item	Part Number	Quantity	Total Points	Subscription and Support Coverage Dates	Unit SVP Price	Extended SVP Amount
IBM Lotus Notes with Collaboration Authorized User Annual SW Subscription & Support Renewal	05 E1CS6LL	1,450	246.50	01-Dec-2008 - 30-Nov-2009	32.94	47,763.00
IBM DB2 Connect Enterprise Edition 25 Concurrent Users Annual SW Subscription & Support Renewal	06 E02K4LL	6	55.98	01-Dec-2008 - 30-Nov-2009	1,785.00	10,710.00
IBM DB2 Enterprise Server Edition Processor Value Unit (PVU) Annual SW Subscription & Support Renewal	07 E020CCL	200	68.00	01-Dec-2008 - 30-Nov-2009	65.66	13,132.00
IBM DB2 Express Edition Processor Value Unit (PVUs) Annual SW Subscription & Support Renewal	08 E024QLL	100	5.00	01-Dec-2008 - 30-Nov-2009	8.80	880.00
IBM WebSphere Application Server Processor Value Unit (PVU) Annual SW Subscription & Support Renewal	09 E025QLL	100	4.00	01-Dec-2007 - 30-Nov-2008	7.01	701.00
IBM Tivoli Directory Server Processor Value Unit (PVU) Annual SW Subscription & Support Renewal	10 E025QLL	100	4.00	01-Dec-2008 - 30-Nov-2009	7.01	701.00
Subtotal		200	8.00	-		1,402.00
IBM Tivoli Directory Server Processor Value Unit (PVU) Annual SW Subscription & Support Renewal		100	9.00	01-Dec-2008 - 30-Nov-2009	21.20	2,120.00
<b>Total Points 542.20</b>						
<b>Subtotal in USD</b>						<b>107,426.30</b>
<b>Estimated Tax in USD</b>						<b>0.00</b>
<b>Total in USD</b>						<b>107,426.30</b>

Applicable tax will be recalculated at the time of order processing.

If you allow your Software Subscription and Support coverage to expire reinstatement of Software Subscription and Support coverage will be subject to higher prices.