



Protecting Our Nation's Defenders™

10 Betnr Industrial Drive – Pittsfield, MA 01201
 PH (413) 443-7359 – FAX (413) 445-7865

Quotation 9964A

Quotation Date: 02/05/13
 Tax ID #: 04-2719777

ELLCA El Dorado Co. Sheriff's Office 300 Fair Lance Placerville, CA 95667	Estimated Completion Date: Approx 210+ Days ARO	F.O.B.: Destination
	Ship Via: Common Carrier	
	Payment Terms: Lenco GSA Contract GS-07F0390M 1122 Program	
	Lenco Does Not Collect Tax or Register Vehicles with DMV	
Inspection & Acceptance: At Lenco Factory, Pittsfield, MA		

Terms and Conditions: Net 30 Days -- Transfer of Certificate of Origin Upon Receipt of Payment

Lenco BearCat (4WD, Rotating Hatch; Counter Balanced)	BC55003	\$197,250.00	\$188,793.00
US State Department Armor Level E			
Diesel Engine, 6.7L Turbo	BCDLEN	7,821.00	7,486.00
4-Door Configuration	BC4DR	8,210.00	7,858.00
Intercom System; Inside to Outside	PCINT	3,000.00	2,871.00
Rear Auxiliary AC/Heating System	BCAC	2,000.00	1,914.00
Whelen Edge Light Bar (Installed)	BCWELB	2,125.00	2,034.00
VSP Style Low Profile & Scene Lighting Pkg	BCVSPL	4,250.00	4,068.00
22.5" Tire and Wheel Upgrade	BCTWU	7,940.00	7,600.00
(2) Ballistic Skip Round Shield	BCBSRS	3,000.00	2,872.00
Front Mounted Receiver with Ram Post and Plate	BCFRAM	4,700.00	4,499.00
Hydraulic Ram Upgrade	BCHYDRAM	5,725.00	5,480.00
Gas Injector Unit	NON-CONTRACT	7,180.00	6,840.00
Rear Tow Hitch Receiver	BCRTOWR	1,050.00	1,005.00
Bedrock Paint	PCPJ	2,150.00	2,058.00
Back up Camera System with Monitor	BCBU	2,400.00	2,297.00
AC-DC Power Inverter 3,600 Watt w/Battery Charge Ftr.	BCPINV36	5,686.00	5,442.00
Heated Windshield Upgrade	BCHGW	2,250.00	2,153.00
Extreme Heat Reducing Insulation & Sound Reduction Pkg	BCEXHT	2,135.00	2,044.00
Net Savings \$11,558		\$268,872.00	\$257,314.00
		FOB Placerville, CA	13,500.00
		Total Due Lenco (1) Lenco BearCat FOB Placerville, CA	\$270,814.00
		El Dorado County/Placerville Tax 8%, not collected by Lenco	20,585.12
		Total Cost to County, BearCat, FOB Destination, County Tax	\$291,399.12

WARNING: Information Subject to Export Control Laws

The technical data in this document is restricted by the Arms Export Control Act (Title 22, U.S.C., Sec 2751, et seq.) or the Export Administration Act of 1979, as amended, Title 50, U.S.C., App. 2401 et seq. and which may not be exported, released or disclosed to non-U.S. persons (i.e. persons who are not U.S. citizens or lawful permanent residents ["green card" holders]) inside or outside the United States, without first obtaining an export license. Violations of these export laws are subject to severe civil, criminal and administrative penalties.

THE WRITTEN APPROVAL OF THE DIRECTORATE OF US DEFENSE TRADE CONTROLS AND LENCO INDUSTRIES, INC. MUST BE OBTAINED BEFORE RESELLING, TRANSFERRING, TRANSSHIPPING, OR DISPOSING OF A DEFENSE ARTICLE TO ANY END USER, END USE OR DESTINATION OTHER THAN AS STATED ON THIS LENCO QUOTE OR THE SHIPPER'S EXPORT DECLARATION IN CASES WHERE AN EXEMPTION IS CLAIMED UNDER THIS SUBCHAPTER ITAR 123.9(A).

WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE

ACCEPTANCE OF PROPOSAL — The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above

LENCO INDUSTRIES INC.

Authorized
Signature

Authorized
Signature

James J. Massery
James J. Massery

Please sign and return

Thank You