



EDC COB &lt;edc.cob@edcgov.us&gt;

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**Put on record and attach to agenda Cannabis item**

2 messages

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**Kelly Chiusano** <kellychiusano@gmail.com>  
To: edc.cob@edcgov.us

Fri, Aug 16, 2019 at 4:36 PM

Please add this to the record and attached to agenda item.

Hello my name is Kelly Chiusano I represent Pure Life collective in diamond Springs. We are in Medical Cannabis Dispensary that has been operating in diamond Springs since 2011. We have been part of writing the ballot measures, ordinances and working with the ad hoc committee. I am writing today to inform you that I do not agree with the ad hoc committee's recommendation for fees, I feel these fees are Set too high for our small rural community and for any chance of local enterprise is in participating in cannabis businesses in El Dorado County. Maybe a separation of fees should be determined between retail facilities and cultivation sites? As this fee structure will only work for outside corporations with large capital, squeezing out the local Entrepreneurs and framers.

My math shows for the 150 permits available the county collecting upwards of \$3,300,000.00 in the first year

+ more as this only represents the permits granted not considering those who pay large fee and are denied permits.

The following years The county will be collecting roughly \$1,500,000 annually in fees alone.

I would like a very detailed breakdown of where all of these fees are being spent in allocated.

My second concern is the tax rate recommended by the ad hoc committee. The recommended rate is 4%. With this extra 4% added to the state sales tax 7.25% and State excise tax of 15% We would have a total of 26.25% sales tax on every transaction made. For every dollar 26.5 cents will be going to tax.knowing this industry from its inception I can tell you this will drive people away from the legitimate market and towards illicit market. This tax rate in total is higher than cities such as San Jose and San Francisco. Our small community will not support this. People will go to other counties and cities to purchase cannabis if they are purchasing in the legal market if not they will be searching the illicit market. I know the purpose for tax collection is to collect funds but if no one is shopping it cannabis dispensaries there will be no funds to collect.

I recommend starting with a low tax percentage, 0.5% to 1% and then gradually growing the tax rate to 4% over a five-year period. This will give the market a chance to stabilize and time for law enforcement to Eradicate the elicited market. The ad hoc committee has been great and I have agreed with most of what has been recommended by them. I do not agree with the fees or the tax rates they are recommending. Please do not get in over your head's with greed trying to money grab. Let examples like Calaveras, a very similar county to us, teach you a valuable lessons in not going for too much money too fast. I do appreciate You listening to my serious concerns with these issues.

I could understand one or the other. fees and no taxes, or taxes and low fees but to collect both I feel you are setting up for either, all Cannabis businesses being owned by outside corporate groups who will take all that they make out of the county or you will strengthen the illicit market that we have just began to overcome.

I am happy to answer any questions or concerns via phone or email at anytime please feel free to reach me at 530-391-0867 [kellychiusano@gmail.com](mailto:kellychiusano@gmail.com)

Kelly Chiusano  
Pure Life C.E.O.

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**EDC COB** <edc.cob@edcgov.us>  
To: Kelly Chiusano <kellychiusano@gmail.com>

Mon, Aug 19, 2019 at 10:42 AM

Hi Kelly,

Thank you. Appropriate public comment provided for upcoming agenda items will be added to the corresponding file.

Office of the Clerk of the Board  
El Dorado County



EDC COB &lt;edc.cob@edcgov.us&gt;

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**correction,Put on record and attach to agenda Cannabis item**

2 messages

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**Kelly Chiusano** <kellychiusano@gmail.com>  
To: EDC COB <edc.cob@edcgov.us>

Mon, Aug 19, 2019 at 12:41 PM

Please add to agenda item

Correction, I apologize I miss quoted in my previous email.  
Please replace San Jose with Berkeley 2.5 %  
San Francisco 0%  
Thanks

Kelly Chiusano  
Pure Life C.E.O.

On Aug 19, 2019, at 10:42 AM, EDC COB <edc.cob@edcgov.us> wrote:

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Office of the Clerk of the Board  
[El Dorado County](#)  
330 Fair Lane, Placerville, CA 95667  
530-621-5390

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On Fri, Aug 16, 2019 at 4:36 PM Kelly Chiusano <kellychiusano@gmail.com> wrote:

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Kelly Chiusano  
Pure Life C.E.O.

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**EDC COB** <edc.cob@edcgov.us>  
To: Kelly Chiusano <kellychiusano@gmail.com>

Mon, Aug 19, 2019 at 1:25 PM

Hi Kelly,

We have received your correction email.

Thank you. Appropriate public comment provided for upcoming agenda items will be added to the corresponding file.

Office of the Clerk of the Board  
El Dorado County  
330 Fair Lane, Placerville, CA 95667  
530-621-5390

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