

QUOTES FROM OTHER SOURCES



En Pointe Technologies Sales LLC.
18701 S. Figueroa Street
Gardena, CA 90248-4506



Customer Name County of El Dorado
Quote Date 5th May 2015
Quote # 06052015-COED

Quote Summary						Totals (USD)
Summary Item						
Total Deal Value (3 Years)						871,602.84
Total Credit Amount						0.00
Total Annual Payment Year 1						290,534.28
Total Annual Payment Year 2						290,534.28
Total Annual Payment Year 3						290,534.28
SECTION 1 - Licenses and Software Assurance						
Pricing & Usage Year 1						
Product Description	Part Number	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)	
Enterprise						
WinEntforSAwMDOP ALNG UpgrdSAPk MVL	CX2-00090	51.87	1,600	United States	82,992.00	
CoreCAL ALNG LicSAPk MVL UsrcAL	W06-00445	73.48	1,600	United States	117,568.00	
Additional Products						
CISDataCtr ALNG LicSAPk MVL 2Proc	FUD-00936	2,834.64	14	United States	39,684.96	
SharePointSvr ALNG LicSAPk MVL	H04-00232	2,369.52	1	United States	2,369.52	
SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	7JQ-00341	4,791.98	10	United States	47,919.80	
Total Year 1 Payment						290,534.28
Invoice Date: Enrollment Effective Date or if received after Enrollment Effective Date upon our acceptance						
Pricing & Usage Year 2						
Product Description	Part Number	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)	
Enterprise						
WinEntforSAwMDOP ALNG UpgrdSAPk MVL	CX2-00090	51.87	1,600	United States	82,992.00	
CoreCAL ALNG LicSAPk MVL UsrcAL	W06-00445	73.48	1,600	United States	117,568.00	
Additional Products						
CISDataCtr ALNG LicSAPk MVL 2Proc	FUD-00936	2,834.64	14	United States	39,684.96	
SharePointSvr ALNG LicSAPk MVL	H04-00232	2,369.52	1	United States	2,369.52	
SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	7JQ-00341	4,791.98	10	United States	47,919.80	
Total Year 2 Payment						290,534.28
Invoice Date: 1st Anniversary Date						
Pricing & Usage Year 3						
Product Description	Part Number	Net Unit Price (USD)	License Quantity	Usage Country	Extended Amount (USD)	
Enterprise						
WinEntforSAwMDOP ALNG UpgrdSAPk MVL	CX2-00090	51.87	1,600	United States	82,992.00	
CoreCAL ALNG LicSAPk MVL UsrcAL	W06-00445	73.48	1,600	United States	117,568.00	
Additional Products						
CISDataCtr ALNG LicSAPk MVL 2Proc	FUD-00936	2,834.64	14	United States	39,684.96	
SharePointSvr ALNG LicSAPk MVL	H04-00232	2,369.52	1	United States	2,369.52	
SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	7JQ-00341	4,791.98	10	United States	47,919.80	
Total Year 3 Payment						290,534.28
Invoice Date: 2nd Anniversary Date						
TOTAL SECTION 1 VALUE YEARS 1 - 3						871,602.84
TOTAL DEAL VALUE YEARS 1 - 3						871,602.84
Future Pricing						
Enterprise Products						
Product Description	Part Number	Pricing Information				
		Net Unit True up Price (USD)				
		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1		
WinEntforSAwMDOP ALNG UpgrdSAPk MVL	CX2-00090	143.08	116.44	89.80		

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CoreCAL ALNG LicSAPk MVL UsrCAL	W06-00445	205.24	172.61	139.97
		Net Unit True up Price (USD)		
Step-Ups - Enterprise Products		Year 1 -	Year 2 -	Year 3 -
		Payment 1	Payment 1	Payment 1
EntCAL ALNG SASU MVL fromCoreCAL UsrCAL wSrvcs	76A-00046	196.14	161.06	125.98
		Net Unit True up Price (USD)		
Higher Editions - Enterprise Products		Year 1 -	Year 2 -	Year 3 -
		Payment 1	Payment 1	Payment 1
EntCAL ALNG LicSAPk MVL UsrCAL wSrvcs	76A-00028	401.38	333.67	265.96
Additional Products				
Product Description	Part Number	Pricing Information		
		Net Unit True up Price (USD)		
True-Ups		Year 1 -	Year 2 -	Year 3 -
		Payment 1	Payment 1	Payment 1
CISDataCtr ALNG LicSAPk MVL 2Proc	FUD-00936	7,896.54	6,681.76	5,466.97
SharePointSvr ALNG LicSAPk MVL	H04-00232	6,600.78	5,585.24	4,569.70
SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	7JQ-00341	13,349.08	11,295.36	9,241.64

Best Regards,

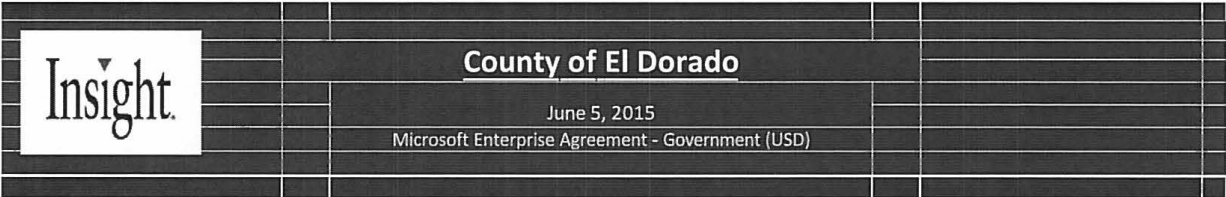
Asad Ijaz
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	County of El Dorado					
	June 5, 2015					
	Microsoft Enterprise Agreement - Government (USD)					

MFG Part Number	Product Name	Product Type	Price	Qty	Extended Price
Enterprise Products					
W06-00445	CoreCAL ALNG LicSAPk MVL UsrCAL	License/Software Assurance Pack	\$ 73.85	1600	\$ 118,160.00
CX2-00090	WinEntforSAwMDOP ALNG UpgrdSAPk MVL	Upgrade/Software Assurance Pack	\$ 52.13	1600	\$ 83,408.00
Additional Products					
FUD-00936	CISDataCtr ALNG LicSAPk MVL 2Proc	License/Software Assurance Pack	\$ 2,834.64	14	\$ 39,684.96
H04-00232	SharePointSvr ALNG LicSAPk MVL	License/Software Assurance Pack	\$ 2,369.52	1	\$ 2,369.52
7IQ-00341	SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	License/Software Assurance Pack	\$ 4,791.98	10	\$ 47,919.80
Annual Total:					\$ 291,542.28
Three Year Total:					\$ 874,626.84

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